



# Financial Section Annual Report 2017 Year ended March 31, 2017

Consolidated Financial Statements, Notes to the Consolidated Financial Statements and Independent Auditors' Report

Hitachi Transport System, Ltd.

### Consolidated Financial Statements Consolidated Statement of Financial Position

	Millions of yen Thousands U.S. dollar				
	As of March 31, 2017	As of March 31, 2016	As of March 31, 2017		
Assets					
Current assets					
Cash and cash equivalents (Note 7)	¥ 57,483	¥ 45,146	\$ 512,372		
Trade receivables (Note 8)	125,600	118,908	1,119,529		
Inventories (Note 10)	1,466	1,114	13,067		
Other financial assets (Notes 7 and 25)	7,086	10,352	63,161		
Other current assets	13,227	9,330	117,898		
Total current assets	204,862	184,850	1,826,027		
Non-current assets	ŕ		, ,		
Investments accounted for using the equity method (Note 11)	71,518	1,179	637,472		
Property, plant and equipment (Notes 12 and 26)	177,520	177,153	1,582,316		
Goodwill (Note 13)	28,067	29,542	250,174		
Intangible assets (Note 13)	34,766	39,038	309,885		
Deferred tax assets (Note 14)	8,193	7,900	73,028		
Other financial assets (Note 25)	16,858	16,504	150,263		
Other non-current assets (Note 17)	8,140	8,233	72,555		
Total non-current assets	345,062	279,549	3,075,693		
Total assets	549,924	464,399	4,901,720		
Liabilities		,	, ,		
Current liabilities					
Trade payables (Note 15)	51,786	48,892	461,592		
Short-term debt (Note 25)	8,557	12,110	76,272		
Current portion of long-term debt (Notes 9 and 25)	5,644	36,025	50,308		
Income tax payable	7,253	6,512	64,649		
Other financial liabilities (Note 25)	23,628	24,688	210,607		
Other current liabilities (Note 16)	31,347	27,203	279,410		
Total current liabilities	128,215	155,430	1,142,838		
Non-current liabilities	120,210	133,430	1,142,030		
Long-term debt (Notes 9 and 25)	149,914	49,666	1,336,251		
Retirement and severance benefits (Note 17)	31,187	31,254	277,984		
Deferred tax liabilities (Note 14)	11,481	12,542	102,335		
Other financial liabilities (Notes 25 and 26)	12,636	11,132	112,630		
Other non-current liabilities (Note 16)	2,572	2,083	22,925		
Total non-current liabilities	207,790	106,677	1,852,126		
Total liabilities	336,005	262,107	2,994,964		
Equity	330,003	202,107	4,774,704		
Equity Equity attributable to stockholders of the parent company					
Common stock (Note 18)	16,803	16,803	149,773		
Capital surplus (Note 18)	8,272	9,630	73,732		
Retained earnings (Note 18)	176,842	161,708	1,576,272		
Accumulated other comprehensive income (Note 19)	(301)	1,546	(2,683)		
Treasury stock, at cost (Note 18)	(180)	(180)	(1,604)		
Total equity attributable to stockholders of the parent company	201,436	189,507	1,795,490		
Non-controlling interests	12,483	12,785	111,267		
Total equity	213,919	202,292	1,906,756		
Total liabilities and equity	¥ 549,924	¥ 464,399	\$ 4,901,720		

See accompanying notes to consolidated financial statements.

### **Consolidated Statement of Profit or Loss**

	Millions of yen					Thousands of U.S. dollars
		2017		2016		2017
Revenues (Note 5)	¥	665,377	¥	680,354	\$	5,930,805
Cost of sales		(590,126)		(608,408)		(5,260,059)
Gross profit		75,251		71,946		670,746
Selling, general and administrative expenses		(45,785)		(43,626)		(408,102)
Adjusted operating income		29,466		28,320		262,644
Other income (Note 21)		3,118		5,215		27,792
Other expenses (Note 21)		(4,377)		(5,201)		(39,014)
Operating income		28,207		28,334		251,422
Financial income (Note 22)		103		89		918
Financial expenses (Note 22)		(496)		(937)		(4,421)
Share of profits of investments accounted for using the equity method (Note 11)		3,741		299		33,345
EBIT (Earnings before interest and taxes)		31,555		27,785		281,264
Interest income (Note 22)		762		736		6,792
Interest expenses (Note 22)		(1,932)		(1,611)		(17,221)
Income before income taxes		30,385		26,910		270,835
Income taxes (Note 14)		(10,466)		(11,408)		(93,288)
Net income	¥	19,919	¥	15,502	\$	177,547
Net income attributable to: Stockholders of the parent company		18,703		14,011		166,708
Non-controlling interests		1,216		1,491		10,839

	Yen					U.S. dollars		
	20	017		2016		2017		
Earnings per share attributable to stockholders of the parent company								
Basic (Note 23)	¥	167.66	¥	125.60	\$	1.49		
Diluted (Note 23)		-		-		-		

### **Consolidated Statement of Comprehensive Income**

		Million			ousands of .S. dollars	
		2017		2016	2017	
Net income	¥	19,919	¥	15,502	\$	177,547
Other comprehensive income (OCI)						
Items not to be reclassified into net income						
Net changes in financial assets measured at fair value through OCI (Note 19)		(171)		190		(1,524)
Remeasurements of defined benefit plans (Note 19)		374		(1,520)		3,334
Share of OCI of investments accounted for using the equity method (Note 19)		(18)		2		(160)
Total items not to be reclassified into net income		185		(1,328)		1,649
Items that can be reclassified into net income						
Foreign currency translation adjustments (Note 19)		(2,653)		(5,326)		(23,647)
Net changes in cash flow hedges (Note 19)		36		43		321
Share of OCI of investments accounted for using the equity method (Note 19)		(58)		(63)		(517)
Total items that can be reclassified into net income		(2,675)		(5,346)		(23,843)
Other comprehensive income (OCI)		(2,490)		(6,674)		(22,194)
Comprehensive income	¥	17,429	¥	8,828	\$	155,353
Comprehensive income attributable to:						
Stockholders of the parent company		16,846		8,192		150,156
Non-controlling interests		583		636		5,197

See accompanying notes to consolidated financial statements.

### **Consolidated Statement of Changes in Equity**

				3.4:11:	C			
				Millions 20				
	Ea	uity attributa	ble to stockh	olders of the		anv		
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity
Balance at beginning of year	¥ 16,803	¥ 9,630	¥ 161,708	¥ 1,546	¥ (180)	¥ 189,507	¥ 12,785	¥202,292
Changes in equity								
Net income	-	-	18,703	-	-	18,703	1,216	19,919
Other comprehensive income (Note 19)	-	-	-	(1,857)	-	(1,857)	(633)	(2,490)
Transactions with non-controlling interests (Note 18)	-	(1,358)	-	10	-	(1,348)	(789)	(2,137)
Dividends (Note 20)	-	-	(3,569)	-	-	(3,569)	(96)	(3,665)
Acquisition and sales of treasury stock (Note 18)	-	-	-	-	(0)	(0)	-	(0)
Total changes in equity	-	(1,358)	15,134	(1,847)	(0)	11,929	(302)	11,627
Balance at end of year	¥ 16,803	¥ 8,272	¥ 176,842	¥ (301)	¥ (180)	¥201,436	¥ 12,483	¥213,919
				Millions 20				
	Fa	uity attributa	hle to stockh	olders of the p		anv		
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity
Balance at beginning of year	¥ 16,803	¥ 9,855	¥ 150,927	¥ 7,424	¥ (179)	¥184,830	¥ 11,925	¥196,755
Changes in equity								
Net income	-	-	14,011	-	-	14,011	1,491	15,502
Other comprehensive income (Note 19) Transactions with	-	-	-	(5,819)	-	(5,819)	(855)	(6,674)
non-controlling interests (Note 18)	-	(225)	-	(54)	-	(279)	294	15
Dividends (Note 20)	-	-	(3,235)	-	-	(3,235)	(70)	(3,305)
Transfer to retained earnings (Notes 19 and 25) Acquisition and sales of	-	-	5	(5)	- (1)	- (1)	-	- (1)
earnings (Notes 19 and 25) Acquisition and sales of treasury stock (Note 18)	-	-	-	-	(1)		-	(1)
earnings (Notes 19 and 25) Acquisition and sales of	- - ¥ 16,803	(225) ¥ 9,630			(1) (1) ¥ (180)	4,677		(1) 5,537 ¥202,292

		Thousands of U.S. dollars							
				20					
	Equ	iity attributa	ble to stockh	olders of the	parent comp				
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity	
Balance at beginning of year	\$149,773	\$ 85,837	\$1,441,376	\$ 13,780	\$ (1,604)	\$1,689,161	\$ 113,958	\$1,803,120	
Changes in equity									
Net income	-	-	166,708	-	-	166,708	10,839	177,547	
Other comprehensive income (Note 19)	-	-	-	(16,552)	-	(16,552)	(5,642)	(22,194)	
Transactions with non-controlling interests (Note 18)	-	(12,104)	-	89	-	(12,015)	(7,033)	(19,048)	
Dividends (Note 20)	-	-	(31,812)	-	-	(31,812)	(856)	(32,668)	
Acquisition and sales of treasury stock (Note 18)	-	-	-	-	(0)	(0)	-	(0)	
Total changes in equity	-	(12,104)	134,896	(16,463)	(0)	106,329	(2,692)	103,637	
Balance at end of year	\$149,773	\$ 73,732	\$1,576,272	\$ (2,683)	\$ (1,604)	\$1,795,490	\$ 111,267	\$1,906,756	

See accompanying notes to consolidated financial statements.

### **Consolidated Statement of Cash Flows**

Cash flows from operating activities:  Net income	2017	2016	U.S. dollars 2017		
		<b>2017</b> 2016			
	¥ 19,919	¥ 15,502	\$ 177,547		
Adjustments to reconcile net income to net cash provided by operating activities	ŕ				
Depreciation and amortization	18,741	19,125	167,047		
Impairment losses	2,190	2,117	19,520		
Reversal of impairment losses	(461)	-	(4,109)		
Share of profits of investments accounted for using the equity method	(3,741)	(299)	(33,345)		
Income taxes	10,466	11,408	93,288		
Increase (decrease) in retirement and severance benefits	(43)	1,793	(383)		
Interest and dividends income	(849)	(817)	(7,568)		
Interest expenses	1,932	1,611	17,221		
(Gains) losses on sale of property, plant and equipment	(2,151)	(3,965)	(19,173)		
(Increase) decrease in trade receivables	(7,942)	6,152	(70,791)		
(Increase) decrease in inventories	(356)	(174)	(3,173)		
Increase (decrease) in trade payables	3,620	(5,688)	32,267		
Increase(decrease) in other assets and other liabilities	(1,840)	1,713	(16,401)		
Other	1,377	(1,022)	12,274		
Subtotal	40,862	47,456	364,221		
Interest and dividends received	1,081	1,004	9,635		
Interest paid	(1,890)	(1,610)	(16,846)		
Refund of settlement paid	-	587	-		
Income taxes paid	(13,681)	(8,617)	(121,945)		
Net cash provided by operating activities	26,372	38,820	235,066		
Cash flows from investing activities:					
Purchase of property, plant and equipment and intangible assets (Note 24)	(12,517)	(17,614)	(111,570)		
Proceeds from sale of property, plant and equipment and	6,248	11,244	55,691		
intangible assets Placement of deposit	_	(3,500)	_		
Proceeds from withdrawal of deposit	3,500	(3,300)	31,197		
Purchase of investments accounted for using the equity	·				
method	(66,843)	-	(595,802)		
Other	608	(503)	5,419		
Net cash used in investing activities	(69,004)	(10,373)	(615,064)		
Cash flows from financing activities:					
Increase (decrease) in short-term debt, net	(3,002)	1,462	(26,758)		
Proceeds from long-term debt	124,511	11,039	1,109,823		
Repayments of long-term debt	(55,325)	(21,371)	(493,137)		
Repayments of lease obligations	(4,672)	(4,128)	(41,644)		
Purchase of shares of consolidated subsidiaries from non-controlling interests	(2,137)	(57)	(19,048)		
Dividends paid to stockholders of the parent company (Note 20)	(3,569)	(3,235)	(31,812)		
Dividends paid to non-controlling interests	(88)	(61)	(784)		
Other	(126)	(361)	(1,123)		
Net cash provided by (used in) financing activities	55,592	(16,712)	495,517		
Effect of exchange rate changes on cash and cash equivalents	(623)	(1,133)	(5,553)		
Net increase in cash and cash equivalents	12,337	10,602	109,965		
Cash and cash equivalents at beginning of year (Note 7)	45,146	34,544	402,407		
Cash and cash equivalents at end of year (Note 7)	¥ 57,483	¥ 45,146	\$ 512,372		

See accompanying notes to consolidated financial statements.

### **Notes to Consolidated Financial Statements**

### 1. Nature of Operations

Hitachi Transport System, Ltd. (the Company) is a corporation domiciled in Japan, whose shares are listed on the Tokyo Stock Exchange. The addresses of its registered headquarters and major business offices are disclosed on the Company's website (http://www.hitachi-transportsystem.com). The accompanying consolidated financial statements for the year ended March 31, 2017 comprise the Company, its subsidiaries and its interests in associates and joint ventures (the Group). The Group is principally engaged in the rendering of comprehensive and high-quality logistics services through domestic logistics, global logistics and other services segments.

### 2. Basis of Presentation

### (a) Compliance with IFRS

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). As the Company meets the requirements of a "Specified Company applying the Designated International Accounting Standards" pursuant to Article 1-2 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements (Ordinance of the Ministry of Finance No.28, 1976), the Company applies the provision of Article 93 of the Ordinance.

The consolidated financial statements were approved by Yasuo Nakatani, the Company's Representative Executive Officer, President and Chief Executive Officer, and Nobukazu Hayashi, the Company's Chief Financial Officer, Vice President and Executive Officer, on June 23, 2017.

### (b) Basis of Measurement

The Group's consolidated financial statements have been prepared on a historical cost basis, except for derivative assets and liabilities measured at fair value, financial assets and liabilities measured at fair value through profit or loss (FVTPL), financial assets measured at fair value through other comprehensive income (FVTOCI) and assets and liabilities associated with defined benefit plans.

### (c) Presentation Currency

The consolidated financial statements are presented in Japanese yen, the functional currency of the Company, and rounded to the nearest million yen.

### (d) Use of Estimates and Judgments

Management of the Company has made a number of judgments, estimates and assumptions relating to the application of accounting policies, reporting of revenues and expenses and assets and liabilities in the preparation of these consolidated financial statements. However, actual results could differ from those estimates due to the nature of the estimates.

Estimates and assumptions are continually evaluated. The effect of a change in accounting estimates, if any, is recognized in the reporting period in which the change was made and in future periods.

