Supplementary Materials for Consolidated Financial Results for Fiscal 2008 (Year Ended March 31, 2009)



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(1) Service Revenues and Income

[Unit: Million Yen; percentages in parentheses denote comparisons with previous year.]

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	Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)	Fiscal 2009 (Projection) (Year Ended March 31, 2010)
Service revenues	303,958 (106%)	338,217 (111%)	352,800 (104%)	330,000 (94%)
Operating income	11,746 (116%)	14,002 (119%)	14,171 (101%)	10,000 (71%)
Ordinary income	12,168 (118%)	14,280 (117%)	14,351 (101%)	9,800 (68%)
Net income	6,787 (133%)	7,747 (114%)	7,000 (90%)	4,600 (66%)

(2) Service Revenues by Segment

[Unit: Million Yen; percentages in parentheses denote comparisons with previous year.]

	Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)	Fiscal 2009 (Projection) (Year Ended March 31, 2010)
Domestic logistics business	216,230 (107%)	243,946 (113%)	243,646 (100%)	238,000 (98%)
Global logistics business	69,559 (109%)	76,311 (110%)	90,885 (119%)	75,000 (83%)
Other services business	18,169 (94%)	17,960 (99%)	18,269 (102%)	17,000 (93%)
Total	303,958 (106%)	338,217 (111%)	352,800 (104%)	330,000 (94%)

(3) Operating Income by Segment

[Unit: Million Yen; percentages in parentheses denote comparisons with previous year.]

	Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)	Fiscal 2009 (Projection) (Year Ended March 31, 2010)
Domestic logistics business	16,601 (110%)	19,056 (115%)	19,392 (102%)	16,000 (83%)
Global logistics business	1,698 (85%)	1,270 (75%)	1,013 (80%)	1,100 (109%)
Other services business	1,452 (208%)	1,222 (84%)	1,712 (140%)	1,200 (70%)
(Eliminations and corporate)	(8,005)	(7,546)	(7,946)	(8,300)
Total	11,746 (116%)	14,002 (119%)	14,171 (101%)	10,000 (71%)

(4) 3PL service revenues

[Unit: Million Yen; percentages in parentheses denote comparisons with previous year.]

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		Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)	Fiscal 2009 (Projection) (Year Ended March 31, 2010)
	Domestic	169,220 (105%)	195,485 (116%)	197,854 (101%)	200,000 (101%)
	Global	49,869 (117%)	52,244 (105%)	59,769 (114%)	50,000 (84%)
	Total	219,089 (107%)	247,729 (113%)	257,623 (104%)	250,000 (97%)



(5) Main Operating Expenses (Including SG&A Expenses)

[Unit: Million Yen; percentages in parentheses denote comparisons with previous year.]

	Fiscal 2005 (Year Ended March 31, 2006)	Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)
Outsourcing	155,630 (108%)	162,091 (104%)	176,258 (109%)	172,649 (98%)
Labor	65,877 (103%)	71,040 (108%)	77,974 (110%)	85,004 (109%)
Rent	14,782 (105%)	17,142 (116%)	22,026 (128%)	23,492 (107%)
Depreciation	7,553 (101%)	7,568 (100%)	8,280 (109%)	9,195 (111%)

(6) Employees at year end

[Unit: Employees; figure in parenthesis shows increase or decrease from the end of the previous year]

	Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)	Fiscal 2009 (Projection) (Year Ended March 31, 2010)
Employees (Hitachi Transport System)	2,332	2,185	2,155	2,135
Employees (Other Group companies)	5,608	7,775	8,261	8,301
Number of employees (consolidated)	7,940 (+ 435)	9,960 (+ 2,020)	10,416 (+ 456)	10,436 (+ 20)
Employees of companies accounted for using the equity method	2,291	1,825	2,044	2,033
Part-time and contract employees	11,963	13,743	14,657	14,368
Senior employees*	138	257	380	458
Total number of Group employees	22,332 (+ 2,754)	25,785 (+ 3,453)	27,497 (+ 1,712)	27,295 (- 202)

^{*}Employees reemployed after reaching mandatory retirement age.

(7) Capital expenditure

[Unit: Million Yen; percentages in parentheses denote comparisons with previous year.]

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	Fiscal 2006 (Year Ended March 31, 2007)	Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)	Fiscal 2009 (Projection) (Year Ended March 31, 2010)
Purchase *1	12,577 (199%)	12,636 (100%)	18,835 (149%)	5,000 (27%)
(For reference) Depreciation expense	7,568 (100%)	8,280 (109%)	9,195 (111%)	9,281 (101%)
(For reference) Lease *2	11,891 (123%)	*3 27,458 (231%)	10,658 (39%)	7,260 (68%)

^{*1} Based on fixed assets recorded in the balance sheet.

(For reference) Surface area of logistics centers

(Unit: 10,000m²)

		End of Fiscal 2007 (Year Ended March 31, 2008)	Fiscal 2008 (Year Ended March 31, 2009)		End of Fiscal 2009
			End of first six months	End of fiscal year	(Year Ended March 2010)
	Domestic	223	232	246	252
	Overseas	54	59	61	55
	Total	277	291	307	307

^{*} The surface areas shown above include the surface area of customer-owned warehouse space (general customers) managed by the Company under contract.

^{*2} Allocated over the period of the lease (for reference).

^{*3} Includes lease expenditure of Hitachi Collabonext Transport System Co., Ltd.