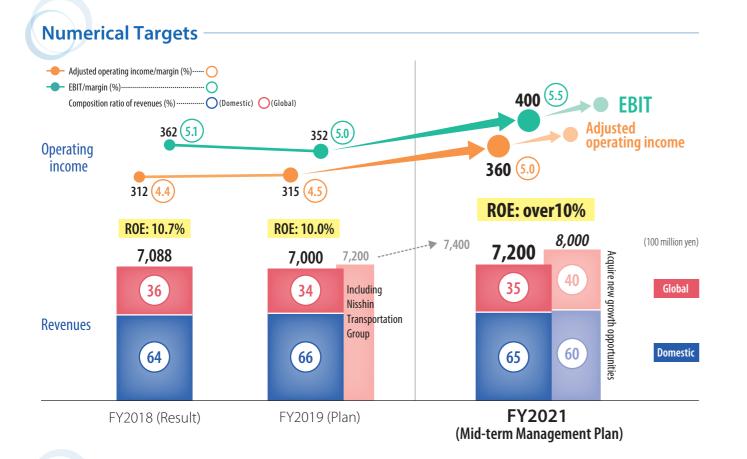
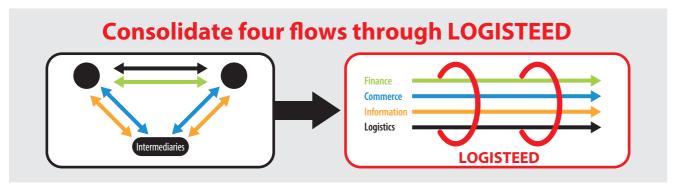
# Special Feature 1 Mid-term Management Plan — LOGISTEED 2021 —



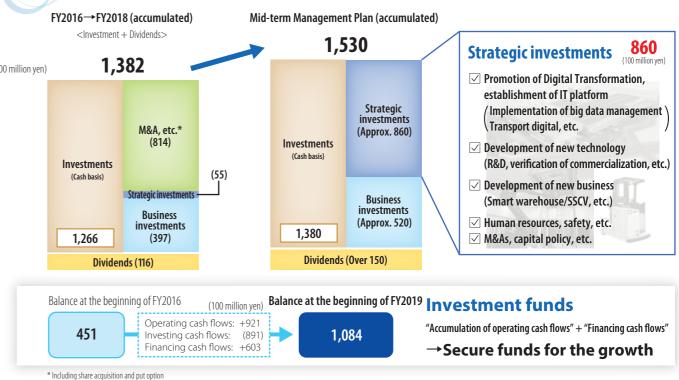
### **Priority Measures**

### Change and Evolution toward LOGISTEED

- Build a solid core domain (Smart Logistics)
- Collaborative innovation strategy aiming at further expansion of domains
- Supply chain based on and originating from Logistics
  - **✓** Digital transformation × Business
  - ✓ Logistics "Gemba" power × Platform
- Succession of hands-on approach
- Environment/Society/Governance

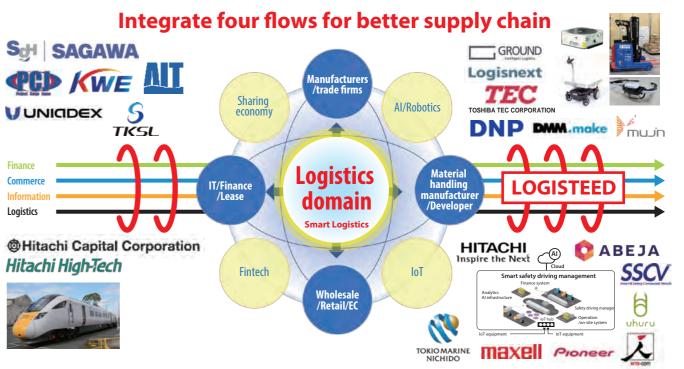


### Strategic Investment for Change and Evolution into "LOGISTEED" FY2016→FY2018 (accumulated) Mid-term Management Plan (accumulated)



### **Future Vision:**

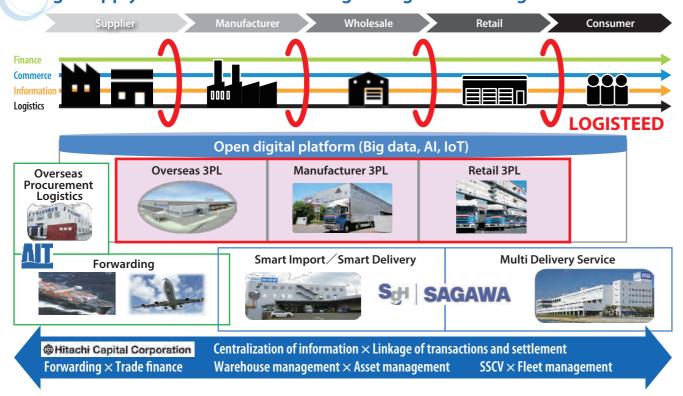
# **Global Supply Chain Solutions Provider**



