



# Financial Section Integrated Report 2020 Year ended March 31, 2020

Consolidated Financial Statements,
Notes to the Consolidated Financial Statements and
Independent Auditor's Report

Hitachi Transport System, Ltd.

## Consolidated Financial Statements Consolidated Statement of Financial Position

	Million	s of yen	Thousands of U.S. dollars
	As of March 31, 2020	As of March 31, 2019	As of March 31, 2020
Assets			
Current assets			
Cash and cash equivalents (Note 7)	¥ 139,021	¥ 108,412	\$ 1,277,414
Trade receivables and contract assets (Notes 8, 9, 21 and 26)	115,419	132,544	1,060,544
Inventories (Note 10)	1,066	1,145	9,795
Other financial assets (Notes 7 and 26)	5,102	4,597	46,880
Other current assets	6,801	11,965	62,492
Total current assets	267,409	258,663	2,457,126
Non-current assets			
Investments accounted for using the equity method (Note 11)	89,271	84,009	820,279
Property, plant and equipment (Note 12)	148,232	182,400	1,362,051
Right-of-use assets (Note 9)	288,441	-	2,650,381
Goodwill (Note 13)	24,112	26,212	221,557
Intangible assets (Note 13)	24,397	28,556	224,175
Deferred tax assets (Note 14)	10,123	8,083	93,017
Other financial assets (Note 26)	21,274	18,241	195,479
Other non-current assets (Note 17)	5,885	6,371	54,075
Total non-current assets	611,735	353,872	5,621,014
Total assets	879,144	612,535	8,078,140
Liabilities			
Current liabilities		_,	
Trade payables (Note 15)	45,410	54,253	417,256
Short-term debt (Note 26)	3,546	5,850	32,583
Current portion of long-term debt (Note 26)	10,416	5,662	95,709
Lease liabilities (Notes 9 and 26)	33,209	2 2 6 2	305,146
Income tax payable	8,232	3,362	75,641
Other financial liabilities (Note 26)	37,886	24,886	348,121
Other current liabilities (Notes 16 and 21)	29,062	28,481	267,040
Total current liabilities Non-current liabilities	167,761	122,494	1,541,496
Long-term debt (Note 26)	150 502	101 100	1 202 000
Lease liabilities (Notes 9 and 26)	150,502 261,031	191,198	1,382,909 2,398,521
Retirement and severance benefits (Note 17)	34,825	32,083	319,994
Deferred tax liabilities (Note 14)	10,123	10,712	93,017
Other financial liabilities (Note 26)	12,299	22,958	113,011
Other non-current liabilities (Note 16)	3,346	4,141	30,745
Total non-current liabilities	472,126	261,092	4,338,197
Total liabilities	639,887	383,586	5,879,693
Equity	007,007	505,500	3,017,070
Equity Equity attributable to stockholders of the parent company			
Common stock (Note 18)	16,803	16,803	154,397
Retained earnings (Note 18)	220,829	206,245	2,029,119
Accumulated other comprehensive income (Note 19)	(4,587)	(520)	(42,148)
Treasury stock, at cost (Note 18)	(184)	(182)	(1,691)
Total equity attributable to stockholders of the parent			
company	232,861	222,346	2,139,677
Non-controlling interests	6,396	6,603	58,771
Total equity	239,257	228,949	2,198,447
Total liabilities and equity	¥ 879,144	¥ 612,535	\$ 8,078,140

See accompanying notes to consolidated financial statements.

## **Consolidated Statement of Profit or Loss**

		Million	s of ye	n	housands of J.S. dollars
		2020		2019	2020
Revenues (Notes 5 and 21)	¥	672,286	¥	708,831	\$ 6,177,396
Cost of sales		(588,078)		(626,458)	(5,403,639)
Gross profit		84,208		82,373	773,757
Selling, general and administrative expenses		(50,725)		(51,181)	(466,094)
Adjusted operating income		33,483		31,192	307,663
Other income (Note 22)		10,579		3,850	97,207
Other expenses (Note 22)		(9,706)		(4,689)	(89,185)
Operating income		34,356		30,353	315,685
Financial income (Note 23)		88		450	809
Financial expenses (Note 23)		(1,701)		(1,042)	(15,630)
Share of profits of investments accounted for using the equity method (Note 11)		6,864		6,419	63,071
EBIT (Earnings before interest and taxes)		39,607		36,180	363,935
Interest income (Note 23)		1,186		1,075	10,898
Interest expenses (Notes 9 and 23)		(6,964)		(2,009)	(63,990)
Income before income taxes		33,829		35,246	310,843
Income taxes (Note 14)		(11,344)		(11,233)	(104,236)
Net income	¥	22,485	¥	24,013	\$ 206,607
Net income attributable to: Stockholders of the parent company		21,614		22,786	198,603
Non-controlling interests		871		1,227	8,003

		Ye	en		U.S. dollars
Ī		2020		2019	2020
Earnings per share attributable to stockholders of the parent company					
Basic (Note 24)	¥	193.76	¥	204.27	\$ 1.78
Diluted (Note 24)		-		-	-

# **Consolidated Statement of Comprehensive Income**

		Million	s of yen		ousands of .S. dollars
		2020		2019	2020
Net income	¥	22,485	¥	24,013	\$ 206,607
Other comprehensive income (OCI)					
Items not to be reclassified into net income					
Net changes in financial assets measured at fair value through OCI (Note 19)		(49)		(300)	(450)
Remeasurements of defined benefit plans (Note 19)		284		(191)	2,610
Share of OCI of investments accounted for using the equity method (Note 19)		(93)		(14)	(855)
Total items not to be reclassified into net income		142		(505)	1,305
Items that can be reclassified into net income					
Foreign currency translation adjustments (Note 19)		(4,344)		(1,121)	(39,915)
Net changes in cash flow hedges (Note 19)		4		(2)	37
Share of OCI of investments accounted for using the equity method (Note 19)		(21)		(108)	(193)
Total items that can be reclassified into net income		(4,361)		(1,231)	(40,072)
Other comprehensive income (OCI)		(4,219)		(1,736)	(38,767)
Comprehensive income	¥	18,266	¥	22,277	\$ 167,840
Comprehensive income attributable to: Stockholders of the parent company		17,878		21,178	164,275
Non-controlling interests		388		1,099	3,565

See accompanying notes to consolidated financial statements.

# **Consolidated Statement of Changes in Equity**

			N	Millions of ye	n		
				2020			
_	Equity	attributable to	stockholders o	f the parent co			
	Common stock	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity
Balance at beginning of year	¥ 16,803	¥206,245	¥ (520)	¥ (182)	¥222,346	¥6,603	¥228,949
Changes in equity							
Net income	-	21,614	-	-	21,614	871	22,485
Other comprehensive income (Note 19) Transactions with	-	-	(3,736)	-	(3,736)	(483)	(4,219)
non-controlling interests (Note 18)	-	(6)	(1)	-	(7)	209	202
Dividends (Note 20)	-	(4,686)	-	-	(4,686)	(180)	(4,866)
Transfer to retained earnings (Notes 19 and 26)	-	147	(147)	-	-	-	-
Acquisition and sales of treasury stock (Note 18) Changes in liabilities for	-	-	-	(2)	(2)	-	(2)
written put options over non-controlling interests (Notes 18 and 26)	-	(2,485)	(183)	-	(2,668)	(624)	(3,292)
Total changes in equity	-	14,584	(4,067)	(2)	10,515	(207)	10,308
Balance at end of year	¥16,803	¥220,829	¥ (4,587)	¥ (184)	¥232,861	¥6,396	¥239,257

			<u>l</u>	Millions of ye	n		
	Fauit	v ottributoble to	stockholders o	2019	amnony.		
	Common stock	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity
Balance at beginning of year	¥ 16,803	¥ 186,373	¥ 1,333	¥ (181)	¥204,328	¥ 3,963	¥208,291
Cumulative effects of changes in accounting policies	-	25	-	-	25	-	25
Restated balance	16,803	186,398	1,333	(181)	204,353	3,963	208,316
Changes in equity							
Net income	-	22,786	-	-	22,786	1,227	24,013
Other comprehensive income (Note 19) Transactions with	-	-	(1,608)	-	(1,608)	(128)	(1,736)
non-controlling interests (Note 18)	-	115	(4)	-	111	2,130	2,241
Dividends (Note 20)	-	(4,127)	-	-	(4,127)	(171)	(4,298)
Transfer to retained earnings (Notes 19 and 26)	-	99	(99)	-	-	-	-
Acquisition and sales of treasury stock (Note 18) Changes in liabilities for	-	-	-	(1)	(1)	-	(1)
written put options over non-controlling interests (Notes 18 and 26)	-	974	(142)	-	832	(418)	414
Total changes in equity	-	19,847	(1,853)	(1)	17,993	2,640	20,633
Balance at end of year	¥16,803	¥206,245	¥ (520)	¥ (182)	¥222,346	¥6,603	¥228,949

	Thousands of U.S. dollars									
				2020						
	Equit	y attributable t	o stockholders o	of the parent c						
	Common stock	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity			
Balance at beginning of year	\$154,397	\$1,895,112	\$ (4,778)	\$ (1,672)	\$2,043,058	\$ 60,673	\$2,103,731			
Changes in equity										
Net income	-	198,603	-	-	198,603	8,003	206,607			
Other comprehensive income (Note 19) Transactions with	-	-	(34,329)	-	(34,329)	(4,438)	(38,767)			
non-controlling interests (Note 18)	-	(55)	(9)	-	(64)	1,920	1,856			
Dividends (Note 20)	-	(43,058)	-	-	(43,058)	(1,654)	(44,712)			
Transfer to retained earnings (Notes 19 and 26)	-	1,351	(1,351)	-	-	-	-			
Acquisition and sales of treasury stock (Note 18) Changes in liabilities for	-	-	-	(18)	(18)	-	(18)			
written put options over non-controlling interests (Notes 18 and 26)	-	(22,834)	(1,682)	-	(24,515)	(5,734)	(30,249)			
Total changes in equity	-	134,007	(37,370)	(18)	96,619	(1,902)	94,717			
Balance at end of year	\$154,397	\$2,029,119	\$ (42,148)	\$ (1,691)	\$2,139,677	\$ 58,771	\$ 2,198,447			

See accompanying notes to consolidated financial statements.

# **Consolidated Statement of Cash Flows**

	Million	s of yen	Thousands of U.S. dollars
	2020	2019	2020
Cash flows from operating activities:			
Net income	¥ 22,485	¥ 24,013	\$ 206,607
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation and amortization	52,815	19,059	485,298
Impairment losses	4,169	2,045	38,307
Share of profits of investments accounted for using the equity method	(6,864)	(6,419)	(63,071)
Gain on business reorganization	(1,244)	(3,134)	(11,431)
Income taxes	11,344	11,233	104,236
Increase (decrease) in retirement and severance benefits	2,741	225	25,186
Interest and dividends income	(1,267)	(1,482)	(11,642)
Interest expenses	6,964	2,009	63,990
(Gains) losses on sale of property, plant and equipment	(8,371)	(44)	(76,918)
(Increase) decrease in trade receivables and contract assets	16,692	449	153,377
(Increase) decrease in inventories	60	389	551
Increase (decrease) in trade payables	(8,303)	816	(76,293)
Increase (decrease) in other assets and other liabilities	(3,256)	(1,286)	(29,918)
Other	1,145	17	10,521
Subtotal	89,110	47,890	818,800
Interest and dividends received	3,896	3,937	35,799
Interest paid	(6,880)	(1,912)	(63,218)
Income taxes paid	(7,922)	(12,103)	(72,792)
Net cash provided by operating activities	78,204	37,812	718,589
Cash flows from investing activities:			
Purchase of property, plant and equipment and intangible assets	(12,709)	(14,948)	(116,778)
Proceeds from sale of property, plant and equipment and intangible assets	13,105	1,491	120,417
Collection of short-term loan receivable	-	3,900	-
Purchase of subsidiaries' shares (Note 25)	(666)	-	(6,120)
Decrease due to a loss of control of subsidiaries (Note 25)	(384)	(4,466)	(3,528)
Other	(508)	131	(4,668)
Net cash used in investing activities	(1,162)	(13,892)	(10,677)
Cash flows from financing activities:			
Increase (decrease) in short-term debt, net (Note 25)	(2,075)	(4,775)	(19,066)
Proceeds from long-term debt (Note 25)	-	49,749	-
Repayments of long-term debt (Note 25)	(739)	(11,490)	(6,790)
Repayments of lease liabilities (Note 25)	(37,103)	(4,964)	(340,926)
Proceeds from sale of shares of consolidated subsidiaries to non-controlling interests	-	2,528	-
Purchase of shares of consolidated subsidiaries from non-controlling interests (Note 25)	(199)	(4,963)	(1,829)
Dividends paid to stockholders of the parent company (Note 20)	(4,686)	(4,127)	(43,058)
Dividends paid to non-controlling interests	(180)	(151)	(1,654)
Other	(725)	(703)	(6,662)
Net cash provided by (used in) financing activities	(45,707)	21,104	(419,985)
Effect of exchange rate changes on cash and cash equivalents	(726)	(109)	(6,671)
Net increase in cash and cash equivalents	30,609	44,915	281,255
Cash and cash equivalents at beginning of year	108,412	63,497	996,159
Cash and cash equivalents at end of year (Note 7)	¥ 139,021	¥ 108,412	\$ 1,277,414

See accompanying notes to consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

#### 1. Nature of Operations

Hitachi Transport System, Ltd. (the Company) is a corporation domiciled in Japan, whose shares are listed on the Tokyo Stock Exchange. The addresses of its registered headquarters and major business offices are disclosed on the Company's website (https://www.hitachi-transportsystem.com). The accompanying consolidated financial statements for the year ended March 31, 2020 comprise the Company, its subsidiaries and its interests in associates and joint ventures (the Group). The Group is principally engaged in the rendering of comprehensive and high-quality logistics services through domestic logistics, global logistics and other services segments.

#### 2. Basis of Presentation

#### (a) Compliance with IFRS

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). As the Company meets the requirements of a "Specified Company applying the Designated International Accounting Standards" pursuant to Article 1-2 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements (Ordinance of the Ministry of Finance No.28, 1976), the Company applies the provision of Article 93 of the Ordinance.

The consolidated financial statements were approved by Yasuo Nakatani, the Company's Representative Executive Officer, President and Chief Executive Officer, and Nobukazu Hayashi, the Company's Chief Financial Officer, Senior Vice President and Executive Officer, on June 24, 2020.

#### (b) Basis of Measurement

The Group's consolidated financial statements have been prepared on a historical cost basis, except for derivative assets and liabilities measured at fair value, financial assets and liabilities measured at fair value through profit or loss (FVTPL), financial assets measured at fair value through other comprehensive income (FVTOCI), liabilities for written put options over non-controlling interests and assets and liabilities associated with defined benefit plans.

#### (c) Presentation Currency

The consolidated financial statements are presented in Japanese yen, the functional currency of the Company, and rounded to the nearest million yen.

#### (d) Use of Estimates and Judgments

Management of the Company has made a number of judgments, estimates and assumptions relating to the application of accounting policies, reporting of revenues and expenses and assets and liabilities in the preparation of these consolidated financial statements. However, actual results could differ from those estimates due to the nature of the estimates.

Estimates and assumptions are continually evaluated. The effect of a change in accounting estimates, if any, is recognized in the reporting period in which the change was made and in future periods.

As for the impact of the novel coronavirus, the Company expects future profitability will decline due to a decrease in handling volume resulting from the suspension of operations involving certain automobile-related customers, and such impact was incorporated into the valuation of assets related to such business as of March 31, 2020 based on the assumption that the business will gradually recover after the second quarter of the year ending March 31, 2021. Accordingly, the Company considers that the impact of the novel coronavirus on the consolidated financial statements is limited, but estimates of the carrying amount of assets and liabilities in future years may need to be reviewed if uncertainty further increases.

Judgments, estimates and assumptions that could have a material effect on the Company's consolidated financial statements are as follows:

#### (i) Valuation of goodwill

The Group performs an impairment test for goodwill by estimating the recoverable amount every year regardless of whether there is any indication of impairment or when any indication of impairment is identified.

The impairment test compares the carrying amount and recoverable amount of a cash-generating unit, and any

#### **Notes to Consolidated Financial Statements**

excess of the carrying amount of assets allocated to a cash-generating unit over the recoverable amount is recognized as impairment loss.

The recoverable amount is calculated based on certain assumptions about future cash flows, a discount rate, and a growth rate, etc. While these assumptions are determined based on management's best estimate and judgment, the calculation result of the recoverable amount could significantly differ depending on the future business plans and economic conditions, and therefore the Group considers these estimates to be important. When the calculation result of the recoverable amount is significantly different, impairment loss may be recognized in the consolidated financial statements in future years.

Please refer to Note 13. Goodwill and Intangible Assets for the calculation method and sensitivity analysis of the recoverable amount of goodwill.

#### (ii) Lease term of right-of-use assets

The Group determines the lease term of right-of-use assets by taking into account the periods covered by an option to extend the lease during the non-cancellable period ("Extension Option") and an option to terminate the lease ("Termination Option"). The Extension Option or Termination Option are generally included in the lease contracts related to logistics centers and their fixtures. The lease term is determined based on certain assumptions by comprehensively taking into account the specifications of logistics centers, contractual relationship with customers and business strategies.

As the amount of initial recognition of right-of-use assets and lease liabilities, depreciation of right-of-use assets and interest expenses on lease liabilities will vary depending on the estimate of the lease term, the Group considers the estimate to be important. While these assumptions are based on management's best estimate and judgment, lease liabilities will be remeasured if there is a change in the assumptions used to estimate the lease term. When lease liabilities are remeasured, the resulting adjustment is made to the carrying amount of the right-of-use asset or recognized in profit or loss if the carrying amount of the right-of-use asset is reduced to zero.

Please refer to Note 9. Leases for notes on lease terms.

#### (iii) Fair value of liabilities for written put options over non-controlling interests

The Group recognizes written put options over subsidiaries' shares granted to the holders of non-controlling interests as financial liabilities at fair value calculated by discounting future cash flows and deducts the difference between non-controlling interests from capital surplus or retained earnings, with changes subsequent to initial recognition to be recognized in capital surplus or retained earnings.

The fair value of liabilities for written put options over non-controlling interests is calculated based on the assumptions about future business plans, etc. of the relevant subsidiaries. While these assumptions are determined based on management's best estimate and judgment, the calculation results of the fair value could significantly differ depending on the future business plans, etc., and therefore the Group considers such estimate to be important. When the calculation result of the fair value is significantly different, it will affect mainly capital surplus or retained earnings in the consolidated financial statements in future years.

Please refer to Note 26. Financial Instruments and Related Disclosures for the measurement method of fair value of liabilities for written put options over non-controlling interests.

#### **Notes to Consolidated Financial Statements**

#### (e) Changes in Accounting Policies

The Group has applied the following standards in accordance with the transitional provisions effective April 1, 2019 and reviewed part of the accounting treatments.

