

# **【TRANSLATION】**

# **Financial Section** Integrated Report 2023 Year ended March 31, 2023

Consolidated Financial Statements, Notes to the Consolidated Financial Statements and Independent Auditor's Report

\*This document has been translated from the Japanese original for the convenience of overseas stakeholders. In the event of any discrepancy between this document and the Japanese original, the original shall prevail.

# LOGISTEED, Ltd.

#### Consolidated Financial Statements Consolidated Statement of Financial Position

	Million	is of yen	Thousands of U.S. dollars		
	As of March 31, 2023	As of March 31, 2022	As of March 31 2023		
Assets					
Current assets					
Cash and cash equivalents (Note 7)	¥ 83,792	¥ 94,907	\$ 627,514		
Trade receivables and contract assets	132,036	131,862	988,812		
(Notes 8, 9, 21 and 27)	1,329				
Inventories (Note 10)	1,529	1,363	9,953		
Other financial assets (Notes 7 and 27)	11,937	10,580	109,249		
Other current assets		10,758	89,396		
Total current assets	243,682	249,470	1,824,923		
Non-current assets					
Investments accounted for using the equity method (Note 11)	7,319	6,762	54,812		
Property, plant and equipment (Note 12)	183,476	169,290	1,374,043		
Right-of-use assets (Note 9)	287,658	281,265	2,154,257		
Goodwill (Note 13)	30,120	25,881	2,154,257		
Intangible assets (Note 13)	20,795	21,270	155,733		
Long-term loans receivable (Notes 27 and 30)	97,276	71	728,495		
Deferred tax assets (Note 14)	16,126	14,022	120,767		
Other financial assets (Notes 7 and 27)	17,880	17,188	133,902		
Other non-current assets (Note 17)	7,777	6,659	58,242		
Total non-current assets	668,427	542,408	5,005,819		
Total assets	¥ 912,109	¥ 791,878	\$ 6,830,742		
Liabilities					
Current liabilities					
Trade payables (Note 15)	¥ 52,188	¥ 54,561	\$ 390,834		
Short-term debt (Note 27)	36	1,114	270		
Current portion of long-term debt (Note 27)	830	20,092	6,216		
Lease liabilities (Notes 9 and 27)	35,095	31,926	262,825		
Income tax payable	6,990	5,385	52,348		
Deposits received (Note 25)	46,771	1,520	350,266		
Other financial liabilities (Note 27)	40,089	20,499	300,225		
Other current liabilities (Notes 16 and 21)	40,122	38,044	300,472		
Total current liabilities	222,121	173,141	1,663,454		
Non-current liabilities	,	,	, ,		
Long-term debt (Note 27)	248,100	120,386	1,858,009		
Lease liabilities (Notes 9 and 27)	256,125	251,343	1,918,108		
Retirement and severance benefits (Note 17)	35,964	39,436	269,333		
Deferred tax liabilities (Note 14)	9,643	7,969	72,216		
Other financial liabilities (Note 27)	11,590	18,435	86,797		
Other non-current liabilities (Note 16)	8,522	2,955	63,821		
Total non-current liabilities	569,944	440,524	4,268,284		
Total liabilities	792,065	613,665			
	792,003	013,003	5,931,738		
Equity					
Equity attributable to stockholders of the parent company	210	16.000			
Common stock (Notes 18 and 30)	310	16,803	2,322		
Capital surplus (Notes 18 and 30)	147,257	-	1,102,801		
Retained earnings (Note 18)	168,856	145,026	1,264,555		
Accumulated other comprehensive income (Note 19)	16,271	9,162	121,853		
Treasury stock, at cost (Notes 18 and 30)	(221,990)	(821)	(1,662,473		
Total equity attributable to stockholders of the parent	110,704	170,170	829,057		
company Non-controlling interests	9,340	8,043	69,947		
Total equity	120,044	178,213	899,004		
Total liabilities and equity	¥ 912,109	¥ 791,878	\$ 6,830,742		

See accompanying notes to consolidated financial statements.

# **Consolidated Statement of Profit or Loss**

		Million	s of yen		ousands of .S. dollars
		2023		2022	2023
Revenues (Notes 5 and 21)	¥	814,310	¥	743,612	\$ 6,098,330
Cost of sales		(702,364)		(649,000)	(5,259,972)
Gross profit		111,946		94,612	838,358
Selling, general and administrative expenses		(66,106)		(55,916)	(495,065)
Adjusted operating income		45,840		38,696	343,294
Other income (Note 22)		11,287		2,071	84,528
Other expenses (Note 22)		(12,991)		(10,029)	(97,289)
Operating income		44,136		30,738	330,532
Financial income (Note 23)		643		76	4,815
Financial expenses (Note 23)		(298)		(1,888)	(2,232)
Share of profits of investments accounted for using the equity method (Note 11)		811		491	6,074
EBIT (Earnings before interest and taxes)		45,292		29,417	339,190
Interest income (Note 23)		1,046		1,299	7,833
Interest expenses (Notes 9 and 23)		(6,370)		(6,085)	(47,705)
Income before income taxes		39,968		24,631	299,319
Income taxes (Note 14)		(12,558)		(10,009)	(94,046)
Net income	¥	27,410	¥	14,622	\$ 205,272
Net income attributable to: Stockholders of the parent company		25,516		13,513	191,088
Non-controlling interests		1,894		1,109	14,184

		Yen			U.S. dollars		
		2023		2022		2023	
Earnings per share attributable to stockholders of the parent company							
Basic (Note 24)	¥	1,506,971,603.20	¥	772,084,928.54	\$	11,285,640.70	
Diluted (Note 24)		-		-		-	

# Consolidated Statement of Comprehensive Income

		Million	s of yen		 ousands of .S. dollars
		2023		2022	2023
Net income	¥	27,410	¥	14,622	\$ 205,272
Other comprehensive income (OCI)					
Items not to be reclassified into net income					
Net changes in financial assets measured at fair value through OCI (Note 19)		68		(747)	509
Remeasurements of defined benefit plans (Note 19)		1,529		52	11,451
Share of OCI of investments accounted for using the equity method (Note 19)		1		(1)	7
Total items not to be reclassified into net income		1,598		(696)	11,967
Items that can be reclassified into net income					
Foreign currency translation adjustments (Note 19)		6,002		8,133	44,949
Net changes in cash flow hedges (Note 19)		(12)		8	(90)
Share of OCI of investments accounted for using the equity method (Note 19)		62		118	464
Total items that can be reclassified into net income		6,052		8,259	45,323
Other comprehensive income (OCI)		7,650		7,563	57,290
Comprehensive income	¥	35,060	¥	22,185	\$ 262,563
Comprehensive income attributable to: Stockholders of the parent company		32,603		20,516	244,162
Non-controlling interests		2,457		1,669	18,400

See accompanying notes to consolidated financial statements.

					is of yen			
					)23			
		Equity attribut	able to stockh	olders of the p	arent company			
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity
Balance at beginning of year	¥ 16,803	¥ -	¥ 145,026	¥ 9,162	¥ (821)	¥ 170,170	¥ 8,043	¥ 178,213
Changes in equity								
Net income	-	-	25,516	-	-	25,516	1,894	27,410
Other comprehensive income (Note 19)	-	-	-	7,087	-	7,087	563	7,650
Issuance of new shares (Notes 18 and 30) Capital reduction	68,600	68,267	-	-	-	136,867	-	136,867
(Note 18)	(85,093)	85,093	-	-	-	-	-	-
Dividends (Note 20)	-	-	(2,348)	-	-	(2,348)	(260)	(2,608)
Transfer to retained earnings (Notes 19 and 27)	-	-	(58)	58	-	-	-	-
Acquisition and sales of treasury stock (Notes 18 and 30)	-	-	984	-	(221,389)	(220,405)	-	(220,405)
Cancellation of treasury stock (Note 18)	-	(194)	-	-	194	-	-	-
Share-based remuneration transactions (Note 26)	-	-	(91)	-	26	(65)	-	(65)
Changes in liabilities for written put options over non- controlling interests (Notes 18, 19 and 27)	-	(5,909)	(173)	(36)	-	(6,118)	(900)	(7,018)
Total changes in equity	(16,493)	147,257	23,830	7,109	(221,169)	(59,466)	1,297	(58,169)
Balance at end of year	¥ 310	¥ 147,257	¥ 168,856	¥ 16,271	¥ (221,990)	¥ 110,704	¥ 9,340	¥ 120,044

# Consolidated Statement of Changes in Equity

						Millio	ons of ye	n			
							2022				
-		Equity	attributable to	stock	holders c	of the	parent co				
	С	ommon stock	Retained earnings	o comp	nmulated ther orehensive come	S	easury tock, t cost	Total equity attributable to stockholders of the parent company	con	Non- ntrolling terests	Total equity
Balance at beginning of year	¥	16,803	¥236,311	¥	1,861	¥ (9	99,817)	¥ 155,158	¥	6,949	¥ 162,107
Changes in equity											
Net income		-	13,513		-		-	13,513		1,109	14,622
Other comprehensive income (Note 19)		-	-		7,003		-	7,003		560	7,563
Transactions with non- controlling interests (Note 18)		-	(8)		15		-	7		(22)	(15)
Dividends (Note 20)		-	(4,696)		-		-	(4,696)		(174)	(4,870)
Transfer to retained earnings (Notes 19 and 27)		-	1		(1)		-	-		-	-
Acquisition and sales of treasury stock (Note 18)		-	-		-		(1)	(1)		-	(1)
Cancellation of treasury stock (Note 18)		-	(99,080)		-	9	98,994	(86)		-	(86)
Share-based remuneration transactions (Note 26)		-	66		-		3	69		-	69
Changes in liabilities for written put options over non-controlling interests (Notes 18, 19 and 27)		-	(1,081)		284		-	(797)		(379)	(1,176)
Total changes in equity		-	(91,285)		7,301	9	98,996	15,012		1,094	16,106
Balance at end of year	¥	16,803	¥ 145,026	¥	9,162	¥	(821)	¥ 170,170	¥	8,043	¥ 178,213

				Thousands o	f U.S. dollars			
				20	023			
		Equity attribut	able to stockh	olders of the p	arent company			
	Common stock	Capital surplus	Retained earnings	Accumulated other comprehensive income	Treasury stock, at cost	Total equity attributable to stockholders of the parent company	Non- controlling interests	Total equity
Balance at beginning of year	\$ 125,837	\$ -	\$1,086,093	\$ 68,614	\$ (6,148)	\$ 1,274,395	\$ 60,234	\$1,334,629
Changes in equity								
Net income	-	-	191,088	-	-	191,088	14,184	205,272
Other comprehensive income (Note 19)	-	-	-	53,074	-	53,074	4,216	57,290
Issuance of new shares (Notes 18 and 30)	513,742	511,248	-	-	-	1,024,991	-	1,024,991
Capital reduction (Note 18)	(637,258)	637,258	-	-	-	-	-	-
Dividends (Note 20)	-	-	(17,584)	-	-	(17,584)	(1,947)	(19,531)
Transfer to retained earnings (Notes 19 and 27) Acquisition and	-	-	(434)	434	-	-	-	-
sales of treasury stock (Notes 18 and 30)	-	-	7,369	-	(1,657,972)	(1,650,603)	-	(1,650,603)
Cancellation of treasury stock (Note 18)	-	(1,453)	-	-	1,453	-	-	-
Share-based remuneration transactions (Note 26)	-	-	(681)	-	195	(487)	-	(487)
Changes in liabilities for written put options over non- controlling interests (Notes	-	(44,252)	(1,296)	(270)	-	(45,817)	(6,740)	(52,557)
18, 19 and 27) Total changes in equity	(123,515)	1,102,801	178,462	53,239	(1,656,324)	(445,338)	9,713	(435,625)
Balance at end of year	\$ 2,322	\$1,102,801	\$1,264,555	\$ 121,853	\$(1,662,473)	\$ 829,057	\$ 69,947	\$ 899,004

See accompanying notes to consolidated financial statements.

# **Consolidated Statement of Cash Flows**

	Million	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Cash flows from operating activities:			
Net income	¥ 27,410	¥ 14,622	\$ 205,272
Adjustments to reconcile net income to net cash provided by			
operating activities Depreciation and amortization	56,686	50,828	424,519
Impairment losses	394	30,828	
Income taxes		-	2,951
Share of profits of investments accounted for using the equity	12,558	10,009	94,046
method	(811)	(491)	(6,074)
Loss by fire	9,566	7,294	71,639
Insurance proceeds	(1,144)	(429)	(8,567)
Gains on sale of property, plant and equipment	(8,574)	(219)	(64,210)
Interest and dividends income	(1,132)	(1,375)	(8,477)
Interest expenses	6,370	6,085	47,705
Decrease (increase) in trade receivables and contract assets	4,185	(3,816)	31,341
Decrease (increase) in inventories	80	(256)	599
(Decrease) increase in trade payables	(4,424)	2,276	(33,131)
Increase (decrease) in deposits received (Note 25)	45,223	(242)	338,673
(Decrease) increase in retirement and severance benefits	(3,538)	2,283	(26,496)
Changes in other assets and liabilities	(668)	(11,491)	(5,003)
Other	2,281	1,743	17,082
Subtotal	144,462	76,825	1,081,869
Interest and dividends received	,		
	1,289	1,571	9,653
Interest paid	(5,962)	(5,987)	(44,649)
Fire-related payments (Note 22)	(4,942)	(501)	(37,010)
Insurance proceeds received (Note 22)	1,144	429	8,567
Income taxes paid	(13,928)	(7,202)	(104,306)
Net cash provided by operating activities	122,063	65,135	914,124
Cash flows from investing activities:		(20.250)	
Purchase of property, plant and equipment and intangible assets	(26,374)	(20,359)	(197,514)
Proceeds from sale of property, plant and equipment and intangible assets	11,488	760	86,033
Payments for loans to the parent company (Note 30)	(97,200)	-	(727,926)
Proceeds from sale of investments in associates	(),_00)	14	(/_/,>_0)
Purchase of subsidiaries' shares (Note 25)	(3,796)	-	(28,428)
Payments into time deposits (Note 27)	(24,560)	(6,049)	(183,929)
Proceeds from withdrawal of time deposits (Note 27)	23,461	(0,049)	175,698
Payments for acquisition of business	(107)	754	(801)
Other	(107) (222)	(197)	(1,663)
		. ,	
Net cash (used in) provided by investing activities	(117,310)	(24,877)	(878,529)
Cash flows from financing activities:	(1.107)	(1, 1, (5))	(0.000)
Decrease in short-term debt, net (Note 25)	(1,187)	(1,165)	(8,889)
Proceeds from long-term debt (Note 25)	198,783	- (10.220)	1,488,677
Repayments of long-term debt (Note 25)	(90,118)	(10,329)	(674,890)
Repayments of lease liabilities (Note 25)	(36,026)	(33,758)	(269,797)
Payments for acquisition of interests in subsidiaries from non-controlling interests (Note 25)	-	(1,792)	-
Dividends paid (Note 20)	(2,348)	(4,696)	(17,584)
Dividends paid to non-controlling interests	(260)	(174)	(1,947)
Acquisition of treasury stock (Notes 18 and 30)	(221,997)	(1)	(1,662,525)
Proceeds from issuance of shares (Notes 18 and 30)	136,720	(1)	1,023,890
Other	(833)	(596)	
Net cash used in financing activities	. ,	· · · ·	(6,238)
	(17,266)	(52,511)	(129,304)
Effect of exchange rate changes on cash and cash equivalents	1,398	2,345	10,470
Net decrease in cash and cash equivalents	(11,115)	(9,908)	(83,240)
Cash and cash equivalents at beginning of year	94,907	104,815	710,754
Cash and cash equivalents at end of year (Note 7)	¥ 83,792	¥ 94,907	\$ 627,514

See accompanying notes to consolidated financial statements.

### 1. Nature of Operations

LOGISTEED, Ltd. (formerly, Hitachi Transport System, Ltd. changed its company name to LOGISTEED, Ltd. on April 1, 2023 (the "Company")) is a corporation established under the Companies Act of Japan and domiciled in Japan. The addresses of its registered headquarters and major business offices are disclosed on the Company's website (https://www.logisteed.com). The accompanying consolidated financial statements for the year ended March 31, 2023 comprise the Company, its subsidiaries and its interests in associates and joint ventures (the "Group"). The Group is principally engaged in the rendering of comprehensive and high-quality logistics services through domestic logistics, global logistics and other services segments.

#### 2. Basis of Presentation

#### (a) Compliance with IFRS

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). As the Company meets the requirements of a "Specified Company applying the Designated International Accounting Standards" pursuant to Article 1-2 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements (Ordinance of the Ministry of Finance No.28, 1976), the Company applies the provision of Article 93 of the Ordinance.

The consolidated financial statements were approved by Hiroaki Takagi, the Company's President and Chief Operating Officer, and Hitoshi Honda, the Company's Managing Executive Officer and Chief Financial Officer, on June 23, 2023.

#### (b) Basis of Measurement

The Group's consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments measured at fair value, financial instruments measured at fair value through profit or loss (FVTPL), financial instruments measured at fair value through other comprehensive income (FVTOCI), liabilities for written put options over non-controlling interests and assets or liabilities associated with defined benefit plans.

#### (c) Presentation Currency

The consolidated financial statements are presented in Japanese yen, the functional currency of the Company, and rounded to the nearest million yen.

#### (d) Use of Estimates and Judgments

Management of the Company has made a number of judgments, estimates and assumptions relating to the application of accounting policies and reporting of assets, liabilities, revenues and expenses in the preparation of these consolidated financial statements. However, actual results could differ from those estimates due to the nature of the estimates.

Estimates and assumptions are continually reviewed. The effect of a review of accounting estimates, if any, is recognized in the reporting period in which the estimates are reviewed and in future periods.

As for COVID-19, the Company believes it has only a limited impact on the consolidated financial statements in terms of valuation of the Group's assets as of March 31, 2023, but the carrying amount of assets or liabilities may need to be adjusted in future years if a significant change in the situation with regard to the COVID-19 pandemic further increases uncertainty.

Accounting estimates and judgments that could have a material effect on the amounts recognized in the Group's consolidated financial statements are as follows:

#### (i) Valuation of goodwill

The Group performs an impairment test for goodwill by estimating the recoverable amount every year regardless of whether there is any indication of impairment or when any indication of impairment is identified.

The impairment test compares the carrying amount and recoverable amount of a cash-generating unit, and any excess of the carrying amount of assets allocated to a cash-generating unit over the recoverable amount is recognized as impairment loss.

The recoverable amount is calculated based on certain assumptions about future cash flows, a discount rate, and a growth rate. While these assumptions are determined based on management's best estimate and judgment, the calculation result of the recoverable amount could significantly differ depending on the future business plans and economic conditions, and therefore the Group considers these estimates to be important. When the calculation result of the recoverable amount is significantly different, impairment loss may be recognized in the consolidated financial statements in future years.

Please refer to Note 13. Goodwill and Intangible Assets for the calculation method and sensitivity analysis of the recoverable amount of goodwill.

#### (ii) Lease term of right-of-use assets

The Group determines the lease term of right-of-use assets by taking into account the periods covered by an option to extend the lease during the non-cancellable period (the "Extension Option") and an option to terminate the lease (the "Termination Option"). The Extension Option and Termination Option are generally included in the lease contracts related to logistics centers and their fixtures. The lease term is determined based on certain assumptions by comprehensively taking into account the specifications of logistics centers, contractual relationship with customers and business strategies.

As the amount of initial recognition of right-of-use assets and lease liabilities, depreciation of right-of-use assets and interest expense on lease liabilities will vary depending on the estimate of the lease term, the Group considers the estimate to be important. While these assumptions are based on management's best estimate and judgment, lease liabilities will be remeasured if there is a change in the assumptions used to estimate the lease term. When lease liabilities are remeasured, the resulting adjustment is made to the carrying amount of the right-of-use asset or recognized in profit or loss if the carrying amount of the right-of-use asset is reduced to zero.

Please refer to Note 9. Leases for notes on lease terms.

#### (iii) Present value of redemption value of liabilities for written put options over non-controlling interests

The Group recognizes written put options over subsidiaries' shares granted to the holders of non-controlling interests as financial liabilities at present value of redemption value calculated by discounting future cash flows and deducts the difference between non-controlling interests from capital surplus or retained earnings, with changes subsequent to initial recognized in capital surplus or retained earnings.

The present value of redemption value of liabilities for written put options over non-controlling interests is calculated based on the assumptions about future business plans, etc. of the relevant subsidiaries. While these assumptions are determined based on management's best estimate and judgment, the calculation result of the present value of redemption value could significantly differ depending on the future business plans, etc., and therefore the Group considers such estimate to be important. When the calculation result of the present value of redemption value is significantly different, it will affect mainly capital surplus or retained earnings in the consolidated financial statements in future years.

Please refer to Note 27. Financial Instruments and Related Disclosures for the measurement method of present value of redemption value of liabilities for written put options over non-controlling interests.