Judgments, estimates and assumptions that could have a material effect on the Company's consolidated financial statements are as follows:

- Scope of consolidated subsidiaries and investments accounted for using the equity method (note 3. (a) Basis of Consolidation)
- Significant assumptions used to calculate discounted cash flow projections in impairment testing of goodwill and intangible assets (note 3. (j) Impairment of Non-financial Assets)
- · Accounting treatment for leases (note 3. (i) Leases)

### **Notes to Consolidated Financial Statements**

The information regarding uncertainties arising from assumptions and estimates that could result in material adjustments in the subsequent consolidated financial statements is included in the following notes:

- Impairment of financial assets (note 25. (b) Financial Risks)
- Impairment of non-financial assets (note 12. Property, Plant and Equipment and note 13. Goodwill and Intangible Assets)
- Measurement of fair value of defined benefit obligations and plan assets under defined benefit retirement plans (note
   3. (k) Retirement and Severance Benefits and note
   17. Employee Benefits)
- · Recoverability of deferred tax assets (note 14. Deferred Taxes and Income Taxes)
- Fair value of financial instruments (note 25. (c) Fair Value of Financial Instruments)

### (e) Change in Presentation Methods

(Consolidated statement of profit or loss)

For the year ended March 31, 2016, "Operating income" (\(\xi\)28,334 million) was presented as "Gross profit" (\(\xi\)71,946 million) less "Selling, general and administrative expenses" (\(\xi\)43,626 million) and "Other expenses" (\(\xi\)5,201 million) plus "Other income" (\(\xi\)5,215 million). From the year ended March 31, 2017, the Company presents "Adjusted operating income," which represents "Gross profit" less "Selling, general and administrative expenses," and presents "Earnings before interest and taxes," (EBIT), which represents "Income before income taxes" less "Interest income" plus "Interest expenses."

These changes were based on the judgment by the management that "Adjusted operating income", which reflects the results of business activities excluding gains or losses arising from business reorganization and structural reform, is appropriate to evaluate the progress and results toward achieving the Company's business targets, and that "EBIT," excluding interest income and interest expenses related to funding, reflects the efforts of alliances with other companies and clearly indicates the Groups financial performance.

### (f) Accounting Standards and Interpretations Issued but Not Yet Adopted by the Group

The following table lists the principal new accounting standards and interpretations issued or amended prior to the approval date of the consolidated financial statements that are not yet early adopted by the Group as of March 31, 2017. The Group is currently evaluating the potential impact of adopting these new standards and amendments and cannot estimate the impact at this point.

IFRSs	Title	Mandatory effective date (Fiscal year beginning on or after)	To be adopted by the Company	Description of new standards and amendments
IFRS 9	Financial Instruments	January 1, 2018	Year ending March 31, 2019	Amendments for hedge accounting (amended in November 2013)  Amendments for the classification and measurement of financial instruments, and adoption of expected credit loss impairment model for financial assets (amended in July 2014)
IFRS 15	Revenue from Contracts with Customers	January 1, 2018	Year ending March 31, 2019	Revised accounting standard for revenue recognition
IFRS 16	Leases	January 1, 2019	Year ending March 31, 2020	Revised accounting standard for leases

### 3. Summary of Significant Accounting Policies

### (a) Basis of Consolidation

### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control is obtained when the Group is exposed, or has rights to variable returns from its involvement with the investee, and the Group has the ability to affect those returns through its power over the investee.

All subsidiaries of the Company are included in the scope of consolidation from the date on which the Group acquires control until the date on which the Group loses control. In preparing the consolidated financial statements, amounts of internal transactions, unrealized profits arising from internal transactions and balances of receivables and payables between consolidated companies are eliminated.

Subsidiaries' financial statements are adjusted, if necessary, when their accounting policies differ from those of the

### **Notes to Consolidated Financial Statements**

Group.

Changes in the Group's ownership interests in subsidiaries without a loss of control are accounted for as equity transactions.

Changes in ownership interests in subsidiaries with a loss of control are accounted for by derecognizing the assets and liabilities, non-controlling interests, equity and accumulated other comprehensive income (AOCI) attributable to the subsidiaries.

#### (ii) Associates and Joint Ventures

Associates are entities over which the Group has the ability to exercise significant influence over their financial and operational policies, but which are not controlled by the Group.

Joint ventures are entities jointly controlled by multiple parties, including the Company, and require unanimous agreement of all parties in deciding financial and operational policies of the entity.

Investments in associates and joint ventures are accounted for using the equity method.

The consolidated financial statements of the Group include changes in profit or loss and other comprehensive income (OCI) of these associates and joint ventures from the date on which the Group obtains significant influence or joint control to the date on which it loses significant influence or joint control. The financial statements of the associates and joint ventures are adjusted, if necessary, when their accounting policies differ from those of the Group.

#### (b) Business Combinations

Business combinations are accounted for using the acquisition method. Consideration is measured as the sum of the fair value of the consideration transferred at the acquisition date and non-controlling interests in the acquired company. The Company determines, on a transaction by transaction basis, whether to measure non-controlling interests in the acquired company at fair value or by the proportionate share of the fair value of identifiable net assets of the acquired company. Acquisition-related costs are expensed as incurred.

### (c) Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, demand deposits, and investments that are readily convertible to cash and subject to an insignificant risk of changes in value, with original maturities of three months or less from the date of acquisition.

### (d) Foreign Currency Translation

The consolidated financial statements of the Group are presented in Japanese yen, which is the Company's functional currency. Each company in the Group has set its own functional currency and transactions of each company are measured in each functional currency.

### (i) Foreign Currency Transactions

Foreign currency transactions are converted into the functional currency using the exchange rate prevailing at the transaction date or a rate that approximates such rate. Monetary assets and liabilities denominated in foreign currencies are converted into the functional currency using the exchange rate at the end of the reporting period. Foreign exchange gains and losses resulting from the currency conversion and settlement are recognized in profit or loss, except where foreign exchange effects relating to financial assets measured at FVTOCI and cash flow hedges are recognized in OCI.

### (ii) Foreign Operations

Assets and liabilities of foreign entities are translated into Japanese yen using the exchange rate at the end of the reporting period, and revenue and expense items are translated using the average exchange rates during the corresponding period. Gains or losses derived from translating foreign entities' financial statements are recognized in OCI. When a foreign entity of the Group is disposed of, cumulative foreign currency translation adjustments relating to the foreign entity are reclassified to profit or loss at the time of disposal.

### (e) Financial Instruments

The Group has early adopted IFRS 9 "Financial Instruments" (issued in November 2009, amended in October 2010).

### (i) Non-derivative Financial Assets

The Group initially recognizes trade and other receivables on the date such receivables arise. All other financial assets are initially recognized at the transaction date, on which the Group becomes a party to the agreement. The classification and measurement model of non-derivative financial assets is summarized as follows:

### **Notes to Consolidated Financial Statements**

### Financial Assets Measured at Amortized Cost

Financial assets are measured at amortized cost when they meet all of the following requirements:

- The financial asset is held within a business model the objective of which is to hold the asset to collect contractual
  cash flows.
- The contractual terms of the financial asset provide cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially measured at fair value (including direct transaction costs). Subsequent to the initial recognition, the carrying amount of financial assets measured at amortized cost is measured using the effective interest method, less impairment losses, if necessary.

#### **Impairment of Financial Assets Measured at Amortized Cost**

The Group evaluates financial assets measured at amortized cost for impairment regularly at least on a quarterly basis. Impairment is deemed to have occurred when there is an objective evidence of impairment after the initial recognition and when the estimated future cash flows from the financial assets fall below their respective carrying amounts. Objective evidence of impairment includes historical credit loss experience, existence of overdue payments, extended payment terms, a negative evaluation by third party credit rating agencies, and deteriorated financial position and operating results, such as insolvency.

Impairment losses on debt instruments are recognized when the carrying amount of the financial asset exceeds either its estimated future cash flows discounted by the initial effective interest rate or its estimated fair value using the observable market price, and the amount of the difference is measured as the impairment losses.

Assessing impairment losses on trade and other receivables requires reasonable judgment, based on historical experience and analysis, including the current creditworthiness of each customer. The Group measures an impairment loss based on the credit loss ratio calculated taking into consideration factors including the historical experience or the estimate of collectible amount after assessing multiple potential risks associated with a country in which a debtor conducts its business or business environment including special business customs particular to the region.

Impairment losses on debt instruments directly reduce the carrying amount, while impairment losses on trade and other receivables indirectly reduce the carrying amount through the allowance account. For trade and other receivables, account balances are generally written off against the allowance only after all means of collection have been exhausted and the potential for recovery is considered remote. When subsequent events or circumstances decrease the amount of the impairment loss recognized, the impairment loss is reversed through profit or loss.

### **FVTPL Financial Assets**

The Group classifies equity instruments not designated as FVTOCI financial assets and debt instruments not classified as financial assets measured at amortized cost at initial recognition as FVTPL financial assets. These instruments are subsequently measured at fair value and the subsequent changes in fair value are recognized in profit or loss.

### **FVTOCI Financial Assets**

The Group holds certain equity instruments with the purpose of expanding its revenue base by maintaining and strengthening business relations with the investees. These equity instruments are irrevocably designated as FVTOCI financial assets at initial recognition. They are subsequently measured at fair value, and the subsequent changes in fair value are recognized in OCI. Dividends from FVTOCI financial assets are recognized in profit or loss, unless they are clearly considered to be a return of the investment.

### **Derecognition of Financial Assets**

The Group derecognizes financial assets when contractual rights to cash flows from the financial assets expire or when the contractual rights to receive cash flows from the financial assets are transferred and the risks and economic rewards of owning the financial assets are substantially transferred. In transactions where the risks and economic rewards of owning the financial assets are neither substantially transferred nor retained, the Group derecognizes such financial assets when the Group does not hold control over the assets. When FVTOCI financial assets are derecognized, the amount of AOCI is directly reclassified to retained earnings and not recognized in profit or loss.

### (ii) Non-derivative Financial Liabilities

The Group initially recognizes debt instruments on the date of issuance. All other financial liabilities are initially recognized at the transaction date, on which the Group becomes a party to the agreement.

### **Notes to Consolidated Financial Statements**

The Group derecognizes financial liabilities when extinguished, such as when its contractual obligation is performed or when the liability is discharged, cancelled or expired.

The Group holds bonds, debts, trade payables and other financial liabilities as non-derivative financial liabilities. They are initially measured at fair value (less direct transaction costs), and subsequently measured at amortized cost using the effective interest method.

### (iii) Derivatives and Hedge Accounting

The Group uses derivative instruments including forward exchange contracts and interest rate swaps in order to hedge foreign currency exchange risks and interest rate risks. All derivatives are measured at fair value irrespective of the objective and intent of holding them.

The Group accounts for hedging derivatives as follows.

Cash flow hedge: a hedge of a forecast transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability. The changes in fair value of the derivatives designated as cash flow hedges are recorded in OCI to the extent that the hedge is considered highly effective. This treatment continues until profit or loss is affected by the variability of future cash flows or the unrecognized firm commitment of the designated hedged item, at which point changes in fair value of the derivative are recognized in profit or loss.

The Group follows the documentation requirements as prescribed by International Accounting Standards (IAS) 39 "Financial Instruments: Recognition and Measurement," which includes the risk management objective and strategy for undertaking various hedge transactions. In addition, a formal assessment is made at the hedge's inception and subsequently on a periodic basis, as to whether the derivative used in hedging activities is highly effective in offsetting changes in fair values or future cash flows of the hedged items. Hedge accounting is discontinued if a hedge becomes ineffective, and the ineffective portion is immediately recorded in profit or loss.

#### (iv) Offsetting Financial Assets and Liabilities

Financial assets and liabilities are offset and reported at net amounts in the consolidated statements of financial position, only when the Group currently has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### (f) Inventories

Inventories are stated at the lower of cost or net realizable value. Changes in the carrying amount due to remeasurement of inventories are recognized in cost of sales.

Cost includes purchase, processing and all other costs incurred during the process until the inventories reach their current location and state. Cost is determined generally by the moving average method for merchandise, finished goods, raw materials and supplies, and by the specific identification method for work in process.

Net realizable value is calculated as the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to sell.

### (g) Property, Plant and Equipment

The Group uses the cost method to measure property, plant and equipment. They are stated at cost, less accumulated depreciation and impairment losses. Acquisition cost includes direct costs of acquisition, costs of dismantling, removing and restoration of the assets. Material components that exist in items of property, plant and equipment are recorded as individual items of property, plant and equipment.

Except for non-depreciable assets, such as land, property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives for major classes of assets:

Buildings and structures 2 to 50 years

Machinery, equipment and vehicles 2 to 15 years

Tools, furniture and fixtures 3 to 30 years

The residual value, estimated useful lives and the method of depreciation of property, plant and equipment are reviewed at fiscal year end, and any changes are accounted for on a prospective basis as a change in accounting estimate.

### **Notes to Consolidated Financial Statements**

### (h) Goodwill and Other Intangible Assets

#### (i) Goodwill

Goodwill is recognized as the amount of consideration transferred that is measured at fair value at the acquisition date, including the amount of all non-controlling interests of the acquired entity, in excess of the net amount of identifiable assets acquired and liabilities assumed at the acquisition date. Goodwill is stated at cost less any accumulated impairment losses. Goodwill is not amortized but tested for impairment annually or whenever there is an indication of impairment, and impairment losses are recorded, if necessary. Impairment losses relating to goodwill are not reversed.

### (ii) Intangible Assets

Intangible assets are measured by the cost model and stated at cost less accumulated amortization and impairment losses. Individually acquired intangible assets are measured at cost at initial recognition, and cost of intangible assets acquired in business combinations are measured at fair value at the acquisition date. Costs of internally generated intangible assets are fully expensed when incurred, except for those that meet the capitalization requirements.

Intangible assets with finite useful lives are amortized using the straight-line method over the following estimated useful lives for major classes of assets:

Software 4 to 5 years Customer-related intangible assets 10 to 20 years

The residual value, estimated useful lives and the method of amortization of intangible assets are reviewed at each fiscal year end, and any changes are accounted for on a prospective basis as a change in accounting estimate.

#### (i) Leases

Whether or not a contract is a lease, or whether the contract contains a lease is determined by the substance of the contract at the inception of the lease based on whether the right to use a certain asset is substantially transferred, rather than the legal form.

Leases are classified as finance leases when all the risks and benefits of ownership of the assets are transferred substantially to the lessee, and as operating leases in any other cases.

### (i) Lessee

Finance leases are capitalized at the lower of fair value of the leased property at the inception of the lease or the present value of minimum lease payments at the inception of the lease. Lease assets are depreciated using the straight-line method over the shorter period of the lease term or the estimated useful lives, except for the cases where it is reasonably certain that the ownership is transferred by the end of the lease term. Lease payments are apportioned between financial expenses and repayments for the outstanding lease obligations, and financial expenses are allocated so as to produce a constant periodic rate of interest on the outstanding lease obligations.

Operating lease payments are recognized as expenses using the straight-line method over the lease term.

### (ii) Lessor

For finance leases, net investment in the lease at the inception of the lease is recognized as lease receivables. Lease income is apportioned between the financial income and the collection of the outstanding lease receivables, and the financial income is allocated so as to produce a constant periodic rate of interest on the outstanding net investment in the lease.

Operating lease income is recognized as revenue using the straight-line method over the lease term.

### (j) Impairment of Non-Financial Assets

For non-financial assets excluding inventories, deferred tax assets and net defined benefit assets, the Group reviews the presence of an indication of impairment in each reporting period. When there is an indication of impairment, the recoverable amount of the asset is estimated. Irrespective of any indications of impairment, the Group annually estimates the recoverable amounts of goodwill and intangible assets with indefinite useful lives or that are not yet available for use.