Standard	Name of standard	Overview of new or amended standard
IFRS 16	Leases	Amended the definition of a lease and accounting treatment mostly for lessees

In accordance with the transition provisions for IFRS 16 Leases ("IFRS 16"), the Group did not apply the standard retrospectively to the consolidated financial statements in prior years. In applying the new standard, the Group has applied a practical expedient whereby it is not required to reassess whether a contract is, or contains, a lease as of the date of initial application. As a lessee, the Group chose to apply a method described in Paragraph C5 (b) of IFRS 16 that does not require an entity to restate comparative information and allows it to recognize the cumulative effect of initial application at the date of initial application (April 1, 2019). The Group's weighted average incremental borrowing rate applied to measure lease liabilities at the date of initial application of IFRS 16 is 1.9%. The reconciliation between non-cancellable operating leases applying IAS 17 as of March 31, 2019 and lease liabilities recognized in the consolidated statement of financial position at the date of initial application is as follows:

	Millions of yen	Thousands of U.S. dollars
Non-cancellable operating lease contracts (March 31, 2019)	¥97,068	\$891,923
Finance lease obligations (March 31, 2019)	35,270	324,083
Reassessment of estimate of extension option, etc.	184,156	1,692,144
Lease liabilities as of April 1, 2019	¥316,494	\$2,908,150

As a result of the application of IFRS 16, right-of-use assets of \(\frac{\pma}{2}277,222\) million (\(\frac{\pma}{2},547,294\) thousand) and lease liabilities of \(\frac{\pma}{2}81,224\) million (\(\frac{\pma}{2},584,067\) thousand) were additionally recognized on the date of initial application.

The Group has applied the following practical expedient to apply IFRS 16 to leases previously classified as operating leases under IAS 17.

- Application of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Reliance on a previous assessment on onerous contracts in accordance with IAS 37 Provisions, contingent liabilities and contingent assets immediately before the date of initial application as an alternative to performing an impairment review; and
- Exclusion of initial direct costs from the measurement of the right-of-use assets at the date of initial application

As a result of the application of IFRS 16, finance lease assets previously reported as "Property, plant and equipment" are now separately presented as "Right-of-use assets," and lease obligations previously reported as "Current portion of long-term debt" and "Long-term debt" are now separately presented as "Lease liabilities." In the consolidated statement of cash flows, lease payments for operating leases were included in cash flows from operating activities in prior years, but from the current fiscal year, adjustments mainly related to depreciation of right-of-use assets are included in cash flows from operating activities and payments of lease liabilities are included in cash flows from financing activities; and as a result, cash inflows from operating activities increased and cash outflows from financing activities increased compared to those under IAS 17.

(f) Accounting Standards and Interpretations Issued but Not Yet Adopted by the Group Not applicable.

#### 3. Summary of Significant Accounting Policies

#### (a) Basis of Consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control is obtained when the Group is exposed, or has rights to variable returns from its involvement with the investee, and the Group has the ability to affect those returns through its power over the investee.

All subsidiaries of the Company are included in the scope of consolidation from the date on which the Group

#### **Notes to Consolidated Financial Statements**

acquires control until the date on which the Group loses control. In preparing the consolidated financial statements, amounts of internal transactions, unrealized profits arising from internal transactions and balances of receivables and payables between consolidated companies are eliminated.

Subsidiaries' financial statements are adjusted, if necessary, when their accounting policies differ from those of the Group.

Changes in the Group's ownership interests in subsidiaries without a loss of control are accounted for as equity transactions.

Changes in ownership interests in subsidiaries with a loss of control are accounted for by derecognizing the assets and liabilities, non-controlling interests, equity and accumulated other comprehensive income (AOCI) attributable to the subsidiaries.

#### (ii) Associates and Joint Ventures

Associates are entities over which the Group has the ability to exercise significant influence over their financial and operational policies, but which are not controlled by the Group. If the Group owns more than 20% but less than 50% of the voting rights of other entity, the Group is considered to have significant influence over the entity. In addition, even when the Group only owns less than 20% of the voting rights of an entity, if the Group is determined to have significant influence because an associate over which the Group has significant influence with more than 20% of voting rights owns more than 50% of the voting rights of such entity, such entity is included as an associate. Joint ventures are entities jointly controlled by multiple parties, including the Company, and require unanimous agreement of all parties in deciding financial and operational policies of the entity.

Investments in associates and joint ventures are accounted for using the equity method.

The consolidated financial statements of the Group include changes in profit or loss and other comprehensive income (OCI) of these associates and joint ventures from the date on which the Group obtains significant influence or joint control to the date on which it loses significant influence or joint control. The financial statements of the associates and joint ventures are adjusted, if necessary, when their accounting policies differ from those of the Group.

#### (b) Business Combinations

Business combinations are accounted for using the acquisition method. Consideration is measured as the sum of the fair value of the consideration transferred at the acquisition date and non-controlling interests in the acquired company. The Company determines, on a transaction by transaction basis, whether to measure non-controlling interests in the acquired company at fair value or by the proportionate share of the fair value of identifiable net assets of the acquired company. Acquisition-related costs are expensed as incurred.

#### (c) Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, demand deposits, and investments that are readily convertible to cash and subject to an insignificant risk of changes in value, with original maturities of three months or less from the date of acquisition.

#### (d) Foreign Currency Translation

The consolidated financial statements of the Group are presented in Japanese yen, which is the Company's functional currency. Each company in the Group has set its own functional currency and transactions of each company are measured in each functional currency.

#### (i) Foreign Currency Transactions

Foreign currency transactions are converted into the functional currency using the exchange rate prevailing at the transaction date or a rate that approximates such rate. Monetary assets and liabilities denominated in foreign currencies are converted into the functional currency using the exchange rate at the end of the reporting period. Foreign exchange gains and losses resulting from the currency conversion and settlement are recognized in profit or loss, except where foreign exchange effects relating to financial assets measured at FVTOCI and cash flow hedges are recognized in OCI.

#### (ii) Foreign Operations

Assets and liabilities of foreign entities are translated into Japanese yen using the exchange rate at the end of the

#### **Notes to Consolidated Financial Statements**

reporting period, and revenue and expense items are translated using the average exchange rates during the corresponding period. Gains or losses derived from translating foreign entities' financial statements are recognized in OCI. When a foreign entity of the Group is disposed of, cumulative foreign currency translation adjustments relating to the foreign entity are reclassified to profit or loss at the time of disposal.

#### (e) Financial Instruments

#### (i) Non-derivative Financial Assets

The Group initially recognizes trade and other receivables on the date such receivables arise. All other financial assets are initially recognized at the transaction date, on which the Group becomes a party to the agreement. The classification and measurement model of non-derivative financial assets is summarized as follows:

#### **Financial Assets Measured at Amortized Cost**

Financial assets are measured at amortized cost when they meet all of the following requirements:

- The financial asset is held within a business model the objective of which is to hold the asset to collect contractual
  cash flows.
- The contractual terms of the financial asset provide cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially measured at fair value (including direct transaction costs). Subsequent to the initial recognition, the carrying amount of financial assets measured at amortized cost is measured using the effective interest method, less impairment losses, if necessary.

#### **Impairment of Financial Assets Measured at Amortized Cost**

The Group performs ongoing evaluation at least on a quarterly basis on allowance for doubtful accounts for expected credit losses related to financial assets measured at amortized cost, trade receivables and other receivables, depending on whether the credit risk has significantly increased since initial recognition.

If the credit risk has significantly increased since initial recognition, allowance for doubtful accounts is measured at expected credit losses that result from all possible default events over the expected life of the financial instrument. If the credit risk has not significantly increased since initial recognition, allowance for doubtful accounts is measured at expected credit losses that result from default events that are possible within the 12 months after the reporting date. However, allowance for doubtful accounts for trade receivables, contract assets and lease receivables is always measured at lifetime expected credit losses.

Whether there has been a significant increase in credit risk is determined based on the change in the risk of default occurring, and the Group defines default as the situation where there is a serious problem in payments of contractual cash flow by a debtor and there is no reasonable expectation that all or part of the financial assets will be recovered. Whether there has been a change in the risk of default occurring is determined taking into consideration mainly external credit rating and past due information.

Expected credit losses are measured as the probability-weighted present value of the difference between all contractual cash flows related to the financial asset that are due to an entity and all the cash flows that the entity expects to receive. In the event of occurrence of one or more of the events including payment delay, extension of due date, negative evaluation by external credit research agencies and deterioration in financial position and operating results including insolvency, the financial assets are individually assessed as impaired financial assets and expected credit losses are measured based mainly on historical credit losse experience and future collectible amount. For the financial assets that are not impaired, the expected credit losses are measured based on the collective assessment using the provision rates adjusted for current and estimated future economic conditions depending on historical credit loss experience.

For the expected credit losses on financial assets measured at amortized cost, trade receivables, and other receivables, allowance for doubtful accounts is recorded instead of directly reducing the carrying amounts. Changes in expected credit losses are recognized in profit or loss as impairment losses and are included in selling, general and administrative expenses in the consolidated statement of profit or loss. For financial assets, after all means of collection have been exhausted and the potential for recovery is considered remote, it is determined that there are no longer any reasonable expectations of recovering all or part of the financial assets and the carrying amounts are directly written off.

#### **Notes to Consolidated Financial Statements**

#### **FVTOCI Financial Assets**

The Group holds certain equity instruments with the purpose of expanding its revenue base by maintaining and strengthening business relations with the investees. These equity instruments are irrevocably designated as FVTOCI financial assets at initial recognition. They are subsequently measured at fair value, and the subsequent changes in fair value are recognized in OCI. Dividends from FVTOCI financial assets are recognized in profit or loss, unless they are clearly considered to be a return of the investment.

#### **FVTPL Financial Assets**

The Group classifies equity instruments not designated as FVTOCI financial assets and debt instruments not classified as financial assets measured at amortized cost at initial recognition as FVTPL financial assets. These instruments are subsequently measured at fair value and the subsequent changes in fair value are recognized in profit or loss.

#### **Derecognition of Financial Assets**

The Group derecognizes financial assets when contractual rights to cash flows from the financial assets expire or when the contractual rights to receive cash flows from the financial assets are transferred and the risks and economic rewards of owning the financial assets are substantially transferred. In transactions where the risks and economic rewards of owning the financial assets are neither substantially transferred nor retained, the Group derecognizes such financial assets when the Group does not hold control over the assets. When FVTOCI financial assets are derecognized, the amount of AOCI is directly reclassified to retained earnings and not recognized in profit or loss.

#### (ii) Non-derivative Financial Liabilities

The Group initially recognizes debt instruments on the date of issuance. All other financial liabilities are initially recognized at the transaction date, on which the Group becomes a party to the agreement.

The Group derecognizes financial liabilities when extinguished, such as when its contractual obligation is performed or when the liability is discharged, cancelled or expired.

The Group holds bonds, debts, trade payables and other financial liabilities as non-derivative financial liabilities. They are initially measured at fair value (less direct transaction costs), and subsequently measured at amortized cost using the effective interest method.

The Group recognizes written put options over subsidiary's shares granted to the holders of non-controlling interests as financial liabilities at fair value calculated by discounting future cash flows and deducts the difference between non-controlling interests from capital surplus or retained earnings, with changes subsequent to initial recognition to be recognized in capital surplus or retained earnings.

#### (iii) Derivatives and Hedge Accounting

The Group uses derivative instruments including forward exchange contracts and interest rate swaps in order to hedge foreign currency exchange risks and interest rate risks. All derivatives are measured at fair value irrespective of the objective and intent of holding them.

Cash flow hedge: a hedge of a forecast transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability. The changes in fair value of the derivatives designated as cash flow hedges are recorded in OCI to the extent that the hedge is considered effective. This treatment continues until profit or loss is affected by the variability of future cash flows or the unrecognized firm commitment of the designated hedged item, at which point changes in fair value of the derivative are recognized in profit or loss. If non-financial assets or non-financial liabilities are recognized as a result of a forecast transaction designated as a hedged item, the changes in fair value of the derivatives recorded in OCI are directly included in the carrying amount of the assets or liabilities when the assets or liabilities are recognized.

The Group follows the documentation requirements as prescribed by IFRS 9 "Financial Instruments" which includes the risk management objective and strategy for undertaking various hedge transactions. In addition, a formal assessment is made at the hedge's inception and subsequently on a periodic basis, as to whether the derivative used in hedging activities is effective in offsetting changes in fair values or future cash flows of the

#### **Notes to Consolidated Financial Statements**

hedged items. Hedge accounting is discontinued if a hedge becomes ineffective, and the ineffective portion is immediately recorded in profit or loss.

#### (iv) Offsetting Financial Assets and Liabilities

Financial assets and liabilities are offset and reported at net amounts in the consolidated statement of financial position, only when the Group currently has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### (f) Inventories

Inventories are stated at the lower of cost or net realizable value. Changes in the carrying amount due to remeasurement of inventories are recognized in cost of sales.

Cost includes purchase, processing and all other costs incurred during the process until the inventories reach their current location and state. Cost is determined generally by the moving average method for merchandise, finished goods, raw materials and supplies, and by the specific identification method for work in process.

Net realizable value is calculated as the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to sell.

#### (g) Property, Plant and Equipment

The Group uses the cost method to measure property, plant and equipment. They are stated at cost, less accumulated depreciation and impairment losses. Acquisition cost includes direct costs of acquisition, costs of dismantling, removing and restoration of the assets. Material components that exist in items of property, plant and equipment are recorded as individual items of property, plant and equipment.

Except for non-depreciable assets, such as land, property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives for major classes of assets:

Buildings and structures 2 to 50 years
Machinery, equipment and vehicles 2 to 20 years
Tools, furniture and fixtures 2 to 20 years

The residual value, estimated useful lives and the method of depreciation of property, plant and equipment are reviewed at fiscal year end, and any changes are accounted for on a prospective basis as a change in accounting estimate.

#### (h) Goodwill and Other Intangible Assets

#### (i) Goodwill

Goodwill is recognized as the amount of consideration transferred that is measured at fair value at the acquisition date, including the amount of all non-controlling interests of the acquired entity, in excess of the net amount of identifiable assets acquired and liabilities assumed at the acquisition date. Goodwill is stated at cost less any accumulated impairment losses. Goodwill is not amortized but tested for impairment annually or whenever there is an indication of impairment, and impairment losses are recorded, if necessary. Impairment losses relating to goodwill are not reversed.

#### (ii) Intangible Assets

Intangible assets are measured by the cost model and stated at cost less accumulated amortization and impairment losses. Individually acquired intangible assets are measured at cost at initial recognition, and cost of intangible assets acquired in business combinations are measured at fair value at the acquisition date. Costs of internally generated intangible assets are fully expensed when incurred, except for those that meet the capitalization requirements.

Intangible assets with finite useful lives are amortized using the straight-line method over the following estimated useful lives for major classes of assets:

Software 3 to 5 years Customer-related intangible assets 12 to 20 years

The residual value, estimated useful lives and the method of amortization of intangible assets are reviewed at each fiscal year end, and any changes are accounted for on a prospective basis as a change in accounting estimate.

#### **Notes to Consolidated Financial Statements**

#### (i) Leases

The Group has applied IFRS 16 effective April 1, 2019. As the Group recognized the cumulative effect of initial application of IFRS 16 at the date of initial application in accordance with the transition provisions of IFRS 16, the comparative information is in compliance with IAS 17.

As IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17, there are no significant changes in the Group's accounting policies as a lessor due to the application of IFRS 16.

#### For the year ended March 31, 2020

The Group assesses whether a contract is, or contains, a lease at inception of the contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts that are or contain a lease, each lease component in the contract is accounted for separately from non-lease components.

Lease term is determined taking into account the periods covered by an option to extend the lease during the noncancellable period (when the Group is reasonably certain to exercise the option) or by an option to terminate the lease (when the Group is reasonably certain not to exercise the option).

#### (Lease as a lessee)

Right-of-use assets and lease liabilities are recognized at the commencement date.

The cost of the right-of-use assets comprises:

- The amount of the initial measurement of lease liability
- · Lease payments made at or before the commencement of the lease less any lease incentives received
- · Initial direct costs incurred by the lessee
- Estimated cost to be incurred by the lessee in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying assets to the condition required by the terms and conditions of the lease

Right-of-use assets are depreciated using the straight-line method over the shorter of the useful life of the right-of-use asset or the lease term, unless the lease transfers ownership of the underlying asset to the lessee by the end of the lease term or the cost of the right-of-use asset reflects that the lessee will exercise a purchase option. The estimated useful life of the right-of-use asset is determined in the same way as fixed assets and ranges from two to 31 years. Lease payments are apportioned between the finance charge and the repayment of the outstanding lease liabilities, and the finance charge is calculated so as to produce a constant periodic rate of interest on the remaining balance of lease liability.

Lease payments of short-term leases are recognized as expenses using the straight-line method over the lease term.

#### (As lessor)

A lease as a lessor is classified as finance lease if it transfers substantially all of the risks and rewards incidental to ownership of an underlying asset to the lessee. All other leases are classified as operating leases.

For finance leases, net investment in the lease at the inception of the lease is recognized as lease receivables. Lease income is apportioned between the financial income and the collection of the outstanding lease receivables, and the financial income is allocated so as to produce a constant periodic rate of interest on the outstanding net investment in the lease.

Operating lease income is recognized as revenue using the straight-line method over the lease term.

#### For the year ended March 31, 2019

Whether or not a contract is a lease, or whether the contract contains a lease is determined by the substance of the contract at the inception of the lease based on whether the right to use a certain asset is substantially transferred,

#### Notes to Consolidated Financial Statements

rather than the legal form.

Leases are classified as finance leases when all the risks and benefits of ownership of the assets are transferred substantially to the lessee, and as operating leases in any other cases.

#### (As lessee)

Finance leases are capitalized at the lower of fair value of the leased property at the inception of the lease or the present value of minimum lease payments at the inception of the lease. Lease assets are depreciated using the straight-line method over the shorter period of the lease term or the estimated useful lives, except for the cases where it is reasonably certain that the ownership is transferred by the end of the lease term. Lease payments are apportioned between financial expenses and repayments for the outstanding lease liabilities, and financial expenses are allocated so as to produce a constant periodic rate of interest on the outstanding lease liabilities.

Operating lease payments are recognized as expenses using the straight-line method over the lease term.

#### (j) Impairment of Non-Financial Assets

For non-financial assets excluding inventories, deferred tax assets and net defined benefit assets, the Group reviews the presence of an indication of impairment in each reporting period. When there is an indication of impairment, the recoverable amount of the asset is estimated. Irrespective of any indications of impairment, the Group annually estimates the recoverable amounts of goodwill and intangible assets with indefinite useful lives or that are not yet available for use.

In performing impairment testing, individual assets are grouped into the smallest identifiable group of assets that generates cash flows independently from each other.

The recoverable amount is measured as the higher of the value in use or the fair value less costs to sell. Value in use is calculated by discounting the estimated future cash flows using a discount rate which reflects the time value of money and risks specific to the asset. If the carrying amount of the asset or asset allocated to a cash-generating unit (CGU) exceeds its recoverable amount, the excess is recognized as an impairment loss.

Impairment losses relating to goodwill are not reversed. For other assets, the Group determines whether there is an indication that impairment losses previously recognized may no longer exist or have decreased. If there is an indication of reversal of impairment losses, and the estimated recoverable amount for the asset or the CGU exceeds the carrying amount, the previously recognized impairment loss is reversed to the extent of the carrying amount that would have been recorded, net of depreciation or amortization, if the impairment had not been recognized.