#### (iv) Provision for loss by fire

On November 29, 2021, a fire broke out at a logistics center at Maishima Sales Office of Hitachi Transport System West Japan Co., Ltd., our consolidated subsidiary. Provision for loss by fire is recorded to provide for the estimated amount of potential future losses related to rental properties, including costs to dismantle and remove the buildings burned, and the payments to customers and other affected parties.

As the work is expected to take long, and the total volume and part of the disposal method of burnt residue and remnants are yet to be determined, the loss related to the work to dismantle and remove the buildings burned was estimated by making certain assumptions about the work period and the total volume and the disposal method of burnt residue and remnants. The payments to customers and other affected parties were determined based on assumptions about the extent of payments to be made by the Company in consideration of the legal expert's opinion and the current situation of discussions with the affected parties.

These assumptions were made based on the best estimates and judgment made by the management using the information available at this point. However, it is possible that the work period, and the total volume and the disposal method of burnt residue and remnants may change depending on the progress of the dismantlement and removal work, and there are uncertainties over the progress of discussions with and decisions by customers and other affected parties. If it becomes necessary to review accounting estimates and assumptions because of unforeseeable changes in assumptions caused by these uncertainties, it may have an impact on the Company's consolidated financial statements in future years, and therefore, the Group considers these estimates to be important.

Please refer to Note 16. Provisions for details of provisions for loss by fire.

Additional provisions for loss by fire were recorded in the year ended March 31, 2023 to reflect the best estimate as of March 31, 2023 in light of the new facts, etc. which were not available as of March 31, 2022.

*(e) Changes in Accounting Policies* Not applicable.

#### (f) Change in Presentation

#### Consolidated statement of financial position

"Long-term loans receivable" which was included in "Other financial assets" under "Non-current assets" for the year ended March 31, 2022 is presented separately for the year ended March 31, 2023 as the amount became material. To reflect this change in presentation, the consolidated statement of financial position as of March 31, 2022 was reclassified. As a result, in the consolidated statement of financial position as of March 31, 2022, ¥17,259 million which was presented as "Other financial assets" under "Non-current assets" was reclassified to "Long-term loans receivable" (¥71 million) and "Other financial assets" (¥17,188 million).

Also, "Deposits received" under "Current liabilities" was included in "Other financial liabilities" for the year ended March 31, 2022 but is presented separately for the year ended March 31, 2023 as the amount became material. To reflect this change in presentation, the consolidated statement of financial position as of March 31, 2022 was reclassified. As a result, in the consolidated statement of financial position as of March 31, 2022, ¥22,019 million which was presented as "Other financial liabilities" under "Current liabilities" was reclassified to "Deposits received" (¥1,520 million) and "Other financial liabilities" (¥20,499 million).

#### Consolidated statement of cash flows

"Increase (decrease) in deposits received" was included in "Changes in other assets and other liabilities" under "Cash flows from operating activities" for the year ended March 31, 2022 but is presented separately for the year ended March 31, 2023 as the amount became material. To reflect this change in presentation, the consolidated statement of cash flows for the year ended March 31, 2022 was reclassified.

As a result, in the consolidated statement of cash flows for the year ended March 31, 2022, ( $\xi$ (11,733) million) which was presented as "Changes in other assets and other liabilities" under "Cash flows from operating activities" was reclassified to "Increase (decrease) in deposits received" ( $\xi$ (242) million) and "Changes in other assets and other liabilities" ( $\xi$ (11,491) million).

Also, "Proceeds from withdrawal of time deposits" was included in "Other" under "Cash flows from investing activities" for the year ended March 31, 2022 but is presented separately for the year ended March 31, 2023 as the amount became material. To reflect this change in presentation, the consolidated statement of cash flows for the year ended March 31, 2022 was reclassified.

As a result, in the consolidated statement of cash flows for the year ended March 31, 2022, ¥757 million which was presented as "Other" under "Cash flows from investing activities" was reclassified to "Proceeds from withdrawal of time deposits" (¥954 million) and "Other" (¥(197) million).

#### (g) Accounting Standards and Interpretations Issued but Not Yet Adopted by the Group

There are no new or amended accounting standards and interpretations issued up to the date of the approval of the consolidated financial statements that have significant impacts on the consolidated financial statements.

#### 3. Summary of Significant Accounting Policies

#### (a) Basis of Consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control is obtained when the Group is exposed, or has rights to variable returns from its involvement with the investee, and the Group has the ability to affect those returns through its power over the investee.

All subsidiaries of the Company are included in the scope of consolidation from the date on which the Group acquires control until the date on which the Group loses control. In preparing the consolidated financial statements, amounts of internal transactions, unrealized profits arising from internal transactions and balances of receivables and payables between consolidated companies are eliminated.

Subsidiaries' financial statements are adjusted, if necessary, when their accounting policies differ from those of the Group.

Changes in the Group's ownership interests in subsidiaries without a loss of control are accounted for as equity transactions.

Changes in ownership interests in subsidiaries with a loss of control are accounted for by derecognizing the assets and liabilities, non-controlling interests and accumulated other comprehensive income attributable to the relevant subsidiaries.

#### (ii) Associates and joint ventures

Associates are entities over which the Group has the ability to exercise significant influence over their financial and operational policies, but which are not controlled by the Group. If the Group owns more than 20% but less than 50% of the voting rights of other entity, the Group is considered to have significant influence over the entity. In addition, even when the Group only owns less than 20% of the voting rights of an entity, if the Group is determined to have significant influence because an associate over which the Group has significant influence with more than 20% of voting rights owns more than 50% of the voting rights of such entity, such entity is included as an associate.

Joint ventures are entities jointly controlled by multiple parties, including the Company, and require unanimous agreement of all parties in deciding financial and operational policies of the entity.

Investments in associates and joint ventures are accounted for using the equity method.

The Group's consolidated financial statements include the Group's shares of profit or loss and changes in other comprehensive income (OCI) of these associates and joint ventures from the date on which the Group obtains significant influence or joint control to the date on which it loses significant influence or joint control. The financial statements of the associates and joint ventures are adjusted, if necessary, when their accounting policies differ from those of the Group.

#### (b) Business Combinations

Business combinations are accounted for using the acquisition method. Consideration is measured as the sum of the fair value of the consideration transferred at the acquisition date and non-controlling interests in the acquired company. The Company determines, on a transaction by transaction basis, whether to measure non-controlling interests in the acquired company at fair value or by the proportionate share of the fair value of net identifiable assets of the acquired company. Acquisition-related costs are expensed as incurred.

#### (c) Cash and Cash Equivalents

Cash and cash equivalents are cash on hand, demand deposits, and short-term investments that are readily convertible to cash and subject to an insignificant risk of changes in value, with original maturities of three months or less from the date of acquisition.

#### (d) Foreign Currency Translation

The consolidated financial statements of the Group are presented in Japanese yen, which is the Company's functional currency. Each company in the Group has set its own functional currency and transactions of each company are measured in the relevant functional currency.

#### (i) Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the transaction date or a rate that approximates such rate. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency using the exchange rate at the end of the reporting period. Foreign exchange gains or losses resulting from the currency translation and settlement are recognized in profit or loss, except where foreign exchange gains or losses relating to financial assets measured at FVTOCI and cash flow hedges are recognized in OCI.

#### (ii) Foreign operations

Assets and liabilities of foreign entities are translated into Japanese yen using the exchange rate at the end of the reporting period, and revenue and expense items are translated using the average exchange rates during the corresponding period. Gains or losses derived from translating foreign entities' financial statements are recognized in OCI. When a foreign entity of the Group is disposed of, cumulative foreign currency translation adjustments relating to such foreign entity are reclassified to profit or loss at the time of disposal.

#### (e) Financial Instruments

#### (i) Non-derivative financial assets

The Group initially recognizes trade receivables and other receivables on the date such receivables arise. All other financial assets are initially recognized at the transaction date on which the Group becomes a party to the agreement.

The classification and measurement model of non-derivative financial assets is summarized as follows:

#### Financial assets measured at amortized cost

Financial assets are measured at amortized cost when they meet all of the following requirements:

- The financial asset is held within a business model the objective of which is to hold the asset to collect contractual cash flows.
- The contractual terms of the financial asset provide cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially measured at fair value (including direct transaction costs). Subsequent to the initial recognition, the carrying amount of financial assets measured at amortized cost is measured using the effective interest method, less impairment losses, if necessary.

#### Impairment of financial assets measured at amortized cost

The Group performs ongoing evaluation at least on a quarterly basis on allowance for doubtful accounts for expected credit losses related to financial assets measured at amortized cost, trade receivables and other receivables, depending on whether the credit risk has significantly increased since initial recognition.

If the credit risk has significantly increased since initial recognition, allowance for doubtful accounts is measured at expected credit losses that result from all possible default events over the expected life of the financial instrument. If the credit risk has not significantly increased since initial recognition, allowance for doubtful accounts is measured at expected credit losses that result from default events that are possible within the 12 months after the reporting date. However, allowance for doubtful accounts for trade receivables, contract assets and lease receivables are always measured at lifetime expected credit losses.

Whether there has been a significant increase in credit risk is determined based on the change in the risk of default occurring, and the Group defines default as the situation where there is a serious problem in payments of contractual cash flow by a debtor and there is no reasonable expectation that all or part of the financial assets will be recovered. Whether there has been a change in the risk of default occurring is determined taking into consideration mainly external credit rating and past due information.

Expected credit losses are measured as the probability-weighted present value of the difference between all contractual cash flows related to the financial asset that are due to an entity and all the cash flows that the entity expects to receive. In the event of occurrence of one or more of the events including payment delay, extension of due date, negative evaluation by external credit research agencies and deterioration in financial position and operating results including insolvency, the financial assets are individually assessed as impaired financial assets and expected credit losses are measured based mainly on historical credit losses are measured based on the collective assessment using the provision rates adjusted for current and estimated future economic conditions depending on historical credit loss experience.

For the expected credit losses on financial assets measured at amortized cost, trade receivables, and other receivables, allowance for doubtful accounts is recorded instead of directly reducing the carrying amounts. Changes in expected credit losses are recognized in profit or loss as impairment losses and are included in selling, general and administrative expenses in the consolidated statement of profit or loss. For financial assets, after all means of collection have been exhausted and the potential for recovery is considered remote, it is determined that there are no longer any reasonable expectations of recovering all or part of the financial assets and the carrying amounts are directly written off.

#### **FVTOCI financial assets**

The Group holds certain equity instruments with the purpose of expanding its revenue base by maintaining and strengthening business relations with the investees. These equity instruments are irrevocably designated as FVTOCI financial assets at initial recognition. They are subsequently measured at fair value, and the subsequent changes in fair value are recognized in OCI. Dividends from FVTOCI financial assets are recognized in profit or loss unless they are clearly considered to be a return of the investment.

#### **FVTPL financial assets**

The Group classifies equity instruments not designated as FVTOCI financial assets and debt instruments not classified as financial assets measured at amortized cost as FVTPL financial assets at initial recognition. These instruments are subsequently measured at fair value and the subsequent changes in fair value are recognized in profit or loss.

#### **Derecognition of financial assets**

The Group derecognizes financial assets when contractual rights to cash flows from the financial assets expire or when the contractual rights to receive cash flows from the financial assets are transferred and the risks and economic rewards of owning the financial assets are substantially transferred. In transactions where the risks and economic rewards of owning the financial assets are neither substantially transferred nor retained, the Group derecognizes such financial assets when the Group does not hold control over the assets. When FVTOCI financial assets are derecognized, the amount of AOCI is directly reclassified to retained earnings and not recognized in profit or loss.

#### (ii) Non-derivative financial liabilities

The Group initially recognizes debt instruments on the date of issuance. All other financial liabilities are initially recognized at the transaction date, on which the Group becomes a party to the agreement.

The Group derecognizes financial liabilities when extinguished, such as when its contractual obligation is performed or when the liability is discharged, cancelled or expired.

The Group holds bonds, debts, trade payables and other financial liabilities as non-derivative financial liabilities. They are initially measured at fair value (less direct transaction costs), and subsequently measured at amortized cost using the effective interest method.

The Group recognizes written put options over subsidiary's shares granted to the holders of non-controlling interests as financial liabilities at present value of redemption value calculated by discounting future cash flows and deducts the difference between non-controlling interests from capital surplus or retained earnings, with changes subsequent to initial recognized in capital surplus or retained earnings.

#### (iii) Derivatives and hedge accounting

The Group uses derivative instruments including forward exchange contracts and interest rate swaps in order to hedge foreign currency exchange risks and interest rate risks. All derivatives are measured at fair value irrespective of the objective and intent of holding them.

Cash flow hedge is a hedge of a forecast transaction or the variability of cash flows to be received or paid related to a recognized asset or liability. The changes in fair value of the derivatives designated as cash flow hedges are recognized in OCI to the extent that the hedge is considered effective. This treatment continues until profit or loss is affected by the variability of future cash flows or the unrecognized firm commitment designated as a hedged item, at which point changes in fair value of the derivative are recognized in profit or loss. If non-financial assets or non-financial liabilities are also recognized as a result of a forecast transaction designated as a hedged item, the changes in fair value of the derivatives recorded in OCI are directly included in the carrying amount of the assets or liabilities when the assets or liabilities are recognized.

The Group documents the risk management policy as prescribed by IFRS 9 "Financial Instruments," which includes the objective and strategy for using derivative instruments. In addition, a formal assessment is made at the hedge's inception and subsequently on a periodic basis, as to whether the derivative used in hedging activities is effective in offsetting changes in fair values or future cash flows of the hedged items. Hedge accounting is discontinued if a hedge becomes ineffective, and the ineffective portion is immediately recorded in profit or loss.

#### (iv) Offsetting financial assets and liabilities

Financial assets and liabilities are offset and reported at net amounts in the consolidated statement of financial position only when the Group currently has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### (f) Inventories

Inventories are stated at the lower of cost or net realizable value, with changes in the carrying amount due to remeasurement of inventories recognized in cost of sales.

Cost includes purchase, processing and all other costs incurred during the process until the inventories reach their current location and state. Cost is determined generally by the moving average method for merchandise, finished goods, raw materials and supplies and by the specific identification method for work in process.

Net realizable value is calculated as the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to sell.

#### (g) Property, Plant and Equipment

Property, plant and equipment are measured by the cost model and stated at cost less accumulated depreciation and impairment losses. Acquisition cost includes direct costs of acquisition, costs of dismantling, removing and restoration of the assets. Material components that exist in items of property, plant and equipment are recorded as individual items of property, plant and equipment.

Except for non-depreciable assets, such as land, property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives:

Buildings and structures 3 to 50 years

Machinery, equipment and vehicles	2 to 20 years
Tools, furniture and fixtures	2 to 20 years

The residual value, estimated useful lives and the depreciation method of property, plant and equipment are reviewed at each fiscal year-end, and any changes are applied prospectively as a change in accounting estimate.

#### (h) Goodwill and Other Intangible Assets

#### (i) Goodwill

Goodwill is recognized as the amount of consideration transferred that is measured at fair value at the acquisition date, including the amount of all non-controlling interests of the acquired entity, in excess of the net amount of identifiable assets acquired and liabilities assumed at the acquisition date. Goodwill is stated at cost less any accumulated impairment losses. Goodwill is not amortized but tested for impairment annually or whenever there is an indication of impairment, and impairment losses are recorded, if necessary. Impairment losses relating to goodwill are not reversed.

#### (ii) Intangible assets

Intangible assets are measured by the cost model and stated at cost less accumulated amortization and impairment losses. Individually acquired intangible assets are measured at cost at initial recognition, and costs of intangible assets acquired in business combinations are measured at fair value at the acquisition date. Costs of internally generated intangible assets are fully expensed when incurred, except for those that meet the capitalization requirements.

Intangible assets with finite useful lives are amortized using the straight-line method over the following estimated useful lives:

Software	2 to 5 years
Customer-related intangible assets	12 to 20 years

The residual value, estimated useful lives and the amortization method of intangible assets are reviewed at each fiscal year-end, and any changes are applied prospectively as a change in accounting estimate.

#### (i) Leases

The Group assesses whether a contract is, or contains, a lease at inception of the contract. We deem that a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts that are or contain a lease, each lease component in the contract is accounted for separately from non-lease components.

Lease term is determined taking into account the periods covered by the Extension Option (when the Group is reasonably certain to exercise the option) or by the Termination Option (when the Group is reasonably certain not to exercise the option).

(Lease as a lessee) Right-of-use assets and lease liabilities are recognized at the commencement date. The cost of right-of-use assets comprises:

- The amount of the initial measurement of lease liability
- · Lease payments made at or before the commencement of the lease less any lease incentives received
- Initial direct costs incurred by the lessee
- Estimated cost to be incurred by the lessee in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying assets to the condition required by the terms and conditions of the lease

Right-of-use assets are depreciated using the straight-line method over the shorter of the useful life of the right-of-use asset or the lease term, unless the lease transfers ownership of the underlying asset to the lessee by the end of the lease term or the cost of the right-of-use asset reflects that the lessee will exercise a purchase option. The estimated useful life of the right-of-use asset is determined in the same way as property, plant and equipment and ranges from two to 31 years.

Lease payments are apportioned between the financial expense and the repayment of the outstanding lease liabilities, and the finance charge is calculated so as to produce a constant periodic rate of interest on the remaining balance of lease liability.

Lease payments of short-term leases with a lease term of 12 months or less are recognized as expenses using the straightline method over the lease term.

#### (Lease as a lessor)

A lease as a lessor is classified as finance lease if it transfers substantially all of the risks and rewards incidental to ownership of an underlying asset to the lessee. All other leases are classified as operating leases.

For finance leases, net investment in the lease at the inception of the lease is recognized as lease receivables. Lease income is apportioned between the financial income and the collection of the outstanding lease receivables, and the financial income is calculated so as to produce a constant periodic rate of interest on the outstanding net investment in the lease.

Operating lease income is recognized as revenue using the straight-line method over the lease term.

#### (j) Impairment of Non-Financial Assets

For non-financial assets excluding inventories, deferred tax assets and net defined benefit assets, the Group reviews the presence of an indication of impairment in each reporting period. When there is an indication of impairment, the recoverable amount of the asset is estimated. Irrespective of any indications of impairment, the Group annually estimates the recoverable amounts of goodwill and intangible assets with indefinite useful lives or that are not yet available for use.

In performing impairment testing, individual assets are grouped into the smallest identifiable group of assets that generates cash flows independently from each other.

The recoverable amount is measured as the higher of the value in use or the fair value less costs to sell. Value in use is calculated by discounting the estimated future cash flows using a discount rate which reflects the time value of money and risks specific to the asset. If the carrying amount of the asset or asset allocated to a cash-generating unit (CGU) exceeds its recoverable amount, the excess is recognized as an impairment loss.

Impairment losses relating to goodwill are not reversed. For other assets, the Group determines whether there is an indication that impairment losses previously recognized may no longer exist or have decreased. If there is an indication of reversal of impairment losses, and the estimated recoverable amount for the asset or the CGU exceeds the carrying amount, the previously recognized impairment loss is reversed to the extent of the carrying amount that would have been recorded, net of depreciation or amortization, if the impairment had not been recognized.

#### (k) Retirement and Severance Benefits

The Company and its certain consolidated subsidiaries have defined benefit pension plans and severance lump-sum payment plans to provide retirement and severance benefits to employees. The present value of defined benefit obligations and retirement benefit costs are calculated by the projected unit credit method.

Differences in remeasurement of the net amount of defined benefit asset or liability are fully recognized in OCI in the year in which they are incurred and are not subsequently reclassified into profit or loss. Any prior service cost is recognized immediately in profit or loss.

The net amount of defined benefit asset or liability is calculated as the present value of defined benefit obligations less the fair value of plan assets, and recognized as assets or liabilities in the consolidated statement of financial position.

Certain consolidated subsidiaries have defined contribution pension plans. A defined contribution pension plan is a retirement benefit plan in which the employer makes a certain amount of contributions to third party entities and does not have legal or constructive obligations for any payment beyond the contributions. Contributions made to defined contribution pension plans are expensed in the period when the employees rendered their services.

#### (1) Provisions

The Group recognizes provisions when it has a present obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and the amount of obligation can be reliably estimated.

In case that the time value of money is material, the amount of a provision is measured by discounting estimated future cash flows using a pretax discount rate reflecting the time value of money and risks specific to the obligation. Unwinding of the discount over time is recognized as financial expenses.

#### (m) Equity

#### (i) Common stock and capital surplus

For shares issued by the Company, the issue price is recorded in common stock and capital surplus, and expenses incurred in direct relation to the issuance are deducted from capital surplus.

#### (ii) Treasury stock

When treasury stock is acquired, the acquisition cost is recognized as a deduction from equity. When treasury stock is sold or disposed of, the difference between the carrying amount and consideration at the time of sale or disposal is recognized in capital surplus or retained earnings.

# (n) Revenue Recognition

The Group recognizes revenue in accordance with the following five-step approach.

- Step 1: Identify the contract with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the Company satisfies a performance obligation

The Group offers comprehensive logistics services to meet its customers' needs, and with respect to contracts with customers, it recognizes that the characteristics inherent in the contract exist and that the economic substance is reflected in the contract, as well as identify goods or services to be transferred to customers under the contract and identify performance obligations to be accounted for individually.

