

# The HTS Group's Strengths

The HTS Group has three strengths: "Ability to accomplish operation," "Advanced logistics engineering capability," and "Global network." Drawing on our expertise and network accumulated over 70 years since our foundation as a logistics operator, we provide comprehensive logistics services with superior safety, quality, and productivity.

## Value chain



## The HTS Group's strengths

<ul style="list-style-type: none"> <li>Conduct realistic analysis and identify issues, leveraging abundant experience in logistics operations including 3PL as a domestic market leader</li> <li>Promote projects with the collaboration of sales representatives and logistics engineers familiar with the relevant industries</li> <li>Understand customer needs accurately through communication with customers</li> <li>Support customers' supply chain reforms by using SCDOS which enable central management of customers' supply chain information, visualization, analysis, and simulation</li> <li>Unique training program to develop data analysis experts</li> </ul>	<ul style="list-style-type: none"> <li>Expertise and internal system to optimize site placement, plan distribution centers, design warehouse layouts, and establish warehouse workflows</li> <li>Design and develop high-performance warehouse management system (WMS) applicable to various sectors</li> <li>Design sustainable logistics by introducing advanced technologies and strategically working on sophistication and automation/labor-saving of logistics</li> <li>Design and provide smart warehouse combining automation/labor-saving expertise and digital technologies</li> <li>Use latest technologies and design one-stop service including carrying out, transportation, installation, and setting up of heavy machineries such as plant cargoes and machineries relating to social infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>752 domestic and overseas business sites supporting global supply chain</li> <li>Operating structure capable of responding to changes in customers' sales channels and environment flexibly and promptly</li> <li>Favorable and solid relationships with customers and partner companies</li> <li>Implement KPI-based strict control and improvement measures for profitability, safety, quality, and productivity</li> <li>Implement measures using technology for packaging and transportation jigs to improve transportation quality and reduce environmental load</li> <li>Implement safe driving management using SSCV (transport digital platform) which makes full use of IoT technology</li> </ul>	<ul style="list-style-type: none"> <li>Implement group-wide initiatives of "VC21 activities," which spread improvement culture through visualization of activity progress and excellent cases</li> <li>Use logistics engineering capability and digital business platform to continuously improve transportation routes, warehouse layouts, and warehouse operation processes</li> <li>Provide various improvement educations and practice at workplaces</li> <li>Implement cross-departmental productivity reform by making full use of digital tools such as RPA and AI-OCR</li> <li>Provide guidance to improve driving skills by using "SSCV" (transport digital platform) which makes full use of IoT technology</li> </ul>
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## Related solutions, tools, etc.

<ul style="list-style-type: none"> <li>SCDOS*</li> <li>Develop data analysis experts</li> </ul> <p>*SCDOS: Supply Chain Design &amp; Optimization Services</p> <p>→ P29</p>	<ul style="list-style-type: none"> <li>EC platform (smart warehouse)</li> <li>SLC* (warehouse design support tool)</li> </ul> <p>*SLC: Smart Logistics Configurator</p>	<ul style="list-style-type: none"> <li>SSCV*1(transport digital platform)</li> <li>SDF*2 (volume forecasting system with AI)</li> </ul> <p>*1 SSCV: Smart &amp; Safety Connected Vehicle *2 SDF: Smart Demand Forecast</p> <p>→ P31-32 → P39-44</p>	<ul style="list-style-type: none"> <li>Operation analysis support tool</li> <li>RPA, AI-OCR*</li> <li>SSCV(transport digital platform)</li> </ul> <p>*AI-OCR: Optical Character Reader with AI</p> <p>→ P29</p>
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<h3>1 Ability to Accomplish Operation</h3> <p>Manufactured Capital   Human and Organizational Capital   Social and Relationship Capital</p> <p>Diverse human resources well-versed in logistics Total personnel <b>43,729</b></p> <p>Transportation assets to support society and people's lives No. of vehicles (including leased vehicles) <b>16,924</b></p> <p>Digital business platform underpinning LOGISTEED No. of self-developed systems in operation <b>499</b></p>	<h3>2 Advanced Logistics Engineering Capability</h3> <p>Manufactured Capital   Intellectual Capital   Human and Organizational Capital</p> <p>A group of professionals of data analysis, operation management design, package design, and introduction of advanced technologies</p> <p>Human resources specialized in logistics engineering Approx. <b>250</b> Including cumulative 72 attendees of data scientist training course</p> <p>Introduction of automated facilities including AGV* and automated forklift No. of AGV installed within the Group Approx. <b>1,300</b> Installed in all vehicles of the domestic group companies</p> <p>Approx. <b>230</b></p>	<h3>3 Global Network</h3> <p>Manufactured Capital</p> <p>Business sites supporting global supply chain</p> <p>Locations: <b>752 sites in 29 countries and regions</b></p> <p>Logistics centers: <b>Total 7.53 Mm<sup>2</sup></b></p>
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For details, please visit our website.  
Smart Warehouse <https://www.hitachi-transportssystem.com/en/logisteed-cafe/service.html#SWH>  
SLC [https://www.hitachi-transportssystem.com/jp/solution/smartlogistics/smart\\_movie01.html](https://www.hitachi-transportssystem.com/jp/solution/smartlogistics/smart_movie01.html) (Japanese version only)

Our History

Our Future

Value Creation Achievements

Foundation Supporting Value Creation

Financial/Non-Financial Information