#### (k) Retirement and Severance Benefits

The Company and certain consolidated subsidiaries have defined benefit pension plans and severance lump-sum payment plans to provide retirement and severance benefits to employees. The present value of defined benefit obligations and retirement benefit costs are measured based on the projected unit credit method.

Differences in remeasurement of the net amount of defined benefit asset or liability are fully recognized in OCI and are not subsequently reclassified into profit or loss. Any prior service cost is recognized immediately in profit or loss.

The net amount of defined benefit asset or liability is calculated as the present value of defined benefit obligations less the fair value of plan assets, and recognized as assets or liabilities in the consolidated statement of financial position.

Certain consolidated subsidiaries have defined contribution pension plans. A defined contribution pension plan is a retirement benefit plan in which the employer makes a certain amount of contributions to third party entities and does not have legal or constructive obligations for any payment beyond the contributions. Contributions made to defined contribution pension plans are expensed in the period when the employees rendered their services.

#### (1) Provisions

The Group recognizes provisions when it has a present obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and the amount of obligation can be reliably estimated.

In case that the time value of money is material, the amount of a provision is measured by discounting estimated future

#### **Notes to Consolidated Financial Statements**

cash flows using the pretax discount rate reflecting the time value of money and risks specific to the obligation to the present value. Unwinding of the discount over time is recognized as financial expenses.

#### (m) Equity

#### (i) Common Stock and Capital Surplus

For shares issued by the Company, the issue price is recorded in common stock and capital surplus, and expenses incurred in direct relation to the issuance are deducted from capital surplus.

#### (ii) Treasury Stock

When treasury stock is acquired, the acquisition cost is recognized as a deduction from equity. When treasury stock is sold or disposed of, the difference between the carrying amount and consideration at the time of sale or disposal is recognized in capital surplus.

#### (n) Revenue Recognition

The Group recognizes revenue in accordance with the following five-step approach.

- Step 1: Identify the contract with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the Company satisfies a performance obligation

The Group offers comprehensive logistics services to meet its customers' needs, and with respect to contracts with customers, it recognizes that the characteristics inherent in the contract exist and that the economic substance is reflected in the contract, as well as identifying goods or services to be transferred to customers under the contract and identifying performance obligations to be accounted for individually.

The transaction price is calculated as the amount of consideration to which the Company expects to be entitled in exchange for transferring goods or services promised to customers. The contracts with customers do not include significant financing components.

The Group does not have contracts that require allocation of the transaction price to the performance obligations. However, in the event the Group enters into such contracts in future, revenue is recognized by allocating goods or services underlying each performance obligation in proportion to the relative stand-alone selling price.

Provided that a performance obligation meets the requirements, revenue is recognized when or as the control of underlying goods or services is transferred to the customer.

#### (o) Income Taxes

Income taxes consist of current tax expenses and deferred tax expenses, which are changes in deferred tax assets and liabilities. These expenses are recognized in profit or loss, except for items recognized directly in equity or OCI and items arising from business combinations.

Current tax expenses are measured at the amount which is expected to be paid to or recovered from the taxation authorities, using the tax rates and tax laws that are enacted or substantially enacted at the reporting date.

Deferred tax assets and liabilities are recognized on temporary differences between the carrying amount on the reporting date and the tax base of assets and liabilities. Deferred tax assets and liabilities are not recognized for future taxable temporary differences arising from initial recognition of goodwill, temporary differences arising from the initial recognition of an asset or liability in a transaction other than a business combination, which at the time of transaction affects neither accounting nor taxable profit or loss; and future taxable temporary difference arising from investments in subsidiaries and associates where the Group is able to control the timing of reversal of the temporary difference while it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be reversed. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in profit or loss and OCI in the period that includes the enactment date.

A deferred tax asset is recognized to the extent that it is probable that future taxable income will be available against which unused tax losses, unused tax credits and future deductible temporary differences can be utilized. Deferred tax assets are reviewed at the end of the fiscal year and reduced to the extent that it is no longer probable that the tax benefits will be realized.

#### **Notes to Consolidated Financial Statements**

Deferred tax assets and liabilities are offset where the Group currently has a legally enforceable right to set off the deferred tax assets and liabilities, and income taxes are levied by the same taxation authority on the same taxable entity, or income taxes are levied on different taxable entities but these entities intend to settle the deferred tax assets and liabilities on a net basis or these deferred tax assets and liabilities will be realized simultaneously.

#### (p) Earnings per Share

Basic earnings per share (EPS) for net income attributable to stockholders of the parent company is calculated by dividing net income attributable to stockholders of the parent company by the weighted average number of ordinary shares outstanding adjusted for treasury stock during the period. Diluted EPS for net income attributable to stockholders of the parent company is not calculated as there are no potential dilutive ordinary shares.

#### (q) Government Grants

Government grants are recognized at fair value when the Group meets all requirements incidental to government grants and there is reasonable assurance that the Group will receive the government grants. Government grants for the acquisition of assets are recognized as deferred revenue and regularly recognized in profit or loss over the useful lives of the relevant assets.

#### 4. Basis of Translation of the Consolidated Financial Statements

The accompanying consolidated financial statements are expressed in Japanese yen and, solely for the convenience of the reader, have been translated into United States dollars at the rate of \$108.83 = U.S.\$1.00, the approximate exchange rate prevailing at the Tokyo Foreign Exchange Market as of March 31, 2020. This translation should not be construed as a representation that the amounts shown have been or could be converted into U.S. dollars at such a rate.

#### 5. Segment Information

#### (a) Reportable Segments

The business segments of the Group are business units for which the Group is able to obtain separate financial information and for which operating performance is evaluated regularly by the Executive Committee of the Company, the highest decision-making authority, to decide on the allocation of management resources and assess performance.

The Company's operations are divided into domestic logistics business, global logistics business and other service businesses. Consolidated subsidiaries conduct their businesses as autonomous business units and their operations are periodically reviewed by the Executive Committee of the Company. Each subsidiary develops comprehensive strategies and conducts business activities.

Consequently, business segments of the Group consist of the Company's businesses mentioned above and other services provided by the consolidated subsidiaries. The Group's reportable segments have been designated as domestic logistics and global logistics in order to provide appropriate information about the business activities and the business environment, by combining a number of business segments that are similar in terms of economic and service characteristics.

For domestic logistics, the Group provides comprehensive logistics services that include the establishment of a logistics system, control of information, inventories and sales orders, value-added services, distribution center operation, factory logistics, and transportation and delivery. For global logistics, the Group provides comprehensive logistics services that include customs clearance, and international intermodal transportation by land, sea and air.

The accounting policies of the reported business segments are substantially consistent with those of the Group described in Note 3. "Summary of Significant Accounting Policies." Profit (loss) in reportable segments is based on adjusted operating income. Intersegment transactions are those that take place between companies and are based on market prices. The Executive Committee of the Company does not use the information on assets and liabilities allocated to business segments.

#### **Notes to Consolidated Financial Statements**

		Million	s of yen				
	Re	portable segme	ent	0:1		Adjustments	Amount
For the year ended March 31, 2020	Domestic logistics	Global logistics	Subtotal	Other services (Note 1)	services Total		recorded in the consolidated financial statements
Revenues							
Revenues from outside customers	¥435,311	¥219,761	¥655,072	¥17,214	¥672,286	¥-	¥672,286
Revenues from intersegment transactions or transfers	-	-	-	13,953	13,953	(13,953)	-
Total	¥435,311	¥219,761	¥655,072	¥31,167	¥686,239	¥(13,953)	¥672,286
Segment profit	¥26,063	¥6,502	¥32,565	¥918	¥33,483	¥-	¥33,483
Other income							10,579
Other expenses							(9,706)
Financial income							88
Financial expenses							(1,701)
Share of profits of investments							6,864
accounted for using the equity method							0,004
Interest income							1,186
Interest expenses							(6,964)
Income before income taxes							¥33,829
Others							
Depreciation and amortization	¥36,599	¥11,952	¥48,551	¥4,264	¥52,815	¥-	¥52,815
Impairment losses	¥323	¥3,846	¥4,169	¥-	¥4,169	¥-	¥4,169

- (Notes) 1 "Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service, which are excluded from the reportable segments.
  - 2 Company-wide expenses which do not belong to any business segment such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

		Million	s of yen				
	Rej	portable segme	ent	Other		Adjustments	Amount recorded in the
For the year ended March 31, 2019	Domestic logistics	Global logistics	Subtotal	services (Note 1)	Total	and eliminations (Note 2)	consolidated financial statements
Revenues							
Revenues from outside customers	¥432,793	¥255,828	¥688,621	¥20,210	¥708,831	¥-	¥708,831
Revenues from intersegment transactions or transfers	-	-	-	12,025	12,025	(12,025)	-
Total	¥432,793	¥255,828	¥688,621	¥32,235	¥720,856	¥(12,025)	¥708,831
Segment profit	¥22,099	¥7,108	¥29,207	¥1,985	¥31,192	¥-	¥31,192
Other income							3,850
Other expenses							(4,689)
Financial income							450
Financial expenses							(1,042)
Share of profits of investments accounted for using the equity method							6,419
Interest income							1,075
Interest expenses							(2,009)
Income before income taxes							¥35,246
Others							
Depreciation and amortization	¥8,859	¥7,887	¥16,746	¥2,313	¥19,059	¥-	¥19,059
Impairment losses	¥29	¥2,016	¥2,045	¥-	¥2,045	¥-	¥2,045

- (Notes) 1 "Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service, which are excluded from the reportable segments.
  - 2 Company-wide expenses which do not belong to any business segment such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

Thousands of U.S. dollars							
	Rep	portable segm	ent	Other		Adjustments	1 1 1 1
For the year ended March 31, 2020	Domestic	Global	Subtotal	(Note 1)	Total	and eliminations	recorded in the consolidated

#### **Notes to Consolidated Financial Statements**

	logistics	logistics				(Note 2)	financial statements
Revenues							
Revenues from outside customers	\$3,999,917	\$2,019,305	\$6,019,223	\$158,173	\$6,177,396	<b>\$-</b>	\$6,177,396
Revenues from intersegment transactions or transfers	-	-	-	128,209	128,209	(128,209)	-
Total	\$3,999,917	\$2,019,305	\$6,019,223	\$286,382	\$6,305,605	\$(128,209)	\$6,177,396
Segment profit	\$239,484	\$59,745	\$299,228	\$8,435	\$307,663	<b>\$-</b>	\$307,663
Other income							97,207
Other expenses							(89,185)
Financial income							809
Financial expenses							(15,630)
Share of profits of investments accounted for using the equity method							63,071
Interest income							10,898
Interest expenses						-	(63,990)
Income before income taxes							\$310,843
Others							
Depreciation and amortization	\$336,295	\$109,823	\$446,118	\$39,180	\$485,298	<b>\$-</b>	\$485,298
Impairment losses	\$2,968	\$35,340	\$38,307	<b>\$</b> -	\$38,307	<b>\$-</b>	\$38,307

<sup>(</sup>Notes) 1 "Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service, which are excluded from the reportable segments.

#### (b) Geographic Information

The following table shows revenues attributed to geographic areas based on the location of the customers for the years ended March 31, 2020 and 2019.

	Million	Millions of yen	
	2020	2019	2020
Japan	¥483,025	¥499,932	\$4,438,344
Europe	64,940	67,974	596,710
China	39,072	48,474	359,019
Asia	41,839	45,612	384,444
North America	36,236	40,310	332,960
Other Areas	7,174	6,529	65,919
Overseas Revenues Subtotal	189,261	208,899	1,739,052
Total Consolidated Revenues	¥672,286	¥708,831	\$6,177,396

<sup>2</sup> Company-wide expenses which do not belong to any business segment such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

#### **Notes to Consolidated Financial Statements**

The following table shows the balances of non-current assets for each geographic area as of March 31, 2020 and 2019.

	Million	Thousands of U.S. dollars	
	As of March	As of March	As of March
	31, 2020	31, 2019	31, 2020
Japan	¥420,836	¥180,520	\$3,866,912
Europe	27,385	24,656	251,631
Asia	15,280	15,154	140,402
North America	15,104	13,098	138,785
Other Areas	9,193	6,597	84,471
Total	¥487,798	¥240,025	\$4,482,202

Non-current assets are classified based on the location of the assets and exclude financial instruments, deferred tax assets and net defined benefit asset.

#### (c) Significant Customer Information

The customer group that accounts for more than 10% of the Group's revenues is the Hitachi, Ltd. Group and revenues from the Hitachi, Ltd. Group amounted to ¥94,908 million (\$872,076 thousand) (all segments) and ¥102,043 million (all segments) for the years ended March 31, 2020 and 2019, respectively.

#### 6. Business Combinations

There were no significant business combinations for the years ended March 31, 2020 and 2019.

#### 7. Cash and Cash Equivalents

The components of cash and cash equivalents are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2020	March 31, 2019	March 31, 2020
Cash and cash equivalents	¥139,834	¥109,177	\$1,284,885
Time deposits with maturities of over 3 months	(813)	(765)	(7,470)
Cash and cash equivalents in the consolidated statement of financial position	¥139,021	¥108,412	\$1,277,414

The balances of cash and cash equivalents in the consolidated statement of financial position as of March 31, 2020 and 2019 were equal to the balances of "cash and cash equivalents" in the consolidated statement of cash flows.

#### 8. Trade Receivables and Contract Assets

The components of trade receivables and contract assets are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2020	March 31, 2019	March 31, 2020
Notes receivable and electronically recorded	¥5,841	¥5,276	\$53,671
monetary claims	¥3,041	+3,270	\$33,071
Accounts receivable	104,285	119,509	958,238
Contract assets	830	1,089	7,627
Lease receivables	5,806	7,204	53,349
Allowance for doubtful receivables	(1,343)	(534)	(12,340)
Total Trade Receivables and Contract Assets	¥115,419	¥132,544	\$1,060,544

#### **Notes to Consolidated Financial Statements**

Information on credit risk management is provided in Note 26. Financial Instruments and Related Disclosures. Information on lease receivables that are expected to be collected over one year after the reporting period is provided in Note 9. Leases.

#### 9. Leases

#### (a) Lessee

#### For the year ended March 31, 2020

The Company and certain of its consolidated subsidiaries lease buildings and structures and machinery, equipment and vehicles. Amortization of right-of-use assets is included in depreciation expenses.

#### (1) Lease expenses

	Millions of yen	Thousands of U.S. dollars
	2020	2020
Depreciation of right-of-use assets		
Buildings and structures	¥30,649	\$281,623
Machinery, equipment and vehicles	4,444	40,834
Tools, furniture and fixtures	1,944	17,863
Other	1,181	10,852
Total	38,218	351,172
Finance charge on lease liabilities	¥5,944	\$54,617

#### (2) Carrying amount of right-of-use assets

	Millions of yen	Thousands of U.S. dollars
	March 31, 2020	March 31, 2020
Right-of-use assets		
Buildings and structures	¥261,181	\$2,399,899
Machinery, equipment and vehicles	16,702	153,469
Tools, furniture and fixtures	5,758	52,908
Other	4,800	44,105
Total	¥288,441	\$2,650,381

Right-of-use assets increased by ¥14,384 million (\$132,169 thousand) during the year ended March 31, 2020.

#### (3) Extension and termination options

Certain lease contracts include an extension option and a termination option. Judgement must be applied in assessing whether the Group is reasonably certain to exercise an extension option or not to exercise a termination option. Accordingly, the Group considers all relevant factors that create an economic incentive for the Group to exercise the extension option or not to exercise the termination option.

The Group reassesses the lease term upon the occurrence of either a significant event or a significant change in circumstances that is within the control of the Group, such as a business decision that directly affects whether or not to exercise the options.

Extension options or termination options are usually included in the Group's lease contracts related to logistics centers and their structures. When the Group is reasonably certain to exercise the extension option of the contract for a logistics center based on the comprehensive consideration of the specifications of the logistics center, contractual relationship with customers and business strategies, the extension period is included in the lease term of such contract up to the useful life of the logistics center.

#### **Notes to Consolidated Financial Statements**

The period covered by a termination option is included in the lease term only when the Group is reasonably certain not to exercise the option.

#### (4) Residual value guarantees

Residual value guarantees are generally included in lease contracts for vehicles and guarantee the residual value of certain vehicles used in the transportation business.

#### (5) Lease contracts not yet commenced to which the lessee is committed

The future cash outflows to which the Group is potentially exposed because of lease contracts not yet commenced to which the Group is committed as of March 31, 2020 amounted to ¥6,012 million (\$55,242 thousand).

Please refer to Note 26. Financial Instruments and Related Disclosures for the maturity analysis of lease liabilities.

#### For the year ended March 31, 2019

The Company and certain consolidated subsidiaries lease buildings and machinery, equipment and vehicles, etc. under finance leases or operating leases.

Depreciation of assets under finance leases is included in depreciation expense.

The following table shows the undiscounted amounts, present value of future minimum lease payments under finance leases and the adjustments as of March 31, 2019.

	Millions of yen		
	March 31, 2019		
	Future minimum lease payments	Present value of future minimum lease payments	
Within one year	¥5,777	¥4,908	
Over one year through five years	16,308	13,626	
Over five years	19,766	16,736	
Total	41,851	¥35,270	
Finance charges	(6,581)		
Present value of total minimum lease payments	¥35,270		

The following table shows the future minimum lease payments under non-cancelable operating leases as of March 31, 2019.

	Millions of yen
	March 31, 2019
Within one year	¥22,391
Over one year through five years	53,204
Over five years	¥28,091

Total operating lease expenses for the year ended March 31, 2019 are as follows:

	Millions of yen	
	2019	
Minimum lease payments	¥47,800	

#### **Notes to Consolidated Financial Statements**

#### (b) Lessor

Certain consolidated subsidiaries of the Company lease machinery, equipment and vehicles, etc. under finance leases or operating leases.

#### For the year ended March 31, 2020

#### (1) Finance lease

The maturity analysis of undiscounted lease payments receivable related to finance lease contracts is as follows:

	Millions of yen	Thousands of U.S. dollars
	March 31, 2020	March 31, 2020
Within one year	¥3,204	\$29,440
Over one year through two years	2,710	24,901
Over two years through three years	2,129	19,563
Over three years through four years	1,649	15,152
Over four years through five years	964	8,858
Over five years	777	7,140
Total	11,433	105,054
Unearned finance income	(851)	(7,820)
Net investment in the lease	¥10,582	\$97,234

#### (2) Operating lease

The maturity analysis of undiscounted lease payments related to operating lease contracts is as follows:

	Millions of yen	Thousands of U.S. dollars
	March 31, 2020	March 31, 2020
Within one year	¥995	\$9,143
Over one year through five years	581	5,339
Over two years through three years	382	3,510
Over three years through four years	199	1,829
Over four years through five years	185	1,700
Over five years	3	28
Total	¥2,345	\$21,547

#### For the year ended March 31, 2019

The following table shows the undiscounted amounts and present value of minimum lease payments receivable under finance leases and the adjustments as of March 31, 2019.

	Millions	of yen
	March 31	, 2019
	Gross investment in lease	Present value of minimum lease payments receivable
Within one year	¥2,581	¥2,406
Over one year through five years	4,951	4,721
Over five years	52	35
Total	7,584	¥7,162
Unearned financial income	(380)	

Net investment in the lease	7,204
Unguaranteed residual value	(42)
Present value of minimum lease payments receivable	¥7,162

The following table shows the future minimum lease payments receivable under non-cancelable operating leases as of March 31, 2019.

