



May 11, 2015

Consolidated Financial Results for FY2014

(Supplementary Material)

@Hitachi Transport System, Ltd.

< Contact Information >

Public Relations Department, Global Corporate Strategy Office, Hitachi Transport System, Ltd.

TEL: +81-3-5634-0357 FAX: +81-3-5634-0294

E-Mail:koho@hitachi-transportsystem.com

[Unit:100 Million ven]

1. Financial Results by Group [Unit:100 Mil								
				FY2013 Full year(JGAAP)		FY2014 /ear(JGAAF	2)	FY2015 Full year(IFRS)
	_		_	Full year(JGAAP)	ruii y	Year o		ruli year(IFRS)
				Results	Results	% change	change	Plan
		Domestic	Logistics	3,093	3,242	105%	149	-
			Overseas	1,341	1,817	135%	476	-
	Organic	Global Logistics	Forwarding and Others	205	191	93%	-14	-
	(*2)	Logistics	Total	1,547	2,008	130%	461	-
		Other Se	rvices(*3)	211	214	101%	3	_
		Total		4,851	5,464	113%	613	-
		Domestic	Logistics	800	749	94%	-51	-
*			Overseas	320	302	94%	-18	-
nues	VANTEC	Global Logistics	Forwarding and Others	403	418	104%	15	_
Reve	Group	Logistics	Total	723	720	100%	-3	-
Service Revenues (*1)		Total		1,523	1,469	96%	-54	_
ervi		Domestic	Logistics	-6	-13	-	-8	_
S	Consolidated	Global Lo	ogistics	-118	-144	_	-27	-
	Adjustment	Other Services(*3)		-6	- 5	_	1	-
				-129	-162	-	-33	-
	Total	Domestic	Logistics	3,888	3,978	102%	91	4,000
	(Figures on "Summary of Financial Results")	f		2,152	2,584	120%	432	2,680
		Other Services(*3)		205	209	102%	4	220
		Total		6,245	6,771	108%	526	6,900
		Domestic	Logistics	276.0	249.6	90%	-26.4	_
		Global Logistics	Overseas	28.9	46.7	161%	17.8	-
			Forwarding and Others	-4.6	-3.4	-	1.3	_
	Organic (*2)	Logistics	Total	24.3	43.3	178%	19.0	_
		Other Se	rvices(*3)	27.4	28.8	105%	1.4	_
		Elimination or Corporate Total		-131.8	-136.6	_	-4.8	_
(D)				195.9	185.1	94%	-10.8	_
Operating Income		Domestic	Logistics	20.5	22.5	110%	2.0	-
In			Overseas	8.6	15.8	183%	7.2	-
ting	VANTEC Group	Global Logistics	Forwarding and Others	10.1	13.8	137%	3.8	_
pera	Group	Logistics	Total	18.7	29.6	159%	11.0	-
Ō	Total			39.2	52.2	133%	13.0	_
	Goodwill Amo	rtization,	etc.	-25.2	-25.3	-	-0.1	_
			Logistics	285.2	260.8	91%	-24.4	295.0
	Total	Global Lo	ogistics	29.1	59.0	203%	29.9	86.0
	(Figures on "Summary of	Other Se	rvices(*3)	27.4	28.8	105%	1.4	29.0
	Financial Results")	Eliminatio	on or Corporate	-131.8	-136.6	-	-4.8	-140.0
	vesairs /	Total		209.9	212.0	101%	2.1	270.0
	Oro	dinary Inco	ome	199.6	216.2	108%	16.6	_
		t Income (54.3	109.3	201%	55.0	150.0
*1 "Coniviru			*1) 'Revenues" under Internation				0.00	190.0

^{*1 &}quot;Serivive Revenues" is equivalent to "Revenues" under International Financial Reporting Standards("IFRS").

"Net Income" is equivalent to "Net Income attributable to owners of the parent" under IFRS.

^{*2} Hitachi Transport System Group, excluding VANTEC Group.

^{*3} The "Other Services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service.

