



財務データ Financial data

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連結財務データ (IFRS) Consolidated Financial Data (IFRS)

2017 2018 2019 2020 2021

連結経営成績 (セグメント別業績) Consolidated financial Results (By Business Segment)		(億円 100 million yen)				
売上収益	Revenues	7,004	7,088	6,723	6,524	7,436
国内物流	Domestic logistics	4,178	4,328	4,353	4,212	4,172
国際物流	Global logistics	2,603	2,558	2,198	2,163	3,135
その他 (物流周辺事業等)* ¹	Other services (logistics related businesses)* ¹	223	202	172	149	130
調整後営業利益	Adjusted operating income	298	312	335	367	387
国内物流	Domestic logistics	217	221	261	252	237
国際物流	Global logistics	63	71	65	103	136
その他 (物流周辺事業等)* ¹	Other services (logistics related businesses)* ¹	18	20	9	12	14
EBIT* ²	EBIT* ²	331	362	396	444	294
親会社株主に帰属する当期利益	Net income attributable to stockholders of the parent company	209	228	216	229	135

*1:情報システム開発事業、自動車販売・整備事業、旅行代理店事業(2019年度迄)を含む。

Included information system development, service, sale and maintenance of motor vehicles, and travel agency service (until FY2019).

*2:EBIT=税引前当期利益-受取利息+支払利息 EBIT=Income before income taxes-Interest income+Interest expenses

連結財政状態 Consolidated Financial Position

(億円 100 million yen)

資産合計 (総資産)	Total assets	5,649	6,125	8,791	7,879	7,919
資本合計	Total equity	2,083	2,289	2,393	1,621	1,782
親会社株主持分	Total equity attributable to stockholders of the parent company	2,043	2,223	2,329	1,552	1,702

連結キャッシュ・フローの状況 Consolidated Cash Flows

(億円 100 million yen)

営業活動によるキャッシュ・フロー	Cash flows from operating activities	279	378	782	553	651
投資活動によるキャッシュ・フロー	Cash flows from investing activities	△ 62	△ 139	△ 12	698	△ 249
フリー・キャッシュ・フロー	Free cash flows	217	239	770	1,251	403
財務活動によるキャッシュ・フロー	Cash flows from financial activities	△ 164	211	△ 457	△ 1,611	△ 525
現金及び現金同等物期末残高	Cash and cash equivalents at end of year	635	1,084	1,390	1,048	949

1株当たり情報 Per Share Data

基本的1株あたり親会社株主に帰属する当期利益 (円)	Basic earnings per share attributable to stockholders of the parent company (Yen)	187.50	204.27	193.76	240.02	161.47
1株当たり親会社株主持分 (円)	Total equity attributable to stockholders of the parent company (Yen)	1,831.72	1,993.25	2,087.52	1,854.01	2,033.37
年間配当金 (円)	Annual dividend (Yen)	36.00	40.00	43.00	50.00	56.00
配当性向 (%)	Payout ratio (%)	19.2	19.6	22.2	20.8	34.7
PER (株価収益率)* ¹ (倍)	PER (Price Earnings Ratio)* ¹ (Ratio)	15.9	16.1	12.1	15.5	41.6
PBR (株価純資産倍率)* ² (倍)	PBR (Price Book-value Ratio)* ² (Ratio)	1.63	1.65	1.13	2.01	3.30

*1:PER=期末株価÷1株当たり当期利益×100 PER=Stock price at the end of March / Net income per share attributable to stockholders of the parent company × 100

*2:PBR=期末株価÷1株当たり親会社株主持分×100 PBR=Stock price at the end of March / Equity per share attributable to stockholders of the parent company × 100

財務指標 Financial Indicators

(%)

売上収益調整後営業利益率	Adjusted operating margin	4.3	4.4	5.0	5.6	5.2
EBIT率	EBIT margin	4.7	5.1	5.9	6.8	4.0
ROE (親会社株主持分当期利益率)* ¹	ROE (Return On Equity)* ¹	10.7	10.7	9.5	11.8	8.3
ROA (総資産利益率)* ²	ROA (Return On Assets)* ²	3.8	3.9	2.4	2.7	1.7
ROIC (投下資本利益率)* ³	ROIC (Return On Invested Capital)* ³	5.8	5.7	5.4	4.4	4.6
親会社株主持分比率	Total equity attributable to stockholders of the parent company ratio	36.2	36.3	26.5	19.7	21.5
D/ELシオ* ⁴	Debt Equity ratio* ⁴	79	89	192	274	238

