



May 28, 2025

FY2024
(Year Ended March 31, 2025)
Financial Results Briefing

LOGISTEED, Ltd.



FY2024 Financial Results

- **Overview**
- **Overseas Results by Region**
- **<Reference> Results by Business Category**



FY2024 Results (Overview)

(Unit: 100 million yen, rounded off to the nearest integer. < >: profit ratios (%).)

	FY2022 ^{*1}	FY2023	FY2024		
	Results	Results	Results	Y o Y	
				%	change
Revenues	8,143	8,002	9,107	114%	+1,105
Adjusted operating income	<5.9> 480.0	<4.9> 389.0	<5.3> 485.0	125%	+96.0
EBIT (Earnings before interest and taxes)	<5.6> 452.9	<2.4> 191.2	<4.0> 364.3	191%	+173.2
Net income attributable to stockholders of the parent company	<3.1> 255.2	<7.3> 582.5 ^{*2}	<3.3> 304.3	52%	-278.2

*1. Figures of FY2022 are those of former LOGISTEED, Ltd.

*2. Including the impact of recording deferred tax assets related to asset liquidation implemented in the fiscal year ended March 2024

(Unit: 100 million yen, rounded off to the nearest integer. < >: profit ratios (%). ():increase/decrease change)

	Revenues			Adjusted operating income		
	FY2023	FY2024		FY2023	FY2024	
	Results	Results	Y o Y	Results	Results	Y o Y
North America	833	954	114%	32.5	47.0	145%
Europe ^{*1}	1,456	1,676	115%	82.1	100.5	122%
Asia ^{*2}	577	647	112%	28.9	31.0	107%
China	358	347	97%	7.3	8.6	119%
Consolidated adjustment, etc.	-1	-1	(+0.8) 100Million yen	-4.4	3.0	(+7.5) 100Million yen
Total	3,222	3,623	112%	<4.5%> 146.3	<5.2%> 190.2	130%

<Reference>Including ALPS LOGISTICS Group^{*3}

Total	3,222	3,818	118%	<4.5%> 146.3	<5.2%> 199.5	136%
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*1. Including Turkey *2. Including Oceania and others *3. ALPS LOGISTICS Group has been consolidated from October 11, 2024



Reference Results by Business Category (Estimated)

(Unit : 100 million yen)

		Revenues		
		FY2022(Results)* 1	FY2023(Results)	FY2024(Results)* 2
	Domestic	3,696	3,681	4,157 (3,771)
	Overseas	1,283	1,618	1,983 (1,841)
	3PL	4,979	5,299	6,140 (5,612)
	Domestic	492	346	371 (352)
	Overseas	1,236	782	976 (907)
	Freight Forwarding	1,728	1,128	1,347 (1,258)
	Domestic	557	606	616
	Overseas	737	817	862
	Automobile	1,293	1,423	1,478
Other services		142	153	142
Total		8,143	8,002	9,107

*1. Figures of FY2022 are those of former LOGISTEED, Ltd.

*2. ():Excluding the impact of the consolidation of ALPS LOGISTICS Group



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Taking on the Future



LOGISTEED