

At a Glance

Capitalizing on our global network and abundant experiences, the LOGISTEED Group meets customers' various logistics needs with our one-stop services of Smart Logistics consisting of 3PL business, Heavy Machinery and Plant Logistics business, and Freight Forwarding business, and aims to become the most preferred global supply chain solutions provider.

Resources — Bases for Value Creation — (As of March 31, 2023)

Number of Companies*1/Locations*2

Locations

98 companies **808** sites

<Domestic: 26 companies 334 sites/Overseas: 72 companies 474 sites>



Total Personnel*3

Human Resources

46,755

<Domestic: 29,561 employees/Overseas: 17,194 employees>



Area of Logistics Center*2

Warehouses

7.93 Mm²

<Domestic: 5.44 Mm²/Overseas: 2.49 Mm²>



Number of Vehicles (Including Leased Vehicles)

Vehicles

Total: **19,663**

Truck*4: 4,068

Trailer: 7,254

Forklift: 6,394

Other*5: 1,947



*1 Number of companies includes associates accounted for using the equity method.
*2 Number of locations and area of logistics centers exclude those of AIT Group and HTB-BCD Travel Group.
*3 Number of employees excludes associates accounted for using the equity method.
*4 Including tractors and vans
*5 Including buses and passenger cars, etc.

— FY2022 Performance Overview —

Revenues

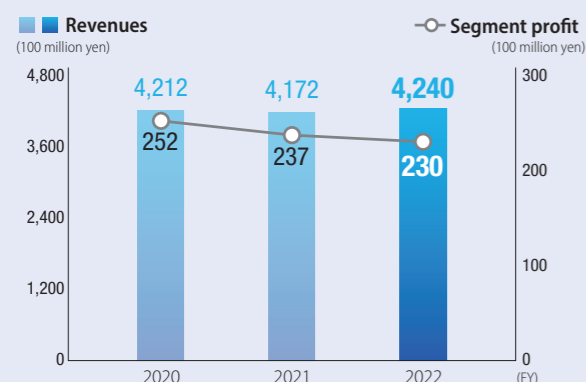
¥**814.3** billion YoY +10%

Adjusted Operating Income

¥**45.8** billion YoY +18%

FY2022 Business Overview by Segment

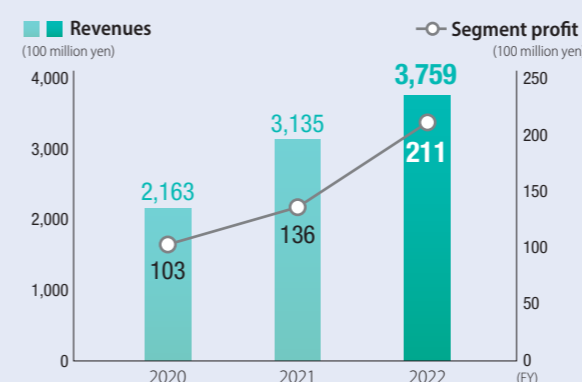
Domestic logistics business (FY2022)



● **Revenues** \uparrow YoY +2%
Revenues of domestic logistics business increased by 2% year-on-year to ¥423,972 million.

● **Segment profit** \downarrow YoY -3%
Segment profit decreased by 3% year-on-year to ¥23,009 million mainly due to an increase in costs including temporary costs.

Global logistics business (FY2022)



● **Revenues** \uparrow YoY +20%
Revenues of global logistics business increased by 20% year-on-year to ¥375,894 million mainly due to contributions from the freight forwarding business, operation of new projects, and the effect of foreign exchange rate fluctuations.

● **Segment profit** \uparrow YoY +55%
Segment profit increased by 55% year-on-year to ¥21,092 million mainly due to an increase in revenues, improved profitability, and the effect of foreign exchange rate fluctuations.

We provide comprehensive logistics services with high level of safety, quality, and productivity by taking advantage of our extensive network in Japan and overseas as well as abundant experience and expertise as a pioneer.

Services — Businesses & Solutions —

3PL business

Segment: Domestic logistics/Global logistics

Value

We provide the optimal logistics services in supply chain. In automobile parts logistics, we meet the logistics-related needs of the automobile industry.



Heavy Machinery and Plant Logistics business

Segment: Domestic logistics/Global logistics

Value

We provide transportation, installation, and setting-up services, etc. for heavy machinery and precision instruments.



Freight Forwarding business

Segment: Global logistics

Value

We propose an optimal transportation plan from various transportation modes including aircraft, ship, rail, etc.



Other services (logistics related businesses) • Information system development business • Sale and maintenance of automobiles business