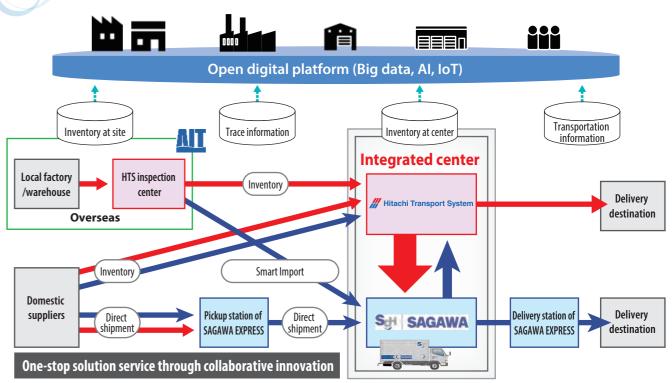
# Initiatives to Enhance the Core Domain/Acquire New Growth Opportunities

## From Enhancing the Core Domain to Ecosystem **Enhance competitiveness** Integration with growth /profitability strategies of strong entities/partners Growth AI/Robotics with partner groups (Expansion of domains) Logistics domain Collaborative innovation with core domains of HTS Expansion of business domain with strong business model **Build an ecosystem** Mutual sustainable growth and improvement of corporate value (to new domain)

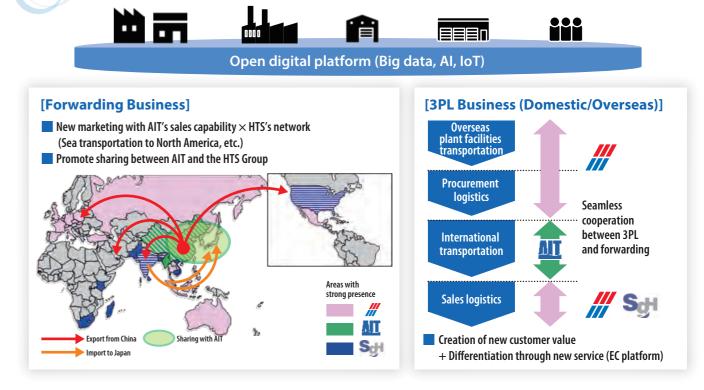
# Design Supply Chain Based on and Originating from the Logistics Domain –



### **Collaborative Innovation Strategy with SG Holdings**



## **Collaborative Innovation Strategy with AIT**



# Initiatives to Enhance the Core Domain/Acquire New Growth Opportunities

# Manufacturers Wholesale //Trade firms //Research //Lease //Developer //Lease //Developer //Lease //Research //

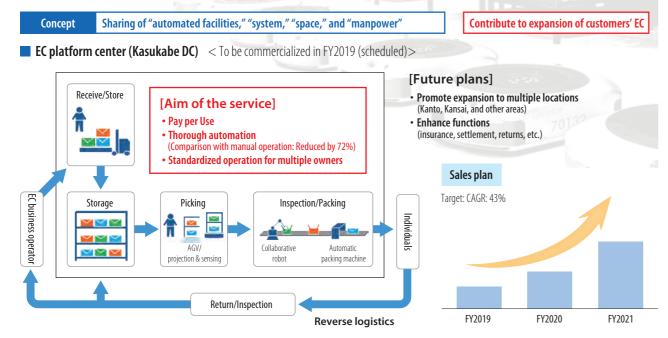
### **EC Platform (Evolution of Smart Warehouse)**

Ecosystem

-- Expand "Logistics 'Gemba' power imes Platform" through digitalization --

Digitalization

**Platformer** 



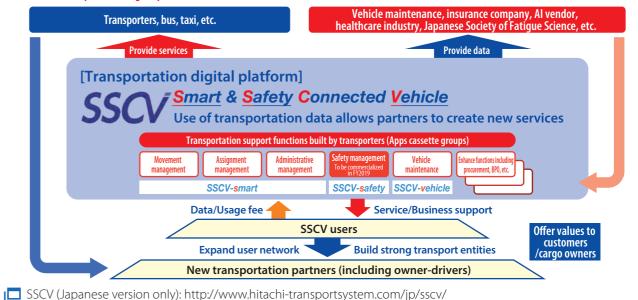
EC platform (Japanese version only): http://www.hitachi-transportsystem.com/jp/swh/

# Platform for Safety and Security **SSCV**

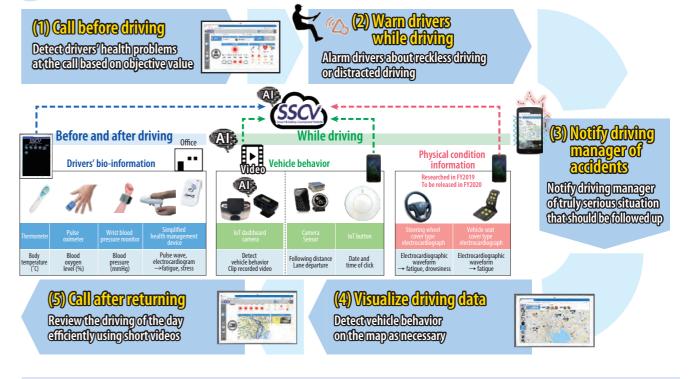
— Protect drivers from car accidents by making full use of IoT technology and support small- and medium-sized transport partners —

"SSCV-safety (safety management)" to be commercialized in FY2019.

Integrate "SSCV-smart (vehicle movement/assignment/administrative management)" and "SSCV-vehicle (vehicle maintenance)" to establish a transportation digital platform



### **SSCV-safety Service Lineup**



Details of the Mid-term Management Plan are available at the Company's website. http://www.hitachi-transportsystem.com/en/ir/library/presentations/2019.html

Safety Initiatives

/ironmental Initiatives