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# Consolidated Financial Results for the First Half of FY2015 (Supplementary Material)

# **@**Hitachi Transport System, Ltd.

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	<u>inancial Re</u>			FY2014				
		_		[IFRS] 1H			RSJ	Full year
				Result	Result		on year change	Plan <sup>*4</sup> (Allocated Company-wid expenses to
	r			1 550	4 000	10.4%		each segment
		Domestic L	-	1,573				
		Global	Overseas	867				
	Organic <sup>*1</sup>	Logistics	Forwarding and Others	94				
	Ŭ		Total	961				
		Other Servi	ces <sup>**</sup>	112				
		Subtotal		2,646	2,799	106%	152	5,71
S		Domestic L	ogistics	377	363	96%	-14	
anue		Global	Overseas	149	132	89%	-16	
Revenues	VANTEC Group	Logistics	Forwarding and Others	203	201	99%	-2	
Щ		Ū	Total	352	333	Year or year         (A Commersion of the second of th		
		Subtotal		728	696	96%	-32	1,37
	Consolidated Adjustment			-74	-89	-	-15	-18
	Total (Figures on "Summary of Financial Results")	Domestic Logistics		1,944	1,988	102%	44	4,00
		Global Logistics		1,247	1,310	105%	63	2,68
				110	109	99%	-1	22
				3,300	3,406	103%	106	6,90
		Domestic Logistics		48.9	80.3	164%	31.5	
			Overseas	16.8	24.8	148%	8.0	
		Global Logistics	Forwarding and Others	1.5	1.0	65%	-0.5	
	Organic <sup>*1</sup>		Total	18.3	25.7	141%	7.5	
		Other Services <sup>*2</sup>		12.3	11.8	96%	-0.5	
		Elimination or Company-wide expenses <sup>*3</sup>		0.0	0.0	_	0.0	
		Subtotal		79.5	117.8	148%	38.4	242
Income		Domestic L	ogistics	4.6	14.1	306%	9.5	
Inc			Overseas	3.5	3.6	103%	0.1	
ing	VANTEC	Global	Forwarding and Others	4.0	2.5	62%	-1.5	
Operating	Group	Logistics	Total	7.5	6.1	81%	-1.4	
Оb		Subtotal			20,1	166%	8.0	45.
	Amortization of Customer-related intangible assets of		12.1 -9.4		_		-17	
	VANTEC Gro	Domestic L	ogistics	49.1		184%		175
	Total (Figures on	Global Logistics		20.8				68
		Other Servi		12.3				27
	Financial		or Company–wide expenses <sup>*3</sup>	0.0				21
	Results")	Total	or company while expenses	82.2		157%		270
let in			holders					
	parent compa			38.4	58.5	152%	20.0	150

\*1 Hitachi Transport System Group, excluding VANTEC Group.
\*2 "Other Services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service.
\*3 "Elimination or Company-wide expenses" are allocated to each segment from FY2015. This change is also reflected in the results of 1H of FY2014.
\*4 As mentioned "\*3", "Elimination or Company-wide expenses" of the plan of FY2015 are also allocated to each segment.

## 2. Overseas Business

[Unit:100 Million yen]

$\sim$		FY2014	FY2014 [IFRS] FY2015 [IFRS]							
		1	H	1H						
		Revenues	Operating	Revenues	Year on year		Operating	Year o		
		110 - 011000	Income		% change	change	Income	% change	change	
	North America	177	3.9	186	105%	9	5.7	148%	1.8	
	Europe	315	10.4	315	100%	0	12.2	117%	1.8	
eas	Asia (excluding China)	188	3.0	226	120%	38	10.3	339%	7.3	
Overse	China	322	5.6	356	111%	34	4.8	85%	-0.9	
Ó	Oceania and Others	14	1.5	16	111%	2	1.3	92%	-0.1	
	Elimination of intra-company transactions, etc.	-30	-4.1	-48	_	-18	-5.9	_	-1.8	
	Total	985	20.3	1,050	107%	65	28.4	140%	8.1	

\*The above indicate Revenues and Operating Income of overseas subsidiaries.

\*Amortization of Customer-related intangible assets of VANTEC Group etc are not deducted from "Operating Income" in above.