	Millions of yen
	March 31, 2019
Within one year	¥476
Over one year through five years	1,120
Over five years	¥27

#### 10. Inventories

The components of inventories are as follows:

	Millions	Thousands of U.S. dollars			
	March 31, 2020	March 31, 2020 March 31, 2019			
Merchandise	¥583	¥665	\$5,357		
Work in process	2	15	18		
Raw materials and supplies	481	465	4,420		
Total	¥1,066	¥1,145	\$9,795		

#### 11. Investments Accounted for Using the Equity Method

#### (a) Associates that are material

SAGAWA EXPRESS CO., LTD. ("SAGAWA EXPRESS") is a material associated company accounted for using the equity method.

SAGAWA EXPRESS is engaged in a wide range of transportation businesses including door-to-door delivery services in Japan. The Group has been promoting collaborative innovation and collaboration to realize seamless general logistics services with SG Holdings Co., Ltd., a corporate group which is comprised mainly of SAGAWA EXPRESS. In addition, SAGAWA EXPRESS is not a listed company.

The summary financial statements of SAGAWA EXPRESS is as follows.

	Millions	Thousands of U.S. dollars	
	March 31, 2020	March 31, 2019	March 31, 2020
Ownership ratio	20%	20%	20%
Current assets	¥198,675	¥215,081	\$1,825,554
Non-current assets	502,347	114,045	4,615,887
Current liabilities	153,498	143,333	1,410,438
Non-current liabilities	379,322	41,573	3,485,454
Equity	168,202	144,220	1,545,548
The Group's share of equity	33,640	28,844	309,106
Goodwill and consolidation adjustments	48,170	49,063	442,617
The Group's share of the aggregated carrying amounts	¥81,810	¥77,907	\$751,723

	Millions	Thousands of U.S. dollars	
	2020	2019	2020
Revenues	¥963,278	¥913,291	\$8,851,217
Net income	32,497	30,368	298,603
OCI	(460)	(67)	(4,227)
Total comprehensive income	32,037	30,301	294,377
The Group's share:			
Net income	6,499	6,074	59,717
OCI	(92)	(13)	(845)
Total comprehensive income	¥6,407	¥6,061	\$58,872

Dividends received by the Company from SAGAWA EXPRESS for the years ended March 31, 2020 and 2019 amounted to \$2,504 million (\$23,008 thousand) and \$2,184 million, respectively.

#### (b) Associates and joint ventures that are not individually material

The Group's share of the aggregated carrying amounts of investments in associates and joint ventures that are not individually material is as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2020	March 31, 2020	
Investments in associates	¥7,429	¥6,074	\$68,262
Investments in joint ventures	32	28	294
The Group's share of the aggregated carrying amounts	¥7,461	¥6,102	\$68,556

Financial information on associates and joint ventures that are not individually material is as follows. These amounts represent

the Group's share of ownership interests per ownership percentage.

	Million	Thousands of U.S. dollars	
	2020	2019	2020
Financial information on associates			
Net income	¥361	¥342	\$3,317
OCI	(22)	(109)	(202)
Total comprehensive income	339	233	3,115
Financial information on joint ventures			
Net income	4	3	37
Total comprehensive income	4	3	37
Total			
Net income	365	345	3,354
OCI	(22)	(109)	(202)
Total comprehensive income	¥343	¥236	\$3,152

## 12. Property, Plant and Equipment

The following table shows the changes in the net carrying amounts, and the gross carrying amount and accumulated depreciation and impairment losses of property, plant and equipment.

			Millions	of yen		
Net carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Construction in progress	Total
April 1, 2018	¥80,172	¥33,594	¥8,485	¥52,386	¥378	¥175,015
Additions	4,166	13,188	3,303	1	2,817	23,475
Sales and disposals	(470)	(1,911)	(197)	(183)	(6)	(2,767)
Depreciation	(5,996)	(6,121)	(2,469)	-	-	(14,586)
Transfers from construction in progress	208	1,227	61	1,203	(2,699)	-
Foreign currency translation adjustments	229	(516)	(56)	(3)	(23)	(369)
Other	751	(40)	(398)	1,389	(70)	1,632
March 31, 2019	¥79,060	¥39,421	¥8,729	¥54,793	¥397	¥182,400
Adjustments due to application of IFRS 16	(18,160)	(11,408)	(5,061)	-	-	(34,629)
Restated balance	60,900	28,013	3,668	54,793	397	147,771
Additions	1,744	6,759	1,550	98	5,701	15,852
Sales and disposals	(276)	(1,193)	(47)	(2,083)	(1)	(3,600)
Depreciation	(4,810)	(4,812)	(946)	-	-	(10,568)
Impairment losses	(146)	-	-	-	-	(146)
Reversal of impairment losses	-	-	-	303	-	303
Transfers from construction in progress	3,489	733	101	65	(4,388)	-
Foreign currency translation adjustments	(1,247)	(615)	(123)	(199)	(18)	(2,202)
Other	354	105	262	26	75	822
March 31, 2020	¥60,008	¥28,990	¥4,465	¥53,003	¥1,766	¥148,232

Net carrying amount   Suitidings and weither coupling and weither suititures and fixtures   Land   Construction in progress				Thousands of	U.S. dollars		
Adjustments due to application of IFRS 16   (166,866)   (104,824)   (46,504)	Net carrying amount	and	equipment	furniture	Land		Total
Restated balance   559,588   257,401   33,704   503,473   3,648   1,357,815     Additions   16,025   62,106   14,242   900   52,384   145,658     Sales and disposals   (2,536)   (10,962)   (432)   (19,140)   (9)   (33,079)     Depreciation   (44,197)   (44,216)   (8,692)   -	March 31, 2019	\$726,454	\$362,225	\$80,208	\$503,473	\$3,648	\$1,676,008
March 31, 2020   Machinery and march 31, 2020   Machinery and march 31, 2020   Machinery and march 31, 2020   Machinery and march whice is a		(166,866)	(104,824)	(46,504)	-	-	(318,194)
Sales and disposals	Restated balance	559,588	257,401	33,704	503,473	3,648	1,357,815
Depreciation	Additions	16,025	62,106	14,242	900	52,384	145,658
Reversal of impairment losses   Cl.,342	Sales and disposals	(2,536)	(10,962)	(432)	(19,140)	(9)	(33,079)
Reversal of impairment losses   32,059   6,735   928   597   (40,320)   757	Depreciation	(44,197)	(44,216)	(8,692)	-	-	(97,106)
Sosses   Sossion   Sossi	Impairment losses	(1,342)	-	-	-	-	(1,342)
	losses	-	-	-	2,784	-	2,784
Construction and progress   Construction and progress   Construction and impairment losses   Construction and impairment		32,059	6,735	928	597	(40,320)	-
March 31, 2020         \$551,392         \$266,379         \$41,027         \$487,026         \$16,227         \$1,362,051           Gross carrying amount         Buildings and structures and vehicles and vehicles and fixtures         Image: Machinery, equipment and vehicles         Image: Machinery, equipment structures	Foreign currency translation adjustments	(11,458)	(5,651)	(1,130)	(1,829)	(165)	(20,233)
Gross carrying amount         Buildings and sunctureurs and vehicles and sixureurs and vehicles and sixureurs and vehicles and fixtures and f	Other	3,253	965	2,407	239	689	7,553
Gross carrying amount         Buildings and structures and vehicles and fixtures and vehicles and fixtures and fixtures.         Land in progress (Construction in progress)         Total in progress (Construction in progress)           April 1, 2018         ¥168,596         ¥75,526         ¥23,201         ¥54,333         ¥378         ¥322,034           March 31, 2020         ¥149,692         ¥66,319         ¥14,836         ¥53,003         ¥1,766         ¥285,616           Gross carrying amount         Buildings and surtuctures and vehicles and vehicles and fixtures and vehicles and impairment losses         Machinery, equipment and vehicles and fixtures         Tools, furniture and fixtures and fixtures         Land construction in progress         Total           Accumulated depreciation and impairment losses         Buildings and structures and vehicles and fixtures         Tools, furniture and vehicles and fixtures         Land construction in progress         Total           April 1, 2018         ¥(88,424)         ¥(41,932)         ¥(14,716)         ¥(1,947)         ¥         ¥(147,019)           March 31, 2020         ¥(89,684)         ¥(37,329)         ¥(10,371)         ¥         ¥         ¥(137,384)           Accumulated depreciation and impairment losses         Buildings and surdings and surding an	March 31, 2020	\$551,392	\$266,379	\$41,027	\$487,026	\$16,227	\$1,362,051
Gross carrying amount         Buildings and structures and vehicles and fixtures and vehicles and fixtures and fixtures.         Land in progress (Construction in progress)         Total in progress (Construction in progress)           April 1, 2018         ¥168,596         ¥75,526         ¥23,201         ¥54,333         ¥378         ¥322,034           March 31, 2020         ¥149,692         ¥66,319         ¥14,836         ¥53,003         ¥1,766         ¥285,616           Gross carrying amount         Buildings and surtuctures and vehicles and vehicles and fixtures and vehicles and impairment losses         Machinery, equipment and vehicles and fixtures         Tools, furniture and fixtures and fixtures         Land construction in progress         Total           Accumulated depreciation and impairment losses         Buildings and structures and vehicles and fixtures         Tools, furniture and vehicles and fixtures         Land construction in progress         Total           April 1, 2018         ¥(88,424)         ¥(41,932)         ¥(14,716)         ¥(1,947)         ¥         ¥(147,019)           March 31, 2020         ¥(89,684)         ¥(37,329)         ¥(10,371)         ¥         ¥         ¥(137,384)           Accumulated depreciation and impairment losses         Buildings and surdings and surding an				2 6'11'	C		
Gross carrying amount         and structures and vehicles and vehicles and fixtures and fi	-	Ruildings	Machinery		s of yen		
March 31, 2019         170,868         82,601         22,749         56,740         397         333,355           March 31, 2020         ¥149,692         ¥66,319         ¥14,836         ¥53,003         ¥1,766         ¥285,616           Gross carrying amount         Buildings and structures         Machinery, equipment and vehicles         Tools, furniture and fixtures         Land         Construction in progress         Total           Accumulated depreciation and impairment losses         Buildings and structures         Machinery, equipment and vehicles and fixtures         Tools, furniture and fixtures         Land         Construction in progress         Total           April 1, 2018         ¥(88,424)         ¥(41,932)         ¥(14,716)         ¥(1,947)         ¥         ¥(147,019)           March 31, 2019         (91,808)         (43,180)         (14,020)         (1,947)         +         ¥(137,384)           Accumulated depreciation and impairment losses         Buildings and structures         Machinery, equipment and vehicles         Tools, furniture and fixtures         Land         Construction in progress         Total	Gross carrying amount	and	equipment	furniture	Land		Total
March 31, 2020         ¥149,692         ¥66,319         ¥14,836         ¥53,003         ¥1,766         ¥285,616           Gross carrying amount         Buildings and structures and vehicles and vehicles and vehicles and vehicles and vehicles and impairment losses         Tools, furniture and fixtures         Land construction in progress         Construction in progress         \$2,624,423           Accumulated depreciation and impairment losses         Buildings and structures and vehicles and vehicles and vehicles and vehicles and vehicles         Tools, furniture and fixtures         Land construction in progress         Construction in progress         Total           April 1, 2018         ¥(88,424)         ¥(41,932)         ¥(14,716)         ¥(1,947)         ¥         ¥(147,019)           March 31, 2019         (91,808)         (43,180)         (14,020)         (1,947)         -         (150,955)           March 31, 2020         ¥(89,684)         ¥(37,329)         ¥(10,371)         ¥         ¥         ¥(137,384)           Accumulated depreciation and impairment losses         Buildings and structures         Machinery, equipment and fixtures         Land         Construction in progress         Total	April 1, 2018	¥168,596	¥75,526	¥23,201	¥54,333	¥378	¥322,034
Thousands of U.S. dollars   Thousands of U.S. dollars   Total	March 31, 2019	170,868		22,749	56,740	397	333,355
Buildings and structures   St	March 31, 2020	¥149,692	¥66,319	¥14,836	¥53,003	¥1,766	¥285,616
Gross carrying amountand structures structuresequipment and vehicles and vehiclesfurniture and fixturesLand in progressConstruction in progressTotalMarch 31, 2020\$1,375,466\$609,382\$136,323\$487,026\$16,227\$2,624,423Accumulated depreciation and impairment lossesBuildings and structuresMachinery, equipment and vehiclesTools, furniture and fixturesLandConstruction in progressTotalApril 1, 2018\$\frac{1}{2}(88,424)\$\$\frac{1}{2}(41,932)\$\$\frac{1}{2}(14,716)\$\$\frac{1}{2}(1,947)\$\$\frac{1}{2}\$\$\frac{1}{2}(147,019)\$March 31, 2019\$(91,808)\$\$(43,180)\$\$(14,020)\$\$(1,947)\$\$-\$(150,955)\$March 31, 2020\$\frac{1}{2}(89,684)\$\$\frac{1}{2}(37,329)\$\$\frac{1}{2}(10,371)\$\$\frac{1}{2}\$\$\frac{1}{2}(157,384)\$Accumulated depreciation and impairment lossesBuildings and structuresMachinery, equipment and vehiclesTools, furniture and fixturesLandConstruction in progressTotal				Thousands of	U.S. dollars		
Accumulated depreciation and impairment losses  April 1, 2018  Machinery, equipment and vehicles and fixtures  April 31, 2019  March 31, 2020  March 31, 2020  Machinery, equipment and vehicles and fixtures  Accumulated depreciation and impairment losses  Machinery, equipment and vehicles  Machinery, equipment and vehicles  Thousands of U.S. dollars  Total  Total  Construction in progress  Total  (150,955)  Total  Thousands of U.S. dollars  Thousands of U.S. dollars  Total  Construction in progress  Total	Gross carrying amount	and	equipment	furniture	Land		Total
Accumulated depreciation and impairment lossesBuildings and structuresMachinery, equipment and vehiclesTools, furniture and fixturesLandConstruction in progressTotalApril 1, 2018\(\frac{4}{8}\),8424\(\frac{4}{4}\),1932\(\frac{4}{4}\),1716\(\frac{4}{4}\),1947\(\frac{4}{4}\)\(\frac{4}{4}\),1019March 31, 2019(91,808)(43,180)(14,020)(1,947)-(150,955)March 31, 2020\(\frac{4}{4}\),89,684\(\frac{4}{4}\),7,329\(\frac{4}{4}\),10371\(\frac{4}{4}\)\(\frac{4}{4}\),7,384Accumulated depreciation and impairment lossesBuildings and structuresMachinery, equipment and vehiclesTools, furniture and fixturesLand Construction in progressTotal	March 31, 2020	\$1,375,466	\$609,382	\$136,323	\$487,026	\$16,227	\$2,624,423
Accumulated depreciation and impairment lossesBuildings and structuresMachinery, equipment and vehiclesTools, furniture and fixturesLandConstruction in progressTotalApril 1, 2018\(\frac{4}{8}\),8424\(\frac{4}{4}\),1932\(\frac{4}{4}\),1716\(\frac{4}{4}\),1947\(\frac{4}{4}\)\(\frac{4}{4}\),1019March 31, 2019(91,808)(43,180)(14,020)(1,947)-(150,955)March 31, 2020\(\frac{4}{4}\),89,684\(\frac{4}{4}\),7,329\(\frac{4}{4}\),10371\(\frac{4}{4}\)\(\frac{4}{4}\),7,384Accumulated depreciation and impairment lossesBuildings and structuresMachinery, equipment and vehiclesTools, furniture and fixturesLand Construction in progressTotal				Millions	s of ven		
April 1, 2018         \(\frac{4}{88,424}\)         \(\frac{4}{41,932}\)         \(\frac{4}{4,716}\)         \(\frac{4}{1,947}\)         \(\frac{4}{47,019}\)           March 31, 2019         (91,808)         (43,180)         (14,020)         (1,947)         -         (150,955)           March 31, 2020         \(\frac{4}{89,684}\)         \(\frac{4}{37,329}\)         \(\frac{4}{10,371}\)         \(\frac{4}{4}\)         \(\frac{4}{137,384}\)           Accumulated depreciation and impairment losses         Buildings and structures and wehicles and fixtures         Tools, furniture and fixtures         Land Construction in progress         Total	Accumulated depreciation and impairment losses	and	equipment	Tools, furniture			Total
March 31, 2020  \[ \begin{array}{c ccccccccccccccccccccccccccccccccccc	April 1, 2018		¥(41,932)	¥(14,716)	¥(1,947)	¥-	¥(147,019)
Accumulated depreciation and impairment losses    Accumulated depreciation and impairment losses   Buildings and structures   Buildings and structures   Thousands of U.S. dollars	March 31, 2019	(91,808)	(43,180)	(14,020)	(1,947)	-	(150,955)
Accumulated depreciation and impairment losses Buildings Machinery, Tools, equipment furniture Land Construction in progress Total	March 31, 2020	¥(89,684)	¥(37,329)	¥(10,371)	¥-	¥-	¥(137,384)
Accumulated depreciation and impairment losses Buildings Machinery, Tools, equipment furniture Land Construction in progress Total				Thousands of	U.S. dollars		
		and	equipment	Tools, furniture			Total
	March 31 2020				\$_	<b>S</b> _	\$(1.262.373)

#### **Notes to Consolidated Financial Statements**

The following table shows the net carrying amount of assets under finance leases included in the net carrying amount of each item of property, plant and equipment.

	Millions of yen
_	March 31, 2019
Buildings and structures	¥18,160
Machinery, equipment and vehicles	11,408
Tools, furniture and fixtures	5,061
Total	¥34,629

The amounts of depreciation recognized for the years ended March 31, 2020 and 2019 are included in cost of sales and selling, general and administrative expenses in the consolidated statement of profit or loss.

Impairment losses recognized for the year ended March 31, 2020 is included in other expenses in the consolidated statement of profit or loss. Reversal of impairment losses recorded during the year ended March 31, 2020 is included in "Other income" in the consolidated statement of profit or loss.

Expenditures related to items of property, plant and equipment under construction are stated in construction in progress in the above tables.

The amounts of additions to property, plant and equipment that have been committed but not executed as of March 31, 2020 and 2019 are \$8,454 million (\$77,681 thousand) and \$2,204 million, respectively.

## 13. Goodwill and Intangible Assets

#### (a) Changes

The following table shows the changes in the net carrying amounts, and the gross carrying amount and accumulated amortization and impairment losses of goodwill and intangible assets.