The transaction price is calculated as the amount of consideration to which the Company expects to be entitled in exchange for transferring goods or services promised to customers. The contracts with customers do not include significant financing components.

The Group does not have contracts that require allocation of the transaction price to each performance obligation. However, in the event the Group enters into such contracts in future, revenue is recognized by allocating goods or services underlying each performance obligation in proportion to the relative stand-alone selling price.

Provided that a performance obligation meets the requirements, revenue is recognized when or as the control of underlying goods or services is transferred to the customer.

#### (o) Income Taxes

Income taxes consist of current tax expenses and deferred tax expenses which are changes in deferred tax assets and liabilities. They are recognized in profit or loss, except for items recognized directly in equity or OCI and items arising from business combinations.

Current tax expenses are measured at the amount which is expected to be paid to or recovered from the taxation authorities using the tax rates and tax laws that are enacted or substantially enacted at the reporting date.

Deferred tax assets and liabilities are recognized on temporary differences between the carrying amount and the tax base of assets and liabilities on the reporting date. Deferred tax assets and liabilities are not recognized for future taxable temporary differences arising from initial recognition of goodwill, temporary differences arising from the initial recognition of an asset or liability in a transaction other than a business combination which at the time of transaction affects neither accounting nor taxable profit or loss, and future taxable temporary differences arising from investments in subsidiaries and associates where the Group is able to control the timing of reversal of the temporary difference while

it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in profit or loss and OCI in the period that includes the enactment date.

A deferred tax asset is recognized to the extent that it is probable that future taxable income will be available against which unused tax losses, unused tax credits and future deductible temporary differences can be utilized. Deferred tax assets are reviewed at the end of each fiscal year and reduced to the extent that it is no longer probable that the tax benefits will be realized.

Deferred tax assets and liabilities are offset when the Group has a legally enforceable right to set off the deferred tax assets and liabilities and income taxes are levied by the same taxation authority on the same taxable entity, or income taxes are levied on different taxable entities but these entities intend to settle the deferred tax assets and liabilities on a net basis or these deferred tax assets and liabilities will be realized simultaneously.

In accordance with IAS 12 "Income Taxes" amended before the date of the approval of the consolidated financial statements, the Company applied the exception regarding recognition and information disclosure to deferred tax assets and liabilities related to income taxes arising from the tax laws enacted or substantially enacted to introduce the OECD pillar two model rules.

#### (p) Earnings per Share

Basic earnings per share (EPS) for net income attributable to stockholders of the parent company is calculated by dividing net income attributable to stockholders of the parent company by the weighted average number of ordinary shares outstanding adjusted for treasury stock during the period. Diluted EPS for net income attributable to stockholders of the parent company is not calculated as there are no potential dilutive shares.

#### (q) Government Grants

Government grants are recognized at fair value when the Group meets all requirements incidental to government grants and there is reasonable assurance that the Group will receive the government grants. Government grants for the acquisition of assets are recognized as deferred revenue and regularly recognized in profit or loss over the useful lives of the relevant assets.

#### (r) Stock compensation

The Company has a performance-linked stock compensation plan as an equity-settled stock compensation plan for its executive officers. For the performance-linked stock compensation plan, the services received are measured at the fair value of the Company's stock on the date of grant and recognized as expenses over the vesting period from the date of grant, with a corresponding increase recognized in retained earnings. The performance-linked stock compensation plan was abolished during the year ended March 31, 2023.

#### 4. Basis of Translation of the Consolidated Financial Statements

The accompanying consolidated financial statements are expressed in Japanese yen and, solely for the convenience of the reader, have been translated into United States dollars at the rate of \$133.53 = U.S.\$1.00, the approximate exchange rate prevailing at the Tokyo Foreign Exchange Market as of March 31, 2023. This translation should not be construed as a representation that the amounts shown have been or could be converted into U.S. dollars at such a rate.

#### 5. Segment Information

#### (a) Reportable Segments

The business segments of the Group are business units for which the Group is able to obtain separate financial information and for which operating performance is evaluated regularly by the Executive Committee of the Company, the highest decisionmaking authority, to decide the allocation of management resources and assess performance.

The Company's operations are divided into domestic logistics business, global logistics business and other service businesses. Consolidated subsidiaries conduct their businesses as autonomous business units and their operations are periodically reviewed by the Executive Committee of the Company. Each subsidiary develops comprehensive strategies and conducts business activities.

Consequently, business segments of the Group consist of the Company's businesses mentioned above and other services provided by the consolidated subsidiaries. The Group's reportable segments have been designated as domestic logistics and global logistics in order to provide appropriate information about the business activities and the business environment, by combining a number of business segments that are similar in terms of economic and service characteristics.

For domestic logistics, the Group provides comprehensive logistics services that include establishment of logistics systems, information control, inventory control, orders control, processing for distribution, distribution center operation, factory logistics, and transportation and delivery. For global logistics, the Group provides comprehensive logistics services that include customs clearance, and international intermodal transportation by land, sea and air.

The accounting policies of the reported business segments are substantially consistent with those of the Group described in Note 3. "Summary of Significant Accounting Policies." Profit (loss) in reportable segments is based on adjusted operating income. Intersegment transactions are those that take place between companies and are based on market prices. The Executive Committee of the Company does not use the information on assets and liabilities allocated to business segments.

		Million	s of yen				
	Re	portable segme	ent	Other		Adjustments	Amount recorded in the
For the year ended March 31, 2023	Domestic logistics	Global logistics	Subtotal	services (Note 1)	Total	and eliminations (Note 2)	consolidated financial statements
Revenues							
Revenues from outside customers	¥423,972	¥375,894	¥799,866	¥14,444	¥814,310	¥-	¥814,310
Revenues from intersegment	_	_	_	20,829	20,829	(20,829)	_
transactions or transfers				,			
Total	¥423,972	¥375,894	¥799,866	¥35,273	¥835,139	¥(20,829)	¥814,310
Segment profit	¥23,009	¥21,092	¥44,101	¥1,739	¥45,840	¥ -	¥45,840
Other income							11,287
Other expenses							(12,991)
Financial income							643
Financial expenses							(298)
Share of profits of investments accounted for using the equity method							811
Interest income							1,046
Interest expenses							(6,370)
Income before income taxes							¥39,968
Other items							
Depreciation and amortization	¥36,362	¥16,256	¥52,618	¥4,068	¥56,686	¥ -	¥56,686
Impairment losses	¥ 384	¥10	¥394	¥ -	¥394	¥ -	¥394

Notes: 1. "Other services" includes information system development and sale and maintenance of motor vehicles, which are excluded from the reportable segments.

2. Company-wide expenses which do not belong to any business segments such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

		Million	s of yen				
	Rej	portable segme	ent	Other		Adjustments	Amount recorded in the
For the year ended March 31, 2022	Domestic logistics	Global logistics	Subtotal	services (Note 1)	Total	and eliminations (Note 2)	consolidated financial statements
Revenues							
Revenues from outside customers	¥417,162	¥313,494	¥730,656	¥12,956	¥743,612	¥-	¥743,612
Revenues from intersegment transactions or transfers	-	-	-	17,215	17,215	(17,215)	-
Total	¥417,162	¥313,494	¥730,656	¥30,171	¥760,827	¥(17,215)	¥743,612
Segment profit	¥23,678	¥13,642	¥37,320	¥1,376	¥38,696	¥ -	¥38,696
Other income							2,071
Other expenses							(10,029)
Financial income							76
Financial expenses							(1,888)
Share of profits of investments accounted for using the equity method							491
Interest income							1,299
Interest expenses							(6,085)
Income before income taxes							¥24,631
Other items							
Depreciation and amortization	¥34,431	¥12,896	¥47,327	¥3,501	¥50,828	¥ -	¥50,828
Impairment losses	¥ -	¥4	¥4	¥ -	¥4	¥ -	¥4

Notes: 1. "Other services" includes information system development and sale and maintenance of motor vehicles, which are excluded from the reportable segments.

2. Company-wide expenses which do not belong to any business segments such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

		Thousands of	of U.S. dollars				
	Re	portable segm	ent	Other		Adjustments	Amount recorded in the
For the year ended March 31, 2023	Domestic logistics	Global logistics	Subtotal	services (Note 1)	Total	and eliminations (Note 2)	consolidated financial statements
Revenues							
Revenues from outside customers	\$3,175,107	\$2,815,053	\$5,990,160	\$108,170	\$6,098,330	\$ -	\$6,098,330
Revenues from intersegment transactions or transfers	-	-	-	155,987	155,987	(155,987)	-
Total	\$3,175,107	\$2,815,053	\$5,990,160	\$264,158	\$6,254,317	\$ (155,987)	\$6,098,330
Segment profit	\$172,313	\$157,957	\$330,270	\$13,023	\$343,294	\$ -	\$343,294
Other income							84,528
Other expenses							(97,289)
Financial income							4,815
Financial expenses							(2,232)
Share of profits of investments accounted for using the equity method							6,074
Interest income							7,833
Interest expenses							(47,705)
Income before income taxes						-	\$299,319
Other items							
Depreciation and amortization	\$272,313	\$121,740	\$394,054	\$30,465	\$424,519	\$ -	\$424,519
Impairment losses	\$2,876	\$75	\$2,951	\$ -	\$2,951	\$ -	\$2,951

Notes: 1. "Other services" includes information system development, sale and maintenance of motor vehicles, which are excluded from the reportable segments.

2. Company-wide expenses which do not belong to any business segments such as corporate general and administrative expenses incurred in the parent company are allocated to each business segment in accordance with a rational basis.

#### (b) Geographic Information

The following table shows revenues attributed to geographic areas based on the location of the customers for the years ended March 31, 2023 and 2022.

	Million	Millions of yen	
	2023	2022	2023
Japan	¥494,503	¥482,354	\$3,703,310
Europe	113,554	84,197	850,401
China	44,222	43,314	331,177
Asia	62,602	55,125	468,823
North America	87,409	66,017	654,602
Other areas	12,020	12,605	90,017
Overseas revenues subtotal	319,807	261,258	2,395,020
Total consolidated revenues	¥814,310	¥743,612	\$6,098,330

The following table shows the balances of non-current assets for each geographic area as of March 31, 2023 and 2022.

	Million	s of yen	Thousands of U.S. dollars
	As of March	As of March	As of March
	31, 2023	31, 2022	31, 2023
Japan	¥421,939	¥420,290	\$3,159,882
Europe	45,794	34,013	342,949
Asia	20,861	16,424	156,227
North America	26,490	20,377	198,382
Other areas	9,286	9,286	69,542
Total	¥524,370	¥500,390	\$3,926,983

Non-current assets are classified based on the location of the assets and exclude financial instruments, deferred tax assets and net defined benefit assets.

#### (c) Significant Customer Information

The customer group that accounted for more than 10% of the Group's revenues for the year ended March 31, 2022 was the Hitachi Group, and revenues from the Hitachi Group amounted to \$83,661 million (all segments). The disclosure for the year ended March 31, 2023 is omitted as there were no customer groups that accounted for more than 10% of the Group's revenues in the consolidated statement of profit or loss.

#### 6. Business Combinations

There were no significant business combinations for the years ended March 31, 2023 and 2022.

#### 7. Cash and Cash Equivalents

The components of cash and cash equivalents are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Cash and cash equivalents	¥84,203	¥95,606	\$630,592
Time deposits with maturities of over 3 months	(411)	(699)	(3,078)
Cash and cash equivalents in the consolidated statement of financial position	¥83,792	¥94,907	\$627,514

The balances of "Cash and cash equivalents" in the consolidated statement of financial position as of March 31, 2023 and 2022 are consistent with the balances of "Cash and cash equivalents" in the consolidated statement of cash flows.

# 8. Trade Receivables and Contract Assets

The components of trade receivables and contract assets are as follows:

	Millions	of yen	Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Notes receivable and electronically recorded monetary claims	¥5,471	¥5,606	\$40,972
Accounts receivable	124,667	123,822	933,625
Contract assets	740	811	5,542
Lease receivables	2,544	3,147	19,052
Allowance for doubtful accounts	(1,386)	(1,524)	(10,380)
Total	¥132,036	¥131,862	\$988,812

Information on credit risk management is provided in Note 27. Financial Instruments and Related Disclosures. Information on lease receivables that are expected to be collected over one year after the reporting period is provided in Note 9. Leases.

#### 9. Leases

#### (a) Lessee

The Company and its certain consolidated subsidiaries lease buildings and structures and machinery, equipment and vehicles. Amortization of right-of-use assets is included in depreciation expenses.

#### (i) Lease expenses

	Million	Millions of yen	
	2023	2022	2023
Depreciation of right-of-use assets			
Buildings and structures	¥32,152	¥28,984	\$240,785
Machinery, equipment and vehicles	3,446	3,160	25,807
Tools, furniture and fixtures	1,452	1,552	10,874
Other	570	637	4,269
Total	37,620	34,333	281,734
Finance charge on lease liabilities	¥4,967	¥4,978	\$37,198
Expenses related to short-term leases	¥7,677	¥7,328	\$57,493
Gain or loss arising from sale and leaseback transactions	¥6,303	¥-	\$47,203

## (ii) Carrying amount of right-of-use assets

	Millions of yen		Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Right-of-use assets			
Buildings and structures	¥267,633	¥259,151	\$2,004,291
Machinery, equipment and vehicles	11,939	12,869	89,411
Tools, furniture and fixtures	3,439	4,088	25,755
Other	4,647	5,157	34,801
Total	¥287,658	¥281,265	\$2,154,257

Right-of-use assets increased ¥35,398 million (\$265,094 thousand) and ¥17,024 million during the years ended March 31, 2023 and 2022, respectively.

#### (iii) Extension and termination option

Certain lease contracts include an extension option and a termination option. Judgement must be applied in assessing whether the Group is reasonably certain to exercise an extension option or not to exercise a termination option. Accordingly, the Group considers all relevant factors that will create economic incentives for the Group to exercise the extension option or not to exercise the termination option.

The Group reassesses the lease term upon the occurrence of a significant event or a significant change in circumstances that is within the control of the Group, such as a business decision that directly affects whether or not to exercise the options.

Extension options or termination options are usually included in the Group's lease contracts related to logistics centers and their structures. When the Group is reasonably certain to exercise the extension option of the contract for a logistics center based on the comprehensive consideration of the specifications of the logistics center, contractual relationship with customers and business strategies, the extension period is included in the lease term of such contract up to the useful life of the logistics center.

The period covered by a termination option is included in the lease term only when the Group is reasonably certain not to exercise the option.

#### (iv) Residual value guarantees

Residual value guarantees are generally included in lease contracts for vehicles and guarantee the residual value of certain vehicles used in the transportation business.

#### (v) Lease contracts not yet commenced but to which the lessee is committed

The future cash outflows to which the Group is potentially exposed because of lease contracts not yet commenced but to which the Group is committed as of March 31, 2023 and 2022 are ¥35,549 million (\$266,225 thousand) and ¥21,721 million, respectively.

Please refer to Note 27. Financial Instruments and Related Disclosures for the maturity analysis of lease liabilities.

# (b) Lessor

Certain consolidated subsidiaries of the Company lease buildings and structures and machinery, equipment and vehicles, etc. under finance leases or operating leases.

### (i) Finance lease

The maturity analysis of undiscounted lease payments receivable related to finance lease contracts is as follows:

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Within one year	¥1,496	¥1,761	\$11,203
Over one year through two years	862	1,361	6,455
Over two years through three years	506	661	3,789
Over three years through four years	323	298	2,419
Over four years through five years	142	135	1,063
Over five years	11	4	82
Total	¥3,340	¥4,220	\$25,013
Unearned financial income	¥(197)	¥(255)	\$(1,475)
Net investment in the lease	¥3,143	¥3,965	\$23,538

# (ii) Operating lease

The maturity analysis of undiscounted lease payments related to operating lease contracts is as follows:

	Million	Millions of yen	
	March 31, 2023	March 31, 2022	March 31, 2023
Within one year	¥761	¥828	\$5,699
Over one year through two years	558	452	4,179
Over two years through three years	328	377	2,456
Over three years through four years	231	174	1,730
Over four years through five years	122	124	914
Over five years	67	-	502
Total	<b>¥2,06</b> 7	¥1,955	\$15,480

# 10. Inventories

The components of inventories are as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2023	March 31, 2022	March 31, 2023
Merchandise and finished goods	¥582	¥653	\$4,359
Work in process	22	20	165
Raw materials and supplies	725	690	5,429
Total	¥1,329	¥1,363	\$9,953

# **11. Investments Accounted for Using the Equity Method**

The carrying amount of the Group's ownership interests in associates and joint ventures accounted for using the equity method that are not individually material is as follows:

	Millions	Thousands of U.S. dollars	
	March 31, 2023	March 31, 2022	March 31, 2023
Investments in associates	¥7,276	¥6,723	\$54,490
Investments in joint ventures	43	39	322
Carrying amount of the Group's ownership interests	¥7,319	¥6,762	\$54,812

Financial information on associates and joint ventures accounted for using the equity method that are not individually material is as follows. These amounts represent the Group's share of ownership interests.

	Million	Thousands of U.S. dollars	
	2023	2022	2023
Financial information on associates			
Net income	¥807	¥487	\$6,044
OCI	63	117	472
Total comprehensive income	¥870	¥604	\$6,515
Financial information on joint ventures			
Net income	¥4	¥4	\$30
Total comprehensive income	¥4	¥4	\$30
Total			
Net income	¥811	¥491	\$6,074
OCI	63	117	472
Total comprehensive income	¥874	¥608	\$6,545

The share of losses of associates and joint ventures accounted for using the equity method not recognized as the Group has discontinued recognition of its share of losses is as follows:

	Millions	Millions of yen		
	March 31, 2023	March 31, 2022	March 31, 2023	
Unrecognized share of losses of associates and joint ventures (current period)	¥44	¥178	\$330	
Unrecognized share of losses of associates and joint ventures (cumulative total)	290	246	2,172	

# 12. Property, Plant and Equipment

The following tables show changes in net carrying amount, gross carrying amount and accumulated depreciation and impairment losses of property, plant and equipment.

	Millions of yen							
Net carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Construction in progress	Total		
April 1, 2021	¥67,010	¥30,855	¥5,182	¥54,524	¥2,410	¥159,981		
Additions	1,996	6,945	2,000	-	6,803	17,744		
Sales or disposals	(127)	(466)	(104)	(248)	(7)	(952)		
Depreciation	(5,073)	(5,122)	(1,226)	-	-	(11,421)		
Impairment losses (Note)	(50)	(18)	(7)	-	-	(75)		
Transfers from construction in progress	2,890	3,081	65	-	(6,036)	-		
Foreign currency translation adjustments	1,372	1,444	238	243	159	3,456		
Other	147	308	130	(33)	5	557		
March 31, 2022	¥68,165	¥37,027	¥6,278	¥54,486	¥3,334	¥169,290		
Additions	4,431	14,923	2,740	1,734	4,577	28,405		
Sales or disposals	(174)	(875)	(185)	(2,189)	(27)	(3,450)		
Depreciation	(5,401)	(6,354)	(1,620)	-	-	(13,375)		
Impairment losses	(370)	(9)	(6)	-	-	(385)		
Transfers from construction in progress	207	4,187	118	1,352	(5,864)	-		
Foreign currency translation adjustments	653	1,693	212	22	57	2,637		
Other	232	30	(36)	110	18	354		
March 31, 2023	¥67,743	¥50,622	¥7,501	¥55,515	¥2,095	¥183,476		

	Thousands of U.S. dollars					
Net carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Construction in progress	Total
March 31, 2022	\$510,485	\$277,293	\$47,016	\$408,043	\$24,968	\$1,267,805
Additions	33,184	111,758	20,520	12,986	34,277	212,724
Sales or disposals	(1,303)	(6,553)	(1,385)	(16,393)	(202)	(25,837)
Depreciation	(40,448)	(47,585)	(12,132)	-	-	(100,165)
Impairment losses	(2,771)	(67)	(45)	-	-	(2,883)
Transfers from construction in progress	1,550	31,356	884	10,125	(43,915)	-
Foreign currency translation adjustments	4,890	12,679	1,588	165	427	19,748
Other	1,737	225	(270)	824	135	2,651
March 31, 2023	\$507,324	\$379,106	\$56,175	\$415,749	\$15,689	\$1,374,043

Note: ¥(71) million of impairment losses for the year ended March 31, 2022 is included in "Loss by fire" in Note 22. Other Income and Expenses (b) Other Expenses.