In performing impairment testing, individual assets are grouped into the smallest identifiable group of assets that generates cash flows independently from each other.

The recoverable amount is measured as the higher fair value of the asset or cash generating unit (CGU) less costs of disposal. Value in use is calculated by discounting the estimated future cash flows using a discount rate which reflects

### **Notes to Consolidated Financial Statements**

the time value of money and risks specific to the asset. If the carrying amount of the asset or asset allocated to a CGU exceeds its recoverable amount, the excess is recognized as an impairment loss.

Impairment losses relating to goodwill are not reversed. For other assets, the Group determines whether there is an indication that impairment losses previously recognized may no longer exist or have decreased. If there is an indication of reversal of impairment losses, and the estimated recoverable amount for the asset or the CGU exceeds the carrying amount, the previously recognized impairment loss is reversed to the extent of the carrying amount that would have been recorded, net of depreciation or amortization, if the impairment had not been recognized.

#### (k) Retirement and Severance Benefits

The Company and certain consolidated subsidiaries have defined benefit pension plans and severance lump-sum payment plans to provide retirement and severance benefits to employees. The present value of defined benefit obligations and retirement benefit costs are measured based on the projected unit credit method.

Differences in remeasurement of the net amount of defined benefit asset or liability are fully recognized in OCI and are not subsequently reclassified into profit or loss. Any prior service cost is recognized immediately in profit or loss.

The net amount of defined benefit asset or liability is calculated as the present value of defined benefit obligations less the fair value of plan assets, and recognized as assets or liabilities in the consolidated statement of financial position.

Certain consolidated subsidiaries have defined contribution pension plans. A defined contribution pension plan is a retirement benefit plan in which the employer makes a certain amount of contributions to third party entities and does not have legal or constructive obligations for any payment beyond the contributions. Contributions made to defined contribution pension plans are expensed in the period when the employees rendered their services.

#### (l) Provisions

The Group recognizes provisions when it has a present obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and the amount of obligation can be reliably estimated.

In case that the time value of money is material, the amount of a provision is measured by discounting estimated future cash flows using the pretax discount rate reflecting the time value of money and risks specific to the obligation to the present value. Unwinding of the discount over time is recognized as financial expenses.

### (m) Equity

### (i) Common Stock and Capital Surplus

For shares issued by the Company, the issue price is recorded in common stock and capital surplus, and expenses incurred in direct relation to the issuance are deducted from capital surplus.

#### (ii) Treasury Stock

When treasury stock is acquired, the acquisition cost is recognized as a deduction from equity. When treasury stock is sold or disposed of, the difference between the carrying amount and consideration at the time of sale or disposal is recognized in capital surplus.

### (n) Revenue

The Group is principally engaged in the rendering of logistics services. Revenue is generally recognized when services are rendered, the amount of revenue can be measured reliably, and it is probable that the economic benefits associated with the transaction will flow to the Group.

Revenue is measured at fair value of the consideration received or receivable less discounts and taxes such as consumption taxes.

### (o) Income Taxes

Income taxes consist of current tax expenses and deferred tax expenses, which are changes in deferred tax assets and liabilities. These expenses are recognized in profit or loss, except for items recognized directly in equity or OCI and items arising from business combinations.

Current tax expenses are measured at the amount which is expected to be paid to or recovered from the taxation authorities, using the tax rates and tax laws that are enacted or substantially enacted at the reporting date.

Deferred tax assets and liabilities are recognized on temporary differences between the carrying amount on the reporting date and the tax base of assets and liabilities. Deferred tax assets and liabilities are not recognized for future taxable

### **Notes to Consolidated Financial Statements**

temporary differences arising from initial recognition of goodwill, temporary differences arising from the initial recognition of an asset or liability in a transaction other than a business combination, which at the time of transaction affects neither accounting nor taxable profit or loss; and future taxable temporary difference arising from investments in subsidiaries and associates where the Group is able to control the timing of reversal of the temporary difference while it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be reversed. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in profit or loss and OCI in the period that includes the enactment date.

A deferred tax asset is recognized to the extent that it is probable that future taxable income will be available against which unused tax losses, unused tax credits and future deductible temporary differences can be utilized. Deferred tax assets are reviewed at the end of the fiscal year and reduced to the extent that it is no longer probable that the tax benefits will be realized.

Deferred tax assets and liabilities are offset where the Group currently has a legally enforceable right to set off the deferred tax assets and liabilities, and income taxes are levied by the same taxation authority on the same taxable entity, or income taxes are levied on different taxable entities but these entities intend to settle the deferred tax assets and liabilities on a net basis or these deferred tax assets and liabilities will be realized simultaneously.

### (p) Earnings per Share

Basic earnings per share (EPS) for net income attributable to stockholders of the parent company is calculated by dividing net income attributable to stockholders of the parent company by the weighted average number of ordinary shares outstanding adjusted for treasury stock during the period. Diluted EPS for net income attributable to stockholders of the parent company is not calculated as there are no potential dilutive ordinary shares.

#### (q) Government Grants

Government grants are recognized at fair value when the Group meets all requirements incidental to government grants and there is reasonable assurance that the Group will receive the government grants. Government grants for the acquisition of assets are recognized as deferred revenue and regularly recognized in profit or loss over the useful lives of the relevant assets.

### 4. Basis of Translation of the Consolidated Financial Statements

The accompanying consolidated financial statements are expressed in Japanese yen and, solely for the convenience of the reader, have been translated into United States dollars at the rate of \$112.19 = U.S.\$1.00, the approximate exchange rate prevailing at the Tokyo Foreign Exchange Market as of March 31, 2017. This translation should not be construed as a representation that the amounts shown have been or could be converted into U.S. dollars at such a rate.

### 5. Segment Information

### (a) Reporting Segments

The business segments of the Group are business units for which the Group is able to obtain separate financial information and for which operating performance is evaluated regularly by the Executive Committee of the Company, the highest decision-making authority, to decide on the allocation of management resources and assess performance.

The Company's operations are divided into domestic logistics business, global logistics business and other service businesses. Consolidated subsidiaries conduct their businesses as autonomous business units and their operations are periodically reviewed by the Executive Committee of the Company. Each subsidiary develops comprehensive strategies and conducts business activities.

Consequently, business segments of the Group consist of the Company's businesses mentioned above and other services provided by the consolidated subsidiaries. The Group's reporting segments have been designated as domestic logistics and global logistics in order to provide appropriate information about the business activities and the business environment, by combining a number of business segments that are similar in terms of economic and service characteristics.

For domestic logistics, the Group provides comprehensive logistics services that include the establishment of a logistics system, control of information, inventories and sales orders, value-added services, distribution center operation, factory logistics, and transportation and delivery. For global logistics, the Group provides comprehensive logistics services that include customs

**Notes to Consolidated Financial Statements** 

clearance, and international intermodal transportation by land, sea and air.

The accounting policies of the reported business segments are substantially consistent with those of the Group described in note 3. "Summary of Significant Accounting Policies." Profit (loss) in reporting segments is based on adjusted operating income. Intersegment transactions are those that take place between companies and are based on market prices. The Executive Committee of the Company does not use the information on assets and liabilities allocated to business segments.

		Million	s of yen				
	Re	porting segment	nt	Other		Adjustments	Amount recorded in the
For the year ended March 31, 2017	Domestic logistics	Global logistics	Subtotal	services (Note 1)	Total	and eliminations (Note 2)	consolidated financial statements
Revenues							
Revenues from outside customers	¥411,796	¥231,727	¥643,523	¥21,854	¥665,377	¥-	¥665,377
Revenues from intersegment	_	_	_	10,599	10,599	(10,599)	_
transactions or transfers							
Total	¥411,796	¥231,727	¥643,523	¥32,453	¥675,976	¥(10,599)	¥665,377
Segment profit	¥21,830	¥5,693	¥27,523	¥1,943	¥29,466	¥-	¥29,466
Other income							3,118
Other expenses							(4,377)
Financial income							103
Financial expenses							(496)
Share of profits of investments							2.741
accounted for using the equity method							3,741
Interest income							762
Interest expenses							(1,932)
Income before income taxes							¥30,385
Others							
Depreciation and amortization	¥9,807	¥6,824	¥16,631	¥2,110	¥18,741	¥-	¥18,741
Impairment losses	¥-	¥2,190	¥2,190	¥-	¥2,190	¥-	¥2,190

<sup>(</sup>Notes) 1 "Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service, which are excluded from the reporting segments.

From the fiscal year ended March 31, 2017, segment profit represents "Adjusted operating income" instead of "Operating income"

This change was based on the judgment by the management that "Adjusted operating income," which reflects the results of business activities excluding gains or losses arising from business reorganization and structural reform, is appropriate to evaluate the progress and results toward achieving the Company's business targets.

<sup>2</sup> Company-wide expenses which do not belong to any business segment such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

### **Notes to Consolidated Financial Statements**

Segment information for the year ended March 31, 2016 reflects this change in presentation.

		Million	s of yen				
	Re	porting segme	nt	Other		Adjustments	Amount recorded in the
For the year ended March 31, 2016	Domestic logistics	Global logistics	Subtotal	services (Note 1)	Total	and eliminations (Note 2)	consolidated financial statements
Revenues							
Revenues from outside customers	¥405,080	¥253,144	¥658,224	¥22,130	¥680,354	¥-	¥680,354
Revenues from intersegment transactions or transfers	-	-	-	11,023	11,023	(11,023)	-
Total	¥405,080	¥253,144	¥658,224	¥33,153	¥691,377	¥(11,023)	¥680,354
Segment profit	¥20,333	¥5,652	¥25,985	¥2,335	¥28,320	¥-	¥28,320
Other income							5,215
Other expenses							(5,201)
Financial income							89
Financial expenses							(937)
Share of profits of investments accounted for using the equity method							299
Interest income							736
Interest expenses							(1,611)
Income before income taxes							¥26,910
Others							
Depreciation and amortization	¥9,806	¥7,178	¥16,984	¥2,141	¥19,125	¥-	¥19,125
Impairment losses	¥748	¥1,369	¥2,117	¥-	¥2,117	¥-	¥2,117

<sup>(</sup>Notes) 1 "Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service, which are excluded from the reporting segments.

<sup>2</sup> Company-wide expenses which do not belong to any business segment such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

		Thousands of	of U.S. dollars				
	Re	eporting segme	ent			Adjustments	Amount
For the year ended March 31, 2017	Domestic logistics	Global logistics	Subtotal	Other services (Note 1)	Total	and eliminations (Note 2)	recorded in the consolidated financial statements
Revenues							
Revenues from outside customers	\$3,670,523	\$2,065,487	\$5,736,010	\$194,795	\$5,930,805	<b>\$-</b>	\$5,930,805
Revenues from intersegment transactions or transfers		-	-	94,474	94,474	(94,474)	-
Total	\$3,670,523	\$2,065,487	\$5,736,010	\$289,268	\$6,025,279	(94,474)	\$5,930,805
Segment profit	\$194,581	\$50,744	\$245,325	\$17,319	\$262,644	\$-	\$262,644
Other income							27,792
Other expenses							(39,014)
Financial income							918
Financial expenses							(4,421)
Share of profits of investments accounted for using the equity method							33,345
Interest income							6,792
Interest expenses							(17,221)
Income before income taxes							\$270,835
Others							
Depreciation and amortization	\$87,414	\$60,825	\$148,240	\$18,807	\$167,047	<b>\$-</b>	\$167,047
Impairment losses	\$-	\$19,520	\$19,520	\$-	\$19,520	\$-	\$19,520

<sup>(</sup>Notes) 1 "Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service, which are excluded from the reporting segments.

### (b) Geographic Information

The following table shows revenues attributed to geographic areas based on the location of the customers for the years ended March 31, 2017 and 2016.

<sup>2</sup> Company-wide expenses which do not belong to any business segment such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

	Million	s of yen	Thousands of U.S. dollars
	2017	2016	2017
Japan	¥478,685	¥477,391	\$4,266,735
Europe	60,583	62,330	540,004
China	45,360	49,483	404,314
Asia	40,535	45,558	361,307
North America	35,076	39,202	312,648
Other Areas	5,138	6,390	45,797
Overseas Revenues Subtotal	186,692	202,963	1,664,070
Total Consolidated Revenues	¥665,377	¥680,354	\$5,930,805

The following table shows the balances of non-current assets for each geographic area as of March 31, 2017 and 2016.

	Million	Millions of yen		
	As of March	As of March	As of March	
	31, 2017	31, 2016	31, 2017	
Japan	¥183,550	¥202,531	\$1,636,064	
Europe	23,276	17,406	207,469	
Asia	16,495	12,498	147,027	
North America	13,478	10,706	120,135	
Other Areas	8,187	7,688	72,974	
Total	¥244,986	¥250,829	\$2,183,671	

Non-current assets are classified based on the location of the assets and exclude financial instruments, deferred tax assets and net defined benefit asset.

### (c) Significant Customer Information

The customer group that accounts for more than 10% of the Group's revenues is the Hitachi, Ltd. Group and revenues from the Hitachi, Ltd. Group amounted to \$110,301 million (\$983,162 thousand) (all segments) and \$111,556 million (all segments) for the years ended March 31, 2017 and 2016, respectively.

### 6. Business Combinations

There were no significant business combinations for the years ended March 31, 2017 and 2016.

### 7. Cash and Cash Equivalents

The components of cash and cash equivalents are as follows:

	Millions o	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2016	March 31, 2017
Cash and cash equivalents	¥58,205	¥23,205	\$518,807
Deposits	-	25,987	-
Time deposits with maturities of over 3 months	(722)	(4,046)	(6,436)
Cash and cash equivalents in the consolidated statement of financial position	¥57,483	¥45,146	\$512,372

The balances of cash and cash equivalents in the consolidated statement of financial position as of March 31, 2017 and 2016 were equal to the balances of "cash and cash equivalents" in the consolidated statement of cash flows.

### **Notes to Consolidated Financial Statements**

### 8. Trade Receivables

The components of trade receivables are as follows:

	Millions o	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2016	March 31, 2017
Notes receivable and electronically recorded monetary claims	¥5,600	¥5,057	\$49,915
Accounts receivable	113,222	107,726	1,009,199
Lease receivables	7,192	6,630	64,106
Allowance for doubtful receivables	(414)	(505)	(3,690)
Total	¥125,600	¥118,908	\$1,119,529

Information on credit risk management is provided in note 25. Financial Instruments and Related Disclosures. Information on lease receivables that are expected to be collected over one year after the reporting period is provided in note 9. Leases.

### 9. Leases

### (a) Lessee

The Company and certain consolidated subsidiaries lease buildings and machinery, equipment and vehicles, etc. under finance leases or operating leases.

Depreciation of assets under finance leases is included in depreciation expense.

The following table shows the undiscounted amounts, present value of future minimum lease payments under finance

leases and the adjustments as of March 31, 2017 and 2016.

	Millions of yen				Thousands of U.S. dollars	
	March	31, 2017	March 3	1, 2016	March 31, 2017	
	Future minimum lease payments	Present value of future minimum lease payments	Future minimum lease payments	Present value of future minimum lease payments	Future minimum lease payments	Present value of future minimum lease payments
Within one year	¥4,944	¥4,152	¥5,067	¥4,210	\$44,068	\$37,009
Over one year through five years	13,695	11,052	14,031	11,207	122,070	98,511
Over five years	19,416	15,709	18,908	14,720	173,064	140,021
Total	38,055	¥30,913	38,006	¥30,137	339,201	\$275,541
Finance charges	(7,142)		(7,869)		(63,660)	
Present value of total minimum lease payments	¥30,913		¥30,137		\$275,541	

The following table shows the future minimum lease payments under non-cancelable operating leases as of March 31, 2017 and 2016.