			Millions of yen		
			Intangible	assets	
Net carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total
April 1, 2018	¥27,869	¥22,578	¥5,054	¥4,201	¥31,833
Internal developments	-	-	1,534	-	1,534
Purchases	-	-	2,478	5	2,483
Amortization	-	(2,350)	(1,807)	(216)	(4,373)
Impairment losses	(1,672)	(344)	-	-	(344)
Disposals	-	-	(100)	(37)	(137)
Foreign currency translation adjustments	28	(172)	(108)	(85)	(365)
Other	(13)	(25)	(2,072)	22	(2,075)
March 31, 2019	¥26,212	¥19,687	¥4,979	¥3,890	¥28,556
Internal developments	-	-	1,492	-	1,492
Purchases	-	-	884	4	888
Amortization	-	(2,204)	(1,568)	(199)	(3,971)
Impairment losses	(2,313)	(1,438)	-	-	(1,438)
Disposals	-	-	(125)	(107)	(232)
Foreign currency translation adjustments	(270)	(160)	(25)	(444)	(629)
Other	483	(38)	(273)	42	(269)
March 31, 2020	¥24,112	¥15,847	¥5,364	¥3,186	¥24,397

	Thousands of U.S. dollars						
			Intangible	assets			
Net carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total		
March 31, 2019	\$240,853	\$180,897	\$45,750	\$35,744	\$262,391		
Internal developments	-	-	13,709	-	13,709		
Purchases	-	-	8,123	37	8,160		
Amortization	-	(20,252)	(14,408)	(1,829)	(36,488)		
Impairment losses	(21,253)	(13,213)	-	-	(13,213)		
Disposals	-	-	(1,149)	(983)	(2,132)		
Foreign currency translation adjustments	(2,481)	(1,470)	(230)	(4,080)	(5,780)		
Other	4,438	(349)	(2,508)	386	(2,472)		
March 31, 2020	\$221,557	\$145,612	\$49,288	\$29,275	\$224,175		

			Millions of yen			
<del>-</del>	_		Intangible	assets		
Gross carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total	
April 1, 2018	¥33,782	¥41,823	¥22,407	¥4,826	¥69,056	
March 31, 2019	33,810	41,442	22,236	4,646	68,324	
March 31, 2020	¥33,744	¥41,175	¥21,860	¥3,916	¥66,951	
		Thou	sands of U.S. dollar	e e		
-		Intangible assets				
Gross carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total	
March 31, 2020	\$310,062	\$378,342	\$200,864	\$35,983	\$615,189	
-			Millions of yen			
	=	- C	Intangible	assets		
Accumulated amortization and impairment losses	Goodwill	Customer- related intangible assets	Software	Other	Total	
April 1, 2018	¥(5,913)	¥(19,245)	¥(17,353)	¥(625)	¥(37,223)	
March 31, 2019	(7,598)	(21,755)	(17,257)	(756)	(39,768)	
March 31, 2020	¥(9,632)	¥(25,328)	¥(16,496)	¥(730)	¥(42,554)	
		The	ousands of U.S. dolla	240		
-	Intangible assets					
Accumulated amortization and impairment losses	Goodwill	Customer- related intangible assets	Software	Other	Total	
March 31, 2020	\$(88,505)	\$(232,730)	\$(151,576)	\$(6,708)	\$(391,014)	

Of intangible assets, the net carrying amounts of assets under finance lease transactions as of March 31, 2020 and 2019 are ¥74 million (\$680 thousand) and ¥125 million, respectively, and they are included in software.

Amortization expenses recognized for the years ended March 31, 2020 and 2019 are included in cost of sales and selling, general and administrative expenses in the consolidated statement of profit or loss.

Impairment losses recognized for the years ended March 31, 2020 and 2019 are included in other expenses in the consolidated statement of profit or loss. There are no reversals of impairment losses for the years ended March 31, 2020 and 2019.

The net carrying amounts of internally generated intangible assets as of March 31, 2020 and 2019 amounted to \(\xi\_3,574\) million (\(\xi\_{32},840\) thousand) and \(\xi\_{3},984\) million, respectively, and they are included in software.

Research and development expenses recognized for the years ended March 31, 2020 and 2019 are ¥647 million (\$5,945 thousand) and ¥707 million, respectively, and they are included in selling, general and administrative expenses in the consolidated statement of profit or loss.

The amount of additions to intangible assets that have been committed but not executed as of March 31, 2019 is \(\xi\)272 million.

#### (b) Impairment test on goodwill

As a general rule, the Group determines a CGU which is a business unit that is managed for internal reporting purposes.

#### **Notes to Consolidated Financial Statements**

The recoverable amount per CGU is calculated based on value in use. Value in use is mainly calculated by the estimated future cash flows based on business plans approved by management, discounted at the discount rate which is derived from the weighted average cost of capital. The business plan used is based on external information, reflects historical experiences, and generally has a maximum of five years. Estimated future cash flows beyond the period covered by the business plan are calculated using the estimated growth rate not exceeding the long-term average growth rate of the market to which the CGU belongs.

Significant goodwill of the Group is as follows:

	Millions	s of yen	Thousands of U.S. dollars		
Group of CGUs	As of March 31, 2020	As of March 31, 2019	As of March 31, 2020	Growth rate	Discount rate
VANTEC CORPORATION, domestic logistics operations	¥6,140	¥6,140	\$56,418	1.3%	4.8%
VANTEC HTS FORWARDING, LTD.	¥5,065	¥5,065	\$46,540	1.3%	8.8%
Mars Lojistik Grup Anonim Sirketi	¥3,680	¥3,834	\$33,814	2.1%	10.9%

There is a possibility that VANTEC HTS FORWARDING, LTD. may recognize impairment loss if the discount rate, which is a major assumption used for the impairment test, rises by 1.8%.

Since the recoverable amount of the groups of CGUs for the other significant goodwill sufficiently exceeds the carrying amount, the Group considers that it is unlikely that the recoverable amount of the group of CGUs would fall below the carrying amount even if the primary assumptions changed within a reasonable range.

#### (c) Impairment losses

#### For the year ended March 31, 2020

The Group recognized impairment losses for goodwill and customer-related intangible assets related to the global logistics business of VANTEC CORPORATION because future cash flows originally assumed in the business plans could no longer be expected. The recoverable amounts were calculated based on value in use by discounting future cash flows at a pretax discount rate of 10.0%. As a result, impairment losses recognized on goodwill and customer-related intangible assets amounted to ¥2,313 million (\$21,253 thousand) and ¥1,438 million (\$13,213 thousand), respectively, representing the total outstanding balance of goodwill and unamortized customer-related assets in the global logistics business of VANTEC CORPORATION. The impairment losses are included in the global logistics business.

#### For the year ended March 31, 2019

The Group recognized impairment losses for customer-related intangible assets related to Hitachi Transport System Vantec (Thailand), Ltd., because future cash flows originally assumed in the business plans could no longer be expected and the customer-related intangible assets were written down to the recoverable amounts. The recoverable amounts were calculated based on value in use by discounting the future cash flows at a pretax discount rate (14.0%). As a result, impairment losses recognized on customer-related intangible assets amounted to ¥344 million. In addition, the impairment losses are included in the global logistics business.

Also, the Group recognized impairment losses for goodwill mainly related to VANTEC CORPORATION, global logistics operations, because future cash flows originally assumed in the business plans could no longer be expected and the goodwill was written down to the recoverable amounts. The recoverable amounts were calculated based on value in use by discounting the future cash flows at a pretax discount rate (10.2%). As a result, impairment losses recognized on goodwill amounted to ¥1,251 million. In addition, the impairment losses are included in the global logistics business.

#### 14. Deferred Taxes and Income Taxes

The components of income taxes recognized in the consolidated statement of profit or loss and deferred taxes recognized in the consolidated statement of comprehensive income are as follows:

•	Millions of yen		Thousands of U.S. dollars
	2020	2019	2020
Income taxes			
Current tax expense	¥13,965	¥10,718	\$128,319
Deferred tax expense			
Temporary differences originated and reversed	(3,238)	787	(29,753)
Changes in realizability of deferred tax assets	617	(272)	5,669
Total deferred tax expense	(2,621)	515	(24,083)
Total	11,344	11,233	104,236
Deferred taxes recognized in OCI			
Net changes in financial assets measured at fair value through OCI	(91)	(119)	(836)
Remeasurements of defined benefit plans	122	(121)	1,121
Foreign currency translation adjustments	(119)	-	(1,093)
Net changes in cash flow hedges	2	(0)	18
Share of OCI of investments accounted for using the equity method	(41)	(6)	(377)
Total	¥(127)	¥(246)	\$(1,167)

The Company and its domestic subsidiaries are principally subject to national corporate tax, inhabitant tax and business tax, and the combined statutory income tax rates calculated based on them for the years ended March 31, 2020 and 2019 are 30.6% and 30.6%, respectively. Overseas subsidiaries of the Company are subject to corporate taxes and other taxes in their locations.

The Company and certain domestic subsidiaries apply the consolidated taxation system.

Reconciliations between the combined statutory income tax rate and the average effective income tax rate for the years ended March 31, 2020 and 2019 are as follows:

	2020	2019
Combined statutory income tax rate	30.6%	30.6%
Non-deductible expenses for tax purposes	2.0	1.7
Impairment of goodwill	2.1	1.5
Changes in realizability of deferred tax assets	1.8	(0.8)
Differences in tax rates applied to overseas subsidiaries	(0.7)	0.0
Other, net	(2.3)	(1.1)
Average effective income tax rate	33.5%	31.9%

Changes in deferred tax assets and liabilities are as follows:

		Millions of yen					
_	March 31, 2019	Adjustments due to the application of IFRS 16	Restated balance	Recognized in profit or loss	Recognized in OCI (Note)	March 31, 2020	
Deferred tax assets							
Lease liabilities	¥-	¥84,139	¥84,139	¥(7,169)	¥ -	¥76,970	
Accrued bonuses	2,790	-	2,790	39	-	2,829	
Retirement and severance benefits	8,945	-	8,945	921	(11)	9,855	
Depreciation	1,665	-	1,665	206	-	1,871	
Other	3,729	-	3,729	615	(411)	3,933	
Total deferred tax assets	17,129	84,139	101,268	(5,388)	(422)	95,458	
Deferred tax liabilities							
Right-of-use assets	-	(82,448)	(82,448)	8,086	-	(74,362)	
Deferred profit on sale of properties	(6,630)	-	(6,630)	559	-	(6,071)	
Valuation differences due to business combinations	(5,631)	-	(5,631)	1,175	35	(4,421)	
Net defined benefit asset	(1,043)	-	(1,043)	16	58	(969)	
FVTOCI financial assets	(1,048)	-	(1,048)	-	113	(935)	
Depreciation	(2,079)	-	(2,079)	(562)	84	(2,557)	
Other	(3,327)	(1,691)	(5,018)	(1,265)	140	(6,143)	
Total deferred tax liabilities	(19,758)	(84,139)	(103,897)	8,009	430	(95,458)	
Net deferred tax assets (liabilities)	¥(2,629)	¥-	¥(2,629)	¥2,621	¥8	¥-	

(Note) The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

	Millions of yen				
	April 1, 2018	Recognized in profit or loss	Recognized in OCI (Note)	March 31, 2019	
Deferred tax assets					
Accrued bonuses	¥2,721	¥69	¥ -	¥2,790	
Retirement and severance benefits	9,829	(1,115)	231	8,945	
Depreciation	1,477	188	-	1,665	
Other	3,728	380	(379)	3,729	
Total deferred tax assets	17,755	(478)	(148)	17,129	
Deferred tax liabilities					
Deferred profit on sale of properties	(7,070)	440	-	(6,630)	
Valuation differences due to business combinations	(6,367)	702	34	(5,631)	
Net defined benefit asset	(1,102)	72	(13)	(1,043)	
FVTOCI financial assets	(1,188)	-	140	(1,048)	
Depreciation	(1,733)	(335)	(11)	(2,079)	
Other	(2,726)	(916)	315	(3,327)	
Total deferred tax liabilities	(20,186)	(37)	465	(19,758)	
Net deferred tax assets (liabilities)	¥(2,431)	¥(515)	¥317	¥(2,629)	

<sup>(</sup>Note) The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

	Thousands of U.S. dollars					
-	March 31, 2019	Adjustments due to the application of IFRS 16	Restated balance	Recognized in profit or loss	Recognized in OCI (Note)	March 31, 2020
Deferred tax assets						
Lease liabilities	\$-	\$773,123	\$773,123	\$(65,873)	\$ -	\$707,250
Accrued bonuses	25,636	-	25,636	358	-	25,995
Retirement and severance benefits	82,192	-	82,192	8,463	(101)	90,554
Depreciation	15,299	-	15,299	1,893	-	17,192
Other	34,264	-	34,264	5,651	(3,777)	36,139
Total deferred tax assets	157,392	773,123	930,515	(49,508)	(3,878)	877,129
Deferred tax liabilities						
Right-of-use assets	-	(757,585)	(757,585)	74,299	-	(683,286)
Deferred profit on sale of properties	(60,921)	-	(60,921)	5,136	-	(55,784)
Valuation differences due to business combinations	(51,741)	-	(51,741)	10,797	322	(40,623)
Net defined benefit asset	(9,584)	-	(9,584)	147	533	(8,904)
FVTOCI financial assets	(9,630)	-	(9,630)	-	1,038	(8,591)
Depreciation	(19,103)	-	(19,103)	(5,164)	772	(23,495)
Other	(30,571)	(15,538)	(46,109)	(11,624)	1,286	(56,446)
Total deferred tax liabilities	(181,549)	(773,123)	(954,672)	73,592	3,951	(877,129)
Net deferred tax assets (liabilities)	\$(24,157)	\$-	\$(24,157)	\$24,083	\$74	<b>\$-</b>

(Note) The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

Deferred tax liabilities are not recognized for temporary differences where the Group is able to control the timing of reversal of the temporary differences while it is unlikely that the temporary difference will reverse in the foreseeable future. Temporary differences related to investments in subsidiaries and associates for which deferred tax liabilities are not recognized are ¥21,002 million (\$192,980 thousand) and ¥21,823 million for the years ended March 31, 2020 and 2019, respectively. Unrecognized deferred tax liabilities are not calculated because it is impracticable.

In assessing the realizability of deferred tax assets, the Group considers the scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning. As a result of the assessment, the Group has not recorded deferred tax assets for certain future deductible temporary differences and net operating loss carryforwards.

Deductible future temporary differences and net operating loss carryforwards for unrecognized deferred tax assets are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2020	March 31, 2019	March 31, 2020
Deductible future temporary differences	¥2,289	¥2,189	\$21,033
Net operating loss carryforwards	997	1,192	9,161
Tax credit carryforwards	25	-	230
Total	¥3,311	¥3,381	\$30,424

Net operating loss carryforwards for unrecognized deferred tax assets will expire as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2020	March 31, 2020	
Within five years	¥90	¥31	\$827
Over five years through ten years	533	334	4,898
Over ten years	374	827	3,437
Total	¥997	¥1,192	\$9,161

#### **Notes to Consolidated Financial Statements**

#### 15. Trade Payables

The components of trade payables are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2020	March 31, 2019	March 31, 2020
Notes payable and electronically recorded monetary obligations	¥1,946	¥2,649	\$17,881
Accounts payable	43,464	51,604	399,375
Total	¥45,410	¥54,253	\$417,256

#### 16. Provisions

The components and changes in the balance of provisions included in other current and non-current liabilities for the year ended March 31, 2020 are as follows:

	Millions of yen		
	Asset retirement obligations	Provision for loss on contracts	
March 31, 2019	¥2,437	¥912	
Adjustments due to application of IFRS 16	-	(912)	
Restated balance	2,437	-	
Additions	403	-	
Utilized for intended purpose	(81)	-	
Unwinding of discounts	33	-	
Others	(53)	-	
March 31, 2020	2,739	-	
Current liabilities	13	_	
Non-current liabilities	¥2,726	¥-	

	Thousands of U.S. dollars		
	Asset retirement obligations	Provision for loss on contracts	
March 31, 2019	\$22,393	\$8,380	
Adjustments due to application of IFRS 16	-	(8,380)	
Restated balance	22,393	-	
Additions	3,703	-	
Utilized for intended purpose	(744)	-	
Unwinding of discounts	303	-	
Others	(487)	-	
March 31, 2020	25,168	-	
Current liabilities	119	-	
Non-current liabilities	\$25,048	<b>\$-</b>	

The Group recognizes asset retirement obligations in the amount of expected future expenditures based on the third party estimates to prepare for its obligations to restore logistics centers and other facilities used by the Group to their original states. The timing of outflow of economic benefits is principally expected to be later than one year from March 31, 2020, however, the expected amount or timing may change due to factors including future business plans.

Provision for loss on contracts was recorded as of March 31, 2019 in the amount of ¥912 million to provide for the expected future losses regarding the lease agreements for logistics centers used by the Group whereby the future costs to fulfill the contractual obligations are expected to exceed the economic benefits to be received. Following the application of IFRS 16 *Leases*, right-of-use assets and lease liabilities were recognized for the same amount for these agreements at the date of initial application, and the outstanding balance of provision for loss on contracts as of March 31, 2019 was reversed by reducing right-of-use assets.

#### **Notes to Consolidated Financial Statements**

#### 17. Employee Benefits

#### (a) Retirement and Severance Benefits

The Company and certain consolidated subsidiaries have funded defined benefit corporate pension plans and unfunded severance lump-sum payment plans as the defined benefit plans.

The benefits of the defined benefit corporate pension plans and unfunded severance lump-sum payment plans are calculated based on factors such as employees' salary levels, service years and points corresponding to job position, family and grade. Additional termination benefits may be paid to the employees in case of their early retirement.

The main defined benefit corporate pension plans are managed by the Hitachi Transport System Corporate Pension Fund. The Company and its certain consolidated subsidiaries make contributions to the Hitachi Transport System Corporate Pension Fund to provide for expenses to operate business related to benefit payments. The bylaws of the Hitachi Transport System Corporate Pension Fund stipulates that the amount of contributions shall be recalculated every five years with the end of the relevant fiscal year as a record date in accordance with provisions of the Japanese Defined Benefit Corporate Pension Plan Act in order to maintain the fiscal balance into the future. The contributions are reviewed taking into account basic assumptions for the Fund's finance, including expected interest rates, mortality rates, and withdrawal rate. The operation of pension plans such as payments of contributions and management of pension funds, etc. are managed by trust banks and insurance companies, etc.

Certain consolidated subsidiaries have adopted defined contribution pension plans and have enrolled in the Smaller Enterprise Retirement Allowance Mutual Aid System.

Changes in the present value of defined benefit obligations and the fair value of plan assets for the years ended March 31, 2020 and 2019 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2020	2019	2020
Defined benefit obligations at beginning of year	¥47,442	¥47,922	\$435,928
Service cost	2,820	2,922	25,912
Interest cost	230	274	2,113
Actuarial gains or losses	(335)	353	(3,078)
Prior service cost	3,180	-	29,220
Benefits paid	(2,515)	(3,056)	(23,109)
Change in scope of consolidation	(1,045)	(431)	(9,602)
Other	697	(542)	6,404
Defined benefit obligations at end of year	¥50,474	¥47,442	\$463,788

During the year ended March 31, 2020, certain domestic consolidated subsidiaries determined to revise the defined benefit plans effective April 1, 2020, mainly to introduce a point system based on job rank, function and grade and review the benefit curve. As a result of the plan revision, an increase of \(\frac{\pmax}{3}\),180 million (\(\frac{\pmax}{2}\)9,220 thousand) in the present value of defined benefit plan obligations is recognized as prior service cost in "Other expenses" in the consolidated statement of profit or loss.