			Millions	of yen		
Gross carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Construction in progress	Total
April 1, 2021	¥160,411	¥68,431	¥15,762	¥54,630	¥2,410	¥301,644
March 31, 2022	166,915	76,987	17,745	54,486	3,334	319,467
March 31, 2023	¥172,403	¥95,525	¥19,869	¥55,515	¥2,095	¥345,407
			Thousands of U	J.S. dollars		
Gross carrying amount	Buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Land	Construction in progress	Total
March 31, 2023	\$1,291,118	\$715,382	\$148,798	\$415,749	\$15,689	\$2,586,737
			Millions	ofvor		
	Buildings	Machinery,	Tools.	of yell		
Accumulated depreciation and impairment losses	and structures	equipment and vehicles	furniture and fixtures	Land	Construction in progress	Total
April 1, 2021	¥(93,401)	¥(37,576)	¥(10,580)	¥(106)	¥ -	¥(141,663)
March 31, 2022	(98,750)	(39,960)	(11,467)	-	-	(150,177)
March 31, 2022 March 31, 2023	(98,750) <b>¥(104,660)</b>	(39,960) <b>¥(44,903)</b>	(11,467) <b>¥(12,368)</b>	- ¥ -	- ¥ -	(150,177) <b>¥(161,931</b> )
,	( ) )	( ) )	( ) )	¥ -		( ) ,
,	( ) )	( ) )	¥(12,368)	¥ -		( ) ,

Depreciation recognized for the years ended March 31, 2023 and 2022 is included in "Cost of sales" and "Selling, general and administrative expenses" in the consolidated statement of profit or loss.

Impairment losses recognized for the years ended March 31, 2023 and 2022 are included in "Other expenses" in the consolidated statement of profit or loss.

Expenditures related to items of property, plant and equipment under construction are included in construction in progress in the above tables.

The amounts of additions to property, plant and equipment that have been committed but not executed as of March 31, 2023 and 2022 are  $\pm 10,810$  million (\$80,956 thousand) and  $\pm 1,067$  million, respectively.

# 13. Goodwill and Intangible Assets

#### (a) Changes

The following tables show changes in net carrying amount, gross carrying amount, and accumulated amortization and impairment losses of goodwill and intangible assets.

	Millions of yen							
	Intangible assets							
Net carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total			
April 1, 2021	¥25,228	¥14,023	¥6,397	¥3,404	¥23,824			
Internal developments	-	-	2,630	-	2,630			
Purchases	-	-	1,699	3	1,702			
Amortization	-	(2,087)	(2,074)	(165)	(4,326)			
Impairment losses	-	-	(1)	-	(1)			
Disposals	-	-	(101)	(13)	(114)			
Foreign currency translation adjustments	653	185	12	205	402			
Other	-	(25)	(9)	(2,813)	(2,847)			
March 31, 2022	¥25,881	¥12,096	¥8,553	¥621	¥21,270			
Internal developments	-	-	3,091	-	3,091			
Purchases	-	-	1,156	-	1,156			
Amortization	-	(2,114)	(2,676)	(82)	(4,872)			
Impairment losses	-	-	(3)	-	(3)			
Disposals	-	-	(187)	(5)	(192)			
Foreign currency translation adjustments	648	213	12	33	258			
Acquisition through business combination	3,581	-	-	-	-			
Other	10	(33)	31	89	87			
March 31, 2023	¥30,120	¥10,162	<b>¥9,97</b> 7	¥656	¥20,795			

	Thousands of U.S. dollars						
			Intangible	le assets			
Net carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total		
March 31, 2022	\$193,822	\$90,586	\$64,053	\$4,651	\$159,290		
Internal developments	-	-	23,148	-	23,148		
Purchases	-	-	8,657	-	8,657		
Amortization	-	(15,832)	(20,040)	(614)	(36,486)		
Impairment losses	-	-	(22)	-	(22)		
Disposals	-	-	(1,400)	(37)	(1,438)		
Foreign currency translation adjustments	4,853	1,595	90	247	1,932		
Acquisition through business combination	26,818	-	-	-	-		
Other	75	(247)	232	667	652		
March 31, 2023	\$225,567	\$76,103	\$74,717	\$4,913	\$155,733		

	Millions of yen					
			Intangible	assets		
Gross carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total	
April 1, 2021	¥35,058	¥41,693	¥23,062	¥4,397	¥69,152	
March 31, 2022	36,190	42,148	26,921	713	69,782	
March 31, 2023	¥40,791	¥42,699	¥30,219	¥873	¥73,791	

		Thou	sands of U.S. dollar	`S	
			Intangible	assets	
Gross carrying amount	Goodwill	Customer- related intangible assets	Software	Other	Total
March 31, 2023	\$305,482	\$319,771	\$226,309	\$6,538	\$552,617

	Millions of yen					
- Accumulated amortization and impairment losses			Intangible	assets		
	Goodwill	Customer- related intangible assets	Software	Other	Total	
April 1, 2021	¥(9,830)	¥(27,670)	¥(16,665)	¥(993)	¥(45,328)	
March 31, 2022	(10,309)	(30,052)	(18,368)	(92)	(48,512)	
March 31, 2023	¥(10,671)	¥(32,537)	¥(20,242)	¥(217)	¥(52,996)	

		Tho	usands of U.S. dolla	ars	
			Intangible	assets	
Accumulated amortization and impairment losses	Goodwill	Customer- related intangible assets	Software	Other	Total
March 31, 2023	\$(79,915)	\$(243,668)	\$(151,591)	\$(1,625)	\$(396,885)

The net carrying amount of assets under finance lease as of March 31, 2023 and 2022 is ¥11 million (\$82 thousand) and ¥15 million, respectively, and included in software.

Amortization expenses recognized for the years ended March 31, 2023 and 2022 are included in "Cost of sales" and "Selling, general and administrative expenses" in the consolidated statement of profit or loss.

Impairment losses recognized for the years ended March 31, 2023 and 2022 are included in "Other expenses" in the consolidated statement of profit or loss. There are no reversals of impairment losses for the years ended March 31, 2023 and 2022.

The net carrying amount of internally generated intangible assets as of March 31, 2023 and 2022 amounted to ¥6,715 million (\$50,288 thousand) and ¥5,354 million, respectively, and is included in software.

Research and development expenses recognized for the years ended March 31, 2023 and 2022 are ¥412 million (\$3,085 thousand) and ¥448 million, respectively, and included in "Selling, general and administrative expenses" in the consolidated statement of profit or loss.

#### (b) Impairment Test on Goodwill

As a general rule, the Group considers a CGU to be a business unit that is managed for internal reporting purposes. The recoverable amount per CGU is calculated based on value in use. Value in use is mainly calculated by the estimated future cash flows based on business plans approved by management, discounted at the discount rate which is derived from the weighted average cost of capital. The business plan used is based on external information, reflects historical experiences, and generally covers a maximum of five years. Estimated future cash flows beyond the period covered by the business plan are calculated using the estimated growth rate not exceeding the long-tern average growth rate of the market to which the CGU belongs.

Significant goodwill of the Group is as follows:

	Millions	s of yen	Thousands of U.S. dollars		
Group of CGUs	As of March 31, 2023	As of March 31, 2022	As of March 31, 2023	Growth rate	Discount rate
VANTEC CORPORATION, Domestic logistics operations	¥6,140	¥6,140	\$45,982	1.0%	5.3%
VANTEC HTS FORWARDING, LTD.	¥5,065	¥5,065	\$37,932	1.0%	10.4%
Mars Lojistik Grup Anonim Sirketi	¥4,485	¥4,207	\$33,588	2.0%	11.6%

For VANTEC HTS FORWARDING, LTD., the significant assumptions used in estimating the value in use are the estimated future cash flows based on the business plan, the terminal growth rate and the discount rate. Also, the business plan is affected mainly by the number of orders, handling volume and market growth rates. Especially, the number of orders and handling volume are affected mainly by changes in customers' supply chains such as demand for product portfolio, procurement methods, and manufacturing sites of major customers. VANTEC HTS FORWARDING, LTD. did not recognize impairment losses as the total discounted future cash flows to be generated from this group of CGUs exceeded the carrying amount but may recognize impairment loss if the discount rate, which is a major assumption used for the impairment test, rises by 0.7%.

For other material goodwill, since the recoverable amount of the groups of CGUs sufficiently exceeds the carrying amount, the Group considers that it is unlikely that the recoverable amount of the group of CGUs would fall below the carrying amount even if major assumptions change within a reasonable range.

# 14. Deferred Taxes and Income Taxes

The components of income taxes recognized in the consolidated statement of profit or loss and deferred taxes recognized in the consolidated statement of comprehensive income are as follows:

	Millions	s of yen	Thousands of U.S. dollars	
	2023	2022	2023	
Income taxes				
Current tax expense	¥13,614	¥11,434	\$101,955	
Deferred tax expense				
Temporary differences originated and reversed	(2,541)	(2,592)	(19,029)	
Changes in realizability of deferred tax assets	1,485	1,167	11,121	
Total deferred tax expense	(1,056)	(1,425)	(7,908)	
Total	¥12,558	¥10,009	\$94,046	
Deferred taxes recognized in OCI				
Net changes in financial assets measured at fair value through OCI	16	¥(358)	120	
Remeasurements of defined benefit plans	755	16	5,654	
Foreign currency translation adjustments	8	-	60	
Net changes in cash flow hedges	(4)	2	(30)	
Total	¥775	¥(340)	\$5,804	

The Company and its domestic subsidiaries are principally subject to national corporate tax, inhabitant tax and business tax, and the combined statutory income tax rate calculated based on them for the years ended March 31, 2023 and 2022 is 30.6%. Overseas subsidiaries of the Company are subject to corporate taxes and other taxes in their locations.

The Company and its certain domestic subsidiaries have applied the group tax sharing system.

As the Company and its certain domestic subsidiaries will transition from the group tax sharing system to the non-consolidated taxation system from the year ending March 31, 2024, they apply accounting treatments for the year ended March 31, 2023 assuming the application of the non-consolidated taxation system.

Reconciliations between the combined statutory income tax rate and the average effective income tax rate for the years ended March 31, 2023 and 2022 are as follows:

	2023	2022
Combined statutory income tax rate	30.6%	30.6%
Non-deductible expenses for tax purposes	2.6	3.3
Changes in realizability of deferred tax assets	3.7	4.7
Differences in tax rates applied to overseas subsidiaries	(4.3)	0.1
Other, net	(1.2)	1.9
Average effective income tax rate	31.4%	40.6%

Changes in deferred	tax assets and liabilities	are as follows:
---------------------	----------------------------	-----------------

	Millions of yen			
	March 31, 2022	Recognized in profit or loss	Recognized in OCI (Note)	March 31, 2023
Deferred tax assets				
Lease liabilities	¥80,964	¥5,350	¥ -	¥86,314
Accrued bonuses	3,173	268	-	3,441
Retirement and severance benefits	11,324	(232)	(822)	10,270
Depreciation	1,698	(81)	-	1,617
Other	5,486	403	754	6,643
Total deferred tax assets	¥102,645	¥5,708	¥(68)	¥108,285
Deferred tax liabilities				
Right-of-use assets	¥(79,437)	¥(4,599)	¥ -	¥(84,036)
Deferred profit on sale of properties	(5,865)	(1,277)	-	(7,142)
Valuation differences due to business combinations	(3,346)	590	(47)	(2,803)
Net defined benefit assets	(1,222)	(36)	(175)	(1,433)
FVTOCI financial assets	(753)	-	(16)	(769)
Depreciation	(2,670)	(2,897)	-	(5,567)
Other	(3,299)	3,567	(320)	(52)
Total deferred tax liabilities	¥(96,592)	¥(4,652)	¥(558)	¥(101,802)
Net deferred tax assets	¥6,053	¥1,056	¥(626)	¥6,483

Note: The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

	Millions of yen			
	April 1, 2021	Recognized in profit or loss	Recognized in OCI (Note)	March 31, 2022
Deferred tax assets				
Lease liabilities	¥82,799	¥(1,835)	¥-	¥80,964
Accrued bonuses	3,132	41	-	3,173
Retirement and severance benefits	10,547	708	69	11,324
Depreciation	1,789	(91)	-	1,698
Other	5,108	229	149	5,486
Total deferred tax assets	¥103,375	¥(948)	¥218	¥102,645
Deferred tax liabilities				
Right-of-use assets	¥(81,370)	¥1,933	¥-	¥(79,437)
Deferred profit on sale of properties	(5,940)	75	-	(5,865)
Valuation differences due to business combinations	(3,889)	582	(39)	(3,346)
Net defined benefit assets	(1,249)	(64)	91	(1,222)
FVTOCI financial assets	(1,114)	-	361	(753)
Depreciation	(1,818)	(851)	(1)	(2,670)
Other	(3,730)	698	(267)	(3,299)
Total deferred tax liabilities	¥(99,110)	¥2,373	¥145	¥(96,592)
Net deferred tax assets	¥4,265	¥1,425	¥363	¥6,053

Note: The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

	Thousands of U.S. dollars			
	March 31, 2022	Recognized in profit or loss	Recognized in OCI (Note)	March 31, 2023
Deferred tax assets				
Lease liabilities	\$606,336	\$40,066	\$ -	\$646,402
Accrued bonuses	23,762	2,007	-	25,769
Retirement and severance benefits	84,805	(1,737)	(6,156)	76,912
Depreciation	12,716	(607)	-	12,110
Other	41,084	3,018	5,647	49,749
Total deferred tax assets	\$768,704	\$42,747	\$(509)	\$810,941
Deferred tax liabilities				
Right-of-use assets	\$(594,900)	\$(34,442)	\$ -	\$(629,342)
Deferred profit on sale of properties	(43,923)	(9,563)	-	(53,486)
Valuation differences due to business combinations	(25,058)	4,418	(352)	(20,992)
Net defined benefit assets	(9,152)	(270)	(1,311)	(10,732)
FVTOCI financial assets	(5,639)	-	(120)	(5,759)
Depreciation	(19,996)	(21,695)	-	(41,691)
Other	(24,706)	26,713	(2,396)	(389)
Total deferred tax liabilities	\$(723,373)	\$(34,839)	\$(4,179)	\$(762,390)
Net deferred tax assets	\$45,331	\$7,908	\$(4,688)	\$48,551

Note: The difference between the total amount recognized in OCI and deferred taxes recognized in OCI is due to fluctuations in exchange rates.

Deferred tax liabilities are not recognized for temporary differences where the Group is able to control the timing of reversal of the temporary differences and it is unlikely that the temporary difference will reverse in the foreseeable future. Temporary differences related to investments in subsidiaries and associates for which deferred tax liabilities are not recognized are  $\pm$ 54,500 million (\$408,148 thousand) and  $\pm$ 43,122 million for the years ended March 31, 2023 and 2022, respectively. Unrecognized deferred tax liabilities are not calculated because it is impracticable.

In assessing the realizability of deferred tax assets, the Group considers the scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning. As a result of the assessment, the Group has not recorded deferred tax assets for certain future deductible temporary differences and net operating loss carryforwards.

Future deductible temporary differences and net operating loss carryforwards for which deferred tax assets are not recognized are as follows:

	Millions of yen March 31, 2023 March 31, 2022		Thousands of U.S. dollars
			March 31, 2023
Future deductible temporary differences	¥3,022	¥3,274	\$22,632
Net operating loss carryforwards	1,639	1,605	12,274
Tax credit carryforwards	91	45	681
Total	¥4,752	¥4,924	\$35,588

Net operating loss carryforwards for which deferred tax assets are not recognized will expire as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Within five years	¥ -	¥65	\$ -
Over five years through ten years	1,639	1,223	12,274
Over ten years	-	317	-
Total	¥1,639	¥1,605	\$12,274

#### 15. Trade Payables

The components of trade payables are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Notes payable and electronically recorded monetary obligations	¥429	¥421	\$3,213
Accounts payable	51,759	54,140	387,621
Total	¥52,188	¥54,561	\$390,834

#### 16. Provisions

The components and changes in the balance of provisions included in "Other current liabilities" and "Other non-current liabilities" for the year ended March 31, 2023 are as follows:

	Million	ns of yen
	Provision for loss by fire	Asset retirement obligations
April 1, 2022	¥6,423	¥2,556
Additions	8,370	77
Utilized for intended purpose	(2,285)	-
Transfer to other payables	(1,288)	-
Unwinding of discounts	-	34
Others	-	(1)
March 31, 2023	¥11,221	¥2,666
Current liabilities	¥5,637	¥50
Non-current liabilities	¥5,584	¥2,616

	Thousands	of U.S. dollars	
	Provision for loss by fire	Asset retirement obligation \$19,142	
April 1, 2022	\$48,102		
Additions	62,683	577	
Utilized for intended purpose	(17,112)	-	
Transfer to other payables	(9,646)	-	
Unwinding of discounts	-	255	
Others	-	(7)	
March 31, 2023	\$84,034	\$19,966	
Current liabilities	\$42,215	\$374	
Non-current liabilities	\$41,818	\$19,591	

#### (a) Provision for loss by fire

For the year ended March 31, 2023, the Group recognized provision for loss by fire in the amount of estimated potential future losses to prepare for losses related to rental properties, including costs to dismantle and remove the buildings burned in the fire which occurred at our consolidated subsidiary, and the payments to customers and other affected parties. While part of the losses is expected to be covered by insurance, it is not yet known how much of and when insurance proceeds will be received for the year ending March 31, 2024 and thereafter.

#### (b) Asset retirement obligations

For the year ended March 31, 2023, the Group recognized asset retirement obligations in the amount of expected future expenditures based on the third party estimates to prepare for its obligations to restore logistics centers and other facilities used by the Group to their original states. The timing of outflow of economic benefits is principally expected to be later than one year from March 31, 2023, however, the expected amount or timing may change due to factors including future business plans.

### 17. Employee Benefits

#### (a) Retirement and Severance Benefits

The Company and its certain consolidated subsidiaries have funded defined benefit corporate pension plans and unfunded severance lump-sum payment plans as the defined benefit plans.

The benefits of the defined benefit corporate pension plans and unfunded severance lump-sum payment plans are calculated based on factors such as employees' salary levels, service years and points corresponding to job positions and groups. Additional termination benefits may be paid to employees in case of their early retirement.

The main defined benefit corporate pension plans are managed by the HTS Group Corporate Pension Fund. The Company and its certain consolidated subsidiaries make contributions to the HTS Group Corporate Pension Fund to provide for expenses to operate business related to benefit payments. The bylaws of the HTS Group Corporate Pension Fund stipulates that the amount of contributions shall be recalculated every five years with the end of the relevant fiscal year as a record date in accordance with provisions of the Japanese Defined Benefit Corporate Pension Plan Act in order to maintain the fiscal balance into the future. The contributions are reviewed taking into account basic assumptions for the Fund's finance, including expected interest rates, mortality rates, and withdrawal rate. The operation of pension plans such as payments of contributions and management of pension funds are managed by trust banks and insurance companies, etc.

Certain consolidated subsidiaries have adopted defined contribution pension plans and have enrolled in the Smaller Enterprise Retirement Allowance Mutual Aid System.

	Millions of yen		Thousands of U.S. dollars
	2023	2022	2023
Defined benefit obligations at beginning of year	¥56,523	¥53,404	\$423,298
Service cost	3,692	3,579	27,649
Interest cost	416	272	3,115
Actuarial gains or losses	(2,952)	197	(22,107)
Prior service cost	-	1,493	-
Benefits paid	(6,706)	(2,906)	(50,221)
Change due to transition to defined contribution plan	(2,182)	-	(16,341)
Other	(474)	484	(3,550)
Defined benefit obligations at end of year	¥48,317	¥56,523	\$361,844

Changes in the present value of defined benefit obligations and the fair value of plan assets for the years ended March 31, 2023 and 2022 are as follows:

For the year ended March 31, 2022, prior service cost mainly represents an increase in present value of defined benefit obligations at the Company's certain domestic consolidated subsidiaries associated with the revision of the defined benefit plans primarily to introduce a point system based on job positions and groups and review the benefit curve. Prior service cost is recognized in "Other expenses" in the consolidated statement of profit or loss.

	Million	Millions of yen	
	2023	2022	2023
Fair value of plan assets at beginning of year	¥21,060	¥20,386	\$157,717
Interest income	140	184	1,048
Return on plan assets (excluding interest income)	(668)	265	(5,003)
Employers' contributions	689	521	5,160
Benefits paid	(3,849)	(809)	(28,825)
Other	(352)	513	(2,636)
Fair value of plan assets at end of year	¥17,020	¥21,060	\$127,462

The components of actuarial gains or losses are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Arising from changes in financial assumptions	¥(3,118)	¥(617)	\$(23,351)
Arising from changes in demographic assumptions	(219)	11	1,640
Other	385	803	2,883

The amounts related to the defined benefit plan recognized in the consolidated statement of financial position are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Present value of funded defined benefit obligations	¥12,401	¥17,132	\$92,871
Fair value of plan assets	(17,020)	(21,060)	(127,462)
Sub-total	(4,619)	(3,928)	(34,591)
Present value of unfunded defined benefit obligations	35,916	39,391	268,973
Net asset or liability in the consolidated statement of financial position	31,297	35,463	234,382
Net defined benefit assets (other non-current assets)	(4,667)	(3,973)	(34,951)
Retirement and severance benefits	¥35,964	¥39,436	\$269,333

The Company and all consolidated subsidiaries measure defined benefit obligations and plan assets at the end of the fiscal year. Major assumptions used in the actuarial calculations (weighted average) are as follows:

	March 31, 2023	March 31, 2022
Discount rate	1.1%	0.6%

An increase or decrease of 0.5% in the discount rate would have affected defined benefit obligations as follows:

	Million	Millions of yen	
	March 31, 2023	March 31, 2022	March 31, 2023
0.5% increase	¥(2,316)	¥(2,850)	\$(17,344)
0.5% decrease	¥ 2,417	¥ 2,957	\$ 18,101

The sensitivity analysis is based on an assumption that all other variables are held constant, but in reality, changes in other assumptions may impact the outcome of the analysis.

