

28<sup>th</sup> April 2010

**Consolidated Financial  
Result for FY2009  
(Supplementary Material)**

 **Hitachi Transport System**

**(1) Net Sales and Income**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Estimation)
Net Sales	338,217 (111%)	352,800 (104%)	331,917 ( 94%)	370,000 (111%)
Operating Income	14,002 (119%)	14,171 (101%)	12,724 ( 90%)	14,800 (116%)
Ordinary Income	14,280 (117%)	14,351 (101%)	12,670 ( 88%)	14,600 (115%)
Net Income	7,747 (114%)	7,000 ( 90%)	5,815 ( 83%)	7,500 (129%)

**(2) Net Sales by Segment**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Estimation)
Domestic Logistics Business	243,946 (113%)	243,646 (100%)	244,460 (100%)	266,000 (109%)
Global Logistics Business	76,311 (110%)	90,885 (119%)	71,095 ( 78%)	87,000 (122%)
Other Service Business	17,960 ( 99%)	18,269 (102%)	16,362 ( 90%)	17,000 (104%)
Total	338,217 (111%)	352,800 (104%)	331,917 ( 94%)	370,000 (111%)

**(3) Operating Income by Segment**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Estimation)
Domestic Logistics Business	19,056 (115%)	19,392 (102%)	19,133 ( 99%)	20,800 (109%)
Global Logistics Business	1,270 ( 75%)	1,013 ( 80%)	1,286 (127%)	1,800 (140%)
Other Service Business	1,222 ( 84%)	1,712 (140%)	1,501 ( 88%)	1,600 (107%)
(Elimination)	△7,546	△7,946	△9,196	△9,400
Total	14,002 (119%)	14,171 (101%)	12,724 ( 90%)	14,800 (116%)

**(4) Net Sales of 3PL Business**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Estimation)
Domestic (Japan)	195,485 (116%)	197,854 (101%)	201,892 (102%)	224,000 (111%)
Global (Other Countries)	52,244 (105%)	59,769 (114%)	50,339 ( 84%)	71,000 (141%)
Total	247,729 (113%)	257,623 (104%)	252,231 ( 98%)	295,000 (117%)

**(5) Major Operating Expense (Including Sales Administrative Expense)**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2006 (Actual)	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)
Outsourcing Expense	162,091 (104%)	176,258 (109%)	172,649 (98%)	155,635 (90%)
Labor Expense	71,040 (108%)	77,974 (110%)	85,004 (109%)	89,700 (106%)
Rental Expense	17,142 (116%)	22,026 (128%)	23,492 (107%)	24,119 (103%)
Depreciation Expense	7,568 (100%)	8,280 (109%)	9,195 (111%)	9,403 (102%)

**(6) Number of Employees (End of FY)**

[Unit: Person; Figures in parentheses denote comparisons with previous FY]

	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Estimation)
Hitachi Transport System	2,185	2,155	2,099	2,119
Subsidiaries	7,775	8,261	10,184	10,523
Consolidated	9,960 (+2,020)	10,416 (+456)	12,283 (+1,867)	12,642 (+359)
Equity Method Affiliate	1,825	2,044	2,193	2,305
Part Timer, Contracted Employee	13,743	14,657	12,951	13,941
Senior employee*	257	380	407	570
Total	25,785 (+3,453)	27,497 (+1,712)	27,834 (+337)	29,458 (+1,624)

\*: Employees which reemployed after reaching mandatory retirement age.

**(7) Capital Expenditure**

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2007 (Actual)	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Estimation)
Purchased Assets*1	12,636 (100%)	18,835 (149%)	5,302 (28%)	6,400 (121%)
Depreciation Expense*2	8,280 (109%)	9,195 (111%)	9,403 (102%)	9,400 (100%)
Leased Assets	*3 27,458 (231%)	10,658 (39%)	10,707 (100%)	34,087 (318%)

\*1: Based on fixed assets recorded in the balance sheet

\*2: Allocated over the period of the lease (For reference)

\*3: Include lease expenditure of Hitachi Collabonext Transport System Co., Ltd.

**Warehouse Area (Reference)**

[Unit: 10,000 m<sup>2</sup>]

	End of FY2008	FY2009		End of FY2010
		End of 2 <sup>nd</sup> Quarter	End of Fiscal year	
Domestic (Japan)	246	251	260	280
Overseas (Others)	61	60	63	70
Total	307	311	323	350

\* These figures include the customer-owned warehouse spaces operated by Hitachi Transport System (3<sup>rd</sup> parties).