

The HTS Group's Strengths

Value chain

Analysis

Task analysis of the customers' supply chain

Analyze supply chain issues based on data and interviews by communicating with customers

The HTS Group's strengths

- · Conduct realistic analysis and identify issues, leveraging abundant experience in logistics operations including 3PL as a domestic market leader
- Promote projects with the collaboration of sales representatives and logistics engineers familiar with the relevant industries
- · Understand customer needs accurately through communication with customers
- Support customers' supply chain reforms by using SCDOS which enable central management of customers' supply chain information, visualization, analysis, and simulation
- · Unique training program to develop data analysis experts

Related solutions, tools, etc.

Design

Design and proposal for advanced operation

Design and propose optimal site placement, delivery routes, transportation methods, and warehouse operations to customers based on analysis results

- Expertise and internal system to optimize site placement, plan distribution centers, design warehouse layouts, and establish warehouse workflows
- Design and develop high-performance warehouse management system (WMS) applicable to various sectors
- Design sustainable logistics by introducing advanced technologies and strategically working on sophistication and automation/labor-saving of logistics Design and provide smart warehouse combining
- automation/labor-saving expertise and digital technologies Use latest technologies and design one-stop service including carrying out, transportation, installation, and setting up of heavy machineries such as plant cargoes and machineries relating to social infrastructure

Operation

Flexible and reliable operation

Accomplish operation based on well-designed workflows, and strictly manage safety, quality, and productivity

- 752 domestic and overseas business sites supporting global supply chain
- Operating structure capable of responding
- to changes in customers' sales channels and environment flexibly and promptly
- Favorable and solid relationships with customers and partner companies
- Implement KPI-based strict control and improvement measures for profitability, safety, quality, and productivity Implement measures using technology for packaging and transportation jigs to improve transportation quality and reduce environmental load Implement safe driving management using SSCV (transport digital platform) which makes full use of IoT technology



Ability to Accomplish Operation





No. of vehicles (including leased vehicles)



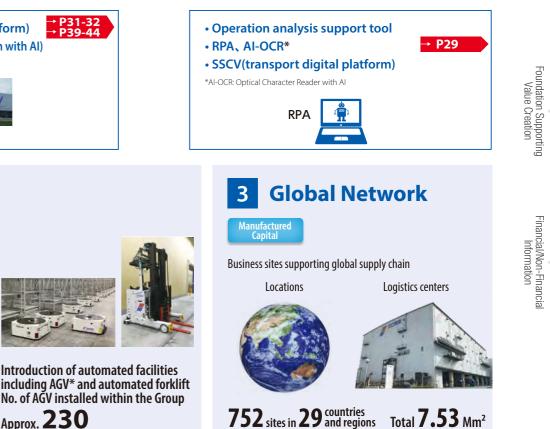
underpinning LOGISTEED No. of self-developed systems in operation 499



Human resources specialized in logistics engineering Approx. 250 Including cumulative 72 attendees of data scientist training course



No. of SSCV installed within the Group



including AGV* and automated forklift No. of AGV installed within the Group

Approx. 1,300 Installed in all vehicles of the domestic group companies Approx. 230

*AGV[.] Automated Guided Vehicle

For details, please visit our website.

16,924

Smart Warehouse https://www.hitachi-transportsystem.com/en/logisteed-cafe/service.html#SWH SLC https://www.hitachi-transportsystem.com/jp/solution/smartlogistics/smart_movie01.html (Japanese version only)

Total personnel

43,729

The HTS Group has three strengths: "Ability to accomplish operation," "Advanced logistics engineering capability," and "Global network." Drawing on our expertise and network accumulated over 70 years since our foundation as a logistics operator, we provide comprehensive logistics services with superior safety, quality, and productivity.

Improvement

Ongoing improvement of productivity and quality

Improve the productivity and quality of the entire organization through improvement activities reflecting customers' feedback and employees' opinions

- · Implement group-wide initiatives of "VC21 activities," which spread improvement culture through visualization of activity progress and excellent cases
- · Use logistics engineering capability and digital business platform to continuously improve transportation routes, warehouse layouts, and warehouse operation processes
- Provide various improvement educations and practice at workplaces
- · Implement cross-departmental productivity reform by making full use of digital tools such as RPA and AI-OCR
- Provide guidance to improve driving skills by using "SSCV" (transport digital platform) which makes full use of IoT technology

Our Futur

Value Creation Achievements