2017 and 2010.	Millions	Millions of yen  March 31, 2017 March 31, 2016		
	March 31, 2017			
Within one year	¥19,976	¥20,837	\$178,055	
Over one year through five years	52,635	55,404	469,159	
Over five years	¥30,307	¥37,596	\$270,140	

Total operating lease expenses for the years ended March 31, 2017 and 2016 are as follows:

	Millions	Thousands of U.S. dollars	
	2017	2017	
Minimum lease payments	¥42,926	¥43,860	\$382,619

### **Notes to Consolidated Financial Statements**

### (b) Lessor

Certain consolidated subsidiaries of the Company lease machinery, equipment and vehicles, etc. under finance leases or operating leases.

The following table shows the undiscounted amounts and present value of minimum lease payments receivable under

finance leases and the adjustments as of March 31, 2017 and 2016.

	Millions of yen			Thousands of U.S. dollars			
	March	31, 2017	March	March 31, 2016		March 31, 2017	
	Gross investment in lease	Present value of minimum lease payments receivable	Gross investment in lease	Present value of minimum lease payments receivable	Gross investment in lease	Present value of minimum lease payments receivable	
Within one year	¥2,467	¥2,261	¥2,471	¥2,279	\$21,989	\$20,153	
Over one year through five years	5,184	4,818	4,606	4,270	46,207	42,945	
Over five years	89	66	43	42	793	588	
Total	7,740	¥7,145	7,120	¥6,591	68,990	\$63,687	
Unearned financial income	(548)		(490)		(4,885)		
Net investment in the lease	7,192		6,630	•	64,106		
Unguaranteed residual value	(47)		(39)		(419)		
Present value of minimum lease payments receivable	¥7,145		¥6,591	-	\$63,687		

The following table shows the future minimum lease payments receivable under non-cancelable operating leases as of

March 31, 2017 and 2016.

	Million	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2017	
Within one year	¥211	¥172	\$1,881
Over one year through five years	425	332	3,788
Over five years	¥-	¥0	<b>\$-</b>

### 10. Inventories

The components of inventories are as follows:

	Millions	Thousands of U.S. dollars		
	March 31, 2017	March 31, 2017 March 31, 2016		
Merchandise	¥515	¥402	\$4,590	
Work in process	22	16	196	
Raw materials and supplies	929	696	8,281	
Total	¥1,466	¥1,114	\$13,067	

### **Notes to Consolidated Financial Statements**

### 11. Investments Accounted for Using the Equity Method

#### (a) Associates that are material

SAGAWA EXPRESS CO., LTD. ("SAGAWA EXPRESS") is a material associated company accounted for using the equity method.

The Company entered into a capital and business alliance agreement with SG Holdings Co., Ltd. ("SG Holdings") and SAGAWA EXPRESS on March 30, 2016 and acquired 20% of the outstanding shares of SAGAWA EXPRESS on May 20, 2016

SAGAWA EXPRESS is engaged in a wide range of transportation businesses including door-to-door delivery services in Japan. The Group has been promoting collaborative innovation and collaboration to realize seamless general logistics services with SG Holdings, a corporate group which is comprised mainly of SAGAWA EXPRESS. SAGAWA EXPRESS is not a listed company.

The summary financial statements of SAGAWA EXPRESS is as follows. The income statement items of the summary financial statements for the current fiscal year show the results during the period from May 21, 2016 to March 31, 2017, after the Company acquired significant influence over SAGAWA EXPRESS.

	Millions of yen	Thousands of U.S. dollars
	March 31, 2017	March 31, 2017
Ownership ratio	20%	20%
Current assets	¥146,164	\$1,302,826
Non-current assets	87,201	777,262
Current liabilities	91,976	819,824
Non-current liabilities	44,520	396,827
Equity	96,869	863,437
The Group's share of equity	19,374	172,689
Goodwill and consolidation adjustments	50,963	454,256
The Group's share of the aggregated carrying amounts	¥70,337	\$626,945

	Millions of yen	Thousands of U.S. dollars
	2017	2017
Revenues	¥649,402	\$5,788,413
Net income	17,404	155,130
OCI	(81)	(722)
Total comprehensive income	17,323	154,408
The Group's share:		
Net income	3,482	31,037
OCI	(16)	(143)
Total comprehensive income	¥3,466	\$30,894

### $(b) \, Associates \, \, and \, joint \, \, ventures \, that \, are \, \, not \, \, individually \, \, material \, \,$

The Group's share of the aggregated carrying amounts of investments in associates and joint ventures that are not individually material is as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2017	
Investments in associates	¥1,158	¥1,161	\$10,322
Investments in joint ventures	23	18	205
The Group's share of the aggregated carrying amounts	¥1,181	¥1,179	\$10,527

Financial information on associates and joint ventures that are not individually material is as follows. These amounts represent the Group's share of ownership interests per ownership percentage.

	Millions	Thousands of U.S. dollars	
	2017	2016	2017
Financial information on associates			
Net income	¥254	¥295	\$2,264
OCI	(60)	(61)	(535)
Total comprehensive income	194	234	1,729
Financial information on joint ventures			
Net income	5	4	45
OCI	-	-	•
Total comprehensive income	5	4	45
Total			
Net income	259	299	2,309
OCI	(60)	(61)	(535)
Total comprehensive income	¥199	¥238	\$1,774

### 12. Property, Plant and Equipment

The following table shows the changes in the net carrying amounts, and the gross carrying amount and accumulated depreciation and impairment losses of property, plant and equipment.

_	Millions of yen					
Net carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Constructio n in progress	Total
April 1, 2015	¥76,799	¥30,980	¥9,461	¥54,572	¥1,311	¥173,123
Additions	10,032	7,495	2,504	1	9,447	29,479
Sales and disposals	(5,285)	(1,708)	(117)	(420)	-	(7,530)
Depreciation	(6,013)	(5,460)	(2,638)	-	-	(14,111)
Impairment losses	(121)	(1)	(3)	(623)	-	(748)
Transfers from construction in progress	5,475	675	30	161	(6,341)	-
Foreign currency translation adjustments	(1,154)	(943)	(172)	(173)	(444)	(2,886)
Other	(34)	561	48	(317)	(432)	(174)
March 31, 2016	79,699	31,599	9,113	53,201	3,541	177,153
Additions	2,888	7,281	2,244	292	7,523	20,228
Sales and disposals	(804)	(1,700)	(239)	(2,921)	-	(5,664)
Depreciation	(6,072)	(5,297)	(2,543)	-	-	(13,912)
Reversal of impairment losses	-	-	-	461	-	461
Transfers from construction in progress	6,927	1,177	119	1,962	(10,185)	-
Foreign currency translation adjustments	(1,017)	(479)	(47)	(138)	(102)	(1,783)
Other	720	(648)	1,066	(79)	(22)	1,037
March 31, 2017	¥82,341	¥31,933	¥9,713	¥52,778	¥755	¥177,520

	Thousands of U.S. dollars					
Net carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Constructio n in progress	Total
March 31, 2016	\$710,393	\$281,656	\$81,228	\$474,204	\$31,563	\$1,579,044
Additions	25,742	64,899	20,002	2,603	67,056	180,301
Sales and disposals	(7,166)	(15,153)	(2,130)	(26,036)	-	(50,486)
Depreciation	(54,122)	(47,215)	(22,667)	-	-	(124,004)
Reversal of impairment losses	-	-	-	4,109	-	4,109
Transfers from construction in progress	61,743	10,491	1,061	17,488	(90,783)	-
Foreign currency translation adjustments	(9,065)	(4,270)	(419)	(1,230)	(909)	(15,893)
Other	6,418	(5,776)	9,502	(704)	(196)	9,243
March 31, 2017	\$733,942	\$284,633	\$86,576	\$470,434	\$6,730	\$1,582,316

	Millions of yen					
Gross carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Constructio n in progress	Total
April 1, 2015	¥165,193	¥72,451	¥25,947	¥56,536	¥1,311	¥321,438
March 31, 2016	162,459	71,510	25,758	55,771	3,541	319,039
March 31, 2017	¥167,621	¥71,322	¥24,366	¥54,725	¥755	¥318,789

			TT1 1 CT			
	Buildings	Machinery,	Thousands of U		Constructio	T 4 1
Gross carrying amount	and structures	equipment and vehicles	furniture and fixtures	Land	n in progress	Total
March 31, 2017	\$1,494,081	\$635,725	\$217,185	\$487,789	\$6,730	\$2,841,510
	Millions of yen					
Accumulated depreciation and impairment losses	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Constructio n in progress	Total
April 1, 2015	¥ (88,394)	¥ (41,471)	¥ (16,486)	¥ (1,964)	¥-	¥ (148,315)
March 31, 2016	(82,760)	(39,911)	(16,645)	(2,570)	-	(141,886)
March 31, 2017	¥(85,280)	¥(39,389)	¥(14,653)	¥(1,947)	¥-	¥(141,269)
_			Thousands of	U.S dollars		
Accumulated depreciation	Buildings	Machinery,	Tools,	T 1	Constructio	T . 1
and impairment losses	and structures	equipment and vehicles	furniture and fixtures	Land	n in progress	Total
March 31, 2017	\$(760,139)	\$(351,092)	\$(130,609)	\$(17,354)	\$-	\$(1,259,194 )

The following table shows the net carrying amount of assets under finance lease included in the net carrying amount of each ite<u>m of property, plant and equipment.</u>

	Millions	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2016	March 31, 2017
Buildings and structures	¥17,932	¥16,822	\$159,836
Machinery, equipment and vehicles	6,391	7,296	56,966
Tools, furniture and fixtures	6,402	5,660	57,064
Total	¥30,725	¥29,778	\$273,866

### **Notes to Consolidated Financial Statements**

The amount of depreciation recognized for the years ended March 31, 2017 and 2016 is included in cost of sales and selling, general and administrative expenses in the consolidated statement of profit or loss.

Impairment losses recognized for the year ended March 31, 2016 are included in other expenses in the consolidated statement of profit or loss.

For the year ended March 31, 2016, impairment losses for idle land and buildings etc. were recognized as there is no plan to utilize them and the market price fell below the acquisition cost. Idle assets are grouped individually. Recoverable amounts are measured at fair value based on the real estate appraisal less expected costs of disposal. Impairment losses are included in the domestic logistics business. Consequently, impairment losses recognized on property, plant and equipment amounted to ¥683 million.

Reversal of impairment losses for the year ended March 31, 2017 are included in other income in the consolidated statement of profit or loss.

Expenditures related to items of property, plant and equipment under construction are stated in construction in progress in the above tables.

The amounts of additions to property, plant and equipment that have been committed but not executed as of March 31, 2017 and 2016 were ¥183 million (\$1,631 thousand) and ¥5,710 million, respectively.

### 13. Goodwill and Intangible Assets

The following table shows the changes in the net carrying amounts, and the gross carrying amount and accumulated amortization and impairment losses of goodwill and intangible assets.

			Millions of yen		
			Intangible	assets	
Net carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total
April 1, 2015	¥31,437	¥32,919	¥5,109	¥2,554	¥40,582
Internal developments	-	-	1,373	-	1,373
Purchases	-	-	413	2,490	2,903
Amortization	-	(2,715)	(2,020)	(147)	(4,882)
Impairment losses	(1,160)	(209)	-	-	(209)
Disposals	-	-	(76)	(1)	(77)
Foreign currency translation adjustments	(735)	(310)	(9)	(327)	(646)
Other	-	(48)	4	38	(6)
March 31, 2016	29,542	29,637	4,794	4,607	39,038
Internal developments	-	-	1,453	-	1,453
Purchases	-	-	274	6	280
Amortization	-	(2,609)	(1,872)	(218)	(4,699)
Impairment losses	(1,187)	(1,003)	-	-	(1,003)
Disposals	-	-	(114)	(17)	(131)
Foreign currency translation adjustments	(288)	(326)	(13)	(117)	(456)
Other	-	(36)	(3)	323	284
March 31, 2017	¥28,067	¥25,663	¥4,519	¥4,584	¥34,766

Thousands of U.S. dollars

		110	ousands of U.S. doi		
			Intangibl	e assets	
Net carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total
March 31, 2016	\$263,321	\$264,168	\$42,731	\$41,064	\$347,96
Internal developments	-	-	12,951	-	12,95
Purchases	-	-	2,442	53	2,49
Amortization	-	(23,255)	(16,686)	(1,943)	(41,88
Impairment losses	(10,580)	(8,940)	-	-	(8,94
Disposals	-	-	(1,016)	(152)	(1,16
Foreign currency translation adjustments	(2,567)	(2,906)	(116)	(1,043)	(4,06
Other	-	(321)	(27)	2,879	2,53
March 31, 2017	\$250,174	\$228,746	\$40,280	\$40,859	\$309,88
-			Millions of yen		
	_	Customer-	Intangible	assets	
Gross carrying amount	Goodwill	related intangible assets	Software	Other	Total
April 1, 2015	¥35,020	¥42,620	¥22,992	¥2,853	¥68,465
March 31, 2016	34,100	41,786	22,186	4,866	68,838
March 31, 2017	¥33,841	¥41,398	¥21,330	¥4,979	¥67,707
-		Thous	sands of U.S. dollars Intangible		
	_	Customer-	Intaligible	assets	
Gross carrying amount	Goodwill	related intangible assets	Software	Other	Total
March 31, 2017	\$301,640	\$368,999	\$190,124	\$44,380	\$603,503
			2.5334		
-			Millions of yen Intangible	accate	
Accumulated amortization and impairment losses	Goodwill	Customer- related intangible assets	Software	Other	Total
April 1, 2015	¥ (3,583)	¥ (9,701)	¥ (17,883)	¥ (299)	¥ (27,883)
March 31, 2016	(4,558)	(12,149)	(17,392)	(259)	(29,800)
March 31, 2017	¥(5,774)	¥(15,735)	¥(16,811)	¥(395)	¥(32,941)
		Tri .	1 6116 12		
-		Tho	usands of U.S. dolla Intangible		
A compulated amountination	_	Customer-	mangible	assets	
Accumulated amortization and impairment losses	Goodwill	related intangible	Software	Other	Total
March 31, 2017	\$(51,466)	assets \$(140,253)	\$(149,844)	\$(3,521)	\$(293,618)
Mulcii 51, 2017	Ψ(21,700)	Ψ(170,200)	Ψ(17),077)	Ψ(0,041)	Ψ(2/2,010)

Of intangible assets, the net carrying amounts of assets under finance lease as of March 31, 2017 and 2016 were \\$289 million (\\$2,576 thousand) and \\$341 million, respectively, and they are included in software.

Amortization expenses recognized for the years ended March 31, 2017 and 2016 are included in cost of sales and selling, general and administrative expenses in the consolidated statement of profit or loss.

**Notes to Consolidated Financial Statements** 

Impairment losses recognized for the years ended March 31, 2017 and 2016 are included in other expenses in the consolidated statement of profit or loss. There were no reversals of impairment losses for the years ended March 31, 2017 and 2016.