2. Overseas Business

			FY2	013	FY2014						
			Full	Full year		Full year					
			Service Revenues	Operating Income	Service Revenues	Year o % change		Operating Income	Year o % change		
	North Amer	ica	309	6.0	372	120%	63	5.5	91%	-0.5	
	Europe		451	19.9	637	141%	186	23.7	119%	3.8	
	Asia (excluding China)		350	4.1	416	119%	66	17.1	416%	13.0	
as	China		533	6.8	664	125%	131	11.3	165%	4.4	
Overseas	Oceania and Others		19	0.4	30	156%	11	3.6	837%	3.2	
Ó	Elimination of i transactions, e		-49	0.3	-72	_	-23	1.4	519%	1.1	
	Total		1,612	37.6	2,047	127%	435	62.5	166%	25.0	
	<reference> Breakdown by group</reference>	Organic	1,341	28.9	1,817	135%	476	46.7	161%	17.8	
		VANTEC Group	320	8.6	302	94%	-18	15.8	183%	7.2	

[Unit:100 Million yen]

3. Financial indicator etc

		FY2013	FY2014
		As of Mar. 31, 2014	As of Mar.31, 2015
Total assets	(100 Million yen)	4,277	4,500
Equity (O indicates equity ratio(%))	(100 Million yen)	39.4 1,687	39.3 1,767
Net assets per share	(Yen)	1,512.16	1,584.16
Net income per share	(Yen)	48.70	98.00
Dividend per share (annual)	(Yen)	26	28
Return on equity	(%)	3.2	6.3
Return on assets	(%)	1.4	2.5
Price book-value ratio	(Ratio)	1.11	1.15
Stock price	(Yen)	(2014.3.31) 1,676	(2015.3.31) 1,817

4. Major Operating Expenses [Unit:100 Million yen]				
	FY2013	FY2014		
	Full year	Full year	Yea	ır on year
	run year	ruli year	% change	change
Subcontract Expenses	3,128.6	3,502.0	112%	373.4
Personnel Expenses	1,536.3	1,599.2	104%	62.9
Rent Expenses	427.7	464.2	109%	36.5
Depreciation Expenses	165.8	184.0	111%	18.2

^{*}Above figures indicate Service Revenues and Operating Income of overseas subsidiaries.

 $[*]Amortization of intangible assets of VANTEC \ Group \ has \ not \ been \ excluded \ from \ the \ above \ Operating \ Income \ figures.$

^{*}Subsidiaries of CDS Group are included in China even for other regions. *Turkey is treated as Europe.

5. Capital Expenditures

	FY2012	FY2013	FY2014		FY2015(Plan)
	Full year	Full year	Full year	Year on year	Full year
Purchased Assets*1	151.9	216.2	136.0	-80.2	224.0
(Reference) Leased Assets*2	159.9	310.9	350.2	39.4	334.4
(Reference) Depreciation Expenses	149.6	165.8	184.0	18.2	201.0

^{*1} Based on fixed assets recorded in the balance sheet. *2 Allocated over the period of the lease.

6.	[Unit: 10,000 m ²]					
		FY2012	FY2013	FY2014		FY2015(Plan)
		As of Mar.31,2013	As of Mar.31,2014	As of Mar.31,2015	Year on year	As of Mar.31,2016
	Domestic (Japan)	426	461	500	39	500
	Overseas (Other Countries)	138	176	191	15	201
	Total	564	637	691	54	701

^{*}These figures include area of the customer—owned distribution centers operated by Hitachi Transport System (3rd parties).

<u>7. N</u>	Number of Employees [Unit: Person]							
		FY2012	FY2013	FY2014		FY2015(Plan)		
		As of Mar.31,2013	As of Mar.31,2014	As of Mar.31,2015	Year on year	As of Mar.31,2016		
	Hitachi Transport System	1,959	1,975	1,956	-19	1,993		
	Subsidiaries	20,834	22,450	22,772	322	23,949		
Consolidated		22,793	24,425	24,728	303	25,942		
Equ	ity Method Affiliate	2,175	1,458	1,501	43	1,520		
	t Timers, nporary Employees	20,886	22,227	22,885	658	23,198		
Senior Employees*		670	733	655	-78	701		
Tot	al	46,524	48,843	49,769	926	51,361		

^{*}Employees which were reemployed after reaching mandatory retirement age.

8. The trend of Major Order / Startup

[Unit:Project]	
----------------	--

[Unit:100 Million yen]

		FY2012	FY2013	FY2	014
		Full year	Full year	Full year	Year on year [Reference] Total amount of orders basis
	Domestic	45	49	46	Approx.157%
Startup	Global	32	39	26	Approx.63%
	Total	77	88	72	Approx.115%
	Domestic	48	52	40	Approx.117%
Orders	Global	33	39	30	Approx.105%
	Total	81	91	70	Approx.113%

^{*}Figures above indicate 10 million yen/month or larger projects.

(Reference) Service Revenues of 3PL Business [Unit:100 Million yen]

Attorogramment						
		FY2012	FY2013	FY2	Y2014	
		Full year	Full year	Full year	Year on year	
	Domestic (Japan)	3,322	3,491	3,551	102%	
	Global (Other Countries)	1,255	1,453	1,543	106%	
	Total	4,577	4,944	5,094	103%	