The weighted average duration (expected average maturity) of defined benefit obligations is as follows:

	March 31, 2023	March 31, 2022
Duration	11.4 Years	12.1 Years

For the year ending March 31, 2024, the Company and its certain consolidated subsidiaries expect to make a contribution of \$521 million (\$3,902 thousand) to the defined benefit pension plan.
The fair value of plan assets as of March 31, 2023 and 2022 is as follows:

	Millions of yen					
	March 31, 2023					
	With quoted market price With no quoted market in an active market price in an active market					
Life insurance general accounts	¥ -	¥11,236	¥11,236			
Commingled funds	-	5,713	5,713			
Other	42	29	71			
Total	¥42	¥16,978	¥17,020			

	Millions of yen			
	March 31, 2022			
	With quoted market price         With no quoted market           in an active market         price in an active market			
Life insurance general accounts	¥-	¥12,281	¥12,281	
Commingled funds	-	5,747	5,747	
Other	103	2,929	3,032	
Total	¥103	¥20,957	¥21,060	

	Thousands of U.S. dollars					
	March 31, 2023					
	With quoted market price With no quoted market Total					
Life insurance general accounts	\$ -	\$84,146	\$84,146			
Commingled funds	-	42,784	42,784			
Other	315	217	532			
Total	\$315	\$127,147	\$127,462			

For life insurance general accounts, insurance companies provide guarantees for certain expected interest rates and principals.

Commingled funds represent pooled institutional investments. As of March 31, 2023, commingled funds are allocated to 23% in listed stocks, 67% in bonds and 10% in other assets. As of March 31, 2022, commingled funds are allocated to 33% in listed stocks, 60% in bonds and 7% in other assets.

The Group's management policy for plan assets is to secure stable returns in the mid to long-term for ensuring future payments of defined benefit obligations pursuant to internal regulations. The target rate of returns and the investment ratio by investment assets are established within the acceptable risk range every fiscal year, and plan assets are managed according to such ratio. When the investment ratio is reviewed, the Group considers introducing plan assets that are closely related to changes in defined benefit obligations.

In the event an unexpected situation arises in the market environment, temporary weight adjustments of risk assets are allowed in accordance with the internal regulations.

Contributions to defined contribution pension plans recognized as an expense by certain consolidated subsidiaries for the years ended March 31, 2023 and 2022 were \$1,370 million (\$10,260 thousand) and \$965 million, respectively.

# (b) Employee Benefit Expenses

The aggregated amounts of employee benefit expenses recognized in the consolidated statement of profit or loss for the years ended March 31, 2023 and 2022 were ¥180,735 million (\$1,353,516 thousand) and ¥168,815 million, respectively.

## 18. Equity

#### (a) Common Stock

(i) Ordinary shares

The following table shows changes in the total number of authorized shares and issued shares outstanding of the Company during the year:

	Number of shares (shares) 2023 2022		
Total number of authorized shares	68	292,000,000	
Issued shares outstanding			
Balance at beginning of year	84,101,714	111,776,714	
Share consolidation	(83,872,350)	-	
Cancellation of treasury stock	(229,347)	(27,675,000)	
Balance at end of year	17	84,101,714	

All shares issued by the Company are non-par value ordinary shares and fully paid up.

#### (1) Share consolidation

Pursuant to the resolution at the Extraordinary Shareholders' Meeting held on February 2, 2023, the Articles of Incorporation was amended in relation to the share consolidation at a ratio of 4,781,654 shares to one share on February 28, 2023. As a result, the total number of authorized shares decreased by 291,999,932 shares to 68 shares, and the total number of issued shares outstanding decreased by 83,872,350 shares.

#### (2) Cancellation of treasury stock

Treasury stock cancelled during the year ended March 31, 2023 consists of 229,347 shares cancelled on February 27, 2023 pursuant to the resolution at the Board of Directors meeting held on December 27, 2022 based on provisions of Article 178 of the Companies Act.

Treasury stock cancelled during the year ended March 31, 2022 consists of 6,975,786 shares cancelled on June 4, 2021 and 20,699,214 shares on September 3, 2021 pursuant to the resolutions at the Board of Directors meetings held on May 20 and August 19, 2021 based on provisions of Article 178 of the Companies Act.

#### (ii) Class shares

The following table shows changes in the number of class shares during the year ended March 31, 2023:

	Class A shares	Class B shares
	(shares)	(shares)
Total number of authorized shares	1	1
Issued shares outstanding		
Balance at beginning of year	-	-
Balance at end of year	1	1

All shares issued by the Company are fully paid up.

(1) Issuance of class shares

The Company resolved at the Board of Directors' meeting held on January 25, 2023 to issue Class A shares and Class B shares through third-party allotment to HTSK Co., Ltd. (currently LOGISTEED Group, Ltd.) and executed it on March 1, 2023.

# (2) Overview of Class A shares

[1] Payment date	March 1, 2023
[2] Number of shares to be newly issued	One (1) Class A share
[3] Issue price	¥10,000,000 (\$74,889,538) per share
[4] Amount of funds to be procured	¥10,000,000 (\$74,889,538)
[5] Details of assets contributed in kind	Entire claim for compensation of ¥10,000,000,000 (\$74,889,538) (the "Claim for Compensation") to be held by HTSK Co., Ltd. against the Company through a series of procedures under a four-party agreement dated October 27, 2022 between the Company, HTSK Co., Ltd, Hitachi and HTSK Holdings Co., Ltd.(currently LOGISTEED Holdings, Ltd.) The amount of the Claim for Compensation to be contributed will be the same amount as the face value of the Claim for Compensation.
[6] Method of offering or allotment	All of the Class A shares will be allotted to HTSK Co., Ltd. through third-party allotment.
[7] Others	<ul> <li>Class A shares do not carry any put options or call options the consideration for which is ordinary shares.</li> <li>The shareholders of Class A shares do not have voting rights at a shareholders' meeting.</li> <li>Under the Conditions of Issuance of Class A Shares, any transfer or acquisition of Class A shares must be approved by the Company's shareholders' meeting.</li> </ul>

# (3) Overview of Class B shares

Overview of Class D shares	
[1] Payment date	March 1, 2023
[2] Number of shares to be newly issued	One (1) Class B share
[3] Issue price	¥127,200,000,000 (\$952,594,922) per share
[4] Amount of funds to be procured	¥127,200,000,000 (\$952,594,922)
[5] Method of offering or allotment	All of the Class B shares will be allotted to HTSK Co., Ltd. through
	third-party allotment.
[6] Others	• Class B shares do not carry any put options or call options the consideration for which is ordinary shares.
	• The shareholders of Class B shares do not have voting rights at a shareholders' meeting.
	<ul> <li>Under the Conditions of Issuance of Class B Shares, any transfer or acquisition of Class B shares must be approved by the Company's shareholders' meeting.</li> </ul>

The Company resolved at the Board of Directors meeting held on January 25, 2023 to execute capital reduction, etc. based on provisions of Article 447, Paragraph 1 and Article 448, Paragraph 1 of the Companies Act and executed it on March 1, 2023.

(1) Reduction of the amount of common stock

[1] Amount of common stock to be reduced
 The amount of common stock after the third-party allotment (¥85,402,892,578 (\$639,578,316)) is reduced by
 ¥85,092,892,578 (\$637,256,741) to ¥310,000,000 (\$2,321,576).

- [2] Amount of surplus to be increased
   Other capital surplus: ¥85,092,892,578 (\$637,256,741)
- (2) Reduction of the amount of capital reserves
  - [1] Amount of capital reserves to be reduced
     The amount of capital reserves after the third-party allotment (¥82,024,713,629 (\$614,279,290)) is reduced by
     ¥82,024,713,629 (\$614,279,290) to ¥0 (\$0).
  - [2] Amount of surplus to be increased Other capital surplus: ¥82,024,713,629 (\$614,279,290)
- (3) Reduction of the amount of retained earnings reserves
  - [1] Amount of retained earnings reserves to be reduced
    - The amount of retained earnings reserves ( $\frac{44,200,723,144}{(\$31,459,022)}$ ) is reduced by  $\frac{44,200,723,144}{(\$31,459,022)}$  to  $\frac{40}{(\$0)}$ .
  - [2] Amount of surplus to be increasedRetained earnings carried forward: ¥4,200,723,144 (\$31,459,022)

#### (b) Surplus

(i) Capital surplus

The Companies Act of Japan (the "Companies Act") requires that one half or more of the amount paid or contributed for a share issue be recorded as common stock with the remainder to be recorded as capital reserves. Capital reserves may be appropriated to common stock based on a resolution at the shareholders' meeting.

(ii) Retained earnings

The Companies Act requires that ten percent of retained earnings appropriated for dividends be retained until the total amount of capital reserve and earned reserves included in retained earnings reaches a quarter of the nominal value of common stock. Earned reserves may be reduced by a resolution at the shareholders' meeting.

The amount available for dividends by the Company under the Companies Act is calculated based on the amount of retained earnings, etc. in the Company's accounting books prepared in accordance with generally accepted accounting principles in Japan.

(iii)Written put options over non-controlling interests

The Group recognizes written put options over subsidiary's shares granted to holders of non-controlling interests as financial liabilities at present value of redemption value calculated by discounting future cash flows and deducts the difference between non-controlling interests from capital surplus or retained earnings, with changes subsequent to initial recognized in capital surplus or retained earnings.

The present value of redemption value of financial liabilities is disclosed in Note 27. Financial Instruments and Related Disclosures.

#### (c) Treasury stock

The following table shows changes in treasury stock during the years ended March 31, 2023 and 2022.

	Number of shares (shares)			
	<b>2023</b> 2022			
Balance at beginning of year	413,230	28,088,745		
Acquisition of treasury stock	1,496	385		
Cancellation of treasury stock	(229,347)	(27,675,000)		
Sale of treasury stock	(185,372)	(900)		
Balance at end of year	7	413,230		

#### (i) Acquisition of treasury stock

Treasury stock acquired during the year ended March 31, 2023 consists mostly of acquisition of treasury stock before the share consolidation of 1,489 shares (¥13 million (\$97 thousand)) and acquisition of treasury stock after the share consolidation of 7 shares (¥221,984 million (\$1,662,428 thousand)). The acquisition cost of treasury stock includes costs directly attributable to the acquisition (net of tax).

#### (ii) Cancellation of treasury stock

Treasury stock cancelled during the year ended March 31, 2023 consists of 229,347 shares cancelled on February 27, 2023 pursuant to the resolution at the Board of Directors meeting held on December 27, 2022 based on provisions of Article 178 of the Companies Act.

Treasury stock cancelled during the year ended March 31, 2022 consists of 6,975,786 shares cancelled on June 4, 2021 and 20,699,214 shares on September 3, 2021 pursuant to the resolutions at the Board of Directors meetings held on May 20 and August 19, 2021 based on provisions of Article 178 of the Companies Act.

# (iii) Sale of treasury stock

Treasury stock sold during the year ended March 31, 2023 includes a decrease of treasury stock due to the share consolidation of 672 shares.

As a result, the number and carrying amount of treasury stock as of March 31, 2023 and 2022 are 7 shares and  $\pm$ 221,990 million (\$1,662,473 thousand) and 413,230 shares and  $\pm$ 821 million, respectively.

# **19.** Accumulated Other Comprehensive Income (AOCI) and Other Comprehensive Income (OCI)

Components of AOCI, net of related tax effects, presented in the consolidated statement of changes in equity for the years ended March 31, 2023 and 2022 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2023	2022	2023
Net changes in financial assets measured at FVTOCI			
Balance at beginning of year	¥1,601	¥2,349	\$11,990
OCI	68	(748)	509
Changes in liabilities for written put options over non-controlling interests	-	1	-
Reclassified to retained earnings	(33)	(1)	(247)
Balance at end of year	¥1,636	¥1,601	\$12,252
Remeasurements of defined benefit plans			
Balance at beginning of year	¥(1,643)	¥(1,710)	\$(12,304)
OCI	1,461	67	10,941
Reclassified to retained earnings	91	-	681
Balance at end of year	¥(91)	¥(1,643)	\$(681)
Foreign currency translation adjustments			
Balance at beginning of year	¥9,089	¥1,232	\$68,067
OCI	5,507	7,559	41,242
Transfer to non-controlling interests	-	15	-
Changes in liabilities for written put options over non-controlling interests	(36)	283	(270)
Balance at end of year	¥14,560	¥9,089	\$109,039
Net changes in cash flow hedges			
Balance at beginning of year	¥12	¥4	\$90
OCI	(12)	8	(90)
Balance at end of year	¥ -	¥12	\$ -
Share of OCI of investments accounted for using the equity method			
Balance at beginning of year	¥103	¥ (14)	\$771
OCI	63	117	472
Balance at end of year	¥166	¥103	\$1,243
Total accumulated other comprehensive income			
Balance at beginning of year	¥9,162	¥1,861	\$68,614
OCI	7,087	7,003	53,074
Transfer to non-controlling interests	-	15	-
Reclassified to retained earnings	58	(1)	434
Changes in liabilities for written put options over non-controlling interests	(36)	284	(270)
Balance at end of year	¥16,271	¥9,162	\$121,853

The following shows a reconciliation of OCI, including non-controlling interests, to profit or loss items and deferred tax effect on each component of OCI for the years ended March 31, 2023 and 2022.

	Ν	fillions of yen	
-		2023	
-	Before tax	Tax effect	After tax
OCI arising during the year:			
Net changes in financial assets measured at FVTOCI	¥84	¥(16)	¥68
Remeasurements of defined benefit plans	2,284	(755)	1,529
Foreign currency translation adjustments	6,010	(8)	6,002
Net changes in cash flow hedges	54	(15)	39
Share of OCI of investments accounted for using the equity method	63	-	63
Total	¥8,495	¥(794)	¥7,701
Reconciliation of OCI to profit or loss:			
Net changes in cash flow hedges	¥(70)	¥19	¥(51)
Total	¥(70)	¥19	¥(51)
OCI, net of reclassification adjustments:			
Net changes in financial assets measured at FVTOCI	¥84	¥(16)	¥68
Remeasurements of defined benefit plans	2,284	(755)	1,529
Foreign currency translation adjustments	6,010	(8)	6,002
Net changes in cash flow hedges	(16)	4	(12)
Share of OCI of investments accounted for using the equity method	63	-	63
Total	¥8,425	¥(775)	¥7,650
OCI, net of reclassification adjustments, attributable to non-controlling interests:			
Remeasurements of defined benefit plans			68
Foreign currency translation adjustments			495
Total		-	¥563
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:			
Net changes in financial assets measured at FVTOCI			¥68
Remeasurements of defined benefit plans			1,461
Foreign currency translation adjustments			5,507
Net changes in cash flow hedges			(12)
Share of OCI of investments accounted for using the equity method			63
Total			¥7,087

	Ν	Millions of yen		
	2022			
	Before tax	Tax effect	After tax	
OCI arising during the year:				
Net changes in financial assets measured at FVTOCI	¥(1,105)	¥358	¥(747)	
Remeasurements of defined benefit plans	68	(16)	52	
Foreign currency translation adjustments	7,847	112	7,959	
Net changes in cash flow hedges	26	(6)	20	
Share of OCI of investments accounted for using the equity method	117	-	117	
Total	¥6,953	¥448	¥7,401	
Reconciliation of OCI to profit or loss:				
Foreign currency translation adjustments	¥286	¥(112)	¥174	
Net changes in cash flow hedges	(16)	4	(12)	
Total	¥270	¥(108)	¥162	
OCI, net of reclassification adjustments:				
Net changes in financial assets measured at FVTOCI	¥(1,105)	¥358	¥(747)	
Remeasurements of defined benefit plans	68	(16)	52	
Foreign currency translation adjustments	8,133	-	8,133	
Net changes in cash flow hedges	10	(2)	8	
Share of OCI of investments accounted for using the equity method	117	-	117	
Total	¥7,223	¥340	¥7,563	
OCI, net of reclassification adjustments, attributable to non-controlling interests:				
Net changes in financial assets measured at FVTOCI			¥1	
Remeasurements of defined benefit plans			(15)	
Foreign currency translation adjustments			574	
Total			¥560	
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:		-		
Net changes in financial assets measured at FVTOCI			¥(748)	
Remeasurements of defined benefit plans			67	
Foreign currency translation adjustments			7,559	
Net changes in cash flow hedges			8	
Share of OCI of investments accounted for using the equity method			117	
Total			¥7,003	

	Thous	ands of U.S. dolla	rs
-		2023	
-	Before tax	Tax effect	After tax
OCI arising during the year:			
Net changes in financial assets measured at FVTOCI	\$629	\$(120)	\$509
Remeasurements of defined benefit plans	17,105	(5,654)	11,451
Foreign currency translation adjustments	45,009	(60)	44,949
Net changes in cash flow hedges	404	(112)	292
Share of OCI of investments accounted for using the equity method	472	-	472
Total	\$63,619	\$(5,946)	\$57,672
Reconciliation of OCI to profit or loss:			
Net changes in cash flow hedges	\$(524)	\$142	\$(382)
Total	\$(524)	\$142	\$(382)
OCI, net of reclassification adjustments:			
Net changes in financial assets measured at FVTOCI	\$629	\$(120)	\$509
Remeasurements of defined benefit plans	17,105	(5,654)	11,451
Foreign currency translation adjustments	45,009	(60)	44,949
Net changes in cash flow hedges	(120)	30	(90)
Share of OCI of investments accounted for using the equity method	472	-	472
Total	\$63,094	\$(5,804)	\$57,290
OCI, net of reclassification adjustments, attributable to non-controlling interests:			
Remeasurements of defined benefit plans			509
Foreign currency translation adjustments			3,707
Total			\$4,216
OCI, net of reclassification adjustments, attributable to stockholders of the parent company:			
Net changes in financial assets measured at FVTOCI			\$509
Remeasurements of defined benefit plans			10,941
Foreign currency translation adjustments			41,242
Net changes in cash flow hedges			(90)
Share of OCI of investments accounted for using the equity method			472
Total			\$53,074

#### 20. Dividends

Dividends paid for the years ended March 31, 2023 and 2022 are as follows:

Resolution	Type of shares	Cash dividends (Millions of yen)	Cash dividends per share (yen)	Record date	Effective date
The Board of Directors on May 20, 2021	Ordinary shares	¥2,348	¥28	March 31, 2021	June 2, 2021
The Board of Directors on October 26, 2021	Ordinary shares	¥2,348	¥28	September 30, 2021	November 26, 2021
The Board of Directors on May 19, 2022	Ordinary shares	¥2,348	¥28	March 31, 2022	June 2, 2022
Resolution	Type of shares	Cash dividends (Thousands of U.S. dollars)	Cash dividends per share (U.S. dollars)	·	Effective date
The Board of Directors on May 19, 2022	Ordinary shares	\$17,584	\$0.21	March 31, 2022	June 2, 2022

Note: The total amount of dividends resolved at the Board of Directors meetings held on May 20 and October 26, 2021 and May 19, 2022 includes dividends of ¥5 million (\$37 thousand) for the Company's shares held by Custody Bank of Japan, Ltd. (trust account) as trust assets under the performance-linked stock compensation plan.

There are no dividends whose record date falls in the year ended March 31, 2023 but the effective date falls in the next fiscal year.

## 21. Revenue

#### (a) Disaggregation of Revenue

Revenue of the Group is generated mainly from contracts with customers and the details of revenue disaggregated by location are as follows:

	Millions o	Millions of yen		
	2023	2022	2023	
Japan	¥492,794	¥481,129	\$3,690,511	
North America	83,647	59,390	626,429	
Europe	119,788	85,594	897,087	
Asia	64,598	57,171	483,771	
China	53,212	62,108	398,502	
Oceania and other	4,994	5,153	37,400	
Adjustment	(4,723)	(6,933)	(35,370)	
Total	¥814,310	¥743,612	\$6,098,330	

As major transactions in each region are contained within the region, the location of revenue and the destination are same. However, some transactions in the forwarding business of global logistics have a different location of revenues from the destination because the business offers comprehensive logistics services such as international intermodal transportation, resulting in a difference between the figures in disaggregation of revenue and those in Note 5. Segment Information (b) Geographic Information.

The Group operates logistics businesses with main focuses on the 3PL business, forwarding business and automobile business in each location.

In the 3PL business, the Group provides comprehensive logistics services, including establishment of domestic logistics systems, information control, inventory control, orders control, processing for distribution, distribution center operation, factory logistics, and transportation and delivery. If the contract stipulates that a performance obligation is satisfied at a point in time when stored goods are delivered, etc., the Group recognizes revenue when the work is completed and

stored goods are delivered. If the contract stipulates provision of service over a certain period, the Group recognizes revenue based on the time elapsed. The 3PL business operates in all locations. The payment conditions are those applied in arm's length transactions primarily within one year, and there are no material transactions with installment payments, etc.