The net carrying amounts of internally generated intangible assets as of March 31, 2017 and 2016 amounted to \(\xi\_3,896\) million (\(\xi\_34,727\) thousand) and \(\xi\_3,964\) million, respectively, and they are included in software.

Research and development expenses recognized for the years ended March 31, 2017 and 2016 were \(\xi\)718 million (\\$6,400 thousand) and \(\xi\)803 million, respectively, and they are included in selling, general and administrative expenses in the consolidated statement of profit or loss.

There were no significant amounts of additions to intangible assets that have been committed but not executed.

As a general rule, the Group determines a CGU which is a business unit that is managed for internal reporting purposes. The recoverable amount per CGU is calculated based on value in use. Value in use is calculated by the estimated future cash flows based on business plans approved by management, discounted at the discount rate which is derived from the weighted average cost of capital. The business plan used is based on external information, reflects historical experiences, and generally has a maximum of five years. Estimated future cash flows beyond the period covered by the business plan are calculated using the estimated growth rate not exceeding the long-term average growth rate of the market to which the CGU belongs.

Significant goodwill of the Group is as follows:

	Millions of yen		Thousands of U.S. dollars		
Group of CGUs	As of March 31, 2017	As of March 31, 2016	As of March 31, 2017	Growth rate	Discount rate
VANTEC CORPORATION, domestic logistics operations	¥6,140	¥6,140	\$54,729	1.3%	4.8%
VANTEC CORPORATION, global logistics operations	¥3,613	¥8,685	\$32,204	2.3%	8.7%
VANTEC HTS FORWARDING, LTD.	¥5,065	-	\$45,147	1.3%	7.0%

The changes in the carrying amount of goodwill related to the global logistics operations of VANTEC CORPORATION and in the carrying amount of goodwill related to VANTEC HTS FORWARDING, LTD. for the year ended March 31, 2017 are due to the reallocation of the corresponding goodwill among the groups of CGUs in each company through reorganization.

The decrease in the carrying amount of goodwill related to the global logistics operations of VANTEC CORPORATION for the year ended March 31, 2016 is due to the reallocation of the goodwill to the groups of CGUs that are affected by the reorganization, etc.

Since the recoverable amount of the groups of CGUs for the above goodwill sufficiently exceeds the carrying amount, the Group considers that it is unlikely that the recoverable amount of the group of CGUs would fall below the carrying amount even if the primary assumptions changed within a reasonable range.

Impairment losses recognized for the years ended March 31, 2017 and 2016 are included in other expenses in the consolidated statement of profit or loss.

For the year ended March 31, 2017, the Group recognized impairment losses for goodwill and customer-related intangible assets related to JJB Link Logistics Co. Limited because future cash flows originally assumed in the business plans could no longer be expected and the goodwill and customer-related intangible assets were written down to the recoverable amounts. The recoverable amounts were calculated based on value in use by discounting the future cash flows at a pretax discount rate (14.9%). The impairment losses are included in the global logistics business. Consequently, impairment losses recognized on goodwill and customer-related intangible assets amounted to \mathbb{4}782 million (\mathbb{6},970 thousand) and \mathbb{4}1,003 million (\mathbb{8}8,940 thousand), respectively.

For the year ended March 31, 2016, the Group recognized impairment losses for goodwill related to Flyjac Logistics Pvt. Ltd. because future cash flows originally assumed in the business plans could no longer be expected and the goodwill was written down to the recoverable amounts. The recoverable amounts were calculated based on value in use by discounting the future cash flows at a pretax discount rate (16.0%). The impairment losses are included in the global logistics business. Consequently, impairment losses recognized on goodwill amounted to ¥966 million.

### 14. Deferred Taxes and Income Taxes

The components of income taxes recognized in the consolidated statement of profit or loss and deferred taxes recognized in the consolidated statement of comprehensive income are as follows:

	Mill	Millions of yen  Thou U.		
	2017	2016	2017	
Income taxes				
Current tax expense	¥11,625	¥10,277	\$103,619	
Deferred tax expense				
Temporary differences originated and reversed	(1,778)	(837)	(15,848)	
Changes in realizability of deferred tax assets	619	1,806	5,517	
Adjustments to deferred tax assets and liabilities for enacted changes in tax laws and tax rates in Japan	-	162	-	
Total deferred tax expense	(1,159)	1,131	(10,331)	
Total	10,466	11,408	93,288	
Deferred taxes recognized in OCI				
Net changes in financial assets measured at fair value through OCI	(88)	35	(784)	
Remeasurements of defined benefit plans	138	(617)	1,230	
Net changes in cash flow hedges	16	21	143	
Share of OCI of investments accounted for using the equity method	(17)	-	(152)	
Total	¥49	¥(561)	\$437	

The Company and its domestic subsidiaries are principally subject to national corporate tax, inhabitant tax and business tax, and the combined statutory income tax rates calculated based on them for the years ended March 31, 2017 and 2016 were 30.9% and 33.1%, respectively. Overseas subsidiaries of the Company are subject to corporate taxes and other taxes in their locations.

Reconciliations between the combined statutory income tax rate and the average effective income tax rate for the years ended March 31, 2017 and 2016 are as follows:

	2017	2016
Combined statutory income tax rate	30.9%	33.1%
Non-deductible expenses for tax purposes	1.6	1.9
Adjustments for enacted changes in tax laws and tax rates	-	0.6
Impairment of goodwill	1.2	1.4
Changes in realizability of deferred tax assets	2.1	6.7
Differences in tax rates applied to overseas subsidiaries	(1.1)	(2.8)
Other, net	(0.3)	1.5
Average effective income tax rate	34.4%	42.4%

Changes in deferred tax assets and liabilities are as follows:

	Millions of yen				
	March 31, 2016	Recognized in profit or loss	Recognized in OCI (note)	March 31, 2017	
Deferred tax assets					
Accrued bonuses	¥2,472	¥350	¥-	¥2,822	
Retirement and severance benefits	9,750	(25)	(15)	9,710	
Depreciation	1,688	369	-	2,057	
Other	4,006	(536)	(327)	3,143	
Total deferred tax assets	17,916	158	(342)	17,732	
Deferred tax liabilities					
Deferred profit on sale of properties	(7,320)	474	-	(6,846)	
Valuation differences due to business combinations	(7,897)	723	67	(7,107)	
Net defined benefit asset	(963)	(1)	(125)	(1,089)	
FVTOCI financial assets	(1,102)	-	85	(1,017)	
Depreciation	(2,728)	296	(28)	(2,460)	
Other	(2,548)	(491)	538	(2,501)	
Total deferred tax liabilities	(22,558)	1,001	537	(21,020)	
Net deferred tax assets (liabilities)	¥(4,642)	¥1,159	¥195	¥(3,288)	

(Note) The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

	Millions of yen			
_	April 1, 2015	Recognized in profit or loss	Recognized in OCI (note)	March 31, 2016
Deferred tax assets				
Accrued bonuses	¥2,586	¥(114)	¥-	¥2,472
Retirement and severance benefits	9,785	(533)	498	9,750
Depreciation	2,238	(550)	-	1,688
Other	2,998	(143)	1,151	4,006
Total deferred tax assets	17,607	(1,340)	1,649	17,916
Deferred tax liabilities				
Deferred profit on sale of properties	(6,615)	(705)	-	(7,320)
Valuation differences due to business combinations	(9,453)	1,498	58	(7,897)
Net defined benefit asset	(1,121)	20	138	(963)
FVTOCI financial assets	(1,073)	-	(29)	(1,102)
Depreciation	(2,590)	(67)	(71)	(2,728)
Other	(1,227)	(537)	(784)	(2,548)
Total deferred tax liabilities	(22,079)	209	(688)	(22,558)
Net deferred tax assets (liabilities)	¥(4,472)	¥(1,131)	¥961	¥(4,642)

(Note) The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

	Thousands of U.S. dollars			
	March 31, 2016	Recognized in profit or loss	Recognized in OCI (note)	March 31, 2017
Deferred tax assets				
Accrued bonuses	\$22,034	\$3,120	\$-	\$25,154
Retirement and severance benefits	86,906	(223)	(134)	86,550
Depreciation	15,046	3,289	-	18,335
Other	35,707	(4,778)	(2,915)	28,015
Total deferred tax assets	159,693	1,408	(3,048)	158,053
Deferred tax liabilities				
Deferred profit on sale of properties	(65,246)	4,225	-	(61,021)
Valuation differences due to business combinations	(70,390)	6,444	597	(63,348)
Net defined benefit asset	(8,584)	(9)	(1,114)	(9,707)
FVTOCI financial assets	(9,823)	-	758	(9,065)
Depreciation	(24,316)	2,638	(250)	(21,927)
Other	(22,711)	(4,377)	4,795	(22,293)
Total deferred tax liabilities	(201,070)	8,922	4,787	(187,361)
Net deferred tax assets (liabilities)	\$(41,376)	\$10,331	\$1,738	\$(29,307)

(Note) The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

Deferred tax liabilities are not recognized for temporary differences where the Group is able to control the timing of reversal of the temporary differences while it is unlikely that the temporary difference will reverse in the foreseeable future. Temporary differences related to investments in subsidiaries and associates for which deferred tax liabilities are not recognized were \(\frac{\pmathbf{1}}{16},775\) million (\$149,523\) thousand) and \(\frac{\pmathbf{1}}{15},366\) million for the years ended March 31, 2017 and 2016, respectively. Unrecognized deferred tax liabilities are not calculated because it is impracticable.

In assessing the realizability of deferred tax assets, the Group considers the scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning. As a result of the assessment, the Group has not recorded deferred tax assets for certain future deductible temporary differences and net operating loss carryforwards.

Deductible future temporary differences and net operating loss carryforwards for unrecognized deferred tax assets are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2017	March 31, 2017	
Deductible future temporary differences	¥2,147	¥2,058	\$19,137
Net operating loss carryforwards	1,592	1,493	14,190
Total	¥3,739	¥3,551	\$33,327

Net operating loss carryforwards for unrecognized deferred tax assets will expire as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2016	March 31, 2017
Within five years	¥51	¥20	\$455
Over five years through ten years	248	169	2,211
Over ten years	1,293	1,304	11,525
Total	¥1,592	¥1,493	\$14,190

### **Notes to Consolidated Financial Statements**

### 15. Trade Payables

The components of trade payables are as follows:

	Millions of yen		Thousands of U.S. dollars	
	March 31, 2017	March 31, 2016	March 31, 2017	
Notes payable and electronically recorded monetary obligations	¥2,315	¥2,269	\$20,635	
Accounts payable	49,471	46,623	440,957	
Total	¥51,786	¥48,892	\$461,592	

#### 16. Provisions

The components and changes in the balance of provisions included in other non-current liabilities for the year ended March 31, 2017 are as follows:

	Millions of yen	Thousands of U.S. dollars		
	Asset retirement obligations			
April 1, 2016	¥1,216	\$10,839		
Additions	520	4,635		
Utilized for intended purpose	(45)	(401)		
Unwinding of discounts	161	1,435		
Others	(37)	(330)		
March 31, 2017	1,815	16,178		
Current liabilities	-	-		
Non-current liabilities	¥1,815	\$16,178		

The Group recognizes asset retirement obligations in the amount of expected future expenditures based on the third party estimates to prepare for its obligations to restore logistics centers and other facilities used by the Group to their original states. These expenses are principally expected to be paid in one year or later, but the timing of the payment will be affected by a future business plan and other factors.

### 17. Employee Benefits

### (a) Retirement and Severance Benefits

The Company and certain consolidated subsidiaries have funded defined benefit corporate pension plans and unfunded severance lump-sum payment plans as the defined benefit plans.

The benefits of the defined benefit corporate pension plans and unfunded severance lump-sum payment plans are calculated based on factors such as salary levels and service years of employees. Additional termination benefits may be paid to the employees in case of their early retirement.

The Company and certain consolidated subsidiaries have contract-type pension plans under the pension bylaws. The Company and certain consolidated subsidiaries make contributions to the Hitachi Transport System Corporate Pension Fund to provide for required expenses, taking into consideration various factors including the funded status of pension assets, cash flows and actuarial calculations, etc.

Pursuant to the Japanese Defined Benefit Corporate Pension Plan Act, the bylaws of the Hitachi Transport System Corporate Pension Fund stipulate that the amount of contributions at the end of the fiscal year as a record date every five years shall be recalculated for the purpose of maintaining financial balance into the future. Basic assumptions (expected interest rates, mortality rates, withdrawal rate, etc.) of pension financing are reviewed to recalculate the appropriate level of contribution. The pension system is managed by entering into agreements with trust banks and insurance companies, etc. on payment of contributions and management of pension funds.

Certain consolidated subsidiaries have adopted defined contribution pension plans and have enrolled in the Smaller Enterprise Retirement Allowance Mutual Aid System.

Changes in the present value of defined benefit obligations and the fair value of plan assets for the years ended March 31, 2017 and 2016 are as follows:

	Million	Millions of yen	
	2017	2016	2017
Defined benefit obligations at beginning of year	¥46,542	¥44,113	\$414,850
Service cost	2,847	2,720	25,377
Interest cost	255	378	2,273
Actuarial gains or losses	(528)	2,013	(4,706)
Benefits paid	(2,642)	(2,647)	(23,549)
Other	(3)	(35)	(27)
Defined benefit obligations at end of year	¥46,471	¥46,542	\$414,217

	Millions	Millions of yen	
	2017	2016	2017
Fair value of plan assets at beginning of year	¥18,383	¥17,962	\$163,856
Interest income	126	180	1,123
Return on plan assets (excluding interest income)	16	(124)	143
Employers' contributions	870	983	7,755
Benefits paid	(697)	(600)	(6,213)
Other	89	(18)	793
Fair value of plan assets at end of year	¥18,787	¥18,383	\$167,457

The components of actuarial gains or losses are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2017	March 31, 2016	March 31, 2017
Arising from changes in financial assumptions	¥(656)	¥2,240	\$(5,847)
Arising from changes in demographic assumptions	13	(18)	116
Other	¥115	¥(209)	\$1,025

The amounts related to the defined benefit plan recognized in the consolidated statement of financial position are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2017	March 31, 2016	March 31, 2017
Present value of funded defined benefit obligations	¥15,501	¥15,620	\$138,167
Fair value of plan assets	(18,787)	(18,383)	(167,457)
Sub-total	(3,286)	(2,763)	(29,290)
Present value of unfunded defined benefit obligations	30,970	30,922	276,050
Net asset and liability in the consolidated statement of financial position	27,684	28,159	246,760
Net defined benefit asset (Other non-current assets)	(3,503)	(3,095)	(31,224)
Retirement and severance benefits	¥31,187	¥31,254	\$277,984

The Company and all consolidated subsidiaries measure the defined benefit obligations and plan assets at the end of the fiscal year. Major assumptions used in the actuarial calculations (weighted average) of defined benefit obligations are as follows:

	March 31, 2017	March 31, 2016
Discount rate	0.6%	0.5%

As of March 31, 2017 and 2016, an increase or decrease of 0.5% in the discount rate would have affected the defined benefit obligations as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2017	March 31, 2016	March 31, 2017
0.5% increase	¥(2,506)	¥(2,560)	\$(22,337)
0.5% decrease	¥2,685	¥2,714	\$23,933

The sensitivity analysis is based on an assumption that all other variables other than the one analyzed are held constant;

in reality, changes in other assumptions may impact the outcome of the analysis.

