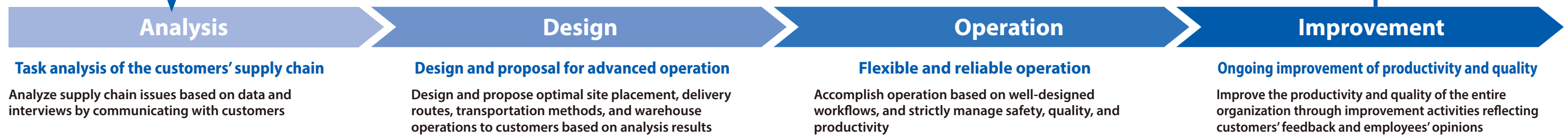


# The HTS Group's Strengths

The HTS Group has three strengths: "Ability to accomplish operation," "Advanced logistics engineering capability," and "Global network." Drawing on our expertise and network accumulated over 70 years since our foundation as a logistics operator, we provide comprehensive logistics services with superior safety, quality, and productivity.

Value chain



The HTS Group's strengths

<ul style="list-style-type: none"> <li>Conduct realistic analysis and identify issues, leveraging abundant experience in logistics operations including 3PL as a domestic market leader</li> <li>Close collaboration between sales representatives and logistics engineers familiar with the relevant industries</li> <li>Understand customer needs accurately through communication with customers</li> <li>Support customers' supply chain reforms by using "SCDOS" which enable central management of customers' supply chain information, visualization, analysis, and simulation</li> <li>Unique training program to develop data analysis experts</li> </ul>	<ul style="list-style-type: none"> <li>Expertise and internal system to optimize site placement, plan distribution centers, design warehouse layouts, and establish warehouse workflows</li> <li>Design and develop high-performance warehouse management system (WMS) applicable to various sectors</li> <li>Design sustainable logistics by introducing advanced technologies and strategically working on sophistication and automation/labor-saving of logistics</li> <li>Design and provide smart warehouse combining automation/labor-saving expertise and digital technologies</li> <li>Use latest technologies and design one-stop service including carrying out, transportation, installation, and setting up of heavy machineries such as plant cargoes and machineries relating to social infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>763 domestic and overseas business sites supporting global supply chain</li> <li>Operating structure capable of responding to changes in customers' sales channels and environment flexibly and promptly</li> <li>Favorable and solid relationships with customers and partner companies</li> <li>Implement KPI-based strict control and improvement measures for profitability, safety, quality, and productivity</li> <li>Implement measures using technology for packaging and transportation jigs to improve transportation quality and reduce environmental load</li> <li>Secure safety, comply with laws and regulations and improve operational efficiency with "SSCV" using IoT technology</li> </ul>	<ul style="list-style-type: none"> <li>Visualize the progress and good examples of improvement activities and spread improvement culture through group-wide "VC activities"</li> <li>Use logistics engineering capability and digital business platform to continuously improve transportation routes, warehouse layouts, and warehouse operation processes</li> <li>Provide various improvement educations and practice at workplaces</li> <li>Implement cross-departmental productivity reform by making full use of digital tools such as RPA and AI-OCR</li> <li>Provide guidance to improve driving skills by using "SSCV-Safety" which makes full use of IoT technology</li> </ul>
--	---	--	--

Related solutions, tools, etc.

<ul style="list-style-type: none"> <li>SCDOS*1 (Supply Chain Optimization Service) → P33</li> <li>Develop data analysis experts</li> <li>SSCV*2 (transport digital platform)</li> </ul> <p>*1 SCDOS: Supply Chain Design &amp; Optimization Services *2 SSCV: Smart &amp; Safety Connected Vehicle</p>	<ul style="list-style-type: none"> <li>EC platform (smart warehouse)</li> <li>SLC* (warehouse design support tool)</li> </ul> <p>*SLC: Smart Logistics Configurator</p>	<ul style="list-style-type: none"> <li>SSCV (transport digital platform)</li> <li>RCS (resource control system) → P35</li> </ul>	<ul style="list-style-type: none"> <li>Operation analysis support tool</li> <li>RPA, AI-OCR*</li> <li>SSCV-Safety (safety operation management solution)</li> </ul> <p>*AI-OCR: Optical Character Reader with AI</p>
--	---	--	--

<h2>1 Ability to Accomplish Operation</h2> <p>Manufactured Capital   Human and Organizational Capital   Social and Relationship Capital</p> <ul style="list-style-type: none"> <li><b>Diverse human resources well-versed in logistics</b> Total personnel: <b>45,681</b></li> <li><b>Transportation assets to support society and people's lives</b> No. of vehicles (including leased vehicles): <b>17,825</b></li> <li><b>Digital business platform underpinning LOGISTEED</b> No. of self-developed systems in operation: <b>499</b></li> </ul>	<h2>2 Advanced Logistics Engineering Capability</h2> <p>Manufactured Capital   Intellectual Capital   Human and Organizational Capital</p> <p>A group of professionals of data analysis, operation management design, package design, and introduction of advanced technologies</p> <ul style="list-style-type: none"> <li><b>Human resources specialized in logistics engineering</b> Approx. <b>300</b> Including cumulative 83 attendees of data scientist training course</li> <li><b>No. of SSCV installed within the Group</b> Approx. <b>2,200</b> Installed in all vehicles of the domestic group companies</li> <li><b>No. of AGV installed within the Group</b> Approx. <b>260</b> Introduction of automated facilities including AGV* and automated forklift</li> </ul> <p>*AGV: Automated Guided Vehicle</p>	<h2>3 Global Network</h2> <p>Manufactured Capital</p> <p>Business sites supporting global supply chain</p> <ul style="list-style-type: none"> <li><b>Locations</b> <b>763 sites in 29 countries and regions</b></li> <li><b>Logistics centers</b> <b>Total 7.55 Mm<sup>2</sup></b></li> </ul>
---	--	---

For details, please visit our website.  
SCDOS, SSCV, SMART WAREHOUSE  
<https://www.hitachi-transportssystem.com/en/logisteed-cafe/service.html>