Value Creation Story of the HTS Group

Based on the HB Way indicating how the HTS Group should be and a path to take, we have been promoting VC activities, daily operational improvement activities, by making use of our strengths cultivated over the years. To embody the corporate philosophy, we have identified material issues that need to be addressed to realize that goal and are promoting the specific strategy set forth in the Mid-term Management Plan "LOGISTEED2024" through our unique business model and flexibly responding to changes in business environment.

Risks and Opportunities

Digital technological Decarbonization Declining birthrate and aging population Labor shortage Increased need for supply chain optimization and sophistication Increased need for hazardous substances logistics and cold chains, Changes in heavy machinery business needs Need in boundary domain between manufacturing Unstable and logistics global situation

BCP



Success Drivers "Gemba" Power,

- **3 Key Goal Indicators**
- 3 Disciplines Attention to Detail, Uncovering Problems,
- **3 Attributes** Customer Centricity,

VC activities

Daily improvement activities to implement HB Way

multiplied by Visualization

- Safety, Quality, and Productivity
- and Strong Sense of Speed
- Teamwork, and Can Do Spirit

Corporate Philosophy

The Hitachi Transport System Group delivers high-quality services that will help make the world a better place for people and nature for generations to come.

Mid-term **Management Plan** (LOGISTEED2024)

Material issues

Business model

engineering capability

- → P23-24 Value Creation Process
- → P25-26 The HTS Group's Strengths

We will work on the Mid-term Management Plan "LOGISTEED2024" as specific measures → P29-38 to address material issues.

To embody the corporate philosophy, we will address material issues identified from perspectives of ESG as well as business.

→ P41-44

To realize the Mid-term Management Plan, we are promoting VC activities, daily operational improvement activities, by using our strengths cultivated over the years, through value creation process based on the HB Way indicating how the HTS Group should be and a path to take.

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