The weighted average duration (expected average maturity) of defined benefit obligations is as follows:

	March 31, 2017	March 31, 2016
Duration	13.2 Years	13.5 Years

For the year ending March 31, 2018, the Company and certain consolidated subsidiaries expect to make a contribution of ¥551 million to the defined benefit pension plan.

The fair values of plan assets invested as of March 31, 2017 and 2016 are as follows:

	Millions of yen		
	March 31, 2017		
	With quoted market price With no quoted market in an active market price in an active market Total		
Life insurance general accounts	¥-	¥11,9 <b>7</b> 9	¥11,979
Commingled funds	-	4,717	4,717
Other	233	1,858	2,091
Total	¥233	¥18,554	¥18,787

	Millions of yen		
	March 31, 2016		
	With quoted market price in an active market	With no quoted market price in an active market	Total
Life insurance general accounts	¥-	¥11,840	¥11,840
Commingled funds	-	4,474	4,474
Other	272	1,797	2,069
Total	¥272	¥18,111	¥18,383

	Thousands of U.S. dollars			
	March 31, 2017			
	With quoted market price in an active market price in an active market Total			
Life insurance general accounts	<b>\$</b> -	\$106,774	\$106,774	
Commingled funds		42,045	42,045	
Other	2,077	16,561	18,638	
Total	\$2,077	\$165,380	\$167,457	

For life insurance general accounts, insurance companies provide guarantees for certain expected interest rates and principals.

Commingled funds represent pooled institutional investments. As of March 31, 2017, commingled funds were allocated to 41% in listed stocks, 56% in bonds and 3% in other assets. As of March 31, 2016, they were allocated to 37% in listed stocks, 58% in bonds and 5% in other assets.

The Group's management policy for plan assets is to secure stable returns for the mid to long-term for ensuring future payments of defined benefit obligations pursuant to internal regulations. The target rate of returns and the investment ratio by investment assets are established within the acceptable risk range every fiscal year, and plan assets are managed according to such ratio. When the investment ratio is reviewed, the Group considers introducing plan assets that are closely related to changes in defined benefit obligations.

In the event an unexpected situation arises in the market environment, temporary weight adjustments of risk assets are allowed in accordance with the internal regulations.

Contributions to defined contribution plans recognized as an expense in profit or loss by certain consolidated subsidiaries for the years ended March 31, 2017 and 2016 were ¥933 million (\$8,316 thousand) and ¥970 million, respectively.

### **Notes to Consolidated Financial Statements**

### (b) Employee Benefit Expenses

The aggregated amounts of employee benefit expenses recognized in the consolidated statement of profit or loss for the years ended March 31, 2017 and 2016 were \forall 163,256 million (\\$1,455,174 thousand) and \forall 164,178 million, respectively.

### 18. Equity

#### (a) Common Stock

The following table shows changes in the total number of authorized shares and issued shares outstanding of the Company during the year:

	Number of shares		
	<b>2017</b> 2016		
Total number of authorized shares	292,000,000	292,000,000	
Issued shares outstanding			
Balance at beginning of year	111,776,714	111,776,714	
Changes during the year	-	-	
Balance at end of year	111,776,714	111,776,714	

All shares issued by the Company are non-par value common stock and fully paid up.

#### (b) Surplus

### (i) Capital Surplus

The Japanese Company Law ("JCL") mandates that at least half of paid-in capital be appropriated as common stock, and the rest be appropriated as legal reserve within capital surplus. The JCL mandates that legal reserve may be appropriated as common stock by resolution at the shareholders' meeting.

For the year ended March 31, 2017, the change in equity due to a transaction with non-controlling interests conducted primarily to additionally acquire issued shares of J.P. Holding Company, Inc. was accounted for as a decrease in capital surplus in the amount of \$\frac{\pmathbf{\frac{4}}}{1,358}\$ million (\$\frac{12,104}{12,04}\$ thousand).

For the year ended March 31, 2016, the change in equity due to a transaction with non-controlling interests conducted primarily to convert CDS Freight Holding Ltd. into a wholly owned subsidiary was accounted for as a decrease in capital surplus in the amount of ¥ 225 million.

### (ii) Retained Earnings

The JCL requires that ten percent of retained earnings appropriated for dividends be retained until the total amount of earned reserves included in capital reserve and retained earnings reaches a quarter of the nominal value of common stock. Earned reserves may be available for dividends by resolution at the shareholders' meeting.

The amount available for dividends by the Company under the JCL is calculated based on the amount of retained earnings, etc. in the Company's accounting books prepared in accordance with generally accepted accounting principles in Japan.

### (iii) Treasury Stock

The following table shows changes in treasury stock for the years ended March 31, 2017 and 2016.

	Number of shares		
	2017	2016	
Balance at beginning of year	226,306	226,016	
Acquisition of treasury stock	422	290	
Balance at end of year	226,728	226,306	

### **Notes to Consolidated Financial Statements**

### 19. Accumulated Other Comprehensive Income (AOCI) and Other Comprehensive Income (OCI)

Components of AOCI, net of related tax effects, presented in the consolidated statement of changes in equity for the years ended March 31, 2017 and 2016 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Net changes in financial assets measured at FVTOCI			
Balance at beginning of year	¥2,249	¥2,064	\$20,046
OCI	(171)	190	(1,524)
Reclassified into retained earnings	-	(5)	-
Balance at end of year	2,078	2,249	18,522
Remeasurements of defined benefit plans			
Balance at beginning of year	(2,230)	(765)	(19,877)
OCI	362	(1,465)	3,227
Balance at end of year	(1,868)	(2,230)	(16,650)
Foreign currency translation adjustments			
Balance at beginning of year	1,414	5,994	12,604
OCI	(2,008)	(4,526)	(17,898)
Net transfer from (to) non-controlling interests	10	(54)	89
Balance at end of year	(584)	1,414	(5,205)
Net changes in cash flow hedges			
Balance at beginning of year	(36)	(79)	(321)
OCI	36	43	321
Balance at end of year	-	(36)	-
Share of OCI of investments accounted for using the equity method			
Balance at beginning of year	149	210	1,328
OCI	(76)	(61)	(677)
Balance at end of year	73	149	651
Total accumulated other comprehensive income			
Balance at beginning of year	1,546	7,424	13,780
OCI	(1,857)	(5,819)	(16,552)
Net transfer from (to) non-controlling interests	10	(54)	89
Reclassified into retained earnings	-	(5)	-
Balance at end of year	¥(301)	¥1,546	\$(2,683)

The following shows a reconciliation of OCI, including non-controlling interests, to profit or loss items and deferred income tax effect per components of OCI for the years ended March 31, 2017 and 2016.

	Millions of yen		
•		2017	
	Before tax	Tax effect	After tax
OCI arising during the year:			
Net changes in financial assets measured at FVTOCI	¥(259)	¥88	¥(171)
Remeasurements of defined benefit plans	512	(138)	374
Foreign currency translation adjustments	(2,650)	-	(2,650)
Net changes in cash flow hedges	(14)	3	(11)
Share of OCI of investments accounted for using the equity method	(93)	17	(76)
Total	(2,504)	(30)	(2,534)
Reconciliation of OCI to profit or loss:			
Foreign currency translation adjustments	(3)	0	(3)
Net changes in cash flow hedges	66	(19)	47
Total	63	(19)	44
OCI, net of reclassification adjustments:			
Net changes in financial assets measured at FVTOCI	(259)	88	(171)
Remeasurements of defined benefit plans	512	(138)	374
Foreign currency translation adjustments	(2,653)	-	(2,653)
Net changes in cash flow hedges	52	(16)	36
Share of OCI of investments accounted for using the equity method	(93)	17	(76)
Total	¥(2,441)	¥(49)	(2,490)
OCI, net of reclassification adjustments, attributable to non-			
controlling interests:			10
Remeasurements of defined benefit plans			12
Foreign currency translation adjustments		_	(645)
Total OCI, net of reclassification adjustments, attributable to stockholders		_	(633)
of the parent company:			
Net changes in financial assets measured at FVTOCI			(171)
Remeasurements of defined benefit plans			362
Foreign currency translation adjustments			(2,008)
Net changes in cash flow hedges			36
Share of OCI of investments accounted for using the equity method			(76)
Total			¥(1,857)

### **Notes to Consolidated Financial Statements**

	N	Millions of yen	
-		2016	
-	Before tax	Tax effect	After tax
OCI arising during the year:			
Net changes in financial assets measured at FVTOCI	¥225	¥(35)	¥190
Remeasurements of defined benefit plans	(2,137)	617	(1,520)
Foreign currency translation adjustments	(5,326)	-	(5,326)
Net changes in cash flow hedges	64	(21)	43
Share of OCI of investments accounted for using the equity method	(46)	-	(46)
Total	(7,220)	561	(6,659)
Reconciliation of OCI to profit or loss:			
Share of OCI of investments accounted for using the equity method	(15)	-	(15)
Total	(15)	-	(15)
OCI, net of reclassification adjustments:			
Net changes in financial assets measured at FVTOCI	225	(35)	190
Remeasurements of defined benefit plans	(2,137)	617	(1,520)
Foreign currency translation adjustments	(5,326)	-	(5,326)
Net changes in cash flow hedges	64	(21)	43
Share of OCI of investments accounted for using the equity method	(61)	-	(61)
Total	¥(7,235)	¥561	(6,674)
OCI, net of reclassification adjustments, attributable to non-			
controlling interests:			(55)
Remeasurements of defined benefit plans			(55)
Foreign currency translation adjustments		_	(800)
Total		_	(855)
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:			
Net changes in financial assets measured at FVTOCI			190
Remeasurements of defined benefit plans			(1,465)
Foreign currency translation adjustments			(4,526)
Net changes in cash flow hedges			43
Share of OCI of investments accounted for using the equity method			(61)
Total		_	¥(5,819)

### **Notes to Consolidated Financial Statements**

	Thousands of U.S. dollars		
-	2017		
•	Before tax	Tax effect	After tax
OCI arising during the year:			
Net changes in financial assets measured at FVTOCI	\$(2,309)	\$784	\$(1,524)
Remeasurements of defined benefit plans	4,564	(1,230)	3,334
Foreign currency translation adjustments	(23,621)	-	(23,621)
Net changes in cash flow hedges	(125)	27	(98)
Share of OCI of investments accounted for using the equity method	(829)	152	(677)
Total	(22,319)	(267)	(22,587)
Reconciliation of OCI to profit or loss:			
Foreign currency translation adjustments	(27)	0	(27)
Net changes in cash flow hedges	588	(169)	419
Total	562	(169)	392
OCI, net of reclassification adjustments:			
Net changes in financial assets measured at FVTOCI	(2,309)	784	(1,524)
Remeasurements of defined benefit plans	4,564	(1,230)	3,334
Foreign currency translation adjustments	(23,647)	-	(23,647)
Net changes in cash flow hedges	463	(143)	321
Share of OCI of investments accounted for using the equity method	(829)	152	(677)
Total	\$(21,758)	\$(437)	(22,194)
OCI, net of reclassification adjustments, attributable to non-			
controlling interests:			40=
Remeasurements of defined benefit plans			107
Foreign currency translation adjustments			(5,749)
Total			(5,642)
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:			
Net changes in financial assets measured at FVTOCI			(1,524)
Remeasurements of defined benefit plans			3,227
Foreign currency translation adjustments			(17,898)
Net changes in cash flow hedges			321
Share of OCI of investments accounted for using the equity method			(677)
Total		-	\$(16,552)
A U 1994			Ψ(10,001)

# **Notes to Consolidated Financial Statements**

20. Dividends						
Dividends paid on com	Dividends paid on common stock for the years ended March 31, 2017 and 2016 are as follows:					
Decision	Type of shares	Cash dividends (Millions of yen)	Cash dividends per share (yen)	Record date	Effective date	
The Board of Director on May 22, 2015	Ordinary shares	¥1,562	¥14	March 31, 2015	June 8, 2015	
The Board of Directo on October 27, 2015	()rdinary charge	¥1,673	¥15	September 30, 2015	November 27, 2015	
The Board of Directo on May 24, 2016	Ordinary shares	¥1,673	¥15	March 31, 2016	June 7, 2016	
The Board of Directo on October 26, 2016	()rdinary charge	¥1,896	¥17	September 30, 2016	November 28, 2016	
Decision	Type of shares	Cash dividends (Thousands of U.S. dollars)	Cash dividends per share (U.S. dollars)	Record date	Effective date	
The Board of Director on May 24, 2016	Ordinary shares	\$14,912	\$0.13	March 31, 2016	June 7, 2016	
The Board of Directo on October 26, 2016	()rdinary charge	\$16,900	\$0.15	September 30, 2016	November 28, 2016	

The dividends on common stock whose record date falls in the year ended March 31, 2017 and the effective date falls in the next fiscal year are as follows:

Decision	Type of shares	Cash dividends (Millions of yen)	Appropriation from	Cash dividends per share (yen)	Record date	Effective date
The Board of Directors on May 23, 2017	Ordinary shares	¥1,896	Retained earnings	¥17	March 31, 2017	June 6, 2017
		Cash		Cook		
	True of	dividends	Ammonwiation	Cash dividends		
Decision	Type of shares		Appropriation from		Record date	Effective date

# **Notes to Consolidated Financial Statements**

# 21. Other Income and Expenses

The main components of other income and expenses for the years ended March 31, 2017 and 2016 are as follows:

#### (a) Other Income

, cutt intom	Million	Millions of yen		
	2017	2016	2017	
Net gain on sales of fixed assets	¥2,271	¥4,148	\$20,242	
Reversal of impairment losses	461	-	4,109	
Refund of settlement paid	-	587	-	
Compensation income	13	16	116	
Other	373	464	3,325	
Total	¥3,118	¥5,215	\$27,792	

# (b) Other Expenses

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Net loss on sales of fixed assets	¥(120)	¥(183)	\$(1,070)
Net loss on disposal of fixed assets	(401)	(235)	(3,574)
Impairment losses	(2,190)	(2,117)	(19,520)
Business structural reform expenses	(996)	(2,137)	(8,878)
Other	(670)	(529)	(5,972)
Total	¥(4,377)	¥(5,201)	\$(39,014)

Business structural reform expenses were mainly special severance payments and amounted to \$868 million (\$7,737 thousand) and \$1,840 million for the years ended March 31, 2017 and 2016, respectively.

# 22. Financial Income and Expenses

Interest income and expenses for the years ended March 31, 2017 and 2016 are principally from financial assets and liabilities measured at amortized cost.