*1:ROE=親会社株主に帰属する当期利益÷親会社株主持分[当年度期首と当年度末の平均]×100 ROE=Net income attributable to stockholders of the parent company / Total equity attributable to stockholders of the parent company [Average between the end of current fiscal year and the end of previous fiscal year] × 100

*2:ROA=親会社株主に帰属する当期利益÷資産合計[当年度期首と当年度末の平均]×100 ROA=Net income attributable to stockholders of the parent company / Total assets [Average between the end of current fiscal year and the end of previous fiscal year] × 100

*3:ROIC=(NOPAT(税引後調整後営業利益)+持分法による投資利益)÷(親会社株主持分+割賦未払金を含まない有利子負債)[当年度期首と当年度末の平均]

但し、2016~2018年度は、IFRS第16号「リース」適用影響前及び分子を親会社株主に帰属する当期利益として算出した比率

ROIC=(NOPAT(Net Operating Profit After Tax)+Share of profits of investments accounted for using the equity method)/(Equity attributable to stockholders of the parent company+Interest-bearing debt excluding installment accounts payable)

[Average between the end of current fiscal year and the end of previous fiscal year] × 100

(Ratios of FY2016-FY2018 are value calculated before the impact of applying IFRS 16 "Lease" and by Net income attributable to stockholders of the parent company)

*4:D/ELシオ=有利子負債÷資本合計×100 Debt Equity ratio=Interest-bearing debt / Total assets × 100

連結財務データ (IFRS) Consolidated Financial Data (IFRS)

2017 2018 2019 2020 2021

設備投資額 Capital Expenditures		(億円 100 million yen)				
設備投資 ^{*1}	Capital expenditures ^{*1}	173.6	275.6	322.4	681.0	493.0
自家投資 [*]	Purchase assets [*]	130.1	177.6	182.5	240.8	223.8
減価償却費	Depreciation and amortization	190.2	190.6	528.2	521.6	508.3

*固定資産計上ベース Based on non-current assets recorded

受注・立上件数 Trend of New Orders / New Startups

(件 Project)

新規受注 (計)	New orders (Total)	32	24	26	28	21
国内	Domestic	24	15	20	16	14
国際	Global	8	9	6	12	7
新規立上 (計)	New startups (Total)	18	28	30	28	22
国内	Domestic	11	19	23	17	13
国際	Global	7	9	7	11	9

・上記は、1,000万円/月以上の大口案件を表示。 Figures indicate the number of large projects of 10 million yen/month.

株式情報 Stock Information

発行済株式 (万株)	Number of shares outstanding (Ten-thousand shares)	11,178	11,178	11,178	11,178	8,410
金融機関・証券会社 (%)	Financial institutions, securities and companies (%)	17.37	18.96	15.44	12.59	16.85
個人・その他 (%) ^{*2}	Individuals and others (%) ^{*2}	5.78	5.47	5.38	29.89	6.30
外国人 (%)	Foreign shareholders (%)	16.31	15.07	18.71	14.67	25.36
その他の法人 (%)	Other corporations (%)	60.54	60.50	60.47	42.85	51.49

*1:%は構成比率 % is component ratio

*2:個人・その他に自己株式を含む。"Individual and others" includes treasury stock.

(名 Person)

株主総数	Number of shareholders	6,125	5,645	5,694	5,348	5,026
金融機関・証券会社	Financial institutions, securities and companies	79	67	71	74	55
個人・その他 [*]	Individuals and others [*]	5,590	5,126	5,187	4,854	4,571
外国人	Foreign shareholders	270	279	277	260	253
その他の法人	Other corporations	186	173	159	160	147

*個人・その他に自己株式を含む。"Individual and others" includes treasury stock.

