

May 11, 2011

**Consolidated Financial  
Result for FY2010  
(Supplementary Material)**

### (1) Service Revenues and Income

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Service Revenues	352,800 (104%)	331,917 ( 94%)	368,798 (111%)
Operating Income	14,171 (101%)	12,724 ( 90%)	15,940 (125%)
Ordinary Income	14,351 (101%)	12,670 ( 88%)	15,918 (126%)
Net Income	7,000 ( 90%)	5,815 ( 83%)	6,806 (117%)

### (2) Service Revenues by Segment

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Domestic Logistics Business	243,646 (100%)	244,460 (100%)	256,886 (105%)
Global Logistics Business	90,885 (119%)	71,095 ( 78%)	93,264 (131%)
Other Service Business	18,269 (102%)	16,362 ( 90%)	18,648 (114%)
Total	352,800 (104%)	331,917 ( 94%)	368,798 (111%)

### (3) Operating Income by Segment

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Domestic Logistics Business	19,392 (102%)	19,133 ( 99%)	21,815 (114%)
Global Logistics Business	1,013 ( 80%)	1,286 (127%)	1,477 (115%)
Other Service Business	1,712 (140%)	1,501 ( 88%)	2,751 (183%)
Intersegment Elimination And Corporate Items	△7,946	△9,196	△10,103
Total	14,171 (101%)	12,724 ( 90%)	15,940 (125%)

### (4) Service Revenues of 3PL Business

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Domestic Logistics Business	197,854 (101%)	201,892 (102%)	215,491 (107%)
Global Logistics Business	59,769 (114%)	50,339 ( 84%)	71,420 (142%)
Total	257,623 (104%)	252,231 ( 98%)	286,911 (114%)

### (5) Major Operating Expense (Including Sales Administrative Expense)

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Outsourcing Expense	172,649 ( 98%)	155,635 ( 90%)	175,585 (113%)
Labor Expense	85,004 (109%)	89,700 (106%)	98,372 (110%)
Rental Expense	23,492 (107%)	24,119 (103%)	24,634 (102%)
Depreciation Expense	9,195 (111%)	9,403 (102%)	9,672 (103%)

### (6) Number of Employees (End of FY)

[Unit: Person; Figures in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Hitachi Transport System	2,155	2,099	2,062
Subsidiaries	8,261	10,184	12,638
Consolidated	10,416 (+456)	12,283 (+1,867)	14,700 (+2,417)
Equity Method Affiliate	2,044	2,193	1,737
Part Timer, Contracted Employee	14,657	12,951	15,857
Senior employee*	380	407	522
Total	27,497 (+1,712)	27,834 (+337)	32,816 (+4,982)

\*: Employees that reemployed after reaching mandatory retirement age.

### (7) Capital Expenditure

[Unit: Million Yen; % in parentheses denote comparisons with previous FY]

	FY2008 (Actual)	FY2009 (Actual)	FY2010 (Actual)
Purchased Assets*1	18,835 (149%)	5,302 ( 28%)	7,358 (139%)
Depreciation Expense*2	9,195 (111%)	9,403 (102%)	9,672 (103%)
Leased Assets	10,658 ( 39%)	10,707 (100%)	28,426 (265%)

\*1: Based on fixed assets recorded in the balance sheet

\*2: Allocated over the period of the lease (For reference)

### Warehouse Area (Reference)

[Unit: 10,000 m<sup>2</sup>]

	End of FY2009	FY2010	
		End of 2 <sup>nd</sup> Quarter	End of Fiscal year
Domestic (Japan)	260	264	301
Overseas (Others)	63	66	70
Total	323	330	371

\* These figures include the customer-owned warehouse spaces operated by Hitachi Transport System (3<sup>rd</sup> parties).