At a Glance

Capitalizing on our global network and abundant experiences, the Group meets customers’ various logistics needs with our one-stop services of Smart Logistics consisting of 3PL business, Heavy Machinery and Plant Logistics business, and Freight Forwarding business, and aims to become the most preferred global supply chain solutions provider.

Resources – Bases for Value Creation –

(As of March 31, 2021)

Number of Companies** / Locations**

98 companies / 752 sites

<Domestic: 26 companies > / Overseas: 72 companies
242 sites>

Total Personnel **

43,729

<Domestic: 28,671 employees > / Overseas: 15,058 employees>

Human Resources

Area of Logistics Center**

7.53 Mm²

<Domestic: 5.27 Mm² / Overseas: 2.26 Mm²>

Warehouses

16,924

Total

Vehicles

Number of Vehicles (Including Leased Vehicles)

16,924

Truck**: 3,671

<Domestic: 28,671 employees / Overseas: 15,058 employees>

Forklift: 5,981

<Domestic: 28,671 employees / Overseas: 15,058 employees>

Other**: 1,593

<Domestic: 28,671 employees / Overseas: 15,058 employees>

During the reporting period, the Group adopted IFRS 16

FY2020 Business Overview by Segment

Domestic logistics business (FY2020)

<table>
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<tr>
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<th>Revenues (100 million yen)</th>
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Revenues of domestic logistics business decreased by 3% year-on-year to ¥4,212,400 million due to a continued decline in volumes caused by the spread of COVID-19 despite an increase in revenues as a result of contributions from newly launched projects and consolidation of PALENET Co., Ltd. and Hitachi Transport System East Japan Distribution Services Co., Ltd., as well as the effects of improved productivity and a reduction in total costs.

Segment profit decreased by 3% year-on-year to ¥25,176 million due to a decrease in revenues despite improved productivity and a reduction in total costs.

Global logistics business (FY2020)

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Revenues of global logistics business increased by 2% year-on-year to ¥2,163,207 million as revenues did not return to the level of the previous fiscal year after being affected by the spread of COVID-19 and fluctuations of foreign exchange rates, although showing a recovery trend in each region.

Segment profit increased by 59% year-on-year to ¥2,163,207 million due to an increase in profitability of domestic and Chinese freight forwarding business which was affected by the spread of COVID-19 and fluctuations of foreign exchange rates, although showing a recovery trend in each region.

Services – Businesses & Solutions –

3PL business

Value

We provide the optimal logistics services in supply chain. In automobile parts logistics, we meet the logistics-related needs of the automobile industry.

Heavy Machinery and Plant Logistics business

Value

We provide transportation, installation, and setup services, etc. for heavy machinery and precision instruments.

Freight Forwarding business

Value

We propose an optimal transportation plan from various transportation modes including aircraft, ship, rail, etc.

As a domestic 3PL market leader*, we provide comprehensive logistics services excellent in safety, quality, and productivity by taking advantage of our extensive network in Japan and overseas as well as abundant experience and know-how as a pioneer.


Our Future

Foundation Supporting Value Creation

Achievements

Our History

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