Freight Forwarding Business

The LOGISTEED Group makes full use of its global network and seamlessly connects various transport modes including ocean, air, truck, and rail to provide optimal transport services to customers. We meet a wide range of global logistics needs of customers including one-stop logistics service integrating freight forwarding, 3PL, and heavy machinery and plant logistics and operations that require high level of expertise such as agency service for trade administration and trade agreement consultation.

FY2022 Result

- Revenues (round amount): ¥172.8 billion
- Freight forwarding volume (round amount): 56,000 TEUs
- Air transportation 142 thousand tons

Business outline by region

<table>
<thead>
<tr>
<th>Region</th>
<th>Major export goods</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>For China: Hygienic products, electrical/electronic parts, automobile parts. For North America: Autos, machinery, furniture</td>
</tr>
<tr>
<td>Europe</td>
<td>For Japan: Electronics, automobiles, furniture/houseware. For China: Hygienic products, automobiles, machinery</td>
</tr>
<tr>
<td>North America</td>
<td>For Japan: Electronics, automobiles, furniture/houseware. For North America: Autos, machinery, furniture</td>
</tr>
<tr>
<td>Asia</td>
<td>For Japan: Electronics, automobiles, furniture/houseware. For China: Hygienic products, automobiles, machinery</td>
</tr>
</tbody>
</table>

While there are geopolitical risks and other risks for the freight forwarding business, we will utilize our 474 locations around the world (excluding Japan) to provide transportation between locations and distinctive functions at each location, through the system enabling to visualize global supply chain using DX, of the Group’s competitive advantage. We will continue to address social issues and needs, such as response to equalization of international transportation and supply chain vulnerability.

Examples of LOGISTEED2024 Priority Measures

- Initiatives to strengthen cooperation with collaborative innovation partners
- Initiatives to strengthen pharmaceutical logistics network

We transported factory construction materials, operated warehouses for them and undertook JIF transportation of them to site. After the factory starts operations in 2024, we will ensure to meet customer needs.

Message from the president of subsidiary

Yuuichi Kuroume
President, LOGISTEED Express, Ltd.

Heavy Machinery and Plant Logistics Business

Since its foundation in 1950, we have supported the foundation of society and industries and strived to improve transport technology by providing one-stop logistics services covering from shipping to transportation and installation of heavy products, including power plant, industrial machinery, railway cars, and precision equipment and medical equipment requiring careful handling in Japan and overseas. We will provide total logistics solutions capitalizing on our experiences and expertise we have cultivated over the years to meet a wide range of customer needs and contribute to the development of society.

FY2022 Result

- Revenues (round amount included in the reportable segments of Domestic logistics and Global logistics): ¥38.5 billion (YoY +1.6 billion)

FY2022 Topics

- Transferred offshore wind turbine to Japan
- Undertook onshore transportation of power plants to the U.S. and Australia
- Transferred railway cars to Southeast Asia and Latin America (ongoing)
- Large-scale machinery relocation and installation
- Transferred and installed platform gates in subways
- Relocated a factory

While there is a risk of market shrinkage due to changes in customers’ business structure and environment, social needs such as for the development of social infrastructure to realize a decarbonized society are increasing. We will offer global one-stop service including planning, transportation, installation, and setting up by capitalizing on our competitive advantages such as abundant engineering human resources, own assets, and our global network.

Examples of LOGISTEED2024 Priority Measures

- Initiatives for construction related business of a new semiconductor factory
- Initiatives for construction related business of wind power generation

We transported factory construction materials, operated warehouses for them and undertook JIF transportation of them to site. After the factory starts operations in 2024, we will ensure to meet customer needs.

Message from the officer in charge

Daisuke Hayashi
Deputy General Manager, Business Development Headquarters

In domestic wind power projects, we can provide one-stop services from marine import of huge structures to domestic transportation and installation. We will work to expand our initiatives toward a decarbonized society and also contribute to the realization of a sustainable society.