株価の推移 Stock Price Performance

(円 Yen)

期末株価	Stock price at the end of March	2,990	3,285	2,349	3,720	6,720
最高株価	High stock price	3,060	3,430	3,545	3,830	6,900
最低株価	Low stock price	2,222	2,668	1,977	2,191	3,230

その他情報 Other data

(名 Person)

連結人員 [*]	Number of consolidated employees [*]	25,074	24,139	23,837	22,682	22,918
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*社員のみ(シニア社員・パート・派遣社員等を除く) Only full-time employees (excluding senior employees, part-time or temporary employees)

(万㎡ Ten-thousand square meters)

倉庫面積 [*]	Total floor space of warehouse [*]	731	734	741	753	755
国内	Domestic	499	513	509	527	537
海外	Overseas	231	221	231	226	219

*AITグループ、HTB-BCDトラベルグループを除く Excluding AIT Group and HTB-BCD TRAVEL Group

連結損益計算書 Consolidated Statement of Profit or Loss

2017 2018 2019 2020 2021

(百万円 Million yen)

		2017	2018	2019	2020	2021
売上収益	Revenues	700,391	708,831	672,286	652,380	743,612
売上原価	Cost of sales	△ 620,011	△ 626,458	△ 588,078	△ 566,582	△ 649,000
売上総利益	Gross profit	80,380	82,373	84,208	85,798	94,612
販売費及び一般管理費	Selling, general and administrative expenses	△ 50,577	△ 51,181	△ 50,725	△ 49,087	△ 55,916
調整後営業利益	Adjusted operating income	29,803	31,192	33,483	36,711	38,696
その他の収益	Other income	3,461	3,850	10,579	10,787	2,071
その他の費用	Other expenses	△ 3,998	△ 4,689	△ 9,706	△ 6,448	△ 10,029
営業利益	Operating income	29,266	30,353	34,356	41,050	30,738
金融収益	Financial income	88	450	88	413	76
金融費用	Financial expenses	△ 1,818	△ 1,042	△ 1,701	△ 44	△ 1,888
持分法による投資損益	Share of profits (losses) of investments accounted for using the equity method	5,557	6,419	6,864	3,010	491
EBIT	Earnings before interest and taxes	33,093	36,180	39,607	44,429	29,417
受取利息	Interest income	1,031	1,075	1,186	1,197	1,299
支払利息	Interest expenses	△ 1,862	△ 2,009	△ 6,964	△ 6,492	△ 6,085
税引前当期利益	Income before income taxes	32,262	35,246	33,829	39,134	24,631
法人所得税費用	Income taxes	△ 10,154	△ 11,233	△ 11,344	△ 15,180	△ 10,009
当期利益	Net income	22,108	24,013	22,485	23,954	14,622
当期利益の帰属	Attributable to:					
親会社株主持分	Stockholders of the parent company	20,916	22,786	21,614	22,873	13,513
非支配持分	Non-controlling interests	1,192	1,227	871	1,081	1,109

連結財政状態計算書 Consolidated Statement of Financial Position

(年度 Fiscal Year)

2017 2018 2019 2020 2021

(百万円 Million yen)

