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Consolidated Financial Results for the 3rd Quarter of FY2015 (Supplementary Material)

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1. Financial Results by Group

[Unit:100 Million ven]

 	Financial Re	suits by C	ar oup	[Unit:100 Million yen_ FY2015 [IFRS]						
				3Q (Oct	-Dec 201		9 months (Apr-Dec 2015)			
				Result	Year c	n year	Result	Year on year		
	1	ı			% change			% change		
		Domestic Lo	ogistics	868	104%	30	2,500	104%		
		Global	Overseas	455	94%	-29	1,421	105%		
	Organic*1	Logistics	Forwarding and Others	49	95%	-3	138	95%	-8	
			Total	503	94%	-32	1,559	104%	63	
		Other Servi	ces ^{*2}	52	101%	0	164	100%	0	
		Subtotal		1,423	100%	-2	4,222	104%		
S		Domestic Lo	ogistics	176	95%	-9	539	96%	-23	
Revenues	VANTEC	Global	Overseas	83	101%	1	216	93%	-16	
Зеvе	Group	Logistics	Forwarding and Others	100	93%	-7	301	97%	-9	
			Total	184	97%	-7	517	95%	-25	
		Subtotal		360	96%	-16	1,056	96%	-48	
	Consolidated Adjustment			−53	-	-11	-142	_	-26	
	Total (Figures on "Summary of Financial Results")	Domestic Lo	ogistics	1,040	102%	19	3,027	102%	63	
		Global Logis	stics	640	93%	-48	1,949	101%	15	
		Other Servi	ces ^{*2}	51	100%	0	159	100%	-1	
		Total		1,730	98%	-29	5,136	102%	77	
		Domestic Logistics		45.9	105%	2.2	126.2	136%	33.6	
		Global Logistics	Overseas	12.0	97%	-0.4	36.7	126%	7.6	
			Forwarding and Others	0.9	77%	-0.3	1.9	70%	-0.8	
	Organic*1		Total	12.9	95%	-0.6	38.6	122%	6.8	
		Other Servi	ces ^{*2}	4.1	88%	-0.5	15.8	94%	-1.1	
			or Company-wide expenses*3	0.0	_	0.0	0.0	_	0.0	
		Subtotal		62.8	102%	1.0	180.6	128%	39.4	
эшс	VANTEC Group	Domestic Lo	ogistics	8.3	118%	1.2	22.3	192%	10.7	
g Income			Overseas	3.0	75%	-1.0	6.6	88%	-0.9	
ting		Global Logistics	Forwarding and Others	9.0	241%	5.3	11.5	148%	3.7	
Operatin		Dogistics	Total	12.0	155%	4.3	18.1	119%	2.9	
Ō		Subtotal		20.3	137%	5.5	40.4	150%	13.6	
	Amortization of Customer-related intangible assets of VANTEC Group etc		-4.6	-	0.0	-13.9	-	0.2		
	Domestic Logistics		52.0	107%	3.4	142.2	146%	44.5		
	Total	Global Logistics		22.4	120%	3.7	49.2	125%	9.7	
	Financial	Other Services*2		4.1	88%	-0.5	15.8	94%	-1.1	
			or Company-wide expenses*3	0.0	-	0.0	0.0	-	0.0	
	Results") Total			78.4	109%	6.6	207.2	135%	53.2	
Net ir	ncome attributal	ble to stockho	olders of the parent company	56.1	127%	11.8	114.5	139%	31.9	

^{*1} Hitachi Transport System Group, excluding VANTEC Group.

2. Breakdown of Increases and Decreases in Revenues

[Unit:100 Million yen]

FY2015 [IFRS]									
	3Q (Oct-	Dec 2015)							
New order	Increase and Decrease	Effects in foreign exchange rates	Total	New order	Increase and Decrease	Effects in foreign exchange rates	Total		
75	-98	-6	-29	229	-230	78	77		

^{*2 &}quot;Other Services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency service.
*3 "Elimination or Company-wide expenses" are allocated to each segment from FY2015.

This change is also reflected in the results of 3Q and 9 months of FY2014.

3 Overseas Business [Unit: 100 Million ven]

	O. Overseas Business												
			FY2015					[IFRS]					
		3Q (Oct-Dec 2015)					9 months (Apr-Dec 2015)						
		Revenues	Year	on year	Operating	Year	on year	Revenues	Year	on year	Operating	Year	on year
		Revenues	% change	change	Income	% change	change	Revenues	% change	change	Income	% change	change
	North America	99	103%	3	2.0	231%	1.2	285	104%	12	7.7	163%	3.0
	Europe	162	96%	-7	4.2	69%	-1.9	476	99%	-7	16.4	99%	-0.2
eas	Asia (excluding China)	104	95%	-6	5.2	105%	0.2	330	111%	32	15.5	193%	7.5
Overse	China	164	89%	-20	3.6	77%	-1.1	521	103%	15	8.4	81%	-1.9
Ó	Oceania and Others	9	108%	1	0.7	65%	-0.4	25	110%	2	2.1	80%	-0.5
	Elimination of intra-company transactions, etc.	-32	-	-12	-0.8	-	0.7	-80	-	-30	-6.7	-	-1.1
	Total	506	93%	-41	15.0	92%	-1.4	1,557	102%	24	43.3	118%	6.7

^{*}Figures indicate Revenues and Operating Income of overseas subsidiaries.

4. Major Operating E	xpenses			[Unit:100 Million yen]			
		FY2015 [IFRS]					
	3Q (Oct-Dec 2015)	Year on year	9 months (Apr–Dec 2015)	Year on year			
Subcontract Expenses	894	-27	2,643	8			
Personnel Expenses	409	7	1,229	39			
Rent Expenses	122	5	367	20			
Depreciation Expenses	48	1	144	5			

5. The trend of Major Order / Startup

5. The tre	nd of Major Order /	Startup		[Unit:Project]		
		FY2014	FY2	FY2015		
		9 months (Apr-Dec 2014)	9 months (Apr-Dec 2015)	Year on year		
	Domestic	36	25	-11		
Startup	Global	24	23	-1		
	Total	60	48	-12		
	Domestic	30	23	-7		
Orders	Global	25	20	-5		
	Total	55	43	-12		

^{*}Figures indicate 10 million yen/month or larger projects.

^{*}Amortization of Customer-related intangible assets of VANTEC Group etc are not deducted from "Operating Income" in above.

^{*}Subsidiaries of CDS Group are included in China even for other regions.

⁽The subsidiary of CDS Group in North America which was integrated into North America Group is included in North America from 3Q of FY2015.)

^{*}Turkey is treated as Europe.