\*Subsidiaries of CDS Group are included in China even for other regions. \*Turkey is treated as Europe.

#### 3. Financial indicator etc

		FY2014 [IFRS]	FY2015 [IFRS]
		As of Mar. 31, 2015	As of Sep. 30, 2015
Total assets	(100 Million yen)	4,594	4,696
Total equity attributable to stockholders of the parent company*	(100 Million yen)	40.2 1,848	3 <b>40.0</b> 1,880
Total equity per share attributable to stockholders of the parent company	(Yen)	1,656.91	1,685.14
Basic earnings per share attributable to stockholders of the parent company	(Yen)	118.78	<b>52.40</b>
Dividend per share (annual)	(Yen)	28	3 <b>0</b>
Return on equity (ROE) (annual)	(%)	7.4	l 6.3
Return on assets (ROA) (annual)	(%)	3.0	2.5
Price book-value ratio (PBR)	(Ratio)	1.10	1.17
Stock price	(Yen)	(2015.3.31) 1,817	<sup>7</sup> (2015.9.30) 1,965

\* indicates total equity attributable to stockholders of the parent company ratio(%)

# 4. Major Operating Expenses

[Unit:100 Million yen]

4. Major Operating Expenses [Unit:100 Million y					
	FY2014 [IFRS]	FY2015 []	IFRS]		
	1H	1H	Year on year		
Subcontract Expenses	1,713.8	1,748.8	35.0		
Personnel Expenses	787.8	819.7	31.9		
Rent Expenses	230.2	244.8	14.6		
Depreciation Expenses	91.4	96.0	4.6		

# 5. Capital Expenditures

[Unit:100 Million yen]

	FY2014 [IFRS]		FY2015 [IFRS]		FY2015(Plan) [IFRS]	
	1H	Full year	1H	Year on year	Full year	Year on year
Purchased Assets*1	72.6	136.0	119.0	46.4	250.0	114.0
(Reference) Leased Assets*2	207.9	350.2	301.4	93.6	378.8	28.6
(Reference) Depreciation Expenses	91.4	187.2	96.0	4.6	200.0	12.9

\*1 Based on fixed assets recorded in the balance sheet. \*2 Allocated over the period of the lease.

#### 6. Area of Distribution Centers

6.	6. Area of Distribution Centers [Unit: 10,000 m <sup>2</sup> ]								
	FY2014		FY2015		FY2015(Plan)				
		As of Sept. 30, 2014	As of Mar. 31, 2015	As of Sept. 30, 2015	Year on year	As of Mar. 31, 2016	Year on year		
	Domestic (Japan)	484	500	502	18	504	4		
	Overseas (Other Countries)	190	191	195	5	201	10		
	Total	674	691	697	23	705	14		

\*These figures include area of the customer-owned distribution centers operated by Hitachi Transport System (3rd parties).

# 7. Number of Employees

7.	. Number of Employees [Unit: Person]							
		FY2	2014	FY2015		FY2015(	Plan)	
		As of Sept. 30, 2014	As of Mar. 31, 2015	As of Sept. 30, 2015	Year on year	As of Mar. 31, 2016	Year on year	
	Hitachi Transport System	1,975	1,956	1,975	0	1,996	40	
	Subsidiaries	22,827	22,772	22,786	-41	23,640	868	
Cor	nsolidated	24,802	24,728	24,761	-41	25,636	908	
Equ	ity Method Affiliate	1,475	1,501	1,168	-307	1,165	-336	
	t Timers, nporary Employees	23,436	22,885	22,503	-933	23,188	303	
Sen	ior Employees*	660	655	674	14	695	40	
Tot	al	50,373	49,769	49,106	-1,267	50,684	915	

\*Employees which were reemployed after reaching mandatory retirement age.

### 8 The trend of Major Order / Startup

8. The trend of Major Order / Startup [Unit:Project]							
	_	FY2014	FY2	015			
		1H	1H	Year on year			
	Domestic	26	19	-7			
Startup	Global	14	17	3			
	Total	40	36	-4			
	Domestic	18	13	-5			
Orders	Global	16	17	1			
	Total	34	30	-4			

\*Figures above indicate 10 million yen/month or larger projects.