	Million	Millions of yen	
	2020	2019	2020
Fair value of plan assets at beginning of year	¥18,725	¥19,393	\$172,057
Interest income	98	114	900
Return on plan assets (excluding interest income)	71	41	652
Employers' contributions	515	528	4,732
Employees' contributions	8	-	74
Benefits paid	(650)	(852)	(5,973)
Change in scope of consolidation	(553)	(236)	(5,081)
Other	715	(263)	6,570
Fair value of plan assets at end of year	¥18,929	¥18,725	\$173,932

The components of actuarial gains or losses are as follows:

	Million	Millions of yen		
	March 31, 2020	March 31, 2019	March 31, 2020	
Arising from changes in financial assumptions	¥(500)	¥251	\$(4,594)	
Arising from changes in demographic assumptions	2	(18)	18	
Other	¥ 163	¥120	\$ 1,498	

The amounts related to the defined benefit plan recognized in the consolidated statement of financial position are as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2020	March 31, 2019	March 31, 2020
Present value of funded defined benefit obligations	¥15,816	¥15,448	\$145,328
Fair value of plan assets	(18,929)	(18,725)	(173,932)
Sub-total	(3,113)	(3,277)	(28,604)
Present value of unfunded defined benefit obligations	34,658	31,994	318,460
Net asset and liability in the consolidated statement of financial position	31,545	28,717	289,856
Net defined benefit asset (Other non-current assets)	(3,280)	(3,366)	(30,139)
Retirement and severance benefits	¥34,825	¥32,083	\$319,994

The Company and all consolidated subsidiaries measure the defined benefit obligations and plan assets at the end of the fiscal year. Major assumptions used in the actuarial calculations (weighted average) of defined benefit obligations are as follows:

	March 31, 2020	March 31, 2019
Discount rate	0.6%	0.5%

As of March 31, 2020 and 2019, an increase or decrease of 0.5% in the discount rate would have affected the defined benefit obligations as follows:

	Million	Millions of yen	
	March 31, 2020	March 31, 2019	March 31, 2020
0.5% increase	¥(2,543)	¥(2,508)	\$(23,367)
0.5% decrease	¥ 2,713	¥ 2,646	\$ 24,929

The sensitivity analysis is based on an assumption that all other variables other than the one analyzed are held constant; in reality, changes in other assumptions may impact the outcome of the analysis.

The weighted average duration (expected average maturity) of defined benefit obligations is as follows:

	2020	March 31, 2019
Duration	12.8 Years	12.9 Years

For the year ending March 31, 2021, the Company and certain consolidated subsidiaries expect to make a contribution of ¥573 million to the defined benefit pension plan.

#### **Notes to Consolidated Financial Statements**

The fair values of plan assets invested as of March 31, 2020 and 2019 are as follows:

	Millions of yen			
	March 31, 2020			
	With quoted market price in an active market	With no quoted market price in an active market	Total	
Life insurance general accounts	¥-	¥11,978	¥11,978	
Commingled funds	-	4,557	4,557	
Other	174	2,220	2,394	
Total	¥174	¥18,755	¥18,929	

	Millions of yen			
		March 31, 2019		
	With quoted market price in an active market	With no quoted market price in an active market	Total	
Life insurance general accounts	¥-	¥11,932	¥11,932	
Commingled funds	-	4,869	4,869	
Other	132	1,792	1,924	
Total	¥132	¥18,593	¥18,725	

	Thousands of U.S. dollars			
	March 31, 2020			
	With quoted market price in an active market	With no quoted market price in an active market	Total	
Life insurance general accounts	<b>\$-</b>	\$110,062	\$110,062	
Commingled funds	-	41,873	41,873	
Other	1,599	20,399	21,998	
Total	\$1,599	\$172,333	\$173,932	

For life insurance general accounts, insurance companies provide guarantees for certain expected interest rates and principals.

Commingled funds represent pooled institutional investments. As of March 31, 2020, commingled funds are allocated to 36% in listed stocks, 60% in bonds and 4% in other assets. As of March 31, 2019, they are allocated to 38% in listed stocks, 61% in bonds and 1% in other assets.

The Group's management policy for plan assets is to secure stable returns for the mid to long-term for ensuring future payments of defined benefit obligations pursuant to internal regulations. The target rate of returns and the investment ratio by investment assets are established within the acceptable risk range every fiscal year, and plan assets are managed according to such ratio. When the investment ratio is reviewed, the Group considers introducing plan assets that are closely related to changes in defined benefit obligations.

In the event an unexpected situation arises in the market environment, temporary weight adjustments of risk assets are allowed in accordance with the internal regulations.

Contributions to defined contribution plans recognized as an expense in profit or loss by certain consolidated subsidiaries for the years ended March 31, 2020 and 2019 are ¥954 million (\$8,766 thousand) and ¥992 million, respectively.

#### (b) Employee Benefit Expenses

The aggregated amounts of employee benefit expenses recognized in the consolidated statement of profit or loss for the years ended March 31, 2020 and 2019 were \times 166,089 million (\\$1,526,133 thousand) and \times 169,185 million, respectively.

#### **Notes to Consolidated Financial Statements**

#### 18. Equity

#### (a) Common Stock

The following table shows changes in the total number of authorized shares and issued shares outstanding of the Company during the year:

	Number	Number of shares		
	2020	2019		
Total number of authorized shares	292,000,000	292,000,000		
Issued shares outstanding				
Balance at beginning of year	111,776,714	111,776,714		
Changes during the year	-	-		
Balance at end of year	111,776,714	111,776,714		

All shares issued by the Company are non-par value common stock and fully paid up.

#### (b) Surplus

#### (i) Retained Earnings

The Japanese Company Law ("JCL") requires that ten percent of retained earnings appropriated for dividends be retained until the total amount of earned reserves included in capital reserve and retained earnings reaches a quarter of the nominal value of common stock. Earned reserves may be available for dividends by resolution at the shareholders' meeting.

The amount available for dividends by the Company under the JCL is calculated based on the amount of retained earnings, etc. in the Company's accounting books prepared in accordance with generally accepted accounting principles in Japan.

#### (ii) Written Put Options over Non-Controlling Interests

The Group recognizes written put options over subsidiary's shares granted to the holders of non-controlling interests as financial liabilities at fair value calculated by discounting future cash flows and deducts the difference between non-controlling interests from capital surplus or retained earnings, with changes subsequent to initial recognition to be recognized in capital surplus or retained earnings.

The fair value of financial liabilities is disclosed in Note 26. "Financial Instruments and related disclosures".

#### (c) Treasury stock

The following table shows changes in treasury stock for the years ended March 31, 2020 and 2019.

	Number of shares		
	2020	2019	
Balance at beginning of year	227,265	226,948	
Acquisition of treasury stock	525	317	
Balance at end of year	227,790	227,265	

### 19. Accumulated Other Comprehensive Income (AOCI) and Other Comprehensive Income (OCI)

Components of AOCI, net of related tax effects, presented in the consolidated statement of changes in equity for the years ended March 31, 2020 and 2019 are as follows:

,	Millions	Millions of yen	
	2020	2019	2020
Net changes in financial assets measured at FVTOCI			
Balance at beginning of year	¥2,126	¥2,525	\$19,535
OCI	(49)	(300)	(450)
Reclassified into retained earnings	(174)	(99)	(1,599)
Balance at end of year	1,903	2,126	17,486
Remeasurements of defined benefit plans			
Balance at beginning of year	(2,170)	(1,958)	(19,939)
OCI	306	(207)	2,812
Net transfer from (to) non-controlling interests	-	(5)	-
Reclassified into retained earnings	27	-	248
Balance at end of year	(1,837)	(2,170)	(16,880)
Foreign currency translation adjustments			
Balance at beginning of year	(553)	565	(5,081)
OCI	(3,883)	(977)	(35,680)
Net transfer from (to) non-controlling interests	(1)	1	(9)
Changes in liabilities for written put options over non-controlling interests	(183)	(142)	(1,682)
Balance at end of year	(4,620)	(553)	(42,452)
Net changes in cash flow hedges	( ) )	,	( , ,
Balance at beginning of year	(2)	_	(18)
OCI	4	(2)	37
Balance at end of year	2	(2)	18
Share of OCI of investments accounted for using the equity method			
Balance at beginning of year	79	201	726
OCI	(114)	(122)	(1,048)
Balance at end of year	(35)	79	(322)
Total accumulated other comprehensive income			i i
Balance at beginning of year	(520)	1,333	(4,778)
OCI	(3,736)	(1,608)	(34,329)
Net transfer from (to) non-controlling interests	(1)	(4)	(9)
Reclassified into retained earnings	(147)	(99)	(1,351)
Changes in liabilities for written put options over non-controlling interests		(142)	(1,682)
Balance at end of year	¥(4,587)	¥(520)	\$(42,148)

The following shows a reconciliation of OCI, including non-controlling interests, to profit or loss items and deferred income tax effect per components of OCI for the years ended March 31, 2020 and 2019.

	N	Aillions of yen	
•		2020	
·	Before tax	Tax effect	After tax
OCI arising during the year:			
Net changes in financial assets measured at FVTOCI	¥(140)	¥91	¥(49)
Remeasurements of defined benefit plans	406	(122)	284
Foreign currency translation adjustments	(4,462)	119	(4,343)
Net changes in cash flow hedges	2	(0)	2
Share of OCI of investments accounted for using the equity method	(155)	41	(114)
Total	(4,349)	129	(4,220)
Reconciliation of OCI to profit or loss:			
Foreign currency translation adjustments	(1)	-	(1)
Net changes in cash flow hedges	4	(2)	2
Total	3	(2)	1
OCI, net of reclassification adjustments:			
Net changes in financial assets measured at FVTOCI	(140)	91	(49)
Remeasurements of defined benefit plans	406	(122)	284
Foreign currency translation adjustments	(4,463)	119	(4,344)
Net changes in cash flow hedges	6	(2)	4
Share of OCI of investments accounted for using the equity method	(155)	41	(114)
Total	¥(4,346)	¥127	(4,219)
OCI, net of reclassification adjustments, attributable to non-			
controlling interests:			(22)
Remeasurements of defined benefit plans			(22)
Foreign currency translation adjustments		_	(461)
Total		_	(483)
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:			
Net changes in financial assets measured at FVTOCI			(49)
Remeasurements of defined benefit plans			306
Foreign currency translation adjustments			(3,883)
Net changes in cash flow hedges			(5,555)
Share of OCI of investments accounted for using the equity method			(114)
Total		-	¥(3,736)
10111			<del>1</del> (0,700)

	N	Millions of yen			
_	2019				
<del>-</del>	Before tax	Tax effect	After tax		
OCI arising during the year:					
Net changes in financial assets measured at FVTOCI	¥(419)	¥119	¥(300)		
Remeasurements of defined benefit plans	(312)	121	(191)		
Foreign currency translation adjustments	(1,124)	-	(1,124)		
Net changes in cash flow hedges	(2)	0	(2)		
Share of OCI of investments accounted for using the equity method	(50)	6	(44)		
Total	(1,907)	246	(1,661)		
Reconciliation of OCI to profit or loss:					
Foreign currency translation adjustments	3	-	3		
Net changes in cash flow hedges	(0)	0	(0)		
Share of OCI of investments accounted for using the equity method	(78)	-	(78)		
Total	(75)	0	(75)		
OCI, net of reclassification adjustments:					
Net changes in financial assets measured at FVTOCI	(419)	119	(300)		
Remeasurements of defined benefit plans	(312)	121	(191)		
Foreign currency translation adjustments	(1,121)	-	(1,121)		
Net changes in cash flow hedges	(2)	0	(2)		
Share of OCI of investments accounted for using the equity method	(128)	6	(122)		
Total	¥(1,982)	¥246	(1,736)		
OCI, net of reclassification adjustments, attributable to non- controlling interests:					
Remeasurements of defined benefit plans			16		
Foreign currency translation adjustments		_	(144)		
Total			(128)		
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:		_			
Net changes in financial assets measured at FVTOCI			(300)		
Remeasurements of defined benefit plans			(207)		
Foreign currency translation adjustments			(977)		
Net changes in cash flow hedges			(2)		
Share of OCI of investments accounted for using the equity method			(122)		
Total		<del>-</del>	¥(1,608)		

	Thousands of U.S. dollars			
	2020			
	Before tax	Tax effect	After tax	
OCI arising during the year:				
Net changes in financial assets measured at FVTOCI	\$(1,286)	\$836	\$(450)	
Remeasurements of defined benefit plans	3,731	(1,121)	2,610	
Foreign currency translation adjustments	(41,000)	1,093	(39,906)	
Net changes in cash flow hedges	18	0	18	
Share of OCI of investments accounted for using the equity method	(1,424)	377	(1,048)	
Total	(39,961)	1,185	(38,776)	
Reconciliation of OCI to profit or loss:				
Foreign currency translation adjustments	(9)	-	(9)	
Net changes in cash flow hedges	37	(18)	18	
Total	28	(18)	9	
OCI, net of reclassification adjustments:				
Net changes in financial assets measured at FVTOCI	(1,286)	836	(450)	
Remeasurements of defined benefit plans	3,731	(1,121)	2,610	
Foreign currency translation adjustments	(41,009)	1,093	(39,915)	
Net changes in cash flow hedges	55	(18)	37	
Share of OCI of investments accounted for using the equity method	(1,424)	377	(1,048)	
Total	\$(39,934)	\$1,167	(38,767)	
OCI, net of reclassification adjustments, attributable to non-				
controlling interests:			(202)	
Remeasurements of defined benefit plans			(202)	
Foreign currency translation adjustments		_	(4,236)	
Total		_	(4,438)	
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:				
Net changes in financial assets measured at FVTOCI			(450)	
Remeasurements of defined benefit plans			2,812	
Foreign currency translation adjustments			(35,680)	
Net changes in cash flow hedges			37	
Share of OCI of investments accounted for using the equity method			(1,048)	
Total		_	\$(34,329)	

#### 20. Dividends Dividends paid on common stock for the years ended March 31, 2020 and 2019 are as follows: Cash dividends Cash dividends Decision Type of shares Record date Effective date (Millions of yen) per share (yen) The Board of Directors March 31, June 4, Ordinary shares ¥2,008 ¥18 on May 22, 2018 2018 2018 The Board of Directors September 30, November 26, ¥19 Ordinary shares ¥2,119 on October 25, 2018 2018 2018 The Board of Directors March 31, June 3, Ordinary shares ¥2,343 ¥21 on May 21, 2019 2019 2019 September 30, The Board of Directors November 26, ¥2,343 ¥21 Ordinary shares on October 29, 2019 2019 2019 Cash Cash dividends dividends per share (U.S. dollars) Record date Decision Type of shares Effective date (Thousands of U.S. dollars) The Board of Directors March 31, June 3, Ordinary shares \$21,529 \$0.19 2019 on May 21, 2019 2019 The Board of Directors September 30, November 26, Ordinary shares \$0.19 \$21,529 on October 29, 2019 2019 2019

The dividends on common stock whose record date falls in the year ended March 31, 2020 and the effective date falls in the next fiscal year are as follows:

Decision	Type of shares	Cash dividends (Millions of yen)	Appropriation from	Cash dividends per share (yen)	Record date	Effective date
The Board of Directors on May 22, 2020	Ordinary shares	¥2,454	Retained earnings	¥22	March 31, 2020	June 4, 2020
Decision	Type of shares	Cash dividends (Thousands of U.S. dollars)	Appropriation from	Cash dividends per share (U.S. dollars)	Record date	Effective date

#### **Notes to Consolidated Financial Statements**

#### 21. Revenue

#### (a) Disaggregation of Revenue

Revenue of the Group is generated mainly from contracts with customers and the details of revenue disaggregated by location are as follows:

	Million	Thousands of U.S. dollars	
	2020	2019	2020
Japan	¥487,237	¥506,439	\$4,477,047
North America	42,331	45,201	388,964
Europe	66,024	69,421	606,671
Asia	40,242	44,514	369,769
China	41,574	51,316	382,009
Oceania and other	4,028	3,804	37,012
Adjustment	(9,150)	(11,864)	(84,076)
Total	¥672,286	¥708,831	\$6,177,396

The Group operates logistics businesses with main focuses on the 3PL business, Forwarding business and Automobile business in each location.

In the 3PL business, the Group provides comprehensive logistics services, including establishment of domestic logistics systems, information control, inventory control, orders control, processing for distribution, logistics center operation, factory logistics, and transportation. If the contract stipulates that a performance obligation is satisfied at a point in time when stored goods are delivered, etc., the Group recognizes revenue when the work is completed and stored goods are delivered. If the contract stipulates provision of service over a certain period, the Group recognizes revenue based on the time elapsed. The 3PL business operates in all locations, the payment conditions are those applied in arm's length transactions, and there are no material transactions with installment payments, etc.

In the Forwarding business, the Group provides comprehensive logistics services, including international intermodal transportation by land, sea and air. For sea transportation, the Group recognizes revenue based on the progress in terms of distance to the destination and term. Forwarding business operates in all locations, the payment conditions are those applied in arm's length transactions, and there are no material transactions with installment payments, etc.

In the Automobile business, the Group provides supply chain management in the automobile parts logistics such as transportation between multiple companies, storage, factory logistics, information control and inventory control. If the contract stipulates that a performance obligation is satisfied at a point in time when stored goods are delivered, etc., the Group recognizes revenue when the work is completed and stored goods are delivered. If the contract stipulates provision of service over a certain period, the Group recognizes revenue based on the time elapsed. The Automobile business operates in all locations except Oceania and other, the payment conditions are those applied in arm's length transactions, and there are no material transactions with installment payments, etc.

#### (b) Information on Outstanding Contract Balances

The details of outstanding contract balances arising from contracts with customers are as follows:

	Million	Thousands of U.S. dollars	
	March 31, 2020	March 31, 2019	March 31, 2020
Receivables arising from contracts with customers	¥114,589	¥131,455	\$1,052,917
Contract assets	830	1,089	7,627
Total	115,419	132,544	1,060,544
Contract liabilities	¥1,193	¥1,223	\$10,962

The amount of revenue recognized during the year ended March 31, 2020, which was included in the opening balance of contract liabilities is immaterial. Furthermore, the amount of revenue recognized during the year ended March 31, 2020 from performance obligations satisfied (or partially satisfied) in previous periods is immaterial.

#### **Notes to Consolidated Financial Statements**

Receivables arising from contracts with customers and contract assets are included in "Trade receivables and contract assets," and contract liabilities are included in "Other current liabilities" in the consolidated statement of financial position.

#### (c) Transaction Price Allocated to the Remaining Performance Obligations

In the 3PL business, the Group generally issues invoices to customers on a monthly basis for the amount incurred consisting of the fixed amount and the variable amount determined by multiplying handling volume by the unit price provided in the contract. They correspond directly to the value of logistics service transferred to customers. Therefore, in the 3PL business, the Group is entitled to receive consideration from customers at an amount directly corresponding to the logistics services provided and recognizes revenue for the amount it is entitled to bill. Accordingly, the Group applied the practical expedient and omitted the disclosure of the information on the remaining performance obligations. In the Forwarding business and the Automobile business, there are no individual transactions with an expected contract period exceeding one year, and therefore the Group applied the practical expedient and omitted the disclosure of the information on the remaining performance obligations.

#### 22. Other Income and Expenses

The main components of other income and expenses for the years ended March 31, 2020 and 2019 are as follows:

#### (a) Other Income

a) other meome			
	Million	Thousands of U.S. dollars	
	2020	2019	2020
Net gain on sales of fixed assets	¥8,621	¥196	\$79,215
Gain on business reorganization	1,244	3,134	11,431
Other	714	520	6,561
Total	¥10,579	¥3,850	\$97,207

#### (i) Net gain on sales of fixed assets

Gain on sale of fixed assets for the year ended March 31, 2020 represents a gain recognized from sale of land for business use, etc. by the Company and its certain consolidated subsidiaries mainly to improve asset efficiency.