The main components of financial income and expenses excluding interest income and interest expenses for the years ended March 31, 2017 and 2016 are as follows:

#### (a) Financial Income

u) 1 111411-1411 111-0111-0			
	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Dividends income	¥87	¥81	\$775
Other	16	8	143
Total	¥103	¥89	\$918

# (b) Financial Expenses

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Exchange loss	¥(456)	¥(902)	\$(4,065)
Other	(40)	(35)	(357)
Total	¥(496)	¥(937)	\$(4,421)

# **Notes to Consolidated Financial Statements**

#### 23. Earnings Per Share (EPS)

The basis for computations of basic EPS attributable to stockholders of the parent company for the years ended March 31, 2017 and 2016 is as follows:

	Number of shares (Thousands)		
	2017		2016
Weighted average number of common stock	1	11,550	111,551
	Millions	of yen	Thousands of U.S. dollars
	2017	2016	2017
Net income attributable to stockholders of the parent company	¥18,703	¥14,011	\$166,708
	Ye	n	U.S. dollars
	2017	2016	2017
Basic EPS attributable to stockholders of the parent company	¥167.66	¥125.60	\$1.49

(Note) Diluted EPS attributable to stockholders of the parent company is not presented as there are no dilutive shares.

#### 24. Supplementary Cash Flow Information

Non-cash investing and financing activities for the years ended March 31, 2017 and 2016 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2017	2016	2017
Finance lease assets acquired and obligations incurred	¥6,305	¥11,425	\$56,199

#### 25. Financial Instruments and Related Disclosures

#### (a) Capital Management

The Group manages its capital under the policy of maintaining an appropriate level of assets, liabilities and capital for current and future business operations, as well as optimizing the efficiency of capital utilization throughout the business operations.

The Group uses the total equity attributable to stockholders of the parent company ratio as an important indicator in capital management. The target is set in the mid-term management plan and is regularly monitored. The total equity attributable to stockholders of the parent company ratio as of March 31, 2017 and 2016 was 36.6% and 40.8%, respectively.

The Company is not subject to material capital requirements except for the general rules such as the JCL.

# (b) Financial Risks

The Group is engaged in business activities world-wide, and exposed to various risks such as interest rate risk, currency exchange risk and credit risk. The Group carries out risk management in accordance with certain policies to avoid or mitigate these risks.

#### (i) Market Risks

The Group carries out risk management to mitigate market risks arising in the ordinary course of business. In managing risks, the Group strives to avoid risks by preventing incidence from the underlying cause of such risks, and make efforts to mitigate them in case the risks cannot be avoided. The Group may use derivative transactions to avoid risks described below. Stocks included in investments in securities mainly consist of stocks of the Group's business partners and are exposed to fluctuation risk of market prices.

# (i) Interest Rate Risk

The Group raises funds through interest bearing liabilities (borrowings and bonds). Interest bearing liabilities with variable interest rates are exposed to fluctuation risk of interest rate. For certain long-term debt with variable interest rates, derivative transactions (interest rate swaps) are used as hedging instruments for each contract to avoid the fluctuation risk of interest payments and to fix interest payments.

Sensitivity analysis for interest rate

#### **Notes to Consolidated Financial Statements**

The sensitivity analysis for interest rate shown below indicates the impact on income before income taxes in the consolidated statement of profit or loss and OCI (before tax effect) in the consolidated statement of comprehensive income, if interest rates increased by 1% on the financial instruments (floating-interest financial assets and liabilities measured at amortized cost, FVTPL financial assets and liabilities and derivative assets and liabilities) held by the Group as of March 31, 2017 and 2016, while all other variables are held constant.

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2017	March 31, 2016	March 31, 2017
Impact on income before income taxes	¥144	¥(445)	\$1,284
Impact on OCI	¥-	¥(84)	<b>\$-</b>

#### (ii) Currency Exchange Risk

The Group is engaged in global logistics services and exposed to currency exchange risk for foreign-currency denominated transactions. In order to hedge fluctuation risks of foreign currencies, the Group uses forward exchange contracts.

Sensitivity analysis for currency exchange rate

The sensitivity analysis for major currency exchange rates shown below indicates the impact on income before income taxes in the consolidated statement of profit or loss, if the Japanese yen, the Company's functional currency, depreciated by 1% on the foreign-currency denominated financial instruments held by the Group as of March 31, 2017 and 2016, while all other variables are held constant.

	Million	Thousands of U.S. dollars	
	March 31, 2017 March 31, 2016		March 31, 2017
Impact on income before income taxes	¥53	¥58	\$472

#### (ii) Credit Risk

The Group extends credit to customers mainly as trade and other receivables and is exposed to credit risk that the Group may incur a loss due to customers' default on contractual obligations. For the control of credit risk of customers, the Group conducts periodic credit checks of customers including the customers' financial conditions and credit ratings by third party rating agencies, and establishes credit limits according to the credit risk. No exposure of significant concentration of credit risk is present in a single customer or customer group as the Group's trade and other receivables consist of receivables with a number of customers in diverse industries and regions. In addition, credit risk arising from financial activities such as deposits, currency transactions and other financial instruments is limited as the Group mainly trades with internationally-recognized financial institutions rated A or higher. The Group also conducts periodic credit checks for the products and the customers' financial conditions and credit ratings, and establishes a credit limit according to the credit risk.

The Group's maximum exposure to the credit risk, excluding that from guarantee obligations, equals the financial assets' carrying amount after impairment in the consolidated statement of financial position, if collateral held is not included. The maximum exposure to the credit risk from guarantee obligations is the outstanding amount of guarantee obligations disclosed in note 29. Contingencies.

The following table presents the aging of trade and other receivables past due but not impaired as of March 31, 2017 and 2016.

	Millions	Thousands of U.S. dollars	
	March 31, 2017	March 31, 2016	March 31, 2017
Past due within 30 days	¥2,431	¥2,643	\$21,669
Past due between 31 and 90 days	1,054	1,097	9,395
Past due between 91 days and 1 year	340	563	3,031
Past due over 1 year	38	201	339
Total	¥3,863	¥4,504	\$34,433

(Note) There is no property held as collateral or other credit enhancements for trade and other receivables presented above.

# **Notes to Consolidated Financial Statements**

When trade and other receivables are impaired, the Group reduces the receivable balance through the use of an allowance account, instead of directly reducing the carrying amount. The changes in the balance of allowance for doubtful receivables for the years ended March 31, 2017 and 2016 are as follows:

	Million	Thousands of U.S. dollars	
	2017	2016	2017
Balance at beginning of year	¥597	¥1,052	\$5,321
Increase for the year (Provision)	199	351	1,774
Decrease for the year (Write off)	(124)	(491)	(1,105)
Other (Note)	(133)	(315)	(1,185)
Balance at end of year	¥539	¥597	\$4,804

(Note) Other includes foreign currency translation differences.

# (iii) Liquidity Risk

The Group's financial liabilities including trade payables and long-term debt are exposed to liquidity risk. The Group's ordinary policy on financing activities is to maintain liquidity at the appropriate level to conduct current and future business activities and secure funding flexibly and efficiently. In order to optimize capital efficiency through efficient management of working capital, the Group promotes cash control through a centralized cash management system.

The following tables present the maturities of non-derivative financial liabilities held by the Group. Trade payables are not included in the tables since the carrying amounts agree with the contractual cash flows and they all mature in less than one year.

		M	Iillions of yei	1				
		March 31, 2017						
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years			
Short-term debt	¥8,557	¥8,643	¥8,643	¥-	¥-			
Long-term debt								
Bonds	29,851	31,447	118	10,467	20,862			
Lease obligations	30,913	38,055	4,944	13,695	19,416			
Long-term debt	94,794	96,991	<b>1,760</b>	23,499	71,732			
Other financial liabilities								
Installment payables	¥17,206	¥17,630	¥6,133	¥11,159	¥338			

	Millions of yen						
		M	larch 31, 201	6			
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years		
Short-term debt	¥12,110	¥12,239	¥12,239	¥-	¥-		
Long-term debt							
Lease obligations	30,137	38,322	5,109	14,200	19,013		
Long-term debt	55,554	56,017	32,039	23,598	380		
Other financial liabilities Installment payables	¥14,822	¥15,210	¥5,188	¥9,604	¥418		

# **Notes to Consolidated Financial Statements**

	Thousands of U.S. dollars						
	March 31, 2017						
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years		
Short-term debt	\$76,272	\$77,039	\$77,039	\$-	\$-		
Long-term debt							
Bonds	266,075	280,301	1,052	93,297	185,952		
Lease obligations	275,541	339,201	44,068	122,070	173,064		
Long-term debt	844,942	864,524	15,688	209,457	639,380		
Other financial liabilities							
Installment payables	\$153,365	\$157,144	\$54,666	\$99,465	\$3,013		

Guarantee obligations disclosed in note 29. Contingencies are not included in the tables above.

The weighted average interest rates for short-term debt, long-term debt and installment payables are 1.0%, 0.3% and 1.4%, respectively, with maturities ranging from 2017 to 2028.

The details on each bond issued are provided below.

	Millions of yen								
Issuer	Name of bond	Issued	March 31, 2017	March 31, 2016	Interest rate (%)	Security	Maturity		
The Company	Unsecured Bond #3	September 28, 2016	¥9,958	¥-	0.100	Unsecure d	September 28, 2021		
The Company	Unsecured Bond #4	September 28, 2016	9,950	-	0.330	Unsecure d	September 28, 2026		
The Company	Unsecured Bond #5	September 28, 2016	¥9,943	¥-	0.750	Unsecure d	September 26, 2031		

Thousands of U.S. dollars								
Issuer	Name of bond	Issued	March 31, 2017	March 31, 2016	Interest rate (%)	Security	Maturity	
The Company	Unsecured Bond #3	September 28, 2016	\$88,760	\$-	0.100	Unsecure d	September 28, 2021	
The Company	Unsecured Bond #4	September 28, 2016	88,689	-	0.330	Unsecure d	September 28, 2026	
The Company	Unsecured Bond #5	September 28, 2016	\$88,626	\$-	0.750	Unsecure d	September 26, 2031	

The following tables show the results of a liquidity analysis of the main types of derivatives, expressed in gross amounts, held by the Group. Derivatives to be net settled are also expressed in gross amounts.

		Millions of yen						
			March 31, 2017					
	Within one year through five years  We within one year through five years							
Interest rate swaps	In	¥-	¥-	¥-	¥-			
	Out	¥- ¥- ¥-						

			Millions	of yen		
		March 31, 2016				
		Within one year	Over one year through five years	Over five years	Total	
Interest rate swaps	In	¥-	¥-	¥-	¥-	
	Out	¥40 ¥- ¥-				

#### **Notes to Consolidated Financial Statements**

			Thousands of U.S. dollars					
			March 31, 2017					
		Within one year	Over one year through five years	Over five years	Total			
Interest rate swaps	In	\$-	\$-	\$-	\$	<b>}-</b>		
	Out	<b>\$- \$-</b>						

#### (c) Fair Value of Financial Instruments

#### (i) Fair Value Measurements

The following methods and assumptions are used to measure the fair value of financial assets and liabilities. Information on the classification under the fair value hierarchy is set forth in "(iii) Financial Instruments Measured at Fair Value in Consolidated Statement of Financial Position".

#### Cash and cash equivalents, Short-term debt and Trade payables

The carrying amount approximates the fair value because of the short maturity of these instruments.

#### Trade receivables

For accounts receivable, notes receivable and electronically recorded monetary claims that are settled in short term, the carrying amount approximates their fair value. The fair value of lease receivables is calculated by a certain period of the lease term to maturity using present value of lease receivables discounted at the rate reflecting the time to maturity and the credit risk. Lease receivables are classified as Level 2.

#### Other financial assets

The carrying amount of other accounts receivable approximates the fair value because they are settled in the short term. The fair value of marketable securities is estimated using the quoted share prices and classified as Level 1. In the absence of an active market for investments in securities, quoted prices for similar investment in securities, non-distressed quoted prices for identical or similar investment securities or other relevant information including observable interest rates, yield curves, credit spreads or default rates are used to determine fair value, and these are classified as Level 2. If significant inputs for fair value measurement are unobservable, the Group uses price information provided by financial institutions to evaluate such investments and classifies them as Level 3. The information provided is verified with the income approach using the Group's own valuation model, or the market approach using comparisons with prices of similar securities. The fair value of guarantee deposits is calculated by contract based on the present value of future cash flows discounted at the rate reflecting the credit risk according to the contract period. Guarantee deposits are classified as Level 3.

#### **Other financial liabilities**

Derivative liabilities are measured at fair value based on non-distressed quoted prices, prices in inactive markets, or models using observable interest rates and yield curves, forward and spot rates for foreign currencies and commodities, and they are classified as Level 2. The fair value of installment payables is calculated by a certain period of the installment term to maturity using the present value of the payable discounted at the rate reflecting the time to maturity and credit risk. Installment payables are classified as Level 2.

## **Long-term debt**

The fair value of long-term debt is calculated based on quoted market prices or the present value of future cash flows using the market interest rates applicable to the similar contractual terms. Long-term debt is classified as Level 2.

# **Notes to Consolidated Financial Statements**

#### (ii) Financial Instruments Measured at Amortized Cost

The carrying amounts and fair values of the financial instruments measured at amortized cost are as follows:

Thousands of U.S.

		Million	doll			
	March	31, 2017	March	31, 2016	March 31, 2017	
	Carrying amounts	Estimated fair values	Carrying amounts	Estimated fair values	Carrying amounts	Estimated fair values
Assets						
Trade receivables						
Accounts receivable	¥112,849	¥112,844	¥107,248	¥107,244	\$1,005,874	\$1,005,829
Lease receivables	7,151	7,472	6,604	6,710	63,740	66,601
Other financial assets						
Other accounts receivable	5,945	5,945	6,175	6,175	52,990	52,990
Guarantee deposits	10,452	10,452	10,018	10,018	93,163	93,163
Liabilities						
Long-term debt						
Bonds	29,851	29,796	-	-	266,075	265,585
Lease obligations	30,913	36,318	30,137	35,149	275,541	323,719
Long-term debt	94,794	93,985	55,554	55,686	844,942	837,731
Other financial liabilities						
Installment payables	¥17,206	¥17,598	¥14,822	¥15,216	\$153,365	\$156,859

#### (iii) Financial Instruments Measured at Fair Value in Consolidated Statement of Financial Position

Financial instruments measured at fair value on a recurring basis after the initial recognition are classified into three levels of the fair value hierarchy based on the measurement inputs' observability and materiality as follows:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets
- Level 2: Valuations measured by direct or indirect observable inputs other than Level 1
- Level 3: Valuations measured by significant unobservable inputs

When several inputs are used for a fair value measurement, the level is determined based on the significant input with the lowest level in the fair value measurement as a whole.

Transfers between fair value hierarchy levels are deemed to have occurred at the beginning of each quarter.

The following tables present financial assets and liabilities that are measured at fair value on a recurring basis.

March 31, 2017		Millions	of yen	
Widten 31, 2017	Level 1	Level 2	Level 3	Total
Assets				
FVTPL financial assets				
Other financial assets	¥-	¥-	¥311	¥311
FVTOCI financial assets:				
Equity securities	2,143	-	3,363	5,506
Liabilities				
FVTPL financial liabilities:				
Derivative liabilities	¥-	¥4	¥-	¥4

# HITACHI TRANSPORT SYSTEM, LTD. AND SUBSIDIARIES Notes to Consolidated Financial Statements

March 31, 2016		Millions	of yen	
Watch 31, 2010	Level 1	Level 2	Level 3	Total
Assets				
FVTPL financial assets				
Other financial assets	¥-	¥-	¥461	¥461
FVTOCI financial assets:				
Equity securities	2,129	-	3,631	5,760
Liabilities				
FVTPL financial liabilities:				
Derivative liabilities	¥-	¥60	¥-	¥60

March 31, 2017		Thousands of U	U.S. dollars	
Widten 31, 2017	Level 1	Level 2	Level 3	Total
Assets				
FVTPL financial assets				
Other financial assets	\$-	<b>\$-</b>	\$2,772	\$2,772
FVTOCI financial assets:				
Equity securities	19,102	-	29,976	49,077
Liabilities				
FVTPL financial liabilities:				
Derivative liabilities	\$-	\$36	\$-	\$36

The following tables present the changes in Level 3 financial instruments measured at fair value on a recurring basis for the years ended March 31, 2017 and 2016.