		2017	2018	2019	2020	2021
(資産の部)	(Assets)					
流動資産	Current assets					
現金及び現金同等物	Cash and cash equivalents	63,497	108,412	139,021	104,815	94,907
売上債権及び契約資産	Trade receivables and contract assets	135,987	132,544	115,419	123,681	131,862
棚卸資産	Inventories	1,711	1,145	1,066	1,083	1,363
その他の金融資産	Other financial assets	7,868	4,597	5,102	4,378	10,580
その他の流動資産	Other current assets	11,089	11,965	6,801	13,393	10,758
流動資産合計	Total current assets	220,152	258,663	267,409	247,350	249,470
非流動資産	Non-current assets					
持分法で会計処理されている投資	Investments accounted for using the equity method	75,349	84,009	89,271	6,372	6,762
有形固定資産	Property, plant and equipment	175,015	182,400	148,232	159,981	169,290
使用权資産	Right-of-use assets	-	-	288,441	288,030	281,265
のれん	Goodwill	27,869	26,212	24,112	25,228	25,881
無形資産	Intangible assets	31,833	28,556	24,397	23,824	21,270
繰延税金資産	Deferred tax assets	8,466	8,083	10,123	11,732	14,022
その他の金融資産	Other financial assets	18,320	18,241	21,274	18,459	17,259
その他の非流動資産	Other non-current assets	7,899	6,371	5,885	6,960	6,659
非流動資産合計	Total non-current assets	344,751	353,872	611,735	540,586	542,408
資産の部合計	Total assets	564,903	612,535	879,144	787,936	791,878
(負債の部)	(Liabilities)					
流動負債	Current liabilities					
買入債務	Trade payables	55,078	54,253	45,410	51,733	54,561
短期借入金	Short-term debt	10,747	5,850	3,546	2,152	1,114
償還期長期債務	Current portion of long-term debt	15,307	5,662	10,416	10,320	20,092
リース負債	Lease liabilities	-	-	33,209	30,600	31,926
未払法人所得税	Income tax payable	6,782	3,362	8,232	6,089	5,385
その他の金融負債	Other financial liabilities	29,049	24,886	37,886	24,202	22,019
その他の流動負債	Other current liabilities	30,829	28,481	29,062	31,559	38,044
流動負債合計	Total current liabilities	147,792	122,494	167,761	156,655	173,141
非流動負債	Non-current liabilities					
長期債務	Long-term debt	138,244	191,198	150,502	140,303	120,386
リース負債	Lease liabilities	-	-	261,031	261,220	251,343
退職給付に係る負債	Retirement and severance benefits	32,077	32,083	34,825	37,071	39,436
繰延税金負債	Deferred tax liabilities	10,897	10,712	10,123	7,467	7,969
その他の金融負債	Other financial liabilities	23,721	22,958	12,299	20,075	18,435
その他の非流動負債	Other non-current liabilities	3,881	4,141	3,346	3,038	2,955
非流動負債合計	Total non-current liabilities	208,820	261,092	472,126	469,174	440,524
負債の部合計	Total liabilities	356,612	383,586	639,887	625,829	613,665
(資本の部)	(Equity)					
親会社株主持分	Equity attributable to stockholders of the parent company					
資本金	Common stock	16,803	16,803	16,803	16,803	16,803
利益剰余金	Retained earnings	186,373	206,245	220,829	236,311	145,026
その他の包括利益累計額	Accumulated other comprehensive income	1,333	△ 520	△ 4,587	1,861	9,162
自己株式	Treasury stock, at cost	△ 181	△ 182	△ 184	△ 99,817	△ 821
親会社株主持分合計	Total equity attributable to stockholders of the parent company	204,328	222,346	232,861	155,158	170,170
非支配持分	Non-controlling interests	3,963	6,603	6,396	6,949	8,043
資本の部合計	Total equity	208,291	228,949	239,257	162,107	178,213
負債・資本の部合計	Total liabilities and equity	564,903	612,535	879,144	787,936	791,878

連結キャッシュ・フロー計算書 Consolidated Statement of Cash Flows

(年度 Fiscal Year)

2017 2018 2019 2020 2021

(百万円 Million yen)