In the forwarding business, the Group provides comprehensive logistics services, including international intermodal transportation by land, sea and air. As it can be determined that, in this business, another entity would not need to substantially re-perform the work that we have completed to date, revenue from sea transportation is recognized based on the calculation based on the progress in terms of distance to the destination and term. Revenue from international trading service is recognized upon completion of service as the performance obligation is satisfied at a point in time when provision of services is completed. Forwarding business operates in all locations. The payment conditions are those applied in arm's length transactions primarily within one year, and there are no material transactions with installment payments, etc.

In the Automobile business, the Group provides supply chain management in the automobile parts logistics such as transportation between multiple companies, storage, factory logistics, information control and inventory control. If the contract stipulates that a performance obligation is satisfied at a point in time when stored goods are delivered, etc., the Group recognizes revenue when the work is completed and stored goods are delivered. If the contract stipulates provision of service over a certain period, the Group recognizes revenue based on the time elapsed. The Automobile business operates in all locations except Oceania and other. The payment conditions are those applied in arm's length transactions primarily within one year, and there are no material transactions with installment payments, etc.

#### (b) Information on Outstanding Contract Balances

The details of outstanding contract balances arising from contracts with customers are as follows:

	Millions of yen					
	<b>2023</b> 2022					
	April 1	March 31				
Receivables arising from contracts with customers	¥131,051	¥131,296	¥122,571	¥131,051		
Contract assets	811	740	1,110	811		
Total	¥131,862	¥132,036	¥123,681	¥131,862		
Contract liabilities	¥1,967	¥1,736	¥1,105	¥1,967		

Thousands of U.S. dollars				
	2023			
	April 1	March 31		
Receivables arising from contracts with customers	\$981,435	\$983,270		
Contract assets	6,074	5,542		
Total	\$987,508	\$988,812		
Contract liabilities	\$14,731	\$13,001		

Contract assets mainly in the 3PL business represent the Group's conditional right to consideration related to performance obligation which is partly satisfied at the reporting date. Contract assets are reclassified to receivables when the conditions are satisfied.

Contract liabilities mainly in the 3PL business represent the Group's obligation to transfer services to customers based on contracts with the customers for which the Group has received consideration. Contract liabilities are derecognized when the performance obligations under the contracts are satisfied.

The amount of revenue recognized during the year ended March 31, 2023 which was included in the opening balance of contract liabilities is immaterial. Furthermore, the amount of revenue recognized during the year ended March 31, 2023 from performance obligations satisfied (or partially satisfied) in previous periods is immaterial.

Receivables arising from contracts with customers and contract assets are included in "Trade receivables and contract assets," and contract liabilities are included in "Other current liabilities" in the consolidated statement of financial position.

## (c) Transaction Price Allocated to the Remaining Performance Obligations

In the 3PL business, the Group generally issues invoices to customers on a monthly basis for the amount incurred consisting of the fixed amount and the variable amount determined by multiplying handling volume by the unit price provided in the contract. They correspond directly to the value of logistics service transferred to customers. Therefore, in the 3PL business, the Group is entitled to receive consideration from customers at an amount directly corresponding to the logistics services provided and recognizes revenue for the amount it is entitled to bill. Accordingly, the Group applied the practical expedient and omitted the disclosure of the information on the remaining performance obligations.

In the forwarding business and the automobile business, there are no individual transactions with an expected contract period exceeding one year, and therefore the Group applied the practical expedient and omitted the disclosure of the information on the remaining performance obligations.

There is no significant consideration from contracts with customers that is not included in the transaction price.

# 22. Other Income and Expenses

The major components of other income and expenses for the years ended March 31, 2023 and 2022 are as follows:

#### (a) Other Income

	Million	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Gain on sale of property, plant and equipment	¥8,624	¥298	\$64,585
Insurance proceeds	1,144	429	8,567
Government grants	300	476	2,247
Other	1,219	868	9,129
Total	¥11,287	¥2,071	\$84,528

#### (i) Gain on sale of property, plant and equipment

Gain on sale of property, plant and equipment for the years ended March 31, 2023 and 2022 represents a gain recognized from sale of land for business use, etc. by the Company and its certain consolidated subsidiaries mainly to improve asset efficiency.

# (ii) Insurance proceeds

Insurance proceeds received in relation to the fire at our consolidated subsidiary for the years ended March 31, 2023 and 2022 were ¥1,076 million (\$8,058 thousand) and ¥352 million, respectively.

# (iii) Government grants

Government subsidy for the years ended March 31, 2023 and 2022 consists mostly of subsidy granted by national and local governments in connection with the impact of COVID-19.

#### (b) Other Expenses

	Millions	Thousands of U.S. dollars	
	2023	2022	2023
Loss on sale of property, plant and equipment	¥(50)	¥(78)	\$(374)
Loss on disposal of property, plant and equipment	(692)	(543)	(5,182)
Impairment losses	(394)	(4)	(2,951)
Loss by fire	(9,566)	(7,294)	(71,639)
Cost for corporate name change	(689)	-	(5,160)
Business structural reform expenses	(230)	(308)	(1,722)
Loss on revision of retirement plan	-	(1,493)	-
Other	(1,370)	(309)	(10,260)
Total	¥(12,991)	¥(10,029)	\$(97,289)

# (i) Loss by fire

Loss by fire for the year ended March 31, 2022 mainly consists of loss on disposal of fixed assets for property, plant and equipment destroyed or burned by the fire at our consolidated subsidiary, loss related to rental properties including costs to dismantle and remove buildings burned, and the payments to customers and other affected parties. Loss by fire for the year ended March 31, 2023 consists of the payments to customers and other affected parties.

Loss related to rental properties including costs to dismantle and remove buildings burned and the payments to customers and other affected parties include the amount reasonably estimated as provision for loss by fire.

# (ii) Business structural reform expenses

Business structural reform expenses for the years ended March 31, 2023 and 2022 were mainly special severance payments.

# (iii) Loss on revision of retirement benefit plan

Loss on revision of retirement benefit plan for the year ended March 31, 2022 was recognized as certain domestic consolidated subsidiaries revised their defined benefit plans and the resulting increase in the present value of defined benefit obligations was recognized as past service costs.

# 23. Financial Income and Expenses

Interest income and expenses for the years ended March 31, 2023 and 2022 are mostly related to financial assets and liabilities measured at amortized cost. Please refer to Note 9. Leases for interest cost related to lease liabilities included in interest expenses for the years ended March 31, 2023 and 2022.

The main components of financial income and expenses excluding interest income and expenses for the years ended March 31, 2023 and 2022 are as follows:

#### (a) Financial Income

	Million	Millions of yen		
	2023	2022	2023	
Dividends income	¥86	¥76	\$644	
Exchange gains	545	-	4,081	
Other	12	-	90	
Total	¥643	¥76	\$4,815	

#### (b) Financial Expenses

	Millions	of yen	Thousands of U.S. dollars
	2023	2022	2023
Exchange loss	¥ -	¥(1,575)	\$ -
Other	(298)	(313)	(2,232)
Total	¥(298)	¥(1,888)	\$(2,232)

#### 24. Earnings Per Share (EPS)

The basis for computations of basic EPS attributable to stockholders of the parent company for the years ended March 31, 2023 and 2022 is as follows:

	Millions of yen		Thousands of U.S. dollars	
	2023	2022	2023	
Net income attributable to stockholders of the parent company	¥25,516	¥13,513	\$191,088	
	Numb	er of shares (shares	)	
	2023		2022	
Weighted average number of ordinary shares		16	17	
	Yen		U.S. dollars	
	2023	2022	2023	

Basic EPS attributable to stockholders of the parent company ¥1,506,971,603.20 ¥772,084,928.54 \$11,285,640.70

The Company has executed a share consolidation at a ratio of 4,781,654 shares to one share effective February 28, 2023. Basic earnings per share attributable to stockholders of the parent company are calculated assuming the share consolidation had been implemented on April 1, 2021.

2. Diluted EPS attributable to stockholders of the parent company is not presented as there are no dilutive shares.

# 25. Supplementary Cash Flow Information

#### (a) Purchase of Subsidiaries' Shares

"Purchase of subsidiaries' shares" in cash flows from investing activities for the year ended March 31, 2023 represents changes in cash and cash equivalents as a result of obtaining control of Cyber Freight International Holding B.V.

	Millions of yen		Thousands of U.S. dollars
	2023	2022	2023
Consideration paid	¥(4,252)	¥ -	\$(31,843)
Consideration paid in cash and cash equivalents	(4,252)	-	(31,843)
Cash and cash equivalents of subsidiaries over which control was obtained	456	-	3,415
Changes in cash and cash equivalents associated with obtaining control	¥(3,796)	¥ -	\$(28,428)

# (b) Changes in Liabilities Arising From Financing Activities

Changes in liabilities arising from financing activities during the years ended March 31, 2023 and 2022 are as follows:

			Million	s of yen		
	Short-term debt	Bonds	Long-term debt (Note)	Lease liabilities	Liabilities for written put options over non- controlling interests	Total
April 1, 2021	¥2,152	¥59,795	¥90,828	¥291,820	¥12,826	¥457,421
Changes arising from cash flows	(1,165)	(10,000)	(329)	(33,758)	(1,777)	(47,029)
Non-cash changes						
Newly recognized lease liabilities	-	-	-	17,024	-	17,024
Remeasurement of lease liabilities	-	-	-	21,437	-	21,437
Cancellation of lease contracts	-	-	-	(15,363)	-	(15,363)
Changes in fair value	-	-	-	-	673	673
Other	127	30	154	2,109	618	3,038
March 31, 2022	¥1,114	¥49,825	¥90,653	¥283,269	¥12,340	¥437,201
Changes arising from cash flows	(1,187)	-	108,665	(36,026)	-	71,452
Non-cash changes						
Newly recognized lease liabilities	-	-	-	35,398	-	35,398
Remeasurement of lease liabilities	-	-	-	9,885	-	9,885
Cancellation of lease contracts	-	-	-	(2,084)	-	(2,084)
Changes in fair value	-	-	-	-	5,894	5,894
Other	109	26	(239)	778	885	1,559
March 31, 2023	¥36	¥49,851	¥199,079	¥291,220	¥19,119	¥559,305

Note: Including current portion.

			Thousands o	of U.S. dollars		
	Short-term debt	Bonds	Long-term debt (Note)	Lease liabilities	Liabilities for written put options over non- controlling interests	Total
March 31, 2022	\$8,343	\$373,137	\$678,896	\$2,121,388	\$92,414	\$3,274,178
Changes arising from cash flows	(8,889)	-	813,787	(269,797)	-	535,101
Non-cash changes						
Newly recognized lease liabilities	-	-	-	265,094	-	265,094
Remeasurement of lease liabilities	-	-	-	74,028	-	74,028
Cancellation of lease contracts	-	-	-	(15,607)	-	(15,607)
Changes in fair value	-	-	-	-	44,140	44,140
Other	816	195	(1,790)	5,826	6,628	11,675
March 31, 2023	\$270	\$373,332	\$1,490,893	\$2,180,933	\$143,181	\$4,188,609

Note: Including current potion.

#### (c) Other

"Increase (decrease) in deposits received" in cash flows from operating activities during the year ended March 31, 2023 includes income taxes withheld in relation to the acquisition of treasury stock from Hitachi of ¥45,329 million (\$339,467 thousand).

#### 26. Stock Compensation

#### (a) Outline of Performance-Linked Stock Compensation Plan

The Company has a performance-linked stock compensation plan (the "Plan") as a compensation plan for executive officers of the Company.

The Plan is an incentive plan linked to the achievement level of the Company's performance target for the evaluation period of three consecutive business years. The standard points (1 point = 1 share), calculated by dividing the standard amount predetermined for each position by the Company's stock price (average of closing price on each day of March) before the commencement of the evaluation period in the trust, will be granted, and the number of the Company's stock, determined by multiplying the standard points by the share grant ratio reflecting the performance evaluation, will be granted after the evaluation period.

The ratio of the Company's TSR to TOPIX growth rate and consolidated ROE (the ratio of net income to equity attributable to stockholders of the parent company) are used as performance evaluation indicators, with a 50% weight given to each indicator for all positions. Performance evaluation is performed and finalized after the three-year evaluation period by the Compensation Committee based on the share grant ratio calculated based on the achieved results.

The Plan is accounted for as equity-settled stock compensation. There is no exercise price for the Plan as stocks are granted as compensation. The Plan was abolished during the year ended March 31, 2023.

#### (b) Measurement Basis of Fair Value and Fair Value

The fair value of the standard points on the grant date is calculated using the Monte-Carlo simulations based on the assumptions below. Dividend forecasts are incorporated into the measurement of fair value.

	2023	2022
Expected volatility (Note)	-%	29.25%
Expected dividend yield	-%	1.09%
Risk-free interest rate	-%	(0.120)%

	Yen		U.S. dollars	
	2023	2022	2023	
Stock price on the grant date	¥ -	¥4,600	\$ -	

Note: Expected volatility is calculated based on the historical daily stock prices of the period corresponding to the evaluation period.

The number of points as of March 31, 2023 and 2022 is as follows:

	Point	Points		
	2023	2022		
Outstanding at April 1	95,523	56,608		
Granted	-	41,789		
Exercised	(41,820)	(844)		
Expired	(53,703)	(2,030)		
Outstanding at March 31	-	95,523		
Exercisable at March 31	-	-		

	Yen		U.S. dollars	
	2023	2022	2023	
Weighted average fair value	¥ -	¥3,806	\$ -	

#### (c) Stock Compensation Expense

Stock compensation expense under the Plan amounted to ¥238 million (\$1,782 thousand) and ¥70 million for the years ended March 31, 2023 and 2022, respectively, and is included in "Selling, general and administrative expenses" in the consolidated statement of profit or loss.

#### 27. Financial Instruments and Related Disclosures

#### (a) Capital Management

The Group manages its capital under the basic policy of optimizing capital efficiency in the business activities with the objectives of realizing sustainable growth and maximizing corporate value.

In its capital management, the Group sets a goal to maintain its net assets at above a certain level stipulated in the financial covenant and monitors when necessary.

The Company is not subject to material capital requirements except for the general rules such as the Companies Act of Japan.

#### (b) Financial Risks

The Group is engaged in business activities world-wide, and exposed to various risks such as interest rate risk, currency exchange risk and credit risk. The Group carries out risk management in accordance with certain policies to avoid or mitigate these risks.

#### (i) Market risks

The Group carries out risk management to mitigate market risks arising in the ordinary course of business. In managing risks, the Group strives to avoid risks by preventing incidence from the underlying cause of such risks and makes efforts to mitigate them in case the risks cannot be avoided. The Group may use derivative transactions to avoid risks described below. Stocks included in investments in securities mainly consist of stocks of the Group's business partners and are exposed to fluctuation risk of market prices.

#### a. Interest rate risk

The Group raises funds through interest bearing liabilities (borrowings and bonds). Interest bearing liabilities with floating interest rates are exposed to fluctuation risk of interest rate.

#### Sensitivity analysis for interest rate

The sensitivity analysis for interest rate for the years ended March 31, 2023 and 2022 shown below indicates the impact on income before income taxes in the consolidated statement of profit or loss of a 1% increase in the interest rates on financial instruments (floating-rate financial assets and liabilities measured at amortized cost) held by the Group as of March 31, 2023 and 2022 while all other variables are held constant.

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Impact on income before income taxes	¥(777)	¥71	\$(5,819)

#### b. Currency exchange risk

The Group is engaged in global logistics services and exposed to currency exchange risk for foreign currencydenominated transactions. In order to hedge fluctuation risks of foreign currencies, the Group uses forward exchange contracts.

# Sensitivity analysis for currency exchange rate

The sensitivity analysis for major currency exchange rates for the years ended March 31, 2023 and 2022 shows the impact on income before income taxes in the consolidated statement of profit or loss of a 1% appreciation of currencies other than the functional currency against the functional currency regarding the foreign currency-denominated financial instruments held by the Group as of March 31, 2023 and 2022.

The impact is calculated assuming all other variables are held constant, and the impact of translating financial instruments denominated in the functional currency and assets, liabilities, income, and expenses of foreign operations into Japanese yen is not included.

	Million	s of yen	Thousands of U.S. dollars
	March 31, 2023	March 31, 2022	March 31, 2023
Impact on income before income taxes	¥198	¥174	\$1,483

# (ii) Credit risk

The Group extends credit to customers mainly as trade and other receivables and is exposed to credit risk that the Group may incur a loss due to customers' default on contractual obligations. For the management of credit risk of customers, the Group conducts periodic credit checks of customers including the customers' financial conditions and credit ratings by third party rating agencies, and establishes credit limits according to the credit risk. No exposure of significant concentration of credit risk is present in a single customer or customer group as the Group's trade and other receivables consist of receivables with a number of customers in diverse industries and regions. In addition, credit risk arising from financial activities such as deposits, currency transactions and other financial instruments is limited as the Group mainly trades with internationally-recognized financial institutions.

Changes in allowance for doubtful accounts for trade receivables and contract assets and other receivables during the years ended March 31, 2023 and 2022 are as follows. Other receivables include mainly financial assets measured at amortized cost such as other accounts receivable.

		Millions of yen						
	Trade rece	ivables and contr	ract assets	Other receivables				
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total		
April 1, 2022	¥99	¥1,430	¥1,529	¥-	¥10	¥10		
Increase (provision)	68	123	191	-	-	-		
Decrease (write off)	-	(126)	(126)	-	-	-		
Other (Note)	(79)	(129)	(208)	-	(1)	(1)		
March 31, 2023	¥88	¥1,298	¥1,386	¥-	¥9	¥9		

Note: Other includes exchange differences.

		Millions of yen							
	Trade rece	ivables and contr	act assets	Other receivables					
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total			
April 1, 2021	¥144	¥1,143	¥1,287	¥-	¥48	¥48			
Increase (provision)	63	303	366	-	2	2			
Decrease (write off)	(10)	(55)	(65)	-	(32)	(32)			
Other (Note)	(98)	39	(59)	-	(8)	(8)			
March 31, 2022	¥99	¥1,430	¥1,529	¥-	¥10	¥10			

Note: Other includes exchange differences.

	Thousands of U.S. dollars							
	Trade recei	vables and contr	act assets	(	Other receivables			
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total		
April 1, 2022	\$741	\$10,709	\$11,451	\$-	\$75	\$75		
Increase (provision)	509	921	1,430	-	-	-		
Decrease (write off)	-	(944)	(944)	-	-	-		
Other (Note)	(592)	(966)	(1,558)	-	(7)	(7)		
March 31, 2023	\$659	\$9,721	\$10,380	<b>\$-</b>	\$67	\$67		

Note: Other includes exchange differences.

The total of the carrying amount of trade receivables and contract assets and other receivables, subject to recognition of allowance for doubtful accounts, is as follows. There are no significant changes in these total of the carrying amount which have a significant impact on changes in allowance for doubtful accounts.

	Millions of yen							
	Trade receivables and contract assets			Other receivables				
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total		
April 1, 2021	¥123,730	¥1,238	¥124,968	¥2,806	¥70	¥2,876		
March 31, 2022	¥131,806	¥1,580	¥133,386	¥4,139	¥16	¥4,155		
March 31, 2023	¥132,023	¥1,399	¥133,422	¥5,012	¥16	¥5,028		

	Thousands of U.S. dollars						
	Trade receivables and contract assets				Other receivables	3	
	Collective assessment	Individual assessment	Total	Collective assessment	Individual assessment	Total	
March 31, 2023	\$988,714	\$10,477	\$999,191	\$37,535	\$120	\$37,654	

Except for guarantee obligations, the Group's maximum exposure to the credit risk without considering collateral held equals the carrying amount of the financial assets, net of impairment, in the consolidated statement of financial position.

# (iii) Liquidity risk

The Group's financial liabilities including trade payables and long-term debt are exposed to liquidity risk. The Group's key policy on financing activities is to maintain liquidity at the appropriate level to conduct current and future business activities and secure funding flexibly and efficiently. In order to optimize capital efficiency, the Group promotes a centralized cash management system.

The following tables present the maturities of non-derivative financial liabilities held by the Group.

Trade payables and deposits received are not included in the tables since their carrying amount agrees with their contractual cash flows and they all mature in less than one year.

		М	lillions of ye	n	
		Μ	arch 31, 202	3	
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years
Short-term debt	¥36	¥38	¥38	¥ -	¥ -
Long-term debt					
Bonds	49,851	52,558	272	20,975	31,311
Long-term debt (Note)	199,079	221,418	4,461	72,748	144,209
Lease liabilities	291,220	336,996	39,835	101,276	195,885
Other financial liabilities					
Liabilities for written put options over non-controlling interests	19,119	19,125	17,882	1,243	-
Installment payables	¥12,711	¥13,418	¥4,464	¥8,451	¥503

Note: Including current portion.