#### (ii) Gain on business reorganization

Gain on business reorganization for the year ended March 31, 2020 represents a gain recognized in relation to loss of control of Hitachi Travel Bureau Ltd. ("Hitachi Travel Bureau"), formerly the Company's consolidated subsidiary, and its subsidiaries as a result of transferring 70% of Hitachi Travel Bureau's shares to BCD Travel Asia B.V. As a result of the share transfer, the ratio of Company's shareholding in Hitachi Travel Bureau declined from 100% to 30%, and Hitachi Travel Bureau and its subsidiaries became associates accounted for using the equity method. Gain on business reorganization includes gain of ¥379 million (\$3,482 thousand) from measuring the remaining interest in Hitachi Travel Bureau at fair value at the date of loss of control.

Gain on business reorganization for the year ended March 31, 2019 represents a gain recognized in relation to loss of control of Nisshin Transportation Co., Ltd., then the Company's subsidiary, and its subsidiaries in a share exchange with Nissin Transportation Co., Ltd. as a wholly-owned subsidiary and AIT Corporation as a wholly-owning parent company. As a result of the share exchange, AIT Corporation and Nisshin Transportation Co., Ltd. and their subsidiaries became associates accounted for using the equity method.

#### **Notes to Consolidated Financial Statements**

#### (b) Other Expenses

of Other Expenses	Million	Millions of yen		
	2020	2019	2020	
Net loss on sales of fixed assets	¥(250)	¥(152)	\$(2,297)	
Net loss on disposal of fixed assets	(487)	(361)	(4,475)	
Impairment losses	(4,169)	(2,045)	(38,307)	
Loss on revision of retirement benefit plan	(3,180)	-	(29,220)	
Business structural reform expenses	(666)	(828)	(6,120)	
Other	(954)	(1,303)	(8,766)	
Total	¥(9,706)	¥(4,689)	\$(89,185)	

#### (i) Impairment losses

Please refer to Note 13. Goodwill and Intangible Assets for impairment losses for the years ended March 31, 2020 and 2019.

#### (ii) Loss on revision of retirement benefit plan

Loss on revision of retirement benefit plan for the year ended March 31, 2020 represents a loss recognized as a result of recognizing an increase in present value of defined benefit plan obligations due to a revision of the defined benefit plan by certain domestic consolidated subsidiaries as prior service cost.

#### (iii) Business structural reform expenses

Business structural reform expenses for the year ended March 31, 2020 consist of special severance payments amounting to ¥565 million (\$5,192 thousand).

Business structural reform expenses for the year ended March 31, 2019 consist of special severance payments and office relocation expenses amounting to ¥517 million and ¥311 million, respectively.

#### 23. Financial Income and Expenses

Interest income and expenses for the years ended March 31, 2020 and 2019 are mostly related to financial assets and liabilities measured at amortized cost. Please refer to Note 9. Leases for interest cost related to lease liabilities included in interest expenses for the year ended March 31, 2020.

The main components of financial income and expenses excluding interest income and interest expenses for the years ended March 31, 2020 and 2019 are as follows:

#### (a) Financial Income

y i manola: moome	Million	Thousands of U.S. dollars	
	2020	2020	
Dividends income	¥81	¥407	\$744
Other	7	43	64
Total	¥88	¥450	\$809

#### (b) Financial Expenses

	Millions of yen		Thousands of U.S. dollars
	2020	2019	2020
Exchange loss	¥(1,666)	¥(1,042)	\$(15,308)
Other	(35)	-	(322)
Total	¥(1,701)	¥(1,042)	\$(15,630)

#### **Notes to Consolidated Financial Statements**

#### 24. Earnings Per Share (EPS)

The basis for computations of basic EPS attributable to stockholders of the parent company for the years ended March 31, 2020 and 2019 is as follows:

	Number of shares (Thousands)		
	2020		2019
Weighted average number of common stock	1:	11,549	111,550
	Millions	of yen	Thousands of U.S. dollars
	2020	2019	2020
Net income attributable to stockholders of the parent company	¥21,614	¥22,786	\$198,603
	Ye	n	U.S. dollars
	2020	2019	2020
Basic EPS attributable to stockholders of the parent company	¥193.76	¥204.27	\$1.78

(Note) Diluted EPS attributable to stockholders of the parent company is not presented as there are no dilutive shares.

#### 25. Supplementary Cash Flow Information

#### (a) Purchase of Subsidiaries' Shares

"Purchase of subsidiaries' shares" in cash flows from investing activities for the year ended March 31, 2020 represents changes in cash and cash equivalents as a result of obtaining control of PALENET Co., LTD.

	Millions of yen		Thousands of U.S. dollars
	2020	2019	2020
Consideration paid	¥(1,597)	¥-	\$(14,674)
Consideration paid in cash and cash equivalents	(1,597)	-	(14,674)
Cash and cash equivalents of subsidiaries over which control was obtained	931	-	8,555
Changes in cash and cash equivalents associated with obtaining control	¥(666)	¥-	\$(6,120)

#### (b) Decrease due to a Loss of Control of Subsidiaries

"Decrease due to a loss of control of subsidiaries" in cash flows from investing activities for the year ended March 31, 2020 represents changes in cash and cash equivalents due to a loss of control of Hitachi Travel Bureau Ltd. and its subsidiaries.

"Decrease due to a loss of control of subsidiaries" in cash flows from investing activities for the year ended March 31, 2019 represents changes in cash and cash equivalents due to a loss of control of Nisshin Transportation Co., Ltd. and its subsidiaries.

Changes in cash and cash equivalents due to a loss of control and details of assets and liabilities as of the date of loss of control are as follows:

	Million	Thousands of U.S. dollars	
	2020	2019	2020
Consideration received	¥2,583	¥5,160	\$23,734
Consideration received in cash and cash equivalents	2,583	-	23,734
Cash and cash equivalents of subsidiaries over which control was lost	(2,967)	(4,466)	(27,263)
Changes in cash and cash equivalents associated with a loss of control	¥(384)	¥(4,466)	\$(3,528)

	Million	Millions of yen		
	2020	2019	2020	
Assets				
Current assets (Note)	¥7,746	¥8,946	\$71,175	
Non-current assets	954	1,465	8,766	
Liabilities				
Current liabilities	5,488	7,934	50,427	
Non-current liabilities	¥754	¥529	\$6,928	

<sup>(</sup>Note) "Current assets" include cash and cash equivalents of subsidiaries over which control was lost.

### (c) Changes in liabilities arising from financing activities

Changes in liabilities arising from financing activities during the years ended March 31, 2020 and 2019 are as follows:

			Million	ns of yen		
	Short-term debt	Bonds	Long-term debt	Lease liabilities	Liabilities for written put options over non- controlling interests	Total
April 1, 2018	¥10,747	¥29,869	¥93,228	¥30,454	¥18,430	¥182,728
Changes arising from cash flows	(4,775)	29,834	8,425	(4,964)	(5,088)	23,432
Non-cash changes  Newly recognized lease liabilities	-	-	-	9,799	-	9,799
Changes in fair value	-	-	-	-	35	35
Other	(122)	27	207	(19)	(324)	(231)
March 31, 2019	¥5,850	¥59,730	¥101,860	¥35,270	¥13,053	¥215,763
Adjustments due to application of IFRS 16				281,224		281,224
Restated balance	5,850	59,730	101,860	316,494	13,053	496,987
Changes arising from cash flows	(2,075)	-	(739)	(37,103)	(169)	(40,086)
Non-cash changes						
Newly recognized lease liabilities	-	-	-	14,396	-	14,396
Changes in fair value	-	-	-	-	2,926	2,926
Other	(229)	33	34	453	366	657
March 31, 2020	¥3,546	¥59,763	¥101,155	¥294,240	¥16,176	¥474,880
			Thousands	of U.S. dollars		
-	Short-term debt	Bonds	Long-term debt	Lease liabilities	Liabilities for written put options over non- controlling interests	Total
March 31, 2019	\$53,754	\$548,838	\$935,955	\$324,083	\$119,939	\$1,982,569
Adjustments due to application of IFRS 16				2,584,067		2,584,067
Restated balance	53,754	548,838	935,955	2,908,150	119,939	4,566,636
Changes arising from cash flows	(19,066)	-	(6,790)	(340,926)	(1,553)	(368,336)
Non-cash changes						
Newly recognized lease liabilities	-	-	-	132,280	-	132,280
Changes in fair value	-	-	-	-	26,886	26,886
Other	(2,104)	303	312	4,162	3,363	6,037
March 31, 2020	\$32,583	\$549,141	\$929,477	\$2,703,666	\$148,635	\$4,363,503

#### **Notes to Consolidated Financial Statements**

#### 26. Financial Instruments and Related Disclosures

#### (a) Capital Management

The Group manages its capital under the policy of maintaining an appropriate level of assets, liabilities and capital for current and future business operations, as well as optimizing the efficiency of capital utilization throughout the business operations.

The Group uses the total equity attributable to stockholders of the parent company ratio as an important indicator in capital management. The target is set in the mid-term management plan and is regularly monitored. The ratio of total equity attributable to stockholders of the parent company as of March 31, 2020 and 2019 is 26.5% and 36.3%, respectively.

The Company is not subject to material capital requirements except for the general rules such as the JCL.

#### (b) Financial Risks

The Group is engaged in business activities world-wide, and exposed to various risks such as interest rate risk, currency exchange risk and credit risk. The Group carries out risk management in accordance with certain policies to avoid or mitigate these risks.

#### (i) Market Risks

The Group carries out risk management to mitigate market risks arising in the ordinary course of business. In managing risks, the Group strives to avoid risks by preventing incidence from the underlying cause of such risks, and make efforts to mitigate them in case the risks cannot be avoided. The Group may use derivative transactions to avoid risks described below. Stocks included in investments in securities mainly consist of stocks of the Group's business partners and are exposed to fluctuation risk of market prices.

#### (i) Interest Rate Risk

The Group raises funds through interest bearing liabilities (borrowings and bonds). Interest bearing liabilities with variable interest rates are exposed to fluctuation risk of interest rate. For certain long-term debt with variable interest rates, derivative transactions (interest rate swaps) are used as hedging instruments for each contract to avoid the fluctuation risk of interest and to fix interest payments.

#### Sensitivity analysis for interest rate

The sensitivity analysis for interest rate shown below indicates the impact on income before income taxes in the consolidated statement of profit or loss, if interest rates increased by 1% on the financial instruments (floating-interest financial assets and liabilities measured at amortized cost, FVTPL financial assets and liabilities and derivative assets and liabilities) held by the Group as of March 31, 2020 and 2019, while all other variables are held constant.

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2020	March 31, 2019	March 31, 2020
Impact on income before income taxes	¥369	¥741	\$3,391

#### (ii) Currency Exchange Risk

The Group is engaged in global logistics services and exposed to currency exchange risk for foreign-currency denominated transactions. In order to hedge fluctuation risks of foreign currencies, the Group uses forward exchange contracts.

#### Sensitivity analysis for currency exchange rates

The sensitivity analysis for major currency exchange rates for the year ended March 31, 2020 and 2019 shows the impact on income before income taxes in the consolidated statement of profit or loss of 1% appreciation of currencies other than the functional currency against the functional currency regarding the foreign-currency denominated financial instruments held by the Group as of March 31, 2020 and 2019. The impact is calculated assuming all other variables are held constant, and the impact of translating financial instruments denominated in the functional currency and assets, liabilities, income and expenses of foreign operations into Japanese yen is not included.

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2020	March 31, 2019	March 31, 2020
Impact on income before income taxes	¥78	¥91	\$717

#### (ii) Credit Risk

The Group extends credit to customers mainly as trade and other receivables and is exposed to credit risk that the Group may incur a loss due to customers' default on contractual obligations. For the control of credit risk of customers, the Group conducts periodic credit checks of customers including the customers' financial conditions and credit ratings by third party rating agencies, and establishes credit limits according to the credit risk. No exposure of significant concentration of credit risk is present in a single customer or customer group as the Group's trade and other receivables consist of receivables with a number of customers in diverse industries and regions. In addition, credit risk arising from financial activities such as deposits, currency transactions and other financial instruments is limited as the Group mainly trades with internationally-recognized financial institutions.

Changes in allowance for doubtful accounts for trade receivables and contract assets and other receivables during the year ended March 31, 2020 and 2019 are as follows. Other receivables include mainly financial assets measured at amortized cost such as other accounts receivable.

	Millions of yen								
	Trade recei	vables and contr	act assets	(	Other receivables				
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total			
April 1, 2019	¥207	¥327	¥534	¥-	¥80	¥80			
Increase for the year (provision)	87	973	1,060	-	-	-			
Decrease for the year (write off)	(27)	(67)	(94)	-	(21)	(21)			
Other (Note)	(134)	(23)	(157)	-	(3)	(3)			
March 31, 2020	¥133	¥1,210	¥1,343	¥-	¥56	¥56			

(Note) Other includes exchange differences.

	Millions of yen								
	Trade recei	vables and contr	act assets	(	Other receivables				
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total			
April 1, 2018	¥200	¥297	¥497	¥6	¥208	¥214			
Increase for the year (provision)	43	156	199	-	7	7			
Decrease for the year (write off)	(26)	(55)	(81)	-	(50)	(50)			
Other (Note)	(10)	(71)	(81)	(6)	(85)	(91)			
March 31, 2019	¥207	¥327	¥534	¥-	¥80	¥80			

(Note) Other includes exchange differences.

	Thousands of U.S. dollars								
	Trade recei	ivables and contr	act assets	(	Other receivables				
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total			
April 1, 2019	\$1,902	\$3,005	\$4,907	\$-	\$735	\$735			
Increase for the year (provision)	799	8,941	9,740	-	-	-			
Decrease for the year (write off)	(248)	(616)	(864)	-	(193)	(193)			
Other (Note)	(1,231)	(211)	(1,443)	-	(28)	(28)			
March 31, 2020	\$1,222	\$11,118	\$12,340	<b>\$</b> -	\$515	\$515			

(Note) Other includes exchange differences

The total of the carrying amount of trade receivables and contract assets and other receivables, subject to recognition of allowance for doubtful accounts, is as follows. There are no significant changes in these total of the carrying amount which have a significant impact on the changes in allowance for doubtful accounts.

March 31, 2020	\$1,059,009	\$13,875	\$1,072,884	\$34,568	\$1,847	\$36,415		
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total		
	Trade rece	ivables and con	tract assets		Other receivables			
			Thousands of	of U.S. dollars				
March 31, 2020	¥115,252	¥1,510	¥116,762	¥3,762	¥201	¥3,963		
March 31, 2019	¥132,742	¥336	¥133,078	¥4,096	¥306	¥4,402		
April 1, 2018	¥136,185	¥299	¥136,484	¥5,111	¥385	¥5,496		
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total		
	Trade rece	ivables and con	tract assets	(	Other receivables			
		Millions of yen						

The Group's maximum exposure to the credit risk, excluding that from guarantee obligations, equals the financial assets' carrying amount after impairment in the consolidated statement of financial position, if collateral held is not included. The maximum exposure to the credit risk from guarantee obligations is the outstanding amount of guarantee obligations disclosed in Note 30. Contingencies.

#### (iii) Liquidity Risk

The Group's financial liabilities including trade payables and long-term debt are exposed to liquidity risk. The Group's ordinary policy on financing activities is to maintain liquidity at the appropriate level to conduct current and future business activities and secure funding flexibly and efficiently. In order to optimize capital efficiency, the Group promotes cash control through a centralized cash management system.

The following tables present the maturities of non-derivative financial liabilities held by the Group. Trade payables are not included in the tables since the carrying amounts agree with the contractual cash flows and they all mature in less than one year.

	Millions of yen					
	March 31, 2020					
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years	
Short-term debt	¥3,546	¥3,606	¥3,606	¥ -	¥ -	
Long-term debt						
Bonds	59,763	63,387	282	11,091	52,014	
Long-term debt	101,155	102,698	10,660	51,823	40,215	
Lease liabilities	294,240	346,800	38,516	98,152	210,132	
Other financial liabilities						
Liabilities for written put options over non-controlling interests	16,176	16,187	15,278	909	-	
Installment payables	¥16,059	¥16,413	¥5,747	¥10,625	¥41	

	Millions of yen March 31, 2019						
•							
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years		
Short-term debt	¥5,850	¥5,956	¥5,956	¥ -	¥ -		
Long-term debt							
Bonds	59,730	63,668	281	11,101	52,286		
Lease liabilities	35,270	41,851	5,777	16,308	19,766		
Long-term debt Other financial liabilities	101,860	103,742	1,013	42,383	60,347		
Liabilities for written put options over non-controlling interests	13,053	13,069	2,350	10,719	- V104		
Installment payables	¥17,074	¥17,476	¥5,991	¥11,381	¥104		

	Thousands of U.S. dollars						
•	March 31, 2020						
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years		
Short-term debt	\$32,583	\$33,134	\$33,134	<b>\$-</b>	<b>\$</b> -		
Long-term debt							
Bonds	549,141	582,441	2,591	101,911	477,938		
Long-term debt	929,477	943,655	97,951	476,183	369,521		
Lease liabilities	2,703,666	3,186,621	353,910	901,884	1,930,828		
Other financial liabilities							
Liabilities for written put options over non-controlling interests	148,635	148,737	140,384	8,352	-		
Installment payables	\$147,560	\$150,813	\$52,807	\$97,629	\$377		

Guarantee obligations disclosed in Note 30. Contingencies are not included in the tables above.

The weighted average interest rates for short-term debt, long-term debt and installment payables are 1.8%, 0.2% and 1.5%, respectively, with maturities ranging from 2020 to 2028.

The details on each bond issued are provided below.

Millions of yen									
Issuer	Name of bond	Issued	March 31, 2020	March 31, 2019	Interest rate (%)	Security	Maturity		
The Company	Unsecured Bond #3	September 28, 2016	¥9,985	¥9,977	0.100	Unsecured	September 28, 2021		
The Company	Unsecured Bond #4	September 28, 2016	9,965	9,960	0.330	Unsecured	September 28, 2026		
The Company	Unsecured Bond #5	September 28, 2016	9,955	9,951	0.750	Unsecured	September 26, 2031		
The Company	Unsecured Bond #6	September 4, 2018	9,963	9,956	0.250	Unsecured	September 4, 2025		
The Company	Unsecured Bond #7	September 4, 2018	9,955	9,950	0.405	Unsecured	September 4, 2028		
The Company	Unsecured Bond #8	September 4, 2018	¥9,940	¥9,936	0.980	Unsecured	September 3, 2038		

#### **Notes to Consolidated Financial Statements**

	Thousands of U.S. dollars						
Issuer	Name of bond	Issued	March 31, 2020	March 31, 2019	Interest rate (%)	Security	Maturity
The Company	Unsecured Bond #3	September 28, 2016	\$91,749	\$89,891	0.100	Unsecured	September 28, 2021
The Company	Unsecured Bond #4	September 28, 2016	91,565	89,738	0.330	Unsecured	September 28, 2026
The Company	Unsecured Bond #5	September 28, 2016	91,473	89,657	0.750	Unsecured	September 26, 2031
The Company	Unsecured Bond #6	September 4, 2018	91,546	89,702	0.250	Unsecured	September 4, 2025
The Company	Unsecured Bond #7	September 4, 2018	91,473	89,648	0.405	Unsecured	September 4, 2028
The Company	Unsecured Bond #8	September 4, 2018	\$91,335	\$89,522	0.980	Unsecured	September 3, 2038

#### (c) Fair Value of Financial Instruments

#### (i) Fair Value Measurements

The following methods and assumptions are used to measure the fair value of financial assets and liabilities. Information on the classification under the fair value hierarchy is set forth in "(iii) Financial Instruments Measured at Fair Value in Consolidated Statement of Financial Position".