		2017	2018	2019	2020	2021
営業活動によるキャッシュ・フロー	Cash flows from operating activities					
当期利益	Net income	22,108	24,013	22,485	23,954	14,622
当期利益から営業活動による キャッシュ・フローへの調整	Adjustments to reconcile net income to net cash provided by operating activities					
減価償却費及び無形資産償却費	Depreciation and amortization	19,030	19,059	52,815	52,159	50,828
減損損失	Impairment losses	1,254	2,045	4,169	1,339	4
法人所得税費用	Income taxes	10,154	11,233	11,344	15,180	10,009
持分法による投資損益	Share of profits (losses) of investments accounted for using the equity method	△ 5,557	△ 6,419	△ 6,864	△ 3,010	△ 491
火災損失	Loss by fire	-	-	-	-	7,294
受取保険金	Insurance proceeds	-	-	-	-	△ 429
関連会社株式売却益	Gain on sale of investments in associates	-	-	-	△ 4,945	-
事業再編等利益	Gain on business reorganization	-	△ 3,134	△ 1,244	-	-
固定資産売却損益	Gain on sale of property, plant and equipment	△ 2,780	△ 44	△ 8,371	△ 2,769	△ 219
受取利息及び受取配当金	Interest and dividends income	△ 1,117	△ 1,482	△ 1,267	△ 1,270	△ 1,375
支払利息	Interest expenses	1,862	2,009	6,964	6,492	6,085
売上債権及び契約資産の増減	Change in trade receivables and contract assets	△ 9,667	449	16,692	△ 4,366	△ 3,816
棚卸資産の増減	Change in inventories	△ 227	389	60	77	△ 256
買入債務の増減	Change in trade payables	2,738	816	△ 8,303	3,084	2,276
退職給付に係る負債の増減	Change in retirement and severance benefits	863	225	2,741	1,976	2,283
その他の資産及びその他の負債の増減	Change in other assets and liabilities	△ 2,596	△ 1,286	△ 3,256	△ 5,203	△ 11,733
その他	Other	956	17	1,145	996	1,743
小計	Subtotal	37,021	47,890	89,110	83,694	76,825
利息及び配当金の受取	Interest and dividends received	2,917	3,937	3,896	4,145	1,571
利息の支払	Interest paid	△ 1,748	△ 1,912	△ 6,880	△ 6,399	△ 5,987
火災による支払額	Fire-related payments	-	-	-	-	△ 501
保険金の受取額	Insurance proceeds received	-	-	-	-	429
法人所得税の支払	Income taxes paid	△ 10,266	△ 12,103	△ 7,922	△ 26,131	△ 7,202
営業活動によるキャッシュ・フロー	Net cash provided by operating activities	27,924	37,812	78,204	55,309	65,135
投資活動によるキャッシュ・フロー	Cash flows from investing activities					
有形固定資産及び無形資産の取得	Purchase of property, plant and equipment and intangible assets	△ 12,197	△ 14,948	△ 12,709	△ 19,792	△ 20,359
有形固定資産及び無形資産の売却	Proceeds from sale of property, plant and equipment and intangible assets	5,485	1,491	13,105	3,814	760
関連会社株式の売却による収入	Proceeds from sale of investments in associates	-	-	-	87,183	14
子会社株式の取得による支出	Acquisition of subsidiary's shares	-	-	△ 666	△ 1,476	-
短期貸付金の回収	Collection of short-term loans receivable	-	3,900	-	-	-
子会社への支配喪失による減少	Decrease by a loss of control of a subsidiary	-	△ 4,466	△ 384	-	-
定期預金の預入れによる支出	Payments into time deposits	-	-	-	△ 572	△ 6,049
その他	Other	534	131	△ 508	622	757
投資活動によるキャッシュ・フロー	Net cash used in (provided by) investing activities	△ 6,178	△ 13,892	△ 1,162	69,779	△ 24,877
財務活動によるキャッシュ・フロー	Cash flows from financing activities					
短期借入金の増減	Change in short-term debt, net	1,834	△ 4,775	△ 2,075	△ 1,575	△ 1,165
長期借入債務による調達	Proceeds from long-term debt	-	49,749	-	-	-
長期借入債務の返済	Repayments of long-term debt	△ 1,502	△ 11,490	△ 739	△ 10,409	△ 10,329
リース負債の返済	Repayments of lease obligations	△ 4,849	△ 4,964	△ 37,103	△ 36,648	△ 33,758
非支配持分への子会社持分売却による収入	Proceeds from sale of shares of consolidated subsidiaries to non-controlling interests	-	2,528	-	114	-
非支配持分への子会社持分取得による支出	Purchase of shares of consolidated subsidiaries from non-controlling interests	△ 7,484	△ 4,963	△ 199	△ 7,541	△ 1,792
配当金の支払	Dividends paid to stockholders of the parent company	△ 3,904	△ 4,127	△ 4,686	△ 4,299	△ 4,696
非支配持分株主への配当金の支払	Dividends paid to non-controlling interests	△ 108	△ 151	△ 180	△ 121	△ 174
自己株式の取得による支出	Acquisition of treasury stock	0	0	△ 2	△ 99,633	△ 1
その他	Other	△ 432	△ 703	△ 723	△ 944	△ 596
財務活動によるキャッシュ・フロー	Net cash used in (provided by) financing activities	△ 16,445	21,104	△ 45,707	△ 161,056	△ 52,511
現金及び現金同等物に係る換算差額	Effect of exchange rate changes on cash and cash equivalents	713	△ 109	△ 726	1,762	2,345
現金及び現金同等物の増減	Change in cash and cash equivalents	6,014	44,915	30,609	△ 34,206	△ 9,908
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of year	57,483	63,497	108,412	139,021	104,815
現金及び現金同等物の期末残高	Cash and cash equivalents at end of year	63,497	108,412	139,021	104,815	94,907