	Millions of yen					
	March 31, 2022					
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years	
Short-term debt	¥1,114	¥1,130	¥1,130	¥ -	¥ -	
Long-term debt						
Bonds (Note)	49,825	52,830	271	21,033	31,526	
Long-term debt (Note)	90,653	91,593	20,308	61,231	10,054	
Lease liabilities Other financial liabilities	283,269	329,836	36,686	99,310	193,840	
Liabilities for written put options over non-controlling interests	12,340	12,369	1,490	10,879	-	
Installment payables	¥10,753	¥10,971	¥4,169	¥6,802	¥ -	

Note: Including current portion.

	Thousands of U.S. dollars					
	March 31, 2023					
	Carrying amount	Contractual cash flows	Within one year	Over one year through five years	Over five years	
Short-term debt	\$270	\$285	\$285	\$ -	\$ -	
Long-term debt						
Bonds	373,332	393,604	2,037	157,081	234,487	
Long-term debt (Note)	1,490,893	1,658,189	33,408	544,806	1,079,975	
Lease liabilities	2,180,933	2,523,747	298,322	758,451	1,466,974	
Other financial liabilities						
Liabilities for written put options over non-controlling interests	143,181	143,226	133,917	9,309	-	
Installment payables	\$95,192	\$100,487	\$33,431	\$63,289	\$3,767	

Note: Including current portion.

The weighted average interest rates for short-term debt, long-term debt and installment payables for the year ended March 31, 2023 are 5.6%, 1.8% and 2.4%, respectively, with maturities ranging from 2023 to 2030.

The details on each bond issued are provided below.
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			Million	s of yen	Thousands of U.S. dollars			
Issuer	Name of bond	Issue date	March 31, 2023	March 31, 2022	March 31, 2023	Interest rate (%)	Security	Maturity
The Company	Unsecured Bond #4	September 28, 2016	¥9,980	¥9,975	\$74,740	0.330	Unsecured	September 28, 2026
The Company	Unsecured Bond #5	September 28, 2016	9,967	9,963	74,642	0.750	Unsecured	September 26, 2031
The Company	Unsecured Bond #6	September 4, 2018	9,983	9,976	74,762	0.250	Unsecured	September 4, 2025
The Company	Unsecured Bond #7	September 4, 2018	9,971	9,965	74,672	0.405	Unsecured	September 4, 2028
The Company	Unsecured Bond #8	September 4, 2018	¥9,950	¥9,946	\$74,515	0.980	Unsecured	September 3, 2038

#### (c) Fair Value of Financial Instruments

#### (i) Fair value measurements

The following methods and assumptions are used to measure the fair value of financial assets and liabilities. Information on the classification based on the fair value hierarchy is set forth in "(iii) Financial instruments measured at fair value in consolidated statement of financial position."

## Cash and cash equivalents, Short-term debt, Trade payables and Deposits received

The carrying amount approximates the fair value because of the short maturity of these instruments.

#### Trade receivables

For accounts receivable, notes receivable and electronically recorded monetary claims that are settled in short term, the carrying amount approximates their fair value.

The fair value of lease receivables is calculated by discounting future cash flows of receivables classified by certain period by an interest rate adjusted for the period up to maturity and the credit risk, and is classified as Level 2.

#### **Other financial assets**

Derivative assets are measured at fair value based on non-distressed quoted prices, prices in inactive markets, or models using observable interest rates and yield curves and forward and spot rates for foreign currencies and commodities, and they are classified as Level 2.

The fair value of lease receivables is calculated by discounting future cash flows by an interest rate adjusted for credit risk and is classified as Level 2.

The carrying amount of other accounts receivable approximates the fair value because they are settled in the short term.

The fair value of long-term loans receivable is calculated by discounting future cash flows at the market interest rates applicable to the similar contractual terms and is classified as Level 2.

The fair value of marketable securities is estimated using the quoted stock prices and classified as Level 1.

In the absence of an active market for investments in securities, quoted prices for similar investment in securities, non distressed quoted prices for identical or similar investment in securities or other relevant information including observable interest rates, yield curves, credit spreads or default rates are used to determine fair value, and they are classified as Level 2. If significant inputs for fair value measurement are unobservable, the Group uses price information provided by financial institutions to evaluate such investments and classifies them as Level 3. The information provided is verified with the income approach using the Group's own valuation model or the market approach using comparisons with prices of similar securities.

The fair value of guarantee deposits is calculated by contract based on the present value of future cash flows discounted at the rate reflecting the credit risk according to the contract period and is classified as Level 3.

#### Long-term debt

The fair value of long-term debt is calculated based on its quoted market prices or present value of future cash flows discounted at the market interest rates applicable to the similar contractual terms and is classified as Level 2.

The carrying amount of long-term debt with floating interest rates approximates the fair value because the market interest rates are reflected in floating interest rates within a short period of time. Long-term debt with floating interest rates is classified as Level 2.

#### **Other financial liabilities**

Derivative liabilities are measured at fair value based on non-distressed quoted prices, prices in inactive markets, or models using observable interest rates and yield curves, forward and spot rates for foreign currencies and commodities, and they are classified as Level 2.

The fair value of installment payables is calculated for liabilities grouped by a certain period of the installment term to maturity using the present value of future cash flows discounted at the rate reflecting the time to maturity and credit risk. Installment payables are classified as Level 2.

The present value of redemption value of liabilities for written put options over non-controlling interests is calculated by discounting future cash flows by an interest rate adjusted for the period until the exercise of the option and the credit risk, and is classified as Level 3.

#### (ii) Financial instruments measured at amortized cost

The carrying amount and fair value of the financial assets and liabilities measured at amortized cost are as follows:

		Million	Thousands of U.S. dollars			
	March 3	31, 2023	March	31, 2022	March 31, 2023	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
Assets						
Trade receivables						
Accounts receivable	¥123,290	¥123,290	¥122,323	¥122,322	\$923,313	\$923,313
Lease receivables	2,517	2,555	3,122	3,150	18,850	19,134
Other financial assets						
Lease receivables	617	633	818	861	4,621	4,741
Other accounts receivable	4,330	4,330	3,706	3,706	32,427	32,427
Long-term loans receivable	97,276	98,244	71	71	728,495	735,745
Guarantee deposits	11,508	11,508	11,041	11,041	86,183	86,183
Liabilities						
Long-term debt (Note)						
Bonds	¥49,851	¥48,841	¥49,825	¥49,955	\$373,332	\$365,768
Long-term debt	199,079	201,567	90,653	90,554	1,490,893	1,509,526
Other financial liabilities						
Installment payables	¥12,711	¥13,351	¥10,753	¥10,938	\$95,192	\$99,985

Note: Long-term debt is included in Current portion of long-term debt and Long-term debt in the consolidated statement of financial position.

#### (iii) Financial instruments measured at fair value in the consolidated statement of financial position

The following shows the classification based on the fair value hierarchy, and fair values are classified into the following three levels based on the inputs used in measurement:

Level 1: Fair value measured by quoted prices (unadjusted) for identical assets or liabilities in active markets Level 2: Fair value measured using directly or indirectly observable inputs other than Level 1 Level 3: Fair value measured using significant unobservable inputs

When several inputs are used for a fair value measurement, the level is determined based on the lowest level input that is significant to the entire measurement.

Transfers between fair value hierarchy levels are deemed to have occurred at the beginning of each quarter.

Fair value of financial assets and liabilities that are measured at fair value on a recurring basis is as follows:

Manah 21, 2022		Millions	of yen				
March 31, 2023	Level 1	Level 2	Level 3	Total			
Assets							
FVTPL financial assets							
Derivative assets	¥ -	¥ -	¥ -	¥ -			
Other financial assets	-	-	7,452	7,452			
FVTOCI financial assets:							
Equity securities	¥2,448	¥-	¥3,008	¥5,456			
	Millions of yen						
March 31, 2022	Level 1	Level 2	Level 3	Total			
Assets	Level 1	Level 2	Level 5	Total			
FVTPL financial assets							
Derivative assets	¥ -	¥15	¥ -	¥15			
	±-	<b>≢</b> 13					
Other financial assets	-	-	5,652	5,652			
FVTOCI financial assets:							
Equity securities	¥2,389	¥-	¥3,037	¥5,426			
		Thousands of U	U.S. dollars				
March 31, 2023	Level 1	Level 2	Level 3	Total			
Assets							
FVTPL financial assets							
Derivative assets	\$ -	\$ -	<b>\$</b> -	\$ -			
Other financial assets	-	-	55,808	55,808			
FVTOCI financial assets:							
Equity securities	\$18,333	<b>\$</b> -	\$22,527	\$40,860			

		Millions of yen	
2023	FVTPL financial assets	FVTOCI financial assets	Total
Balance at April 1, 2022	¥5,652	¥3,037	¥8,689
Purchases (Note 1)	21,944	-	21,944
Sales/redemption (Note 2)	(20,607)	(59)	(20,666)
OCI (Note 3)	-	31	31
Other (Note 4)	463	(1)	462
Balance at March 31, 2023	¥7,452	¥3,008	¥10,460

The following tables present changes in Level 3 financial instruments measured at fair value on a recurring basis for the years ended March 31, 2023 and 2022.

Notes: 1. Purchases of FVTPL financial assets mostly consist of ¥21,934 million (\$164,263 thousand) of payments into exchange-rate-protected Turkish lira time deposits by our Turkish subsidiary Mars Lojistik Grup Anonim Sirketi, whose ending balance is ¥7,130 million (\$53,396 thousand). This amount is included in "Payments into time deposits" in the consolidated statement of cash flows.

Sales/redemption of FVTPL financial assets mostly consist of ¥20,604 million (\$154,302 thousand) of
maturity proceeds of exchange-rate-protected Turkish lira time deposits by our Turkish subsidiary Mars
Lojistik Grup Anonim Sirketi. This amount is included in "Proceeds from withdrawal of time deposits"
in the consolidated statement of cash flows.

3. Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

<sup>4. &</sup>quot;Other" mainly consists of translation differences related to financial instruments denominated in foreign currencies.

		Millions of yen				
2022	FVTPL financial assets	FVTOCI financial assets	Total			
Balance at April 1, 2021	¥203	¥3,717	¥3,920			
Purchases (Note 1)	5,517	-	5,517			
Sales/redemption	(66)	(4)	(70)			
OCI (Note 2)	-	(679)	(679)			
Other	(2)	3	1			
Balance at March 31, 2022	¥5,652	¥3,037	¥8,689			

Notes: 1. Purchases of FVTPL financial assets of ¥5,517 million represent payments into exchange-rate-protected Turkish lira time deposits by our Turkish subsidiary Mars Lojistik Grup Anonim Sirketi to be eligible for tax exemptions introduced by the Turkish government for valuation gains on foreign currencydenominated assets. This amount is included in "Payments into time deposits" in the consolidated statement of cash flows.

2. Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

	Т	housands of U.S. dollars	
2023	FVTPL financial assets	FVTOCI financial assets	Total
Balance at April 1, 2022	\$42,328	\$22,744	\$65,072
Purchases (Note 1)	164,338	-	164,338
Sales/redemption (Note 2)	(154,325)	(442)	(154,767)
OCI (Note 3)	-	232	232
Other (Note 4)	3,467	(7)	3,460
Balance at March 31, 2023	\$55,808	\$22,527	\$78,334

Notes: 1. Purchases of FVTPL financial assets mostly consist of ¥21,934 million (\$164,263 thousand) of payments into exchange-rate-protected Turkish lira time deposits by our Turkish subsidiary Mars Lojistik Grup Anonim Sirketi, whose ending balance is ¥7,130 million (\$53,396 thousand). This amount is included in "Payments into time deposits" in the consolidated statement of cash flows.

 Sales/redemption of FVTPL financial assets mostly consist of ¥20,604 million (\$154,302 thousand) of maturity proceeds of exchange-rate-protected Turkish lira time deposits by our Turkish subsidiary Mars Lojistik Grup Anonim Sirketi. This amount is included in "Proceeds from withdrawal of time deposits" in the consolidated statement of cash flows.

3. Included in "Net changes in financial assets measured at fair value through OCI" in the consolidated statement of comprehensive income.

The balance of liabilities for written put options over non-controlling interests as of April 1, 2022 and March 31, 2023 was ¥12,340 million (\$92,414 thousand) and ¥19,119 million (\$143,181 thousand), respectively.

The balance of liabilities for written put options over non-controlling interests as of April 1, 2021 and March 31, 2022 was ¥12,826 million and ¥12,340 million, respectively.

Liabilities for written put options over non-controlling interests are not included in the table above.

<sup>4. &</sup>quot;Other" mainly consists of translation differences related to financial instruments denominated in foreign currencies.

# (iv) Fair value of FVTOCI financial assets by issue

The fair value of major equity instruments designated as FVTOCI is as follows.

	Millions of yen	Thousands of U.S. dollars
	March 3	1, 2023
Major FVTOCI financial assets	Fair v	alue
WORLD TRADE CENTER BUILDING, INC.	¥1,470	\$11,009
FUKUYAMA TRANSPORTING CO., LTD.	719	5,385
AEON CO., LTD.	513	3,842
SENKON LOGISTICS CO., LTD.	395	2,958
YABUKI KAIUN KAISHA, LTD.	333	2,494
AEON Financial Service Co., Ltd.	292	2,187
LOGICOM CO., LTD.	288	2,157
Nuclear Fuel Transport Company, Ltd.	187	1,400
OKAMURA CORPORATION	164	1,228
Canon Marketing Japan Inc.	109	816

	Millions of yen
	March 31, 2022
Major FVTOCI financial assets	Fair value
WORLD TRADE CENTER BUILDING, INC.	¥1,434
FUKUYAMA TRANSPORTING CO., LTD.	731
AEON CO., LTD.	522
SENKON LOGISTICS CO., LTD.	392
YABUKI KAIUN KAISHA, LTD.	317
AEON Financial Service Co., Ltd.	288
LOGICOM CO., LTD.	281
Nuclear Fuel Transport Company, Ltd.	182
OKAMURA CORPORATION	145

#### (v) Derecognition of FVTOCI financial assets

Accumulated gains and losses on valuation of investments in securities classified as FVTOCI financial assets are reclassified into retained earnings when the relevant assets are derecognized during the fiscal year.

Net gain of ¥33 million (\$247 thousand), net of taxes, was reclassified during the year ended March 31, 2023 mainly due to sales of shares as a result of reviewing business relations.

Net gain of ¥1 million, net of taxes, was reclassified during the year ended March 31, 2022 mainly due to sales of shares as a result of reviewing business relations.

The details of FVTOCI financial assets that were derecognized during the years ended March 31, 2023 and 2022 are as follows:

	Million	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Fair value at the time of derecognition	¥60	¥4	\$449
Accumulated gains/losses at the time of derecognition	¥33	¥2	\$247

#### (vi) Dividend income

	Million	Millions of yen	
	2023	2022	2023
Investments derecognized during the year	¥1	¥ -	\$7
Investments held as of the end of the year	85	76	637
Total	¥86	¥76	\$644

#### (d) Derivatives and Hedging Activities

### (i) Cash flow hedge

Foreign currency risk

Changes in the fair value of forward exchange contracts designated as an effective cash flow hedge of forecasted transactions denominated in a foreign currency are recognized as changes in OCI. The amount recognized in OCI is subsequently reclassified into profit or loss when exchange gains or losses on the hedged assets or liabilities are recognized.

The fair value of hedging instruments as of March 31, 2023 is as follows:

		Million		ds of U.S. lars		
	March 31, 2023		March 31, 2022		March 31, 2023	
	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
Cash flow hedge						
Forward exchange contracts	¥ -	¥ -	¥15	¥ -	\$ -	\$ -

The amounts recognized in the consolidated statement of profit or loss and the consolidated statement of comprehensive income for the years ended March 31, 2023 and 2022, related to cash flow hedges are detailed in the following tables. There were no derivative transactions designated as a cash flow hedge which, as a result of evaluation of hedge effectiveness, were considered ineffective.

Gain (loss) recognized in OCI - effective portion of derivatives designated as hedging instruments

Derivatives	Million	Thousands of U.S. dollars	
	2023	2022	2023
Forward exchange contracts	¥54	¥26	\$404

Gain (loss) recycled from OCI to profit or loss - effective portion of derivatives designated as hedging instruments

Derivatives	Consolidated statement of profit or	Million	s of yen	Thousands of U.S. dollars
	loss	2023	2022	2023
Forward exchange contracts	Financial income and expenses	¥70	¥16	\$524

# 28. Pledged Assets

There were no assets pledged as collateral and secured liabilities for the years ended March 31, 2023 and 2022.

# 29. Principal Subsidiaries

The Company's consolidated financial statements include the following subsidiaries listed below.

	As of March 31, 2023	Docamintif	Our a 1. '
Name of subsidiary	Business location	Description of principal business	Ownership ratio (%)
Hitachi Transport Direx Co., Ltd. (currently LOGISTEED North Japan, Ltd.)	Nishi-ku, Sapporo, Hokkaido	Domestic logistics	100.0
Hitachi Transport System East Japan Co., Ltd. (currently LOGISTEED East Japan, Ltd.)	Hitachi, Ibaraki	Domestic logistics	100.0
Hitachi Transport System Metropolitan Co., Ltd. (currently LOGISTEED Metropolitan, Ltd.)	Kashiwa, Chiba	Domestic logistics	100.0
Hitachi Transport System Kanto Co., Ltd. (currently LOGISTEED Kanto, Ltd.)	Omiya-ku, Saitama, Saitama	Domestic logistics	100.0
Hitachi Transport System South Kanto Co., Ltd. (currently LOGISTEED South Kanto, Ltd.)	Naka-ku, Yokohama, Kanagawa	Domestic logistics	100.0
Hitachi Transport System Central Japan Co., Ltd. (currently LOGISTEED Central Japan, Ltd.)	Naka-ku, Nagoya, Aichi	Domestic logistics	100.0
Hitachi Transport System West Japan Co., Ltd. (currently LOGISTEED West Japan, Ltd.)	Konohana-ku, Osaka, Osaka	Domestic logistics	100.0
Hitachi Transport System Kyushu Japan Co., Ltd. (currently LOGISTEED Kyusyu, Ltd.)	Hisayama-machi, Kasuya-gun, Fukuoka	Domestic logistics	100.0
Hitachi Collabonext Transport System Co., Ltd. (currently LOGISTEED Collabonext, Ltd.)	Koto-ku, Tokyo	Domestic logistics	95.0
Hitachi Finenext Transport System Co., Ltd. (currently LOGISTEED Chemical, Ltd.)	Chuo-ku, Tokyo	Domestic logistics	90.0
VANTEC CORPORATION	Nishi-ku, Yokohama, Kanagawa	Domestic logistics and global logistics	100.0
VANTEC HTS FORWARDING, LTD. (currently LOGISTEED Express, Ltd.)	Chuo-ku, Tokyo	Global logistics	100.0
Hitachi Distribution Software Co., Ltd. (currently LOGISTEED Solutions, Ltd.)	Koto-ku, Tokyo	Information system development	75.0
Hitachi Auto Service Co., Ltd. (currently LOGISTEED Auto Service, Ltd.)	Taito-ku, Tokyo	Automobile sale and inspection service	60.0
PALENET CO., LTD.	Kanagawa-ku, Yokohama, Kanagawa	Development, manufacturing, sale and rental business of cargo handling materials and equipment	80.0
Hitachi Transport System East Japan Distribution Services Co., Ltd. (currently LOGISTEED East Japan Distribution Services, Ltd.)	Hitachi, Ibaraki	Packing, trading of wood, and processing and sale of wood products	100.0
Vantec Hitachi Transport System (USA), Inc. (currently LOGISTEED America, Inc.)	Torrance, U.S.A.	Global logistics	100.0
J.P. Holding Company, Inc.	Anderson, U.S.A.	Global logistics	100.0
Hitachi Transport System (Europe) B.V. (currently LOGISTEED Europe B.V.)	Waardenburg, The Netherlands	Global logistics	100.0
ESA s.r.o.	Kladno, Czech Republic	Global logistics	100.0
Mars Lojistik Grup Anonim Sirketi	Istanbul, Turkey	Global logistics	90.0
Cyber Freight International Holding B.V.	Nieuw-Vennep, The Netherlands	Global logistics	100.0
Vantec Hitachi Transport System (Hong Kong) Ltd. (currently LOGISTEED Hong Kong, Ltd.)	Hong Kong, China	Global logistics	100.0
Hitachi Transport System (China), Ltd. (currently LOGISTEED China, Ltd.)	Shanghai, China	Global logistics	100.0
Hitachi Transport System (Asia) Pte. Ltd. (currently LOGISTEED Asia-Pacific Pte. Ltd.)	Singapore	Global logistics	100.0
Flyjac Logistics Pvt. Ltd.	Mumbai, India	Global logistics	100.0
Other 56 subsidiaries			

# **30. Related Party Transactions**

#### (a) Related Party Transactions

The material transactions between the Group and its related parties are as follows.