#### Cash and cash equivalents, Short-term debt and Trade payables

The carrying amount approximates the fair value because of the short maturity of these instruments.

#### **Trade receivables**

For accounts receivable, notes receivable and electronically recorded monetary claims that are settled in short term, the carrying amount approximates their fair value. The fair value of lease receivables is calculated by discounting future cash flows of receivables classified by certain period by an interest rate adjusted for the period up to maturity and the credit risk, and is classified as Level 2.

#### Other financial assets

Derivative assets are measured at fair value based on non-distressed quoted prices, prices in inactive markets, or models using observable interest rates and yield curves and forward and spot rates for foreign currencies and commodities, and they are classified as Level 2.

The fair value of lease liabilities is calculated by discounting future cash flows by an interest rate adjusted for credit risk, and is classified as Level 2.

The carrying amount of other accounts receivable approximates the fair value because they are settled in the short term. The fair value of marketable securities is estimated using the quoted share prices and classified as Level 1.

In the absence of an active market for investments in securities, quoted prices for similar investment in securities, nondistressed quoted prices for identical or similar investment securities or other relevant information including observable interest rates, yield curves, credit spreads or default rates are used to determine fair value, and these are classified as Level 2. If significant inputs for fair value measurement are unobservable, the Group uses price information provided by financial institutions to evaluate such investments and classifies them as Level 3. The information provided is verified with the income approach using the Group's own valuation model, or the market approach using comparisons with prices of similar securities. The fair value of guarantee deposits is calculated by contract based on the present value of future cash flows discounted at the rate reflecting the credit risk according to the contract period. Guarantee deposits are classified as Level 3.

#### Long-term debt

The fair value of long-term debt is calculated based on its quoted market prices or present value discounted at the market interest rates applicable to the similar contractual terms. Long-term debt is classified as Level 2.

#### Other financial liabilities

Derivative liabilities are measured at fair value based on non-distressed quoted prices, prices in inactive markets, or models using observable interest rates and yield curves, forward and spot rates for foreign currencies and commodities, and they are classified as Level 2.

The fair value of installment payables is calculated by a certain period of the installment term to maturity using the present value of the payable discounted at the rate reflecting the time to maturity and credit risk. Installment payables are classified as Level 2.

The fair value of liabilities for written put options over non-controlling interests is calculated by discounting future cash flows by an interest rate adjusted for the period until the time of exercising the option and the credit risk, and is classified as Level 3.

#### (ii) Financial Instruments Measured at Amortized Cost

The carrying amounts and fair values of the financial instruments measured at amortized cost are as follows:

	Millions of yen					ds of U.S. lars
	March	31, 2020	March	31, 2019	March 31, 2020	
	Carrying amounts	Estimated fair values	Carrying amounts	Estimated fair values	Carrying amounts	Estimated fair values
Assets						
Trade receivables						
Accounts receivable	¥103,007	¥102,999	¥119,019	¥119,018	\$946,495	\$946,421
Lease receivables	5,741	5,839	7,162	7,288	52,752	53,652
Other financial assets						
Lease receivables	4,776	5,098	-	-	43,885	46,844
Other accounts receivable	3,271	3,271	3,611	3,611	30,056	30,056
Guarantee deposits	10,821	10,821	11,595	11,595	99,430	99,430
Liabilities						
Long-term debt						
Bonds	59,763	60,112	59,730	60,673	549,141	552,348
Long-term debt	101,155	100,943	101,860	102,172	929,477	927,529
Other financial liabilities						
Installment payables	¥16,059	¥16,361	¥17,074	¥17,444	\$147,560	\$150,335

#### (iii) Financial Instruments Measured at Fair Value in Consolidated Statement of Financial Position

Financial instruments measured at fair value on a recurring basis after the initial recognition are classified into three levels of the fair value hierarchy based on the measurement inputs' observability and materiality as follows:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets
- Level 2: Valuations measured by direct or indirect observable inputs other than Level 1
- Level 3: Valuations measured by significant unobservable inputs

When several inputs are used for a fair value measurement, the level is determined based on the significant input with the lowest level in the fair value measurement as a whole.

Transfers between fair value hierarchy levels are deemed to have occurred at the beginning of each quarter.

Manah 21 2020	Millions of yen				
March 31, 2020 —	Level 1	Level 2	Level 3	Total	
Assets					
FVTPL financial assets					
Derivative assets	¥-	¥3	¥-	¥3	
Other financial assets	-	-	¥206	¥206	
FVTOCI financial assets:					
Equity securities	2,261	-	3,692	5,953	
Liabilities					
FVTPL financial liabilities:					
Liabilities for written put options over non-controlling interests	¥-	¥-	¥16,176	¥16,170	
		Millions	of yen		
March 31, 2019 —	Level 1	Level 2	Level 3	Total	
Assets					
FVTPL financial assets					
Other financial assets	¥-	¥-	¥226	¥226	
FVTOCI financial assets:					
Equity securities	2,759		3,231	5,990	

Equity securities	2,759	-	3,231	5,990
Liabilities				
FVTPL financial liabilities:				
Derivative liabilities	-	2	-	2
Liabilities for written put options over non-controlling interests	¥-	¥-	¥13,053	¥13,053
		Thousands of U.	S. dollars	

March 31, 2020		Thousands of U	J.S. dollars	
Wiaitii 31, 2020	Level 1	Level 2	Level 3	Total
Assets				
FVTPL financial assets				
Derivative assets	<b>\$-</b>	\$28	<b>\$-</b>	\$28
Other financial assets	-	-	1,893	1,893
FVTOCI financial assets:				
Equity securities	20,776	-	33,924	54,700
Liabilities				
FVTPL financial liabilities:				
Liabilities for written put options over non-controlling interests	<b>\$</b> -	\$-	\$148,635	\$148,635

The following tables present the changes in Level 3 financial instruments measured at fair value on a recurring basis for the years ended March 31, 2020 and 2019.

		Millions of yen	
2020	FVTPL financial	FVTOCI financial	Total
	assets	assets	10141
Balance at beginning of year (April 1, 2019)	¥226	¥3,231	¥3,457
Purchases	17	-	17
Sales / redemption	(39)	(5)	(44)
OCI (Note)	-	250	250
Change in scope of consolidation	7	284	291
Transfer due to business combination	-	(179)	(179)
Other	(5)	111	106
Balance at end of year (March 31, 2020)	¥206	¥3,692	¥3,898

(Note) Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

	Millions of yen				
2019	FVTPL financial assets	FVTOCI financial assets	Total		
Balance at beginning of year (April 1, 2018)	¥285	¥3,536	¥3,821		
Purchases	10	8	18		
Sales / redemption	(69)	(162)	(231)		
OCI (Note)	-	(140)	(140)		
Other	-	(11)	(11)		
Balance at end of year (March 31, 2019)	¥226	¥3,231	¥3,457		

(Note) Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

	T	housands of U.S. dollar	'S
2020	FVTPL financial assets	FVTOCI financial assets	Total
Balance at beginning of year (April 1, 2019)	\$2,077	\$29,689	\$31,765
Purchases	156	-	156
Sales / redemption	(358)	(46)	(404)
OCI (Note)	-	2,297	2,297
Change in scope of consolidation	64	2,610	2,674
Transfer due to business combination	-	(1,645)	(1,645)
Other	(46)	1,020	974
Balance at end of year (March 31, 2020)	\$1,893	\$33,924	\$35,817

(Note) Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

The balance of liabilities for written put options over non-controlling interests classified as Level 3 as of April 1, 2019 and March 31, 2020 was ¥13,053 million (\$119,939 thousand) and ¥16,176 million (\$148,635 thousand), respectively. The changes during the year consist mainly of changes in fair value and foreign exchange rates. The balance of liabilities for written put options over non-controlling interests classified as Level 3 as of April 1, 2018 and March 31, 2019 was ¥18,430 million and ¥13,053 million, respectively. The changes during the year consist mainly of decrease by settlement (¥5,088 million) and changes in fair value and foreign exchange rates.

#### (iv) Fair Value of Principal FVTOCI Financial Assets

The following is a list of principal equity instruments designated as FVTOCI and their fair values.

	Millions of yen	Thousands of U.S. dollars
	March 3	1, 2020
Principal FVTOCI financial assets	Fair v	alue
WORLD TRADE CENTER BUILDING, INC.	¥2,135	\$19,618
Fukuyama Transporting Co., Ltd.	774	7,112
AEON CO., LTD.	480	4,411
SENKON LOGISTICS CO., LTD.	320	2,940
YABUKI KAIUN KAISHA, LTD.	289	2,656
AEON Financial Service Co., Ltd.	274	2,518
Logicom Co., Ltd.	246	2,260
Nuclear Fuel Transport Company, Ltd.	158	1,452
Sawai Pharmaceutical Co., Ltd.	115	1,057
Moonstar Company	115	1,057
OKAMURA CORPORATION	¥104	\$956

	Millions of yen
	March 31, 2019
Principal FVTOCI financial assets	Fair value
WORLD TRADE CENTER BUILDING, INC.	¥1,892
Fukuyama Transporting Co., Ltd.	853
AEON Financial Service Co., Ltd.	534
AEON CO., LTD.	463
SENKON LOGISTICS CO., LTD.	323
YABUKI KAIUN KAISHA, LTD.	272
PALENET Co., LTD.	161
Nuclear Fuel Transport Company, Ltd.	154
OKAMURA CORPORATION	139
Moonstar Company	129
Sawai Pharmaceutical Co., Ltd.	¥128

#### (v) Derecognition of FVTOCI Financial Assets

Accumulated gains and losses on valuation of investments in securities recognized as FVTOCI financial assets are reclassified into retained earnings when the relevant assets are derecognized during the fiscal year.

Net gain of ¥174 million (\$1,599 thousand), net of tax, was reclassified for the year ended March 31, 2020 mainly due to a step acquisition resulting from making PALENET Co., LTD., of which changes in the value of ownership interest were recognized in other comprehensive income, a consolidated subsidiary in the year ended March 31, 2020.

Net gain of ¥99 million, net of taxes, was reclassified for the year ended March 31, 2019 mainly because marketable securities held by Nisshin Transportation Co., Ltd. and classified as FVTOCI financial assets were derecognized as a result of loss of control of Nisshin Transportation Co., Ltd.

The details of FVTOCI financial assets that were derecognized for the years ended March 31, 2020 and 2019 are as follows:

	Million	s of yen	Thousands of U.S. dollars
	2020	2019	2020
Fair value at the time of derecognition	¥5	¥174	\$46
Accumulated gain/loss at the time of derecognition	¥4	¥142	\$37

#### **Notes to Consolidated Financial Statements**

### (vi) Dividend income

	Million	s of yen	Thousands of U.S. dollars
	2020	2019	2020
Investments derecognized during the year	¥0	¥4	\$0
Investments held as of the end of the year	81	403	744
Total	¥81	¥407	\$744

#### (d) Derivatives and Hedging Activities

#### (i) Cash Flow Hedge

#### **Foreign Currency Risk**

Changes in the fair value of forward exchange contracts designated as an effective cash flow hedge of forecasted transactions denominated in a foreign currency are recognized as changes in OCI. The amount recognized in OCI is subsequently reclassified into profit or loss when exchange gains or losses on the hedged assets or liabilities are recognized.

As of March 31, 2020, the period during which future cash flows designated as hedged item are expected to arise and the period during which those cash flows are expected to affect profit or loss are from April 2020 to August 2020.

The fair value of hedging instruments as of March 31, 2020 is as follows:

		Millions of yen				Thousands of U.S. dollars	
		March 31, 2020		March 31, 2019		March 31, 2020	
	_	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
Cash flow hedge							
Forward contracts	exchange	¥3	¥-	¥-	¥2	\$28	<b>\$-</b>

The amounts recognized in the consolidated statement of profit or loss and the consolidated statement of comprehensive income for the years ended March 31, 2020 and 2019, related to cash flow hedges are detailed in the following tables. There were no derivative transactions designated as a cash flow hedge which, as a result of evaluation of hedge effectiveness, were considered ineffective.

Gain (loss) recognized in OCI - effective portion of derivatives designated as hedging Instruments

Derivatives	Million	Thousands of U.S. dollars	
	2020	2019	2020
Forward exchange contracts	¥2	¥(2)	\$18

Gain (loss) recycled from OCI to profit or loss – effective portion of derivatives designated as hedging instruments

Derivatives	Consolidated statement of profit or	Million	Millions of yen		
	loss	2020	2019	2020	
Forward exchange contracts	Financial income and expenses	¥(4)	¥-	\$(37)	

#### 27. Pledged Assets

Assets pledged as collateral and secured liabilities are not applicable for the year ended March 31, 2020 and 2019.

8. Principal Subsidiaries			
The Company's consolidated financial statements i		ed below.	
	As of March 31, 2020	Description of	Ownership
Name of subsidiary	Business location	principal business	ratio (%)
Hitachi Transport Direx Co., Ltd.	Nishi-ku, Sapporo, Hokkaido	Domestic logistics	94.9
Hitachi Transport System East Japan Co., Ltd.	Hitachi, Ibaraki	Domestic logistics	100.0
Hitachi Transport System Metropolitan Co., Ltd.	Kashiwa, Chiba	Domestic logistics	100.0
Hitachi Transport System Kanto Co., Ltd.	Omiya-ku, Saitama, Saitama	Domestic logistics	100.0
Hitachi Transport System South Kanto Co., Ltd.	Naka-ku, Yokohama, Kanagawa	Domestic logistics	100.0
Hitachi Transport System Central Japan Co., Ltd.	Naka-ku, Nagoya, Aichi	Domestic logistics	100.0
Hitachi Transport System West Japan Co., Ltd.	Konohana-ku, Osaka, Osaka	Domestic logistics	100.0
Hitachi Transport System Kyushu Japan Co., Ltd.	Hisayama-machi, Fukuoka	Domestic logistics	100.0
Hitachi Collabonext Transport System Co., Ltd.	Koto-ku, Tokyo	Domestic logistics	90.0
Hitachi Finenext Transport System Co., Ltd.	Chuo-ku, Tokyo	Domestic logistics	90.0
VANTEC CORPORATION	Nishi-ku, Yokohama, Kanagawa	Domestic logistics and global logistics	100.0
VANTEC HTS FORWARDING, LTD.	Chuo-ku, Tokyo	Global logistics	100.0
Hitachi Distribution Software Co., Ltd.	Koto-ku, Tokyo	Information system development	75.0
Hitachi Auto Service Co., Ltd.	Taito-ku, Tokyo	Automobile sale and inspection service	60.0
PALENET Co., LTD.	Nishi-ku, Yokohama, Kanagawa	Development, manufacturing, sale and rental business of cargo handling materials and equipment	85.0
Vantec Hitachi Transport System (USA), Inc.	Torrance, U.S.A.	Global logistics	100.0
J.P. Holding Company, Inc.	Anderson, U.S.A.	Global logistics	87.8
James J. Boyle & Co.	Monterey Park, U.S.A.	Global logistics	96.3
Hitachi Transport System (Europe) B.V.	Waardenburg, The Netherlands	Global logistics	100.0
ESA s.r.o.	Kladno, Czech Republic	Global logistics	100.0
Mars Lojistik Grup Anonim Sirketi	Istanbul, Turkey	Global logistics	80.0
Vantec Hitachi Transport System (Hong Kong) Ltd.	Hong Kong, China	Global logistics	100.0
Hitachi Transport System (China), Ltd.	Shanghai, China	Global logistics	100.0
Hitachi Transport System (Asia) Pte. Ltd.	Singapore	Global logistics	100.0
Flyjac Logistics Pvt. Ltd.	Mumbai, India	Global logistics	100.0
Other 56 subsidiaries			

#### **Notes to Consolidated Financial Statements**

### 29. Related Party Transactions

#### (a) Related Party Transactions

The material transactions between the Group and its related parties are as follows.

For the year e	For the year ended March 31, 2020		Millions of yen			
Type	Name	Description of transactions	Transaction amount	Account	Ending balance	
				Accounts receivable	¥3,708	
Associate	Hitachi, Ltd.	Service revenues	¥13,940	Electronically recorded monetary claims	7	
				Contract assets	¥224	

Note: Transaction terms and policies to determine transaction terms

 The Company proposes the fees for commissioned work and transportation by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs. The fees are determined through price negotiation for each period.

For the year ended March 31, 2019		Millions of yen				
Type	Name	Description of transactions	Transaction amount	Account	Ending balance	
				Accounts receivable	¥3,920	
Associate	Hitachi, Ltd.	Service revenues	¥14,196	Electronically recorded monetary claims	3	
				Contract assets	¥26	

Note: Transaction terms and policies to determine transaction terms

 The Company proposes the fees for commissioned work and transportation by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs. The fees are determined through price negotiation for each period.

For the year ended March 31, 2020			Thousands of U.S. dollars			
Type	Name	Description of transactions	Transaction amount	Account	Ending balance	
	Hitachi, Ltd.	Service revenues	\$128,090	Accounts receivable	\$34,071	
				Electronically	64	
Associate				recorded		
				monetary claims		
				Contract	\$2,058	
				assets	\$2,036	

Note: Transaction terms and policies to determine transaction terms

1. The Company proposes the fees for commissioned work and transportation by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs. The fees are determined through price negotiation for each period.

#### (b) Directors' Remuneration

	Million	Thousands of U.S. dollars	
	2020	2019	2020
Short-term employee benefits	¥700	¥616	\$6,432

### **Notes to Consolidated Financial Statements**

### 30. Contingencies

### (a) Guarantee Obligations

The Company and its certain subsidiaries provide debt guarantees to third parties. The outstanding balance of guarantee obligations as of March 31, 2020 was ¥8 million (\$74 thousand).

### 31. Subsequent Events

Not applicable

## **Independent Auditor's Report**

The Board of Directors Hitachi Transport System, Ltd.

### **Opinion**

We have audited the accompanying consolidated financial statements of Hitachi Transport System, Ltd. and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at March 31, 2020, and the consolidated statements of profit or loss, comprehensive income, changes in equity, and cash flows for the year then ended, and notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and the Audit Committee for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern and disclosing, as required by IFRSs, matters related to going concern.

The Audit Committee responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Consider internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances for our risk assessments, while the purpose of the audit of
  the consolidated financial statements is not expressing an opinion on the effectiveness of the
  Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation in accordance with IFRSs.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with the ethical requirements regarding independence that are relevant to our audit of the financial statements in Japan, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2020 are presented solely for convenience. Our audit also included the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 4 to the consolidated financial statements.

Ernst & Young ShinNihon LLC Tokyo, Japan

June 24, 2020

/s/ Masayuki Aida

Masayuki Aida Designated Engagement Partner Certified Public Accountant

/s/ Chiho Muto

Chiho Muto
Designated Engagement Partner
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