		Millions of yen	
2017	FVTPL financial assets	FVTOCI financial assets	Total
Balance at beginning of year (April 1, 2016)	¥461	¥3,631	¥4,092
Purchases	11	-	11
Sales / redemption	(100)	-	(100)
OCI (Note)	-	(270)	(270)
Other	(61)	2	(59)
Balance at end of year (March 31, 2017)	¥311	¥3,363	¥3,674

(Note) Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

		Millions of yen	
2016	FVTPL financial assets	FVTOCI financial assets	Total
Balance at beginning of year (April 1, 2015)	¥521	¥3,181	¥3,702
Purchases	22	10	32
Sales / redemption	(33)	(5)	(38)
OCI (Note)	-	447	447
Other	(49)	(2)	(51)
Balance at end of year (March 31, 2016)	¥461	¥3,631	¥4,092

(Note) Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

# **Notes to Consolidated Financial Statements**

	T	housands of U.S. dollars	
2017	FVTPL financial assets	FVTOCI financial assets	Total
Balance at beginning of year (April 1, 2016)	\$4,109	\$32,365	\$36,474
Purchases	98	-	98
Sales / redemption	(891)	-	(891)
OCI (Note)	-	(2,407)	(2,407)
Other	(544)	18	(526)
Balance at end of year (March 31, 2017)	\$2,772	\$29,976	\$32,748

(Note) Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

# (iv) Fair Value of Principal FVTOCI Financial Assets

The following is a list of principal equity instruments designated as FVTOCI and their fair values.

	Millions of yen	Thousands of U.S. dollars
	March 3	1, 2017
Principal FVTOCI financial assets	Fair v	alue
WORLD TRADE CENTER BUILDING, INC.	¥1,843	\$16,427
Fukuyama Transporting Co., Ltd.	668	5,954
AEON Financial Service Co., Ltd.	497	4,430
PALENET Co., LTD.	385	3,432
SENKON LOGISTICS CO., LTD.	355	3,164
YABUKI KAIUN KAISHA, LTD.	208	1,854
Nuclear Fuel Transport Company, Ltd.	145	1,292
Toyota Tsusho Corporation	143	1,275
OKAMURA CORPORATION	126	1,123
Sawai Pharmaceutical Co., Ltd.	120	1,070
Moonstar Company	¥110	\$980

	Millions of yen
	March 31, 2016
Principal FVTOCI financial assets	Fair value
WORLD TRADE CENTER BUILDING, INC.	¥2,169
AEON Financial Service Co., Ltd.	629
Fukuyama Transporting Co., Ltd.	550
SENKON LOGISTICS CO., LTD.	345
PALENET Co., LTD.	296
YABUKI KAIUN KAISHA, LTD.	225
Nuclear Fuel Transport Company, Ltd.	144
Sawai Pharmaceutical Co., Ltd.	141
OKAMURA CORPORATION	129
Moonstar Company	121
Toyota Tsusho Corporation	¥108

# (v) Derecognition of FVTOCI Financial Assets

Accumulated gains and losses on valuation of investments in securities recognized as FVTOCI financial assets are reclassified into retained earnings when the relevant assets are derecognized during the fiscal year. The net gain or loss reclassified, net of taxes, for the year ended March 31, 2016 was a gain of ¥5 million.

These FVTOCI financial assets were derecognized upon reviewing particular business relations.

The information on FVTOCI financial assets that were derecognized for the years ended March 31, 2017 and 2016 is as follows:

	Million	s of yen	Thousands of U.S. dollars
	2017	2016	2017
Fair value at the time of derecognition	¥-	¥19	\$-
Accumulated gain/loss at the time of derecognition	¥-	¥11	\$-

# **Notes to Consolidated Financial Statements**

# (vi) Dividend income

	Million	s of yen	Thousands of U.S. dollars
	2017	2016	2017
Investments derecognized during the year	¥-	¥0	\$-
Investments held as of the end of the year	87	81	775
Total	¥87	¥81	\$775

#### (d) Derivatives and Hedging Activities

# (i) Cash Flow Hedge

#### Foreign Currency Risk

Changes in the fair value of forward exchange contracts designated as an effective cash flow hedge of forecasted transactions denominated in a foreign currency are recognized as changes in OCI. The amount recognized in OCI is subsequently reclassified into profit or loss when exchange gains or losses on the hedged assets or liabilities are recognized.

# **Interest Rate Risk**

Changes in the fair value of interest rate swaps designated as a hedge of the variability of cash flows associated with long-term debt are recognized in OCI. AOCI is subsequently reclassified to interest expense over the period in which the interest on the debt affects profit or loss.

The fair values of the main types of derivatives designated as hedging instruments as of March 31, 2017 and 2016 are as follows:

		Millions	of yen		Thousa U.S. d	ands of Iollars
	March	31, 2017	March	31, 2016	March	31, 2017
	Asset	Liability	Asset	Liabilit y	Asset	Liability
Cash flow hedge				-		
Interest rate swaps	¥-	¥-	¥-	¥52	\$-	<b>\$-</b>
Total	¥-	¥-	¥-	¥52	\$-	\$-

The fair values of derivative liabilities not applying hedge accounting as of March 31, 2017 and 2016 were ¥4 million (\$36 thousand) and ¥8 million, respectively.

The contract amounts and notional amounts of the main types of derivatives are as follows:

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2017	March 31, 2016	March 31, 2017
Interest rate swaps	¥-	¥20,000	<b>\$</b> -

The amounts recognized in the consolidated statement of profit or loss and the consolidated statement of comprehensive income for the years ended March 31, 2017 and 2016, related to cash flow hedges are detailed in the following tables. There were no derivative transactions designated as a cash flow hedge which, as a result of evaluation of hedge effectiveness, were considered ineffective.

Gain (Loss) Recognized in OCI - Effective Portion of Derivatives Designated as Hedging Instruments

	Million	s of yen	Thousands of U.S. dollars
	2017	2016	2017
Interest rate swaps	¥-	¥64	\$-
Forward exchange contracts	(14)	-	(125)
Total	¥(14)	¥64	\$(125)

# **Notes to Consolidated Financial Statements**

# 26. Pledged Assets

Assets pledged as collateral and sec	tured habilities are as follows:
--------------------------------------	----------------------------------

	Million	s of yen	Thousands of U.S. dollars
Assets pledged as collateral	March 31, 2017	March 31, 2016	March 31, 2017
Land	¥688	¥688	\$6,132
Luiu	1000	1000	+ - ,
		s of yen	Thousands of U.S. dollars
Secured liabilities		7.7	Thousands of

#### **Notes to Consolidated Financial Statements**

#### 27. Principal Subsidiaries

The Company's consolidated financial statements include the following subsidiaries listed below. As of March 31, 2017 Description of Ownership Name of subsidiary **Business location** principal business ratio (%) Hitachi Transport Direx Co., Ltd. Nishi-ku, Sapporo, Hokkaido 94.9 Domestic logistics Hitachi Transport System East Japan Co., Ltd. Hitachi, Ibaraki Domestic logistics 100.0 Hitachi Transport System Kanto Co., Ltd. Omiya-ku, Saitama, Saitama Domestic logistics 100.0 Hitachi Transport System Metropolitan Co., Ltd. Koto-ku, Tokyo Domestic logistics 100.0 Hitachi Transport System South Kanto Co., Ltd. Naka-ku, Yokohama, Kanagawa Domestic logistics 100.0 100.0 Hitachi Transport System Central Japan Co., Ltd. Naka-ku, Nagoya, Aichi Domestic logistics Hitachi Transport System West Japan Co., Ltd. Konohana-ku, Osaka, Osaka 100.0 Domestic logistics Hitachi Transport System Kyushu Japan Co., Ltd. Hisayama-machi, Fukuoka Domestic logistics 100.0 90.0 Hitachi Collabonext Transport System Co., Ltd. Koto-ku, Tokyo Domestic logistics Hitachi Finenext Transport System Co., Ltd. Koto-ku, Tokyo Domestic logistics 90.0 Konohana-ku, Osaka, Osaka 100.0 Nisshin Transportation Co., Ltd. Global logistics VANTEC HTS FORWARDING, LTD. Global logistics 100.0 Chuo-ku, Tokyo Hitachi Travel Bureau, Ltd. Chuo-ku, Tokyo 100.0 Travel agency Information system Hitachi Distribution Software Co., Ltd. Koto-ku, Tokyo 75.0 development Automobile sale and Hitachi Auto Service Co., Ltd. Koto-ku, Tokyo 100.0 inspection service VANTEC HITACHI TRANSPORT SYSTEM Torrance, U.S.A. Global logistics 100.0 (USA), INC James J. Boyle & Co. San Francisco, U.S.A. Global logistics 87.4 Waardenburg, Hitachi Transport System (Europe) B.V. Global logistics 100.0 The Netherlands Mars Lojistik Grup Anonim Sirketi Istanbul, Turkey Global logistics 65.0 Vantec Hitachi Transport System (Hong Kong) 100.0 Hong Kong, China Global logistics Hitachi Transport System (Asia) Pte. Ltd. Singapore Global logistics 100.0 Hitachi Transport System (Malaysia) Sdn. Bhd. Selangor, Malaysia Global logistics 58.4 ESA s.r.o. Kladno, Czech Republic Global logistics 51.0 Hitachi Transport System Vantec (Thailand), Ltd. Samutprakarn, Thailand Global logistics 50.1 Vantec Hitachi Transport System (Taiwan) Ltd. Taipei, Taiwan Global logistics 83.2 J.P. Holding Company, Inc. Anderson, U.S.A. Global logistics 75.7 Flyjac Logistics Pvt. Ltd. Mumbai, India 100.0 Global logistics Hitachi Transport System (China), Ltd. Shanghai, China Global logistics 100.0 Kawasaki-ku, Kawasaki, Domestic logistics VANTEC CORPORATION 100.0 and global logistics Kanagawa Eternity Grand Logistics Public Co., Ltd. Samutprakarn, Thailand Global logistics 74.5 Other 72 subsidiaries

# **Notes to Consolidated Financial Statements**

# 28. Related Party Transactions

#### (a) Related Party Transactions

The material transactions between the Group and its related parties are as follows.

On May 19, 2016, Hitachi, Ltd. transferred 32,349,700 shares (29.0% of outstanding shares (excluding treasury shares), and 29.0% of voting rights) of the Company that it owned to SG Holdings Co., Ltd. and therefore, its relationship with the Company changed from being the parent company to an associate. As a result of the acquisition of the Company's shares, SG Holdings Co., Ltd. became a major stockholder and an associate of the Company.

For the year ended March 31, 2017		Millions of yen			
Type	Name	Description of transactions	Transaction amount	Account	Ending balance
		Service revenues	¥8,524	Accounts receivable	¥3,595
		Repayment of loan	30,000	Long-term	
Associate	Hitachi, Ltd.	Interest expenses	10	debt	-
		Withdrawal of deposits	23,127	- Deposits	¥-
		Interest income	¥2		

Notes: Transaction terms and policies to determine transaction terms

- The Company proposes the fees for commissioned work and transportation by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs. The fees are determined through price negotiation for each period.
- 2. Deposits under the Hitachi Group's cash pooling system were withdrawn effective May 18, 2016.
- 3. The transaction amount includes those with Hitachi, Ltd. during the period when Hitachi, Ltd. was the Company's parent company.

For the year ended March 31, 2016		Millions of yen			
Туре	Name	Description of transactions	Transaction amount	Account	Ending balance
Parent company	Hitachi, Ltd.	Service revenues	¥8,304	Accounts receivable	¥2,613
		Interest expenses	121	Long-term debt	30,000
		Placement of deposits	12,168	- Deposits	¥23,126
		Interest income	¥12	Deposits	
Companies that have a common parent company	Hitachi Capital Corporation	Lease transaction	¥9,070	Lease obligations	¥23,381
Companies that have a common	Hitachi Capital Auto Lease Corporation	Installment purchase of vehicles	¥2,097	Installment - payables	¥5,517
parent company	Corporation	Interest expenses	¥75	payables	

Notes: Transaction terms and policies to determine transaction terms

- 1. The Company proposes the fees for commissioned work and transportation by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs. The fees are determined through price negotiation for each period.
- 2. Interest rates on borrowings are decided in a rational manner with market interest rates taken into account.
- 3. Deposit placed under the Hitachi Group's cash pooling system is based on the basic agreement entered into between the Company and Hitachi, Ltd., and the interest rates are decided with market interest rates taken into
- 4. The fees of lease transactions are determined by considering market prices and total costs.
- 5. Prices for installment purchase of vehicles are determined by considering market prices through price negotiation. Interest rates are decided in rational manner with market interest rates taken into account.

# **Notes to Consolidated Financial Statements**

For the year ended March 31, 2017		Thousands of U.S. dollars			
Type	Name	Description of transactions	Transaction amount	Account	Ending balance
Associate	Hitachi, Ltd.	Service revenues	\$75,978	Accounts receivable	\$32,044
		Repayment of loan	267,404	Long-term debt	-
		Interest expenses	89		
		Withdrawal of deposits	206,141	- Deposits	\$-
		Interest income	\$18		

Notes: Transaction terms and policies to determine transaction terms

- The Company proposes the fees for commissioned work and transportation by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs. The fees are determined through price negotiation for each period.
- 2. Deposits under the Hitachi Group's cash pooling system were withdrawn effective May 18, 2016.
- 3. The transaction amount includes those with Hitachi, Ltd. during the period when Hitachi, Ltd. was the Company's parent company.

# (b) Directors' Remuneration

	Million	Thousands of U.S. dollars	
	2017	2016	2017
Short-term employee benefits	¥678	¥710	\$6,043

# 29. Contingencies

# (a) Guarantee Obligations

Certain subsidiaries provide debt guarantees to third parties. The outstanding balance of guarantee obligations as of March 31, 2017 was ¥168 million (\$1,497 thousand).

# 30. Subsequent Events

Not applicable



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# Independent Auditor's Report

The Board of Directors Hitachi Transport System, Ltd.

We have audited the accompanying consolidated financial statements of Hitachi Transport System, Ltd. and its consolidated subsidiaries, which comprise the consolidated statement of financial position as at March 31, 2017, and the consolidated statements of profit or loss, comprehensive income, changes in equity, and cash flows for the year then ended and notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hitachi Transport System, Ltd. and its consolidated subsidiaries as at March 31, 2017, and their consolidated financial performance and cash flows for the year then ended in conformity with International Financial Reporting Standards.

#### Convenience Translation

We have reviewed the translation of these consolidated financial statements into U.S. dollars, presented for the convenience of readers, and, in our opinion, the accompanying consolidated financial statements have been properly translated on the basis described in Note 4.

Censt & young Shinkilon LLC June 23, 2017 Tokyo, Japan

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