For the year	ended March 31, 2023		Million	s of yen	
Туре	Name	Description of transactions	Transaction amount	Account	Ending balance
		Loans receivable (Note 1)	¥97,200	Long-term loans receivable from affiliate	¥97,200
Parent	HTSK, Co., Ltd.	Third-party allotment	137,200	-	-
company	HTSK, Co., Lu.	Provision of shares as collateral for the Company's bank loans (Note 2)	200,000	-	-
Associate and major	Hitachi, Ltd.	Transportation and commissioned work (Note 3)	10,986	-	-
shareholder		Acquisition of treasury stock (Note 4)	221,984	-	-

Note: Transaction terms and policies to determine transaction terms

1. The interest rate for loans receivable is determined reasonably in consideration of market interest rates.

- All of the Company's shares owned by HTSK, Co., Ltd. are provided as collateral to a financial institution for borrowings under the loan agreement entered into by the Company. Please see "(Additional Information) (Conclusion of loan agreement and drawdown and repayment of loans)" for details of the loan agreement.
- 3. The Company proposes the fees for transportation and commissioned work by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs, and the fees are determined through price negotiation for each period. As a result of the acquisition of treasury stock (Note 4), Hitachi ceased to be our related party on March 1, 2023, and therefore the transaction amount shows the balance during the period when Hitachi was our related party. Also, the ending balance as of March 31, 2023 is not disclosed as Hitachi was no longer our related party at that date.
- 4. Hitachi ceased to be our associate and major shareholder as a result of this transaction.

For the year	ended March 31, 2022		Millio	ons of yen	
Туре	Name	Description of transactions	Transaction amount	Account	Ending balance
				Accounts receivable	¥2,861
Associate and major shareholder	Hitachi, Ltd.	Transportation and commissioned work (Note 1)	¥12,941	Electronically recorded monetary claims	8
				Contract assets	314

Note: Transaction terms and policies to determine transaction terms

1. The Company proposes the fees for transportation and commissioned work by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs, and the fees are determined through price negotiation for each period.

For the year	ended March 31, 2023		Thousands of	f U.S. dollars	
Туре	Name	Description of transactions	Transaction amount	Account	Ending balance
		Loans receivable (Note 1)	\$727,926	Long-term loans receivable from affiliate	\$727,926
Parent	HTSK, Co., Ltd.	Third-party allotment	1,027,484	-	-
company	1115K, CO., Ed.	Provision of shares as collateral for the Company's bank loans (Note 2)	1,497,791	-	-
Associate and major	Hitachi, Ltd.	Transportation and commissioned work (Note 3)	82,274	-	-
shareholder		Acquisition of treasury stock (Note 4)	1,662,428	-	-

Note: Transaction terms and policies to determine transaction terms

1. The interest rate for loans receivable is determined reasonably in consideration of market interest rates.

- 2. All of the Company's shares owned by HTSK, Co., Ltd. are provided as collateral to a financial institution for borrowings under the loan agreement entered into by the Company. Please see "(Additional Information) (Conclusion of loan agreement and drawdown and repayment of loans)" for details of the loan agreement.
- 3. The Company proposes the fees for transportation and commissioned work by considering the fare which has been notified to the Ministry of Land, Infrastructure, Transport and Tourism, market prices and total costs, and the fees are determined through price negotiation for each period. As a result of the acquisition of treasury stock (Note 4), Hitachi ceased to be our related party on March 1, 2023, and therefore the transaction amount shows the balance during the period when Hitachi was our related party. Also, the ending balance as of March 31, 2023 is not disclosed as Hitachi was no longer our related party at that date.
- 4. Hitachi ceased to be our associate and major shareholder as a result of this transaction.

## (b) Directors' Compensation

	Million	Millions of yen		
	2023	2023		
Short-term employee benefits	¥962	¥800	\$7,204	
Stock compensation	238	70	1,782	
Total	¥1,200	¥870	\$8,987	

#### (c) Parent company

The Company's immediate parent company is HTSK Co., Ltd., its ultimate parent company is HTSK Holdings Co, Ltd. and its ultimate controlling party is Kohlberg Kravis Roberts & Co. L.P.

# 31. Contingencies

Not applicable.

# 32. Subsequent Events

Not applicable.

#### (Additional Information)

#### (Fire at our consolidated subsidiary)

On November 29, 2021, a fire broke out at a logistics center at Maishima Sales Office of Hitachi Transport System West Japan Co., Ltd., one of our consolidated subsidiaries, and was extinguished on December 4, 2021.

Provision for loss by fire as of March 31, 2023 was ¥11,221 million (\$84,034 thousand) and included loss related to rental properties such as costs to dismantle and remove buildings burned, and the payments to customers and other affected parties that can be reasonably estimated. Changes in "Provision for loss by fire" and "Other payables" included in "Other current liabilities" and "Other non-current liabilities" during the year ended March 31, 2023 are shown in the table below.

	Millions	s of yen	Thousands of	U.S. dollars
	Provision for loss by fire	Other payables	Provision for loss by fire	Other payables
Balance at April 1, 2022	¥6,423	¥295	\$48,102	\$2,209
Increase during the period	8,370	1,020	62,683	7,639
Decrease due to intended use	(2,285)	(2,483)	(17,112)	(18,595)
Reclassified to other payables	(1,288)	1,288	(9,646)	9,646
Balance at March 31, 2023	¥11,221	¥120	\$84,034	\$899
Current liabilities	¥5,637	¥120	\$42,215	\$899
Non-current liabilities	5,584	-	41,818	-

In addition, during the year ended March 31, 2023, the Company recorded \$329 million (\$2,464 thousand) of various costs arising from alternative transportation in cost of sales, and \$9,566 million (\$71,639 thousand) of additional recognition of provision for loss by fire as "Loss by fire" in other expenses. Insurance payment related to the fire whose amount is fixed of \$1,076 million (\$8,058 thousand) was recorded as "Insurance proceeds" in other income, but the impact of the insurance payment still in processing on the Company's consolidated financial statements in the future periods is yet to be determined at this point.

The Company is now discussing the payments, etc. related to the fire with the relevant parties, and because some of the effects stated above were calculated based on the best estimate using the information available to us at this point, in the case where it becomes necessary to review the accounting estimates as the discussion progresses, it may have an impact on the Company's consolidated financial statements in or after the fiscal year ending March 31, 2024.

(Change in the parent company and largest shareholder who is a major shareholder)

At the Board of Directors meetings held on April 28, 2022 and October 27, 2022, the Company resolved to express its opinion supporting the tender offer by HTSK Co., Ltd. for the shares of the Company ("Company Shares") and to recommend that the Company's shareholders tender their shares in the tender offer.

The tender offer ended on November 29, 2022 and was completed as stated in "Announcement of Results of the Tender Offer by HTSK Co., Ltd. for the Shares of Hitachi Transport System, Ltd., and Change in the Parent Company and Largest Shareholder who is a Major Shareholder" dated November 30, 2022.

As a result, HTSK Co., Ltd. became a new parent company and the largest shareholder who is a major shareholder of the Company. In connection with the foregoing, HTSK Holdings Co., Ltd., a parent company of HTSK Co., Ltd. as of the commencement date of the settlement of the tender offer, also owns the Company's shares through HTSK Co., Ltd., and thus falls under the Company's parent company.

Meanwhile, Hitachi, which was the largest shareholder who is a major shareholder of the Company, resolved at the Board of Directors meeting and the Shareholders' Meeting held on February 28, 2023 to transfer 33,471,578 shares (consolidated into seven shares at the share consolidation on February 28, 2023) that were a part of the Company Shares it owned to the Company, and the Company acquired treasury stock with the settlement completed on March 1, 2023. As a result of the completion of the tender offer and the acquisition of treasury stock, Hitachi is no longer the largest shareholder who is a major shareholder of the Company.

Also at the Extraordinary Shareholders' Meeting held on March 31, 2023, a shareholder proposal for share transfer was approved. As a result, one share out of eight shares of the Company Shares owned by HTSK Co., Ltd. was transferred to HTSK Holdings Co., Ltd.

#### (Share consolidation and delisting)

In light of the result of the tender offer by HTSK Co., Ltd. for the Company Shares, the Company, at the request of HTSK Co., Ltd., submitted to the Extraordinary Shareholders' Meeting held on February 2, 2023 the proposal for consolidation of the Company Shares at a ratio of 4,781,654 shares to one share (the "Share Consolidation") to make HTSK Co., Ltd. and Hitachi the only shareholders of the Company, and the proposal was approved. As a result, the Company Shares met the delisting criteria of the Tokyo Stock Exchange, Inc., and accordingly, the Company Shares were designated as securities to be delisted for the period from February 2, 2023 through February 23, 2023 and delisted on February 24, 2023.

(Issuance of class shares through third-party allotment, partial amendment to the articles of incorporation, and reduction in the amount of common stock, capital reserves and retained earnings reserves)

On January 25, 2023, the Company resolved, at the Board of Directors meeting held on January 25, 2023, to carry out [1] capital increase through third-party allotment to HTSK Co., Ltd., [2] partial amendment to the Articles of Incorporation including establishment of provisions concerning the Class Shares (the "Amendment to the Articles of Incorporation"), and [3] reduce the amount of common stock, capital reserves, and retained earnings reserves after the capital increase through third-party allotment (the "Capital Reduction, etc.").

The capital increase through third-party allotment, the Amendment to the Articles of Incorporation and the Capital Reduction, etc. were carried out on March 1, 2023.

(Change of organization)

Effective March 1, 2023, the Company transitioned to a Company with an Audit and Supervisory Board Member.

(Conclusion of loan agreement and drawdown and repayment of loans)

To raise necessary funds to make loans to HTSK Co., Ltd., repay existing debts and pay consideration to acquire treasury stock, the Company entered into a loan agreement on February 24, 2023 with Mizuho Bank, Ltd., MUFG Bank, Ltd., Sumitomo Mitsui Banking Corporation, SBI Shinsei Bank, Limited, The Bank of Yokohama, Ltd. and The Norinchukin Bank.

On March 1, 2023, the Company borrowed a term loan of  $\pm 200,000$  million (\$1,497,791 thousand) under the agreement and repaid all of the outstanding balance of term loans of  $\pm 70,000$  million (\$524,227 thousand) as of March 1, 2023, under the syndicated loan agreements on September 20, 2016 and September 25, 2018.

On April 3, 2023, the Company also borrowed a term loan of ¥20,000 million (\$149,779 thousand) under the agreement.

Of the borrowing limit, ¥50,000 million (\$374,448 thousand) will be borrowed under a commitment line agreement, and undrawn commitment under the commitment line agreement as of March 31, 2023 is as follows.

	Millions of yen	Thousands of U.S. dollars
	20	)23
Maximum amount under commitment line	¥50,000	\$374,448
Outstanding balance of borrowing	-	-
Balance (undrawn commitment)	¥50,000	\$374,448

The agreement is subject to financial covenants concerning maintaining profit, net assets, etc., and in case of a violation of any of the covenants, the Company may forfeit the benefit of time, which may affect the Company's funding. The Company is in compliance with the financial covenants as of March 31, 2023.

# [TRANSLATION]

This document has been translated from the Japanese original for the convenience of overseas stakeholders. In the event of any discrepancy between this document and the Japanese original, the original shall prevail.

# **Independent Auditor's Report**

The Board of Directors LOGISTEED, Ltd.

# Opinion

We have audited the accompanying consolidated financial statements of LOGISTEED, Ltd. (formerly Hitachi Transport System, Ltd.) and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as of March 31, 2023, and the consolidated statements of profit or loss, comprehensive income, changes in equity, and cash flows for the year then ended, and notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2023, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of the audit of the consolidated financial statements as a whole, and in forming the auditor's opinion thereon, and we do not provide a separate opinion on these matters.

Valuation of goodwill related to VANTEC HT	S FORWARDING, LTD
Description of Key Audit Matter	Auditor's response
As described in Note 13 Goodwill and Intangible Assets to the consolidated financial statements, a significant portion of goodwill recognized by the Company is related to VANTEC HTS FORWARDING, LTD (the company name was changed to LOGISTEED Express, Ltd. effective April 1, 2023; hereinafter referred to as	To assess the valuation of goodwill related to LOGISTEED Express, Ltd., we performed the following audit procedures, among others: (1) Evaluation of internal controls • With respect to the valuation process for
"LOGISTEED Express, Ltd.") in the forwarding business in the amount of ¥5,065 million as of March 31, 2023. The Company considers goodwill related to	the goodwill impairment test, we evaluated the design and operating effectiveness of internal controls over internal review and approval of business plans used in the
LOGISTEED Express, Ltd. to be material because a 0.7-percentage-point increase in the discount rate, a key assumption used in	<ul><li>goodwill valuation.</li><li>(2) Valuation of estimates of future cash flows</li></ul>
<ul> <li>impairment testing, could result in an impairment loss.</li> <li>The Company performed an impairment test for cash-generating unit (CGU) to which goodwill belongs and did not recognize an impairment loss as the recoverable amount of the CGU exceeded</li> </ul>	• We compared the estimated future cash flows with the business plan approved by management to evaluate consistency. In addition, we compared the Company's business plan in prior years with actual results to evaluate the effectiveness of
the carrying amount. The recoverable amount of each CGU is calculated based on value in use, which is mainly calculated by the estimated future cash flows based on business plans approved by management, discounted at the discount rate which is derived from the weighted average cost of capital. The business plan used is based on external	<ul> <li>management's estimation process.</li> <li>In considering the valuation method, terminal growth rate and discount rate used in the calculation of value in use, we engaged valuation specialists in our network firm to verify whether the valuation method, etc. used by the Company are consistent with general valuation practices.</li> <li>To evaluate the consistency of the</li> </ul>
information, reflects historical experiences, and generally covers a maximum of five years. Estimated future cash flows beyond the period covered by the business plan are calculated using the estimated growth rate not exceeding the long- tern average growth rate of the market to which the CGU belongs.	<ul> <li>estimates of number of orders and handling volume included in the estimates in the business plan, we compared them with the actual results in prior years for each customer and the expected number of orders notified by the Company's customers.</li> <li>To evaluate the consistency of the</li> </ul>
The significant assumptions used in estimating the value in use are the estimated future cash flows based on the business plan, the terminal growth rate and the	estimated market growth rate included in the estimates in the business plan, we discussed with management, etc. and also compared it to external data available on market forecast.

discount rate. The business plan is affected mainly by the number of orders, handling volume and market growth rates. In particular, the number and volume of items handled tend to be affected by changes in the customer supply chain, mainly due to changes in the demand of product groups of major customers, procurement methods, and manufacturing sites, and therefore the estimates are highly uncertain.

Auditing valuation of goodwill related to LOGISTEED Express, Ltd. is complex as the estimation of recoverable amount involves expertise in assessing uncertainties related to the significant assumptions and management's subjective judgment as well as the valuation method, terminal growth rate, and discount rate used in calculating value in use, and it also requires professional judgment. Therefore, we determined this matter to be a key audit matter. • We analyzed the impact of changes in the terminal growth rate and discount rate on the value in use to evaluate the uncertainty of key assumptions made by management.

Valuation of the estimate of the provision for loss by fire related to the fire that occurred at the Maishima Sales Office

Decomination of Voy Audit Motton	Auditor's regrange
Description of Key Audit Matter	Auditor's response
As described in (d) Use of Estimates and	To assess the valuation of the estimate for
Judgments (iv) Provision for loss by Fire of	provision for loss by fire related to the fire that
Note 2 Basis of Presentation to the	occurred at a logistics center of Maishima
consolidated financial statements, and Note	Sales Office of LOGISTEED West Japan,
16 Provisions and "(Additional Information)	Ltd., we primarily conducted the following
(Fire at our consolidated subsidiary)," on	procedures.
November 29, 2021, a fire occurred at a	(1) Evaluation of internal controls
logistics center of Maishima Sales Office of	• With respect to the valuation process
Hitachi Transport System West Japan Co.,	related to the estimate of provision for loss by
Ltd. (the company name was changed to	fire, we evaluated the design and operating
LOGISTEED West Japan, Ltd. effective April	effectiveness of internal controls over internal
1, 2023; hereinafter referred to as	
"LOGISTEED West Japan, Ltd."). As of	review and approval of the estimate of
March 31, 2023, the Company recorded	provision for loss by fire.
11,221 million yen as provision for loss by fire	(2) Valuation of the estimate of provision for
to provide for possible future loss on rental	loss by fire
properties, such as costs to demolish and	<ul> <li>To evaluate the effectiveness of</li> </ul>
remove the buildings burned, and payments to	management's estimation process, we
customers and other affected parties. This	compared estimates with actual results in prior
amount is included in other current liabilities	years.
and other non-current liabilities in the	• To evaluate the necessity and completeness
consolidated statement of financial position as	of provision for loss by fire, we inquired of
of March 31, 2023.	management and the Company's chief
	negotiator and legal counsel on the legal basis
As the work is expected to take long, and the	for possible future loss and reviewed contracts
total volume and part of the disposal method	and other documents with customers and other
of burnt residue and remnants are yet to be	affected parties.
determined, the Company estimated the loss	• To evaluate the consistency of the estimate
related to the work to dismantle and remove	of the loss related to rental properties,
the buildings burned by making certain	including the costs to demolish and remove
assumptions about the work period and the	0
total volume and the disposal method of burnt	the buildings burned, we reviewed the
residue and remnants. The payments to	quotations for the demolition and removal
customers and other affected parties were	costs obtained by the Company from external
determined based on assumptions about the	sources, as well as inquired of the preparers of
extent of payments to be made by the	the quotations about the assumptions for the
Company in consideration of the legal	estimate, including the period for demolition
expert's opinion and the current situation of discussions with the affected parties	and removal work and the total volume and the disposal method of burnt residue and
discussions with the affected parties.	1
	remnants, and compared them with the
These assumptions were made based on the	external data obtained by the Company. We
best estimates and judgment made by	also visited the demolition site and inquired of
management using the information available	the manager of the contractor of the demolition work to evaluate the consistency
at this point. However, it is possible that the	demolition work to evaluate the consistency
work period and the total volume and the	with the assumption used in estimating the
disposal method of burnt residue and	period for demolition and removal work and
remnants may change depending on the	the total volume and the disposal method of

progress of the demolition and removal work, and there are uncertainties over the progress of discussions with and decisions by customers and other affected parties. The key assumptions used in estimating the provision for loss by fire related to the fire that occurred at Maishima Sales Office have a high degree of uncertainty involving subjective judgments by management and require professional judgment. Therefore, we	<ul> <li>burnt residue and remnants.</li> <li>To evaluate the consistency of the estimate of payments, etc. to customers and other affected parties, we inquired of management and the Company's chief negotiator and legal counsel about the status of discussions with customers and other affected parties, as well as reviewed the minutes of discussions with customers and other affected parties and compared them with the information known to the Company</li> </ul>
	±
determined this matter to be a key audit matter.	1 2

# **Other Information**

Other Information is information contained in the annual securities report other than the consolidated financial statements, financial statements and the auditor's report on these financial statements. Management is responsible for the preparation and disclosure of Other Information. In addition, Audit & Supervisory Board Members are responsible for overseeing the execution of duties by directors in designing and operating the reporting process for Other Information.

The scope of our audit opinion on the consolidated financial statements does not include any Other Information, and we express no opinion on Other Information.

Our responsibility in the audit of the consolidated financial statements is to read through the Other Information and, in the course of reading, to consider whether there are material differences between the Other Information and the consolidated financial statements or our knowledge obtained in the audit, and to pay attention to whether there are any indication of material errors in the Other Information in addition to such material differences.

If we determine that there are material errors in Other Information based on the work we have performed, we are required to report those facts.

We have nothing to report regarding Other Information.

# Responsibilities of Management and Audit & Supervisory Board Members for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing whether it is appropriate to prepare the consolidated financial statements on a going concern basis and disclosing, as applicable, matters related to going concern in accordance with IFRS.

Audit & Supervisory Board Members are responsible for overseeing the execution of duties by directors in designing and operating the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our responsibilities are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to express an opinion on the consolidated financial statements from an independent standpoint in an audit report, based on our audit. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement, whether due to fraud or error, design and perform audit procedures responsive to those risks, select and apply audit procedures based on our judgment, and obtain sufficient and appropriate audit evidence to provide a basis for our opinion.
- Consider internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances for our risk assessments while the purpose of the audit of the consolidated financial statements is not expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies adopted by management and how they are applied, the reasonableness of accounting estimates made by management, and the adequacy of the related notes.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related notes in the consolidated financial statements or, if such notes are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and notes in the consolidated financial statements are in accordance with IFRS, and whether the overall presentation, structure and content of the consolidated financial statements, including the related notes, and the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the Group to express an opinion on the consolidated financial statements. We are responsible for

the direction, supervision and performance of the audit of the consolidated financial statements. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board Members regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit, and other matters required by the auditing standards.

We also provide Audit & Supervisory Board Members with a statement that we have complied with the professional ethical requirements regarding independence in Japan, and communicate with them matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards in place to reduce or eliminate obstacles.

Among the matters communicated with Audit & Supervisory Board Members, we determine those that are of particular significance in the audit of the consolidated financial statements for the current period as the key audit matters and describe them in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

# **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2023 are presented solely for convenience. Our audit also included the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 4 to the consolidated financial statements.

Ernst & Young ShinNihon LLC Tokyo, Japan

June 23, 2023

/s/ Masayuki Aida Masayuki Aida Designated Engagement Partner Certified Public Accountant

/s/ Chiho Muto

Chiho Muto Designated Engagement Partner